

# Draft Budget Request Fiscal Year 2013

David Kerr, Director 573/751-4770

## DEPARTMENT OF ECONOMIC DEVELOPMENT FY 2013 BUDGET

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Jeremiah W. (Jay) Nixon Governor David Kerr Director

October 1, 2011

The Honorable Jay Nixon Governor of Missouri State Capitol, Room 216 Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2013 Budget Proposal. The future of Missouri's citizens depends on the existence of high-paying jobs as a result of a robust business environment. It is our job to create such an environment by providing the stimulus and support that will allow for the growth and expansion of successful businesses.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assisting communities so they may exhibit an extraordinary quality of life; to supporting a business environment that offers competitive operating costs; and to supporting a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

David D. Kerr

Director

#### DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies that administer policy in the areas of community and economic development, workforce development and tourism; as well as agencies that administer their statutory requirements and work to safeguard public interest.

Programs managed by these agencies provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

## **Development Agencies:**

The Division of Business and Community Services (BCS) is divided into teams that provide essential functions toward meeting the mission to leverage our competitive advantages and deliver strong economic growth for Missouri through the following specified goals: \_job creation/capital investment; international export expansion, innovation economy development, and community improvement. The BCS sales, marketing, finance, compliance and research teams deploy expertise in a number of strategies to meet those goals including: new business attraction; existing business expansion and retention; community development; infrastructure development; redevelopment; and housing.

The Division of Workforce Development (DWD) provides vital services, including access to skill-building training and career connections for job seekers and human resources assistance and financial incentives for businesses. DWD's Industry Training Programs help create and retain jobs in Missouri by providing funding for businesses to train new and existing workers.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet the changing trends in the travel/tourism industry.

The Missouri Arts Council provides financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community growth and development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council is charged to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

## DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

## **Regulatory Agencies:**

The Office of the Public Counsel is Missouri's consumer advocate in the area of utility regulation and represents the interests of customers of investor-owned utilities in proceedings before and appeals from the Missouri Public Service Commission (PSC) and the courts, with a particular focus on residential and small business consumers who have no other representation. Through the Ombudsman for Property Rights, Public Counsel also provides guidance to individuals seeking information about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

#### **Administrative Services Division:**

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management staff and other divisions within the department.

# Department of Economic Development State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions

<b>Program or Division Name</b>	Type of Report	Date Issued	Website
Division of Tourism	Audit Report (2011-59)	Sep-11	http://auditor.mo.gov/press/2011-59.htm
Division of Workforce		·	
Development	Audit Report (2011-16)	Apr-11	http://auditor.mo.gov/press/2011-16.htm
Missouri Technology			
Corporation	Audit Report (2010-148)	Nov-11	http://auditor.mo.gov/press/2010-148.htm
Enterprise Zone &			
Enhanced Enterprise Zone			
Tax Credit Programs	Audit Report (2010-106)	Sep-10	http://auditor.mo.gov/press/2010-106.htm
Lewis & Clark Discovery	·		
Initiative	Audit Report (2010-87)	Jul-10	http://auditor.mo.gov/press/2010-87.htm
Public Service Commission	Audit Report (2010-11)	Jan-10	http://auditor.mo.gov/press/2010-11.htm
Review of State Tax		-	
Credit Programs	Oversight Evaluation	Jun-09	http://www.moga.mo.gov/oversight/reports.htm
Missouri Housing			
Development Commission	Audit Report (2009-65)	Jun-09	http://auditor.mo.gov/press/2009-65.htm
Statewide/Oversight of			
Procurement and Fuel	•		
Card Programs Follow-up	Audit Report (2008-98)	Oct-08	http://auditor.mo.gov/press/2008-68.htm
Affordable Housing Tax		·	
Credit Program	Audit Report (2008-47)	Jul-08	http://auditor.mo.gov/press/2008-47.htm
Low Income Housing Tax			
Credit Program	Audit Report (2008-23)	Apr-08	http://auditor.mo.gov/press/2008-23.htm
State Supplemental Tax			
Increment Financing			
Program	Oversight Evaluation	Dec-07	http://www.moga.mo.gov/oversight/reports.htm
Missouri Development			
Finance Board	Audit Report (2007-12)	Mar-07	http://auditor.mo.gov/press/2007-12.htm
Small Business			
Incubator Program	Oversight Evaluation	Jan-07	http://www.moga.mo.gov/oversight/reports.htm

## Department of Economic Development Programs Subject to Missouri Sunset Act

Program	Statute Establishing	Sunset Date	Review Status
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	08-28-2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	09-04-2013	
Film Production Project Tax Credit	135.750, RSMo	11-28-2013	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10-12-2016	

## **DECISION ITEM SUMMARY**

Budget Unit				······································				- h / h / h / h / h / h / h / h / h / h
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER			-					
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	95,762	1.81	106,948	2.08	106,948	2.08	0	0.00
DIV JOB DEVELOPMENT & TRAINING	907,504	22.19	1,441,230	33.31	1,441,230	33.31	0	0.00
TOTAL - PS	1,003,266	24.00	1,548,178	35.39	1,548,178	35.39	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	18,517	0.00	21,721	0.00	21,721	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	105,560	0.00	270,748	0.00	270,748	0.00	0	0.00
TOTAL - EE	124,077	0.00	292,469	0.00	292,469	0.00	0	0.00
PROGRAM-SPECIFIC		*						
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL	1,127,343	24.00	1,872,832	35.39	1,872,832	35.39	0	0.00
GRAND TOTAL	\$1,127,343	24.00	\$1,872,832	35.39	\$1,872,832	35.39	\$0	0.00

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#### **CORE DECISION ITEM**

**Department: Economic Development** 

**Budget Unit 42183C** 

**Division: Business and Community Services** 

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

### 1. CORE FINANCIAL SUMMARY

	F	Y 2013 Budge	t Request			FY 2013	Governor's	s Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	106,948	1,441,230	0	1,548,178	PS			•	0
EE	21,721	270,748	0	292,469	EE				0
PSD	0	32,185	0	32,185	PSD				0
TRF	0	0	0	. 0	TRF				0
Total	128,669	1,744,163	0	1,872,832	Total	0	0	0	0
FTE	2.08	33.31	0.00	35.39	FTE				0.00
Est. Fringe	59,666	804,062	0	863,729	Est. Fringe	.0	Ô	0	<del>0</del>
Note: Fringes but	dgeted in House I	Bill 5 except fo	r certain fring	ges	Note: Fringe	s budgeted in l	House Bill 5	except for cer	tain fringes
budgeted directly	to MoDOT, Highv	vay Patrol, and	l Conservation	on.	budgeted dire	ectly to MoDO	Γ, Highway P	atrol, and Col	nservation.

Other Funds:

Other Funds:

#### 2. CORE DESCRIPTION

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

#### **CORE DECISION ITEM**

Department: Economic Development

Budget Unit 42183C

Division: Business and Community Services

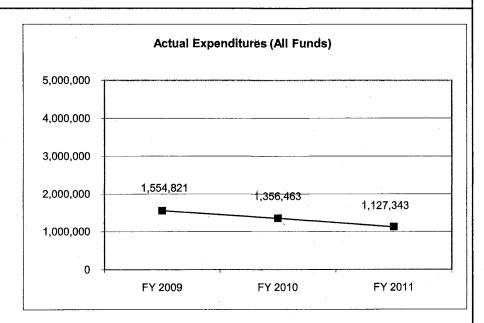
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

## 3. PROGRAM LISTING (list programs included in this core funding)

Research Team (MERIC)

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	2,191,723	2,159,107	1,912,884	1,872,832
Less Reverted (All Funds)	(21,646)	(1,908)	(5,222)	N/A
Budget Authority (All Funds)	2,170,077	2,157,199	1,907,662	N/A
Actual Expenditures (All Funds)	1,554,821	1,356,463	1,127,343	N/A
Unexpended (All Funds)	615,256	800,736	780,319	N/A
Unexpended, by Fund:				
General Revenue	9,538	40,894	49,220	N/A
Federal	605,718	759,842	731,099	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT MO ECO RESEARCH INFO CENTER

## 5. CORE RECONCILIATION DETAIL

	Budget					•		
	Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	PS	35.39	106,948	1,441,230	0	1,548,178	3	
	EE	0.00	21,721	270,748	0	292,469	)	
en e	PD	0.00	0	32,185	0	32,185	5	
	Total	35.39	128,669	1,744,163	0	1,872,832	_ 	
DEPARTMENT CORE REQUEST							<del>-</del>	
	PS	35.39	106,948	1,441,230	0	1,548,178	3	
	EE	0.00	21,721	270,748	0	292,469	)	
	PD	0.00	0	32,185	0	32,185	5	
	Total	35.39	128,669	1,744,163	0	1,872,832	2	
GOVERNOR'S RECOMMENDED	CORE						<del>-</del>	
	PS	35.39	106,948	1,441,230	. 0	1,548,178	3	
	EE	.0.00	21,721	270,748	0	292,469	)	
	PD	0.00	0	32,185	0	32,185	5	
	Total	35.39	128,669	1,744,163	0	1,872,832		

## **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER	<b>R</b> : 42183C		DEPARTMENT:	Economic Development
BUDGET UNIT NAME:	Missouri Economic Re Center (MERIC) See complete list of bi	esearch and Information	DIVISION:	Business and Community Services
requesting in dollar and	by fund of personal d percentage terms a	service flexibility and the and explain why the flexi	bility is needed. If t	f expense and equipment flexibility you are flexibility is being requested among divisions, rms and explain why the flexibility is needed.
		DEPARTM	IENT REQUEST	
modifications in order to pro training for employees, purc - MERIC PS (3699-0101) - 9 - MERIC PS (3701-0155) - 9	evide the highest quality shase of supplies and other shades of supplies of suppli	services to Missourians. Area her equipment to make the di 37 and MERIC EE (3700-010 0,308 and MERIC EE (3702-0	as of need include spec vision more efficient. 01) - \$21,721 * 25% = \$ 0155) - \$302,933 * 25%	
		CURRENT		BUDGET REQUEST
PRIOR Y ACTUAL AMOUNT OF		ESTIMATED AI FLEXIBILITY THAT		ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0		Expenditures in PS and E&E based on needs to cover openduress emergency and characteristics.	will differ annually erational expenses, anging situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how fle	kibility was used in the	prior and/or current years.		
	PRIOR YEAR EXPLAIN ACTUAL US	SE		CURRENT YEAR EXPLAIN PLANNED USE
			In FY 2012, the MEI	

#### **FLEXIBILITY REQUEST FORM**

**BUDGET UNIT NUMBER:** 42183C, 41945C, 41955C, 41965C, 41975C DEPARTMENT: **Economic Development** BUDGET UNIT NAME: **DIVISION:** MERIC, Marketing, Sales, Finance and Compliance **Business and Community Services** 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. DEPARTMENT REQUEST The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance. General Revenue: PS \$1,075,409 \* 25% = \$268,852 (25.35 FTE \* 25% = 6.34); EE \$336,435 \* 25% = \$84,109 Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14): EE \$732,371 \* 25% = \$183,093 Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0 Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 50% = 7.01); EE \$589,440 \* 25% = \$147,360 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. **CURRENT YEAR BUDGET REQUEST PRIOR YEAR ESTIMATED AMOUNT OF ESTIMATED AMOUNT OF ACTUAL AMOUNT OF FLEXIBILITY USED** FLEXIBILITY THAT WILL BE USED FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based | Expenditures in PS and E&E will differ annually based on on needs to cover operational expenses, address needs to cover operational expenses, address emergency \$42,000 and changing situations, etc. emergency and changing situations, etc. 3. Please explain how flexibility was used in the prior and/or current years. **PRIOR YEAR CURRENT YEAR EXPLAIN ACTUAL USE EXPLAIN PLANNED USE** 

In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow

the department to respond to changing situations to continue to provide the best

possible quality service to our customers.

In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: -\$32,000

flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and

\$10.000 flexed from Marketing E&E to Finance PS to cover operational expenses.

## **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR ,	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER		*					<del></del>	
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	89,141	3.00	89,141	3.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	66,636	2.49	81,149	3.00	81,149	3.00	0	0.00
RESEARCH ANAL I	52,931	1.80	167,265	5.00	167,265	5.00	0	0.00
RESEARCH ANAL II	197,595	5.49	471,204	10.11	471,204	10.11	0	0.00
RESEARCH ANAL III	167,466	4.06	192,602	3.96	192,602	3.96	0	0.00
RESEARCH ANAL IV	10,018	0.20	58,585	1.29	58,585	1.29	0	0.00
LABOR ECONOMIST	43,035	0.79	54,363	1.00	54,363	1.00	0	0.00
EXECUTIVE II	35,673	0.79	38,700	1.00	- 38,700	1.00	0	0.00
PLANNER II	8,100	0.21	. 0	0.00	0	0.00	0	0.00
PLANNER III	43,344	1.00	95,677	2.00	95,677	2.00	. 0	0.00
MARKETING SPECIALIST I	15,714	0.53	0	0.00	. 0	0.00	0	0.00
MARKETING SPECIALIST II	9,713	0.26	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	100,893	1.99	101,525	2.00	101,525	2.00	0	0.00
RESEARCH MANAGER B2	67,074	1.00	67,075	1.00	67,075	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	16,090	0.30	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	58,085	0.91	56,694	0.98	56,694	0.98	0	0.00
MISCELLANEOUS PROFESSIONAL	44,245	1.34	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	66,654	0.84	74,198	1.05	74,198	1.05	0	0.00
TOTAL - PS	1,003,266	24.00	1,548,178	35.39	1,548,178	35.39	0	0.00
TRAVEL, IN-STATE	8,974	0.00	22,542	0.00	22,542	0.00	0	0.00
TRAVEL, OUT-OF-STATE	14,777	0.00	60,911	0.00	60,911	0.00	0	0.00
SUPPLIES	29,861	0.00	33,544	0.00	33,544	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	9,641	0.00	29,258	0.00	29,258	0.00	0	0.00
COMMUNICATION SERV & SUPP	17,582	0.00	49,427	0.00	49,427	0.00	. 0	0.00
PROFESSIONAL SERVICES	34,516	0.00	25,253	0.00	25,253	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	17	0.00	72	0.00	72	0.00	. 0	0.00
M&R SERVICES	5,694	0.00	57,482	0.00	57,482	0.00	0	0.00
COMPUTER EQUIPMENT	2,995	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	20	0.00	4,861	0.00	4,861	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	3,001	0.00	3,001	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	0	0.00

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## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLÄR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
MO ECO RESEARCH INFO CENTER								<del></del>
CORE					4.			
MISCELLANEOUS EXPENSES	0	0.00	54	0.00	54	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	5,000	0.00	0	0.00
TOTAL - EE	124,077	0.00	292,469	0.00	292,469	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00
GRAND TOTAL	\$1,127,343	24.00	\$1,872,832	35.39	\$1,872,832	35.39	\$0	0.00
GENERAL REVENUE	\$114,279	1.81	\$128,669	2.08	\$128,669	2.08		0.00
FEDERAL FUNDS	\$1,013,064	22.19	\$1,744,163	33.31	\$1,744,163	33.31		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

#### Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

#### 1. What does this program do?

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

#### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

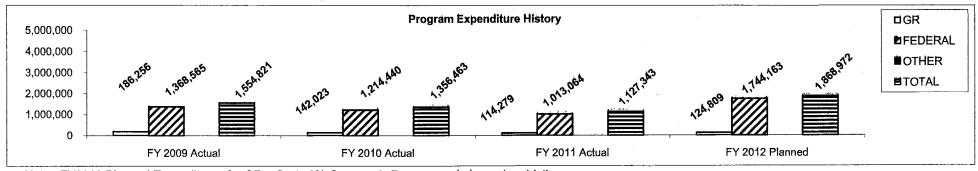
#### 3. Are there federal matching requirements? If yes, please explain.

No.

#### 4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

## 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

### 6. What are the sources of the "Other " funds?

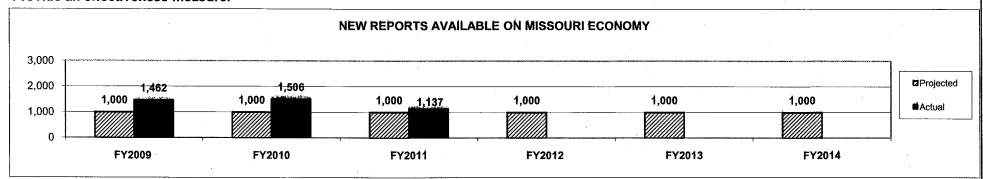
N/A

### **Department: Economic Development**

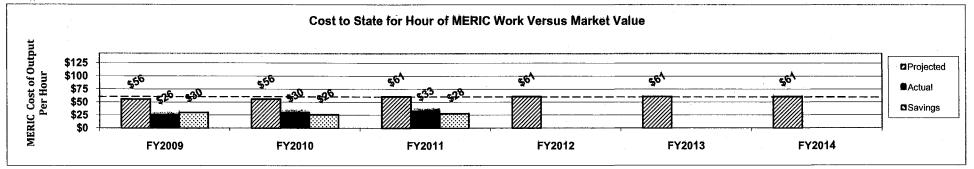
Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

#### 7a. Provide an effectiveness measure.



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2011 is Estimated at \$61/Hour.



<sup>\*</sup>Projected is hourly cost of experienced private sector market research analyst in Missouri.

## 7b. Provide an efficiency measure.

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the actual BCS operational budget for the fiscal year.

	FY2009	FY2009	FY2010	FY2010	FY2011	FY2011	FY2012
	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<b>Projected</b>
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721		741,024,609	
\$ of BCS Operational Budget	\$ 7,060,831	\$ 5,996,846	\$ 7,311,279	\$ 5,379,726	\$ 6,421,884 \$	4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result		\$0.0083		\$0.0051	\$	0.0061	

Department: Economic Development
Program Name: Research Team - (MERIC)
Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

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## DECISION ITEM SUMMARY

Budget Unit							IOIOII II EM	
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING	,							
CORE					*			
PERSONAL SERVICES		•						
GENERAL REVENUE	203,274	4.38	279,038	6.24	279,038	6.24	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	63,585	1.33	84,331	2.12	84,331	2.12	0	0.00
DIV JOB DEVELOPMENT & TRAINING	8,689	0.30	48,278	1.26	48,278	1.26	0	0.00
DED ADMINISTRATIVE	0	0.00	42,680	1.15	42,680	1.15	0	0.00
ECON DEVELOP ADVANCEMENT FUND	48,610	1.15	50,001	2.00	50,001	2.00	0	0.00
TOTAL - PS	324,158	7.16	504,328	12.77	504,328	12.77	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	89,889	0.00	66,464	0.00	66,464	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	686	0.00	52,229	0.00	52,229	0.00	0	0.00
INTERNATIONAL TRADE SHOW REVOL	22,927	0.00	71,226	0.00	71,226	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	53,764	0.00	414,720	0.00	414,720	0.00	0	0.00
TOTAL - EE	167,266	0.00	604,639	0.00	604,639	0.00	0	0.00
PROGRAM-SPECIFIC								
INTERNATIONAL TRADE SHOW REVOL	4,800	0.00	1,012	0.00	1,012	0.00	0	0.00
TOTAL - PD	4,800	0.00	1,012	0.00	1,012	0.00	0	0.00
TOTAL	496,224	7.16	1,109,979	12.77	1,109,979	12.77	0	0.00
Intl Promo Revolving Fund Inc - 1419007								
PROGRAM-SPECIFIC								
INTERNATIONAL TRADE SHOW REVOL	0	0.00	. 0	0.00	977,800	0.00	. 0	0.00
TOTAL - PD	0	0.00	0	0.00	977,800	0.00	0	0.00
TOTAL	0	0.00	0	0.00	977,800	0.00	0	0.00
GRAND TOTAL	\$496,224	7.16	\$1,109,979	12.77	\$2,087,779	12.77	\$0	0.00

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#### CORE DECISION ITEM

epartment: Ec	onomic Developi	ment				Budget Unit 41945C						
Division: Busin	ess and Commun	nity Services										
Core: Marketing	g Team ्											
1. CORE FINAN	CIAL SUMMARY								·			
	FY	r 2013 Budge	t Request			FY 2013	Governor's	Recommen	dation			
	GR	Federal	Other	Total			GŔ	Fed	Other	Total		
PS	279,038	132,609	92,681	504,328		PS				0		
EE	66,464	52,229	485,946	604,639 E		EE				0		
PSD	0	0	1,012	1,012		PSD				0		
TRF	0	0	0	0		TRF				0		
Total	345,502	184,838	579,639	1,109,979		Total	0	0	0	0		
FTE	6.24	3.38	3.15	12.77		FTÉ				0.00		
Est. Fringe	155,675	73,983	51,707	281,365		Est. Fringe	0	0	0	0		
_	dgeted in House E to MoDOT, Highw	•					s budgeted in H ctly to MoDOT,		•	_		
Other Funds:	International Pro		Ψ ,	· •,	_ 4_\	Other Funds:						
	Economic Devel	•		•	547)							
A 10-11 ·	Economic Devel			d (0783)								
	ed for \$72,238 Tra	de Show Rev	olving Fund.		<u> </u>							
2. CORE DESCR	RIPTION						-					

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division of Business and Community Services (BCS) by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

### **CORE DECISION ITEM**

Department: Economic Development

Budget Unit 41945C

**Division: Business and Community Services** 

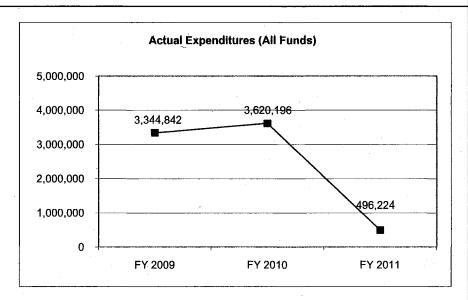
Core: Marketing Team

## 3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	4,230,654	4,414,229	1,068,563	1,109,979
Less Reverted (All Funds)	(75,847)	(35,279)	(38,982)	N/A
Budget Authority (All Funds)	4,154,807	4,378,950	1,029,581	
Actual Expenditures (All Funds)	3,344,842	3,620,196	496,224	N/A
Unexpended (All Funds)	809,965	758,754	533,357	N/A
Unexpended, by Fund:				
General Revenue	38,622	258,937	(28,059)	N/A
Federal	136,557	118,758	111,878	N/A
Other	634,786	381,060	449,538 (1)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) Used flex authority to transfer in \$32,000 in GR funds.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN MARKETING

## 5. CORE RECONCILIATION DETAIL

	Budget								
	Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES									
	PS	12.77	279,038	132,609	92,681	504,328	3		
	EE	0.00	66,464	52,229	485,946	604,639	)		
	PD	0.00	0	0	1,012	1,012	2		
	Total	12.77	345,502	184,838	579,639	1,109,979	<u>.</u>		
DEPARTMENT CORE REQUEST									
	PS	12.77	279,038	132,609	92,681	504,328	3	•	
	EE	0.00	66,464	52,229	485,946	604,639	•		
	PD	0.00	0	0	1,012	1,012	*.		
	Total	12.77	345,502	184,838	579,639	1,109,979			
GOVERNOR'S RECOMMENDED	CORE			· · · · · · · · · · · · · · · · · · ·			_		
	PS	12.77	279,038	132,609	92,681	504,328	3		
	EE	0.00	66,464	52,229	485,946	604,639			
	PD	0.00	0	0	1,012	1,012	2		
	Total	12.77	345,502	184,838	579,639	1,109,979			

#### FLEXIBILITY REQUEST FORM

**BUDGET UNIT NUMBER:** 41945C DEPARTMENT: **Economic Development BUDGET UNIT NAME:** DIVISION: **Business and Community Services** Marketing Team See complete list of budget units below. 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. **DEPARTMENT REQUEST** The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue, Federal Funds and Other Funds for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient. General Revenue: Marketing PS (2376-0101) - \$279,038 \* 25% = \$69,760 and Marketing EE (2377-0101) - \$66,464 \* 25% = \$16,616 - Federal Funds: Marketing PS (2378-0123) - \$84,331 \* 25% = \$21,083 and Marketing EE (2379-0123) - \$52,229 \* 25% = \$13,057 - Other Funds: Marketing PS (4569-0783) - \$50,001 \* 25% = \$12,500 and Marketing EE (2387-0783) - \$414,720 \* 25% = \$103,680 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. **CURRENT YEAR BUDGET REQUEST** PRIOR YEAR **ESTIMATED AMOUNT OF ESTIMATED AMOUNT OF ACTUAL AMOUNT OF FLEXIBILITY USED** FLEXIBILITY THAT WILL BE USED FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually Expenditures in PS and E&E will differ annually based on based on needs to cover operational expenses. needs to cover operational expenses, address emergency address emergency and changing situations, etc. and changing situations, etc. 3. Please explain how flexibility was used in the prior and/or current years. **PRIOR YEAR CURRENT YEAR EXPLAIN ACTUAL USE EXPLAIN PLANNED USE** In FY 2012, the MERIC, Marketing, Sales, and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will In FY 2011, the Marketing Team flexed \$0. allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

#### **FLEXIBILITY REQUEST FORM**

**BUDGET UNIT NUMBER:** DEPARTMENT: **Economic Development** 42183C, 41945C, 41955C, 41965C, 41975C DIVISION: **BUDGET UNIT NAME: Business and Community Services** MERIC, Marketing, Sales, Finance and Compliance 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. DEPARTMENT REQUEST The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance. General Revenue: PS \$1,075,409 \* 25% = \$268,852 (25.35 FTE \* 25% = 6.34); EE \$336,435 \* 25% = \$84,109 Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093 Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0 Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 50% = 7.01); EE \$589,440 \* 25% = \$147,360 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. **CURRENT YEAR BUDGET REQUEST** PRIOR YEAR **ESTIMATED AMOUNT OF ESTIMATED AMOUNT OF ACTUAL AMOUNT OF FLEXIBILITY USED** FLEXIBILITY THAT WILL BE USED FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based Expenditures in PS and E&E will differ annually based on on needs to cover operational expenses, address needs to cover operational expenses, address emergency \$42,000 emergency and changing situations, etc. and changing situations, etc. Please explain how flexibility was used in the prior and/or current years. **PRIOR YEAR CURRENT YEAR EXPLAIN ACTUAL USE EXPLAIN PLANNED USE** In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses. the department to respond to changing situations to continue to provide the best

possible quality service to our customers.

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING	···							
CORE	•							
ADMIN OFFICE SUPPORT ASSISTANT	7,472	0.25	10,795	0.37	10,795	0.37	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	. 0	0.00	3,566	0.12	3,566	0.12	0	0.00
RESEARCH ANAL II	34,644	1.00	17,322	0.50	17,322	0.50	0	0.00
RESEARCH ANAL III	1,554	0.04	37,296	1.00	37,296	1.00	0	0.00
RESEARCH ANAL IV	10,018	0.20	12,021	0.25	12,021	0.25	0	0.00
PLANNER II	0	0.00	38,833	1.00	38,833	1.00	0	0.00
MARKETING SPECIALIST I	24,933	0.87	41,799	1.45	41,799	1.45	0	0.00
MARKETING SPECIALIST II	0	0.00	56,351	1.58	56,351	1.58	0	0.00
MARKETING SPECIALIST III	185,857	4.00	223,397	5.46	223,397	5.46	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	24,626	0.44	8,505	0.16	8,505	0.16	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	14,171	0.25	14,171	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	0	0.00
DIVISION DIRECTOR	23,598	0.26	11,723	0.13	11,723	0.13	0	0.00
SPECIAL ASST PROFESSIONAL	11,456	0.10	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,620	0.25	6,620	0.25	0	0.00
TOTAL - PS	324,158	7.16	504,328	12.77	504,328	12.77	0	0.00
TRAVEL, IN-STATE	10,993	0.00	57,358	0.00	57,358	0.00	0	0.00
TRAVEL, OUT-OF-STATE	7,435	0.00	24,496	0.00	24,496	0.00	0	0.00
FUEL & UTILITIES	0	0.00	3,037	0.00	3,037	0.00	0	0.00
SUPPLIES	36,980	0.00	66,903	0.00	66,903	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	41,949	0.00	89,748	0.00	89,748	0.00	0	0.00
COMMUNICATION SERV & SUPP	4,808	0.00	101,600	0.00	101,600	0.00	0	0.00
PROFESSIONAL SERVICES	30,194	0.00	156,940	0.00	156,940	0.00	0	0.00
M&R SERVICES	28,304	0.00	1,412	0.00	1,412	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	1	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	2,997	0.00	2,997	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	704	0.00	704	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	5,280	0.00	87,179	0.00	87,179	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,272	0.00	4,272	0.00	0	0.00
MISCELLANEOUS EXPENSES	1,323	0.00	4,838	0.00	4,838	0.00	0	0.00

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## **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	*******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING								
CORE								
REBILLABLE EXPENSES	0	0.00	1,092	0.00	1,092	0.00	. (	0.00
TOTAL - EE	167,266	0.00	604,639	0.00	604,639	0.00	(	0.00
PROGRAM DISTRIBUTIONS	0	0.00	600	0.00	600	0.00	, (	0.00
REFUNDS	4,800	0.00	412	0.00	412	0.00	(	0.00
TOTAL - PD	4,800	0.00	1,012	0.00	1,012	0.00	(	0.00
GRAND TOTAL	\$496,224	7.16	\$1,109,979	12.77	\$1,109,979	12.77	\$0	0.00
GENERAL REVENUE	\$293,163	4.38	\$345,502	6.24	\$345,502	6.24		0.00
FEDERAL FUNDS	\$72,960	1.63	\$184,838	3.38	\$184,838	3.38		0.00
OTHER FUNDS	\$130,101	1.15	\$579,639	3.15	\$579,639	3.15		0.00

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

## 1. What does this program do?

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

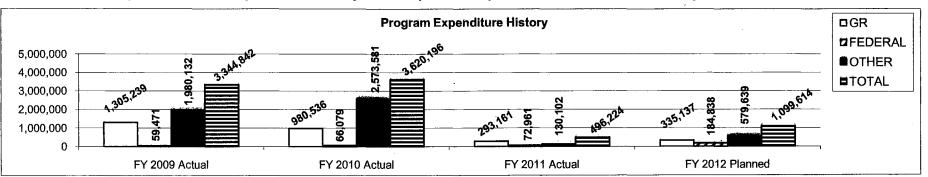
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

#### 6. What are the sources of the "Other " funds?

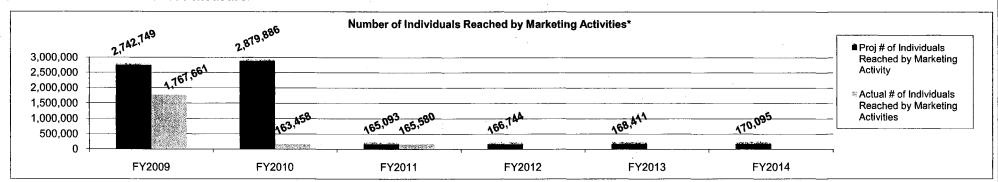
International Promotions Revolving Fund (0567), Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving



Program Name: Marketing Team

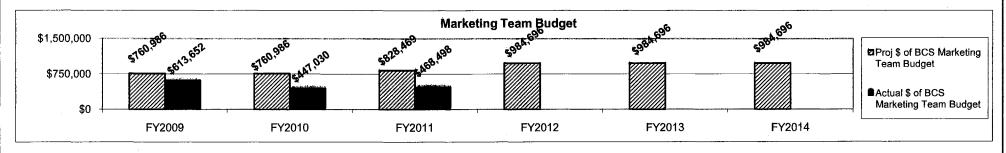
Program is found in the following core budget(s): Marketing Team

### 7a. Provide an effectiveness measure.



Note: New methodology for tracking marketing activities adopted in FY2010.

<sup>\*</sup>Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.



Note: Only direct operational budget for Marketing Team included.

	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014
Projected Cost Benefit of Marketing Activities	.24:1	.26:1	.20:1	.20:1	.20:1	.20:1
Actual Cost Benefit of Marketing Activities	.35:1	.37:1	.35:1			

Note: In FY2011 the Marketing Team Spent \$.35 for every 1 person reached by Marketing activity.

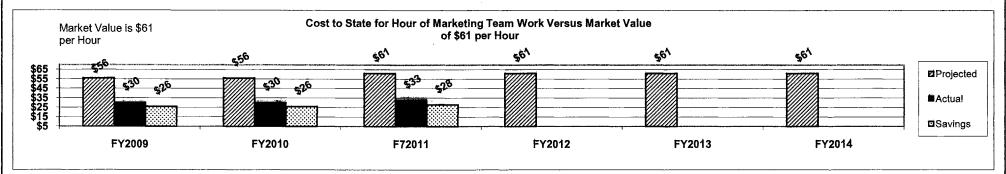
Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

### 7a Provide an effectiveness measure (continued)

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$61 per hour. The cost to the State for this hour of work is \$33, a savings of roughly \$28 per hour.



### 7b. Provide an efficiency measure.

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

,		FY2009	FY2009		FY2010	FY2010		FY2011		FY2011	FY2012
	<u>F</u>	rojected	<u>Actual</u>	Ī	<u>Projected</u>	<u>Actual</u>	<u>P</u>	rojected		<u>Actual</u>	<b>Projected</b>
\$ of Financial Incentives Issued or Awarded			720,198,882			1,063,365,721			7	41,024,609	
\$ of BCS Operational Budget	\$	7,060,831	\$ 5,996,846	\$	7,311,279	\$ 5,379,726	\$	6,421,884	\$	4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result			\$0.0083			\$0.0051			\$	0.0061	

## 7c. Provide the number of clients/individuals served, if applicable.

	FY2010	FY2010	FY2011	FY2011	FY2012	FY2013	FY2014
	<b>Projected</b>	Actual*	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>
Avg # of newsletter mailings sent/week	2,949	2,696	2,723	2,635	2,750	2,778	2,805
Avg # of mailings opened as % of received/week	26.5%	9.5%	10.0%	6.40%	7.0%	7.3%	7.5%
Number of total hits to BCS Website	2,179,509	26,106	27,411	22,838	28,782	30,221	30,000

\*Note: The website is now tracked by a different system which changes the way the traffic on the site is counted. This will reduce the number of hits reported.

Department: Economic Development					=	_		
Program Name: Marketing Team								
Program is found in the following core budget(s): Mark	keting Team							
7d. Provide a customer satisfaction measure, if availa	able.							
	FY2009	FY2010	FY2010	FY2011	FY2011	FY2012	FY2013	FY2014
	<b>Actual</b>	Projected	<b>Actual</b>	<b>Projected</b>	<u>Actual</u>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>
Conference Attendees Satisfied/Very Satisfied	72%	85%	82%	85%	86%	85%	85%	85%

OF

RÅNK:

Department: L	Economic Develop	ment			Budget Unit	41945C			
	iness and Commu				-				
DI Name: Incr	ease to Internation	al Promotion	s Revolving	Fund	DI#1419007				
I. AMOUNT O	F REQUEST								
	FY	2013 Budget	Request			FY 2013	Governor's	Recommend	lation
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	Ō	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	977,800	977,800	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	977,800	977,800	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes l	budgeted in House E	Bill 5 except for	r certain fringe	98	Note: Fringes	budgeted in H	louse Bill 5 ex	cept for certa	in fringes
oudgeted direct	tly to MoDOT, Highw	vay Patrol, and	Conservation	n.	budgeted direc	ctly to MoDOT,	Highway Pat	trol, and Cons	ervation.
Other Funds:	International Promo	tions Revolving	Fund (0567)		Other Funds:				
2. THIS REQUI	EST CAN BE CATE	GORIZED AS		<u></u> -					
	New Legislation			<u> </u>	New Program		F	und Switch	
	Federal Mandate				Program Expansion	_	c	Cost to Contin	ue
	GR Pick-Up		, <u>-</u>		Space Request	_	E	quipment Re	placement
	Pay Plan		_	X	Other: Increase in Sp	ending Author	ity	· •	

The Small Business Jobs Act of 2010 authorized the U.S. Small Business Administration to establish a 3-year trade and export promotion pilot program, known as the State Trade and Export Promotion (STEP) Grant Program, to make grants to states to carry out export programs that assist eligible small business concerns. The aim of the STEP Program is to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting. STEP makes grants to states to carry out export programs that assist eligible small businesses. DED submitted a project plan and is currently awaiting final approval. The STEP Grant funding is critical to the success of the DED International Trade and Investment Office. The office is mandated to provide export and trade promotion assistance to small Missouri firms. The grant amount is expected to be approximately \$977,800.

This New Decision Item is being requested to increase the spending authority for the International Promotions Revolving Fund to allow the Department of Economic

Development (DED) to spend the MO STEP UP grant funds in order to help Missouri small businesses with exporting opportunities.

	RANK:	OF
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	*	

Department: Economic Development	В	Budget Unit	41945C	
Division: Business and Community Services	• ·			
DI Name: Increase to International Promotions Revolving Fund	DI#1419007			

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request is based on the amount the DED expects to receive in the initial year of the grant. DED will need to apply again in years two and three for funding. Eligible activities include participation in foreign trade missions; foreign market sales trips; subscription to services provided by the Department of Commerce; website foreign language translation services; design of international marketing materials; trade show exhibitions; and participation in export and trade finance training workshops.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.  Dept Req										
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	
							0	0.0		
	•						0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		.0		0	
Program Distributions	0		0		977,800		977,800			
Total PSD	0		0		977,800		977,800		0	
Transfers										
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	977,800	0.0	977,800	0.0	0	

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RANK:	OF

Department: Economic Development	_	<b>Budget Unit</b>	41945C						
<b>Division: Business and Community Service</b>									
DI Name: Increase to International Promoti	ons Revolving	Fund	DI#1419007						
	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	<b>DOLLARS</b>	FTE	DOLLARS	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>
				<u> </u>		,	0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							•		
							0		
							0		
							0		
Total EE							<u> </u>		
Total LL	U		U		U		U		U
Program Distributions							0		
Total PSD	0		0		0		<u>_</u>		0
	ŭ		J		•		•		•
Transfers									
Total TRF	0		0		0				0
				•					
Grand Total	0	0.0	) 0	0.0	0	0.0	. 0	0.0	0
						· · · · · · · · · · · · · · · · · · ·			
									:

		RANK:	. OF	<u></u>	_
Division:	nt: Economic Development Business and Community Services Increase to International Promotions Revolving Fu		Budget Unit	41945C	
6. PERFO	RMANCE MEASURES (If new decision item has an	associated core, sep	arately identi	y projected	performance with & without additional funding.)
6a.	Provide an effectiveness measure.  The effectiveness measure is currently under de	evelopment.		<b>6b.</b> The efficien	Provide an efficiency measure. cy measure is currently under development.
6c.	Provide the number of clients/individual	s served, if applical	ole.	6d.	Provide a customer satisfaction measure, if available.
	During the 12-month program Missouri is project new-to-market businesses will participate in the maximum of 50 new-to-export businesses will p	market expansion activ	vities, while a		

RÁN	K:	. OF	! 
Department: Economic Development		<b>Budget Unit</b>	41945C
Division: Business and Community Services			· · · · · · · · · · · · · · · · · · ·
DI Name: Increase to International Promotions Revolving Fund	DI#1419007	-	
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMEN	IT TARGETS:		
Approval for activity funding will be based upon the extent to which each in trade events, subscription services, and export projects, as well, as the export development plan.			

The state's partners on this effort include the following: Small Business Administration(SBA); Missouri Department of Agriculture; the U.S. Commercial Service; Service Corps of Retired Executives (SCORE); Grace Hill Women's Development Center; Veterans Business Resource Center; Missouri Enterprise; World Trade Center of Kansas City; World Trade Center of St. Louis; Greater Kansas City Chamber of Commerce; Cape Girardeau Area Chamber of Commerce; Springfield Area Chamber of Commerce; Greater Ozarks International Trade Association; and the International Trade Council of Greater Kansas City

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class		FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
MARKETING Intl Promo Revolving F	Fund Inc - 1419007								
PROGRAM DISTRI		0	·, <b>0.00</b>	(	0.00	977,800	0.00	0	0.00
TOTAL - PD	-	0	0.00		0.00	977,800	0.00	0	0.00
GRAND TOTAL	:	\$0	0.00	\$(	0.00	\$977,800	0.00	\$0	0.00
	GENERAL REVENUE	\$0	0.00	\$(	0.00	\$0	0.00		0.00
	FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
	OTHER FUNDS	\$0	0.00	\$(	0.00	\$977,800	0.00		0.00

### **DECISION ITEM SUMMARY**

Budget Unit								• .
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	********
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								1
CORE								
PERSONAL SERVICES		·						
GENERAL REVENUE	609,148	14.43	626,200	15.52	626,200	15.52	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	61,250	1.36	73,014	1.72	73,014	1.72	0	0.00
DED ADMINISTRATIVE	0	0.00	6,620	0.25	6,620	0.25	0	0.00
ECON DEVELOP ADVANCEMENT FUND	341,416	6.99	341,784	7.00	341,784	7.00	. 0	0.00
TOTAL - PS	1,011,814	22.78	1,047,618	24.49	1,047,618	24.49	0	0.00
EXPENSE & EQUIPMENT GENERAL REVENUE	218,485	0.00	224,704	0.00	224,704	0.00		0.00
DED-ED PRO-CDBG-ADMINISTRATION	7,065	0.00	33,484	0.00	33,484	0.00	0	
ECON DEVELOP ADVANCEMENT FUND	44,540	0.00	44,540	0.00	44,540	0.00	0	
TOTAL - EE	270,090	0.00	302,728	0.00	302,728	0.00	0	. `————
TOTAL	1,281,904	22.78	1,350,346	24.49	1,350,346	24.49	0	0.00
Sm Business Reg Fairness Board - 1419006								
PERSONAL SERVICES								•
GENERAL REVENUE	0	0.00	0	0.00	48,135	1.50	0	0.00
TOTAL - PS	0	0.00	0	0.00	48,135	1.50	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	5,682	0.00	: 0	0.00
TOTAL - EE		0.00	0	0.00	5,682	0.00	0	0.00
TOTAL	0	0.00	0	0.00	53,817	1.50	0	0.00
GRAND TOTAL	\$1,281,904	22.78	\$1,350,346	24.49	\$1,404,163	25.99	\$0	0.00

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#### **CORE DECISION ITEM**

Department:	<b>Economic Deve</b>	lopment			Budget Unit	41955C			
Division:	Business and C	ommunity S	ervices						
Core:	Sales Team								
1. CORE FINAN	CIAL SUMMARY								
	FY	<sup>'</sup> 2013 Budge	t Request			FY 201	3 Governor'	s Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Ťotal
PS	626,200	73,014	348,404	1,047,618	PS				0
EE	224,704	33,484	44,540	302,728	EE				0
PSD	0	0	0	0	PSD				0
TRF	0	0	0	0	TRF				0
Total	850,904	106,498	392,944	1,350,346	Total	0	0	0	0
FTE	15.52	1.72	7.25	24.49	FTE				0.00
Est. Fringe	349,357	40,735	194,375	584,466	Est. Fringe	Ō	0	0	0
Note: Fringes bเ	idgeted in House B	ill 5 except fo	r certain fring	ges	Note: Fringes	budgeted in	House Bill 5	except for cer	tain fringes
budgeted directly	to MoDOT, Highw	ay Patrol, and	l Conservation	on.	budgeted dire	ctly to MoDO	T, Highway F	Patrol, and Cor	nservation.
Other Funds:	Economic Develo			volving Fund (0547) d (0783)	Other Funds:	· ·			
2. CORE DESCR	RIPTION								

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for selling Missouri — our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

### **CORE DECISION ITEM**

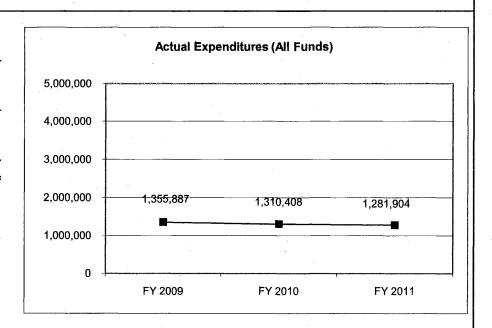
Division: Business and Community Services Core: Sales Team	epartment:	Economic Development		Budget Unit 41955C	
Core: Sales Toam	vision:	<b>Business and Community Services</b>	ć		
Core. Sales reall	ore:	Sales Team			

### 3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1,516,144	1,535,333	1,412,653	1,350,346
Less Reverted (All Funds)	(67,436)	(57,293)	(32,762)	N/A
Budget Authority (All Funds)	1,448,708	1,478,040	1,379,891	N/A
Actual Expenditures (All Funds)	1,355,887	1,310,408	1,281,904	N/A
Unexpended (All Funds)	92,821	167,632	97,987	N/A
Unexpended, by Fund: General Revenue Federal Other	42,812 22,150 27,859	115,506 44,566 7,560	52,816 38,183 6,988	N/A N/A N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

### **CORE RECONCILIATION DETAIL**

## DEPARTMENT OF ECONOMIC DEVELOPMENT SALES

### 5. CORE RECONCILIATION DETAIL

	Budget				•				
	Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES									
	PS	24.49	626,200	73,014	348,404	1,047,618	,		
	EE	0.00	224,704	33,484	44,540	302,728			
•	Total	24.49	850,904	106,498	392,944	1,350,346			
DEPARTMENT CORE REQUEST									
	PS	24.49	626,200	73,014	348,404	1,047,618			
	EE	0.00	224,704	33,484	44,540	302,728			
	Total	24.49	850,904	106,498	392,944	1,350,346	_		
GOVERNOR'S RECOMMENDED	CORE						-		
	PS	24.49	626,200	73,014	348,404	1,047,618	}		
	EE	0.00	224,704	33,484	44,540	302,728	<b>,</b>		
	Total	24.49	850,904	106,498	392,944	1,350,346			

#### FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41955C

BUDGET UNIT NAME: Sales Team
See complete list of budget units below.

DEPARTMENT: Economic Development

DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

#### **DEPARTMENT REQUEST**

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Sales PS (2391-0101) \$626,200 \* 25% = \$156,550 and Sales EE (2393-0101) \$224,704 \* 25% = \$56,176
- Federal Funds: Sales PS (2399-0123) \$73,014 \* 25% = \$18,254 and Sales EE (2400-0123) \$33,484 \* 25% = \$8,371
- Other Funds: Sales PS (2801-0783) \$341,784 \* 25% = \$85,446 and Sales EE (2802-0783) \$44,540 \* 25% = \$11,135
- 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

**BUDGET REQUEST** 

**CURRENT YEAR** 

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	ESTIMATED AMO		ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED					
\$0	Expenditures in PS and E&E w		Expenditures in PS and E&E will differ annually based on					
	based on needs to cover opera	•	needs to cover operational expenses, address emergency					
	address emergency and chang							
3. Please explain how flexibility was used in the	prior and/or current years.							
PRIOR YEAR			CURRENT YEAR					
EXPLAIN ACTUAL US	SE	EXPLAIN PLANNED USE						
In FY 2011, the Sales Team flexed \$0.		appropriated 25% fle allow the department	IC, Marketing, Sales, and Compliance teams were xibility between PS and E&E appropriations. This flexibility will to respond to changing situations to continue to provide the service to our customers.					

#### **FLEXIBILITY REQUEST FORM**

**BUDGET UNIT NUMBER: Economic Development** 42183C, 41945C, 41955C, 41965C, 41975C DEPARTMENT: DIVISION: **BUDGET UNIT NAME: Business and Community Services** MERIC, Marketing, Sales, Finance and Compliance 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. DEPARTMENT REQUEST The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC. Marketing, Sales, Finance and Compliance. General Revenue: PS \$1,075,409 \* 25% = \$268,852 (25.35 FTE \* 25% = 6.34); EE \$336,435 \* 25% = \$84,109 Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093 Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0 Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 50% = 7.01); EE \$589,440 \* 25% = \$147,360 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. **BUDGET REQUEST CURRENT YEAR** PRIOR YEAR **ESTIMATED AMOUNT OF ESTIMATED AMOUNT OF ACTUAL AMOUNT OF FLEXIBILITY USED** FLEXIBILITY THAT WILL BE USED FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based Expenditures in PS and E&E will differ annually based on on needs to cover operational expenses, address needs to cover operational expenses, address emergency \$42,000 emergency and changing situations, etc. and changing situations, etc. 3. Please explain how flexibility was used in the prior and/or current years. **PRIOR YEAR CURRENT YEAR EXPLAIN ACTUAL USE EXPLAIN PLANNED USE** In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were

flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and

\$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses.

appropriated 25% flexibility between them (Section 7.015). This flexibility will allow

the department to respond to changing situations to continue to provide the best

possible quality service to our customers.

### **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Decision Item	ACTUAL	ACTUÂL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE .	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES	ı							
CORE	•							
ADMIN OFFICE SUPPORT ASSISTANT	36,068	1.25	32,242	1.12	32,242	1.12	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	21,992	1.00	21,992	1.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	51,708	2.00	55,274	2.12	55,274	2.12	0	0.00
PLANNER III	53,292	1.00	53,228	1.00	53,228	1.00	0	0.00
MARKETING SPECIALIST I	11,512	0.37	63,495	1.75	63,495	1.75	0	0.00
MARKETING SPECIALIST II	80,750	2.16	252,993	6.32	252,993	6.32	0	0.00
MARKETING SPECIALIST III	625,994	13.58	398,961	8.24	398,961	8.24	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	62,532	1.15	62,471	1.19	62,471	1.19	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	62,952	1.00	47,214	0.75	47,214	0.75	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	0	0.00
DIVISION DIRECTOR	17,698	0.19	13,270	0.25	13,270	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	17,929	0.25	17,929	0.25	0	0.00
SPECIAL ASST PROFESSIONAL	9,308	0.08	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,620	0.25	6,620	0.25	0	0.00
TOTAL - PS	1,011,814	22.78	1,047,618	24.49	1,047,618	24.49	0	0.00
TRAVEL, IN-STATE	97,321	0.00	69,851	0.00	69,851	0.00	. 0	0.00
TRAVEL, OUT-OF-STATE	7,164	0.00	49,016	0.00	49,016	0.00	0	0.00
FUEL & UTILITIES	0	0.00	34	0.00	34	0.00	. 0	0.00
SUPPLIES	13,939	0.00	24,937	0.00	24,937	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	33,675	0.00	50,327	0.00	50,327	0.00	0	0.00
COMMUNICATION SERV & SUPP	25,921	0.00	20,192	0.00	20,192	0.00	0	0.00
PROFESSIONAL SERVICES	84,571	0.00	61,457	0.00	61,457	0.00	0	0.00
M&R SERVICES	5,482	0.00	808	0.00	808	0.00	. 0	0.00
COMPUTER EQUIPMENT	0 .	0.00	4,830	0.00	4,830	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	0	0.00
OFFICE EQUIPMENT	140	0.00	4,146	0.00	4,146	0.00	. 0	0.00
OTHER EQUIPMENT	0	0.00	1,555	0.00	1,555	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	. 1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	773	0.00	287	0.00	287	0.00	0	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	0	0.00	5,147	0.00	5,147	0.00	0	0.00
MISCELLANEOUS EXPENSES	1,104	0.00	7,564	0.00	7,564	0.00	0	0.00

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### **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	SECURED COLUMN
SALES								
CORE								
REBILLABLE EXPENSES	0	0.00	1,278	0.00	1,278	0.00	0	0.00
TOTAL - EE	270,090	0.00	302,728	0.00	302,728	0.00	0	0.00
GRAND TOTAL	\$1,281,904	22.78	\$1,350,346	24.49	\$1,350,346	24.49	\$0	0.00
GENERAL REVENUE	\$827,633	14.43	\$850,904	15.52	\$850,904	15.52		0.00
FEDERAL FUNDS	\$68,315	1.36	\$106,498	1.72	\$106,498	1.72		0.00
OTHER FUNDS	\$385,956	6.99	\$392,944	7.25	\$392,944	7.25		0.00

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

### 1. What does this program do?

The Sales Team, within the Division of Business and Community Services, is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

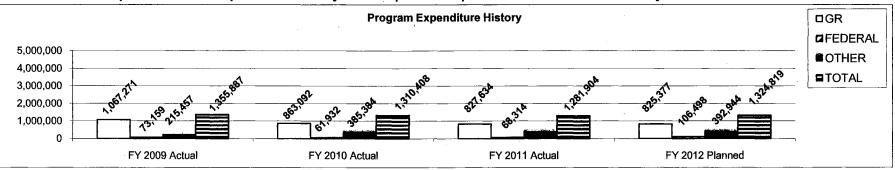
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

#### 6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving Fund (0547)

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

#### 7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

Cost to State to Create a New Job of F	FY2009 Projected	FY2009 <u>Actual</u>	FY2010  Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 <u>Projected</u>	FY2013 Projected	FY2014 Projected
Cost to State/Announced Projects		\$68.03M		\$129.9M		\$122.5M			
** Total New Jobs Created/Retained	17,025*	11,032	17,038*	17,941	15,785*	13,138	14,919*	15,333*	15,333*
Cost Benefit: Cost to State to Create									
or Retain 1 Job		\$6,167		\$7,238		\$9,327			

<sup>\*</sup>Based on 3 years prior average calculating two years Actual and previous year Projected.

### Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	FY2009 Projected	FY2009 <u>Actual</u>	FY2010 Projected	FY2010 <u>Actual</u>	FY2011 <u>Projected</u>	FY2011 Actual	FY2012 Projected	FY2013 <u>Projected</u>	FY2014 Projected
Cost to State/Announced Projects Total (\$) Proj. Capital Investment	\$3.0B	\$68.03M \$1.32B	\$2.9B	\$129.9M \$845.3M	\$2.64B*	\$122.5M \$961.6M	\$1.6B*	\$1.13B*	\$1.13B*
Cost Benefit: Cost to State vs. \$1	Ψ0.02	•	Ψ2.02	•	Ψ2.012		41.02		•
Private Capital Investment		\$0.05		\$0.15		\$0.12			

<sup>\*</sup>Projections based on two years Actual and previous year Projected.

### 7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2009 Projected	FY2009 <u>Actual</u>	FY2010 Projected	FY2010 <u>Actual</u>	<u>i</u>	FY2011 Projected		FY2011 <u>Actual</u>	<u> </u>	FY2012 Projected
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721			7	741,024,609		
\$ of BCS Operational Budget Cost Benefit to Achieve a Result	\$ 7,060,831	\$ 5,996,846 \$0.0083	\$ 7,311,279	\$ 5,379,726 \$0.0051	\$	6,421,884	\$ \$	4,531,349 0.0061	\$	6,360,277

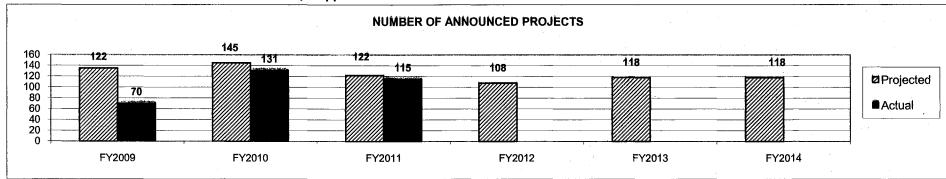
<sup>\*\*</sup>Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.



Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri. Projections based on average of two years Actuals and one year Projected.

7d. Provide a customer satisfaction measure, if available.

OF

RANK:

	onomic Developn				Budget Unit	41955C			
	ess and Commun Business Regula		Poord F	DI#1419006	. •				
Name: Sman	business Regula	tory raimess	board L	14 19000					
I. AMOUNT OF	REQUEST								
	FY	2013 Budget	Request			FY 201	3 Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS T	48,135	0	0	48,135	PS -	0	0	0	0
EE	5,682	0	0	5,682	ÉE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF _	0	0	0	0_
Гotal	53,817	0	0	53,817	Total	0	0	0	0
FTE	1.50	0.00	0.00	1.50	FTE	0.00	0.00	0.00	0.00
Est. Fringe	26.855	Ō	0	26,855	Est. Fringe	0	0	0	0
	dgeted in House B	ill 5 except for	certain fringe		Note: Fringes	budgeted in F	louse Bill 5 ex	cept for certa	in fringes
oudgeted directly	to MoDOT, Highwa	ay Patrol, and	Conservation	n	budgeted direc	tly to MoDOT	, Highway Pat	rol, and Cons	ervation.
Other Funds:					Other Funds:				
2. THIS REQUES	ST CAN BE CATE	ORIZED AS:							
X	New Legislation				New Program		F	und Switch	
	Federal Mandate		_		Program Expansion	-		Cost to Continu	Je
	GR Pick-Up		<del>-</del>		Space Request	-	E	quipment Re	olacement
	Pay Plan <sup>'</sup>		_		Other:	_			,
								· · ·	· · · · · · · · · · · · · · · · · · ·
3. WHY IS THIS	<b>FUNDING NEEDE</b>	D? PROVIDE	AN EXPLA	NATION FO	RITEMS CHECKED IN #2.	INCLUDE T	HE FEDERAL	OR STATE S	TATUTORY (
CONSTITUTION	AL AUTHORIZATI	ON FOR THIS	PROGRAM						
Section 526 210	(House Bill 464) at	lowe the Mice	ouri Small Bu	reinoss Pogu	atory Fairness Board (SBR	ER) to receive	e funding to bi	ro 1 5 ETE in	support of the

The SBRFB ensures that Missouri state agency rules and regulations do not create an unfair burden for small businesses. SBRFB, working with small business owners throughout Missouri, ensures that the voice of small business is considered when state rules and regulations are created. SBRFB works with state departments and agencies to identify rules and regulations that place an unfair burden on small business owners and recommends alternatives that benefit all parties.

and also expands the responsibilities assigned to staff. DED is requesting this new decision item to fund the salaries and expenses of the new staff.

RANK:	OF

Department: Economic Development	Bud	get Unit	
Division: Business and Community Services	· · · · · · · · · · · · · · · · · · ·		
DI Name: Small Business Regulatory Fairness Board	DI#1419006		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Section 536.310 (House Bill 464) allows the Missouri Small Business Regulatory Fairness Board (SBRFB) to receive funding to hire 1.5 FTE in support of the board and also expands the responsibilities assigned to staff. DED is requesting this new decision item to fund the salaries and expenses of the new staff. The request ties to the Truly Agreed and Finally Passed fiscal note for House Bill 464 (1405-06T).

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>
100/Planner II	37,669	1.0	0	0.0	0	0.0	37,669	1.0	
100/Office Support Clerical	10,466	0.5	0	0.0	0	0.0	10,466	0.5	
Total PS	48,135	1.5	0	0.0	0	0.0	48,135	1.5	C
320/Professional Development	1,298		0		0		1,298		
140/Travel, In-State	3,893		0		0		3,893		
190/Supplies	491						491		
Total EE	5,682		0	-	0	•	5,682	•	O
Program Distributions							0		
Total PSD			0	•	0	•	0	•	O
Transfers		•							
Total TRF	0	,	0	•	0	•	0	•	0
Grand Total	53,817	1.5	0	0.0	0	0.0	53,817	1.5	0

RANK:	OF	

Department: Economic Development		<b>Budget Unit</b>							
Division: Business and Community S DI Name: Small Business Regulatory		DI#1419006							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
							0		
							0		
Total EE	0		0		0	* .	<u>0</u>		(
Program Distributions Total PSD	0		0	·	0		0		(
Transfers Total TRF	0		0		0		0		Ċ
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	(

	RANK:	OF	_
Departme	ent: Economic Development	Budget Unit	
Division:	Business and Community Services		<b>=</b>
DI Name:	Small Business Regulatory Fairness Board DI#1419006		
0 DEDE	DIMANOF MEAGUIDES (II		**************************************
6. PERFC	DRMANCE MEASURES (If new decision item has an associated core, se	parately identify projected	performance with & without additional funding.)
6а.	Provide an effectiveness measure.  # of Proposed Rules and Amendments Filed by State Agencies for Review by the SBRFB in FY2010: 290	<b>6b.</b> The efficien	Provide an efficiency measure.  cy measure is under development.
6с.	Provide the number of clients/individuals served, if applica	able. 6d.	Provide a customer satisfaction measure, if available.
	# of Small Business Comment Forms Filed in FY2010: 4		
	# of Public Hearings Conducted in FY2010: 3		
	# of Meetings Conducted by SBRFB in FY2010: 6		

OF

	RANK:	OF	
Department: Economic Development		Budget Unit	<u> </u>
Division: Business and Community Services			
DI Name: Small Business Regulatory Fairness Board	DI#1419006		
7. STRATEGIES TO ACHIEVE THE PERFORMANCE ME	ASUREMENT TAP	RGETS:	
The board provides state agencies with input regarding rule. The board also holds hearings around the state with state a their approach to regulatory fairness for small businesses a	agencies and small	I business owners. These events provide a	public venue for state agencies to discuss

### **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*****	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
SALES									
Sm Business Reg Fairness Board - 1419006									
OFFICE SUPPORT ASST (CLERICAL)	. (	0.00	0	0.00	10,466	0.50	0	0.00	
PLANNER II	(	0.00	0	0.00	37,669	1.00	0	0.00	
TOTAL - PS	(	0.00	0	0.00	48,135	1.50	0	0.00	
TRAVEL, IN-STATE	(	0.00	0	0.00	3,893	0.00	0	0.00	
SUPPLIES	(	0.00	0	0.00	491	0.00	0	0.00	
PROFESSIONAL DEVELOPMENT	(	0.00	0	0.00	1,298	0.00	0	0.00	
TOTAL - EE	(	0.00	0	0.00	5,682	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$53,817	1.50	\$0	0.00	
GENERAL REVENUE	\$(	0.00	\$0	0.00	\$53,817	1.50		0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	

### **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
FINANCE								
CORE	•							
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	172,887	4.26	194,232	4.62	194,232	4.62		0.00
ECON DEVELOP ADVANCEMENT FUND	732,803	18.08	767,121	18.52	767,121	18.52		0.00
TOTAL - PS	905,690	22.34	961,353	23.14	961,353	23.14		0.00
EXPENSE & EQUIPMENT								
DED-ED PRO-CDBG-ADMINISTRATION	9,799	0.00	127,170	0.00	127,170	0.00		0.00
ECON DEVELOP ADVANCEMENT FUND	73,162	0.00	115,189	0.00	115,189	0.00		0.00
TOTAL - EE	82,961	0.00	242,359	0.00	242,359	0.00		0.00
TOTAL	988,651	22.34	1,203,712	23.14	1,203,712	23.14	•	0.00
GRAND TOTAL	\$988,651	22.34	\$1,203,712	23.14	\$1,203,712	23.14	\$	0.00

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#### **CORE DECISION ITEM**

Budget Unit 41965C

		/ 2013 Budge	t Request				FY 201	3 Governor's	Recommend	dation	
_	GR	Federal	Other	<u>Total</u>			GR	Fed	Other	Total	
PS	0	194,232	767,121	961,353		PS				0	
EE	0	127,170	115,189	242,359		EE				0	
PSD	0	. 0	0	0	*	PSD		•		0	
TRF	0	0	0	0		TRF				0	
Total	0	321,402	882,310	1,203,712		Total	0	0	0	0	
FTE	0.00	4.62	18.52	23.14		FTE				0.00	
Est. Fringe	0	108,362	427,977	536,339		Est. Fringe	0	0	0	0	
Note: Fringes bud	-		_			Note: Fringe:					
budgeted directly to	o MoDOT. Highv	vay Patrol, and	l Conservatio	on.		budgeted dire	ectly to MoDO	T, Highway Pi	atrol, and Con	servation.	

#### 2. CORE DESCRIPTION

Department: Economic Development

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

### **CORE DECISION ITEM**

**Department: Economic Development** 

Budget Unit 41965C

**Division: Business and Community Services** 

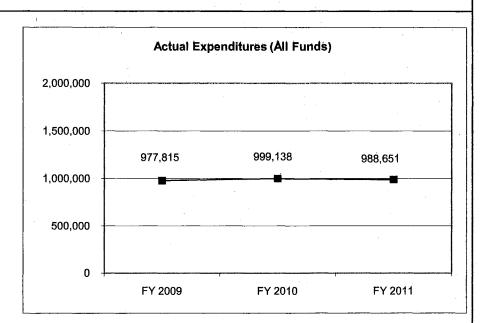
Core: Finance Team

### 3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1 166 556	1 104 550	1.440.700	1 202 712
	1,166,556	1,194,556	1,148,780	1,203,712
Less Reverted (All Funds)	(32,377)	(6,358)	0	<u>N/A</u>
Budget Authority (All Funds)	1,134,179	1,188,198	1,148,780	N/A
Actual Expenditures (All Funds)	977,815	999,138	988,651	` N/A
Unexpended (All Funds)	156,364	189,060	160,129	N/A
Unexpended, by Fund:				•
General Revenue	5,797	15,334	0	N/A
Federal	122,847	146,092	138,716	N/A
Other	27,720	27,634	21,413	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

### **CORE RECONCILIATION DETAIL**

## DEPARTMENT OF ECONOMIC DEVELOPMENT FINANCE

### 5. CORE RECONCILIATION DETAIL

	Budget					14				
·	Class	FTE	GR		Federal	Other	Total	Explanation		
TAFP AFTER VETOES										
	PS	23.14		0	194,232	767,121	961,353	3		
	EE	0.00		0	127,170	115,189	242,359	)		
	Total	23.14		0	321,402	882,310	1,203,712	- } ■		
DEPARTMENT CORE REQUEST								_		
	PS	23.14		0	194,232	767,121	961,353	3	ė.	
	EE	0.00		0	127,170	115,189	242,359	<u>)</u> .		
	Total	23.14		0 .	321,402	882,310	1,203,712			
GOVERNOR'S RECOMMENDED	CORE					,				
	PS	23.14		0	194,232	767,121	961,353	3		
	EE	0.00		0	127,170	115,189	242,359	<u>)</u>		
	Total	23.14		0	321,402	882,310	1,203,712	 <u>}</u>		

#### FLEXIBILITY REQUEST FORM

**BUDGET UNIT NUMBER: Economic Development** 41965C DEPARTMENT: **BUDGET UNIT NAME:** Finance Team **DIVISION: Business and Community Services** See complete list of budget units below. 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. **DEPARTMENT REQUEST** The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue and Federal Funds for the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient. Federal Funds: Finance PS (2412-0123) - \$194,232 \* 25% = \$48,558 and Finance EE (2413-0123) - \$127,170 \* 25% = \$31,793 Other Funds: Finance PS (2812-0783) - \$767,121 \* 25% = \$178,047 and Finance EE (2816-0783) - \$115,189 \* 25% = \$28,797 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. **CURRENT YEAR BUDGET REQUEST** PRIOR YEAR **ESTIMATED AMOUNT OF ESTIMATED AMOUNT OF ACTUAL AMOUNT OF FLEXIBILITY USED** FLEXIBILITY THAT WILL BE USED FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on Expenditures in PS and E&E will differ annually \$28,000 Other Funds based on needs to cover operational expenses, needs to cover operational expenses, address emergency address emergency and changing situations, etc. and changing situations, etc. 3. Please explain how flexibility was used in the prior and/or current years. **CURRENT YEAR PRIOR YEAR EXPLAIN PLANNED USE EXPLAIN ACTUAL USE** In FY2012, the MERIC, Marketing, Sales, Finance and Compliance teams were In FY 2011, the Finance Team flexed \$28,000 from E&E to PS to cover appropriated 25% flexibility between PS and E&E appropriations. This flexibility will operational expenses. allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

### FLEXIBILITY REQUEST FORM

**BUDGET UNIT NUMBER:** DEPARTMENT: 42183C, 41945C, 41955C, 41965C, 41975C **Economic Development BUDGET UNIT NAME:** MERIC, Marketing, Sales, Finance and Compliance **Business and Community Services** DIVISION: 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount

### **DEPARTMENT REQUEST**

The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 \* 25% = \$268,852 (25.35 FTE \* 25% = 6.34); EE \$336,435 \* 25% = \$84,109
- Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093
- Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 50% = 7.01); EE \$589,440 \* 25% = \$147,360

by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED								
\$42,000	on needs to cover operational expenses, address	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.								
3. Please explain how flexibility was used in the	. Please explain how flexibility was used in the prior and/or current years.									

#### **CURRENT YEAR** PRIOR YEAR **EXPLAIN PLANNED USE EXPLAIN ACTUAL USE** In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and the department to respond to changing situations to continue to provide the best \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses. possible quality service to our customers.

### DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE	<del></del>			· · · · · · · · · · · · · · · · · · ·			<del></del>	
CORE								4
ADMIN OFFICE SUPPORT ASSISTANT	7,164	0.24	7,395	0.25	7,395	0.25	. 0	0.00
SR OFC SUPPORT ASST (KEYBRD)	24,576	1.00	39,165	1.74	39,165	1.74	0	0.00
ACCOUNT CLERK II	26,640	1.00	22,338	0.87	22,338	0.87	0	0.00
TRAINING TECH II	0	0.00	27,280	0.06	27,280	0.06	, 0	0.00
ECONOMIC DEV INCENTIVE SPEC I	64,878	2.22	53,465	1.75	53,465	1.75	. 0	0.00
ECONOMIC DEV INCENTIVE SPEC II	133,758	3.58	323,031	8.76	323,031	8.76	0	0.00
ECONOMIC DEV INCENTIVE SPC III	511,236	12.03	354,050	7.51	354,050	7.51	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	8,307	0.14	12,023	0.24	12,023	0.24	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	115,603	2.00	80,644	1.40	80,644	1.40	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	. 0	0.00
DIVISION DIRECTOR	8,600	0.09	5,862	0.06	5,862	0.06	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	14,171	0.25	14,171	0.25	0	0.00
SPECIAL ASST PROFESSIONAL	4,928	0.04	0	0.00	. 0	0.00	0	0.00
TOTAL - PS	905,690	22.34	961,353	23.14	961,353	23.14	0	0.00
TRAVEL, IN-STATE	11,206	0.00	52,580	0.00	52,580	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	26,231	0.00	26,231	0.00	. 0	0.00
FUEL & UTILITIES	0	0.00	60	0.00	60	0.00	. 0	0.00
SUPPLIES	19,726	0.00	22,592	0.00	22,592	0.00	. 0	0.00
PROFESSIONAL DEVELOPMENT	11,700	0.00	60,284	0.00	60,284	0.00	0	0.00
COMMUNICATION SERV & SUPP	11,088	0.00	14,606	0.00	14,606	0.00	0	0.00
PROFESSIONAL SERVICES	23,557	0.00	48,004	0.00	48,004	0.00	0	0.00
M&R SERVICES	4,061	0.00	839	0.00	839	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,932	0.00	. 0	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	0	0.00
OFFICE EQUIPMENT	757	0.00	2,823	0.00	2,823	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	1,416	0.00	1,416	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	0	0.00
BUILDING LEASE PAYMENTS	648	0.00	332	0.00	332	0.00	0	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	0	0.00	1,808	0.00	1,808	0.00	0	0.00
MISCELLANEOUS EXPENSES	218	0.00	2,525	0.00	2,525	0.00	0	0.00

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### **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class		FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
FINANCE CORE									
REBILLABLE EXPENSI	ES	0	0.00	2,135	0.00	2,135	0.00	0	0.00
TOTAL - EE	- -	82,961	0.00	242,359	0.00	242,359	0.00	.0	0.00
GRAND TOTAL		\$988,651	22.34	\$1,203,712	23.14	\$1,203,712	23.14	\$0	0.00
	GENERAL REVENUE FEDERAL FUNDS	\$0 \$182,686	0.00 4.26	\$0 \$321,402	0.00 4.62	\$0 \$321,402	0.00 4.62		0.00 0.00
	OTHER FUNDS	\$805,965	18.08	\$882,310	18.52	\$882,310	18.52		0.00

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

### 1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

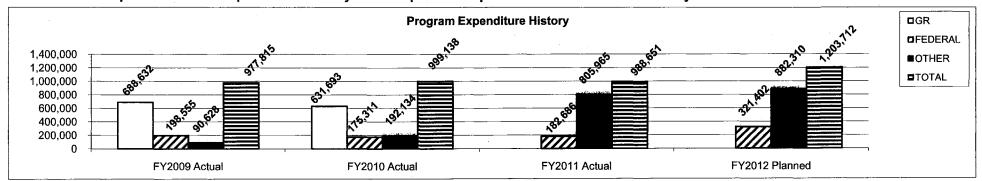
3. Are there federal matching requirements? If yes, please explain.

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4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

### 6. What are the sources of the "Other " funds?

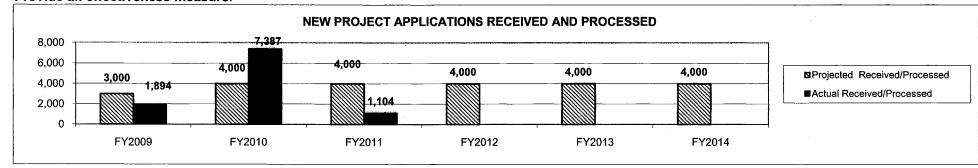
Economic Development Advancement Fund (0783).

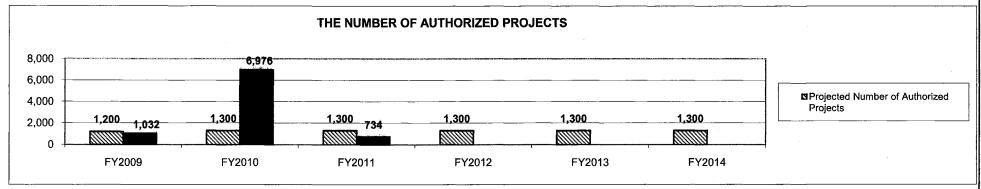
**Department: Economic Development** 

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

#### 7a. Provide an effectiveness measure.





Performance Measures for the Finance Team were revised in FY2011.

### 7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

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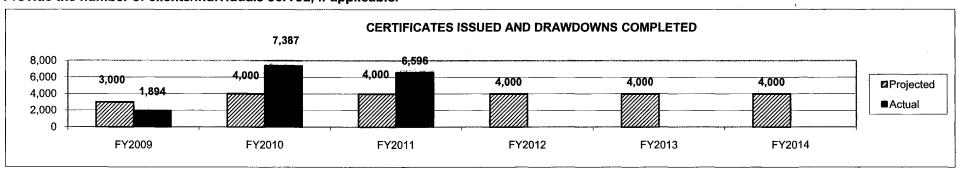
	Projected	Actual	Projected	Actual	Projected	Actual	Projected
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721		741,024,609	
\$ of BCS Operational Budget	\$ 7,060,831	\$ 5,996,846	\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result		\$0.0083		\$0.0051		\$ 0.0061	

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



This Measure for the Finance Team was revised in FY2011 to reflect "Projects" versus "Clients."

7d. Provide a customer satisfaction measure, if available.

NA

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET DOLLAR	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE		FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE								
CORE				•				
PERSONAL SERVICES								
GENERAL REVENUE	59,700	1.49	63,223	1.51	63,223	1.51		0.00
DED-ED PRO-CDBG-ADMINISTRATION	429,470	9.37	562,541	13.54	562,541	13.54		0.00
ECON DEVELOP ADVANCEMENT FUND	64,757	1.10	14,790	0.50	14,790	0.50		0.00
TOTAL - PS	553,927	11.96	640,554	15.55	640,554	15.55		0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	22,857	0.00	23,546	0.00	23,546	0.00		0.00
DED-ED PRO-CDBG-ADMINISTRATION	78,955	0.00	216,555	0.00	216,555	0.00		0.00
ECON DEVELOP ADVANCEMENT FUND	9,218	0.00	14,991	0.00	14,991	0.00		0.00
TOTAL - EE	111,030	0.00	255,092	0.00	255,092	0.00		0.00
TOTAL	664,957	11.96	895,646	15.55	895,646	15.55		0.00
GRAND TOTAL	\$664,957	11.96	\$895,646	15.55	\$895,646	15.55		0.00

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#### **CORE DECISION ITEM**

eparament. Lcon	nomic Developn	nent			Budget Unit 4	Budget Unit 41975C				
Division: Busines Core: Compliance		ity Services								
ore. Compitance	s i calli	· · · · · · · · · · · · · · · · · · ·							•	
I. CORE FINANCIA	AL SUMMARY									
	FY	<sup>'</sup> 2013 Budge	t Request			FY 2013	Governor's	Recommend	dation	
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	63,223	562,541	14,790	640,554	PS				0	
EE	23,546	216,555	14,991	255,092	ÉE				0	
PSD	0	0	0	0	PSD				0	
TRF	0	0	. 0	0	TRF	0	0	0	Q	
Γotal	86,769	779,096	29,781	895,646	Total	0	0	0	0	
FTE	1.51	13.54	0.50	15.55	FTE		٠		0.00	
Est. Fringe	35,272	313,842	8,251	357,365	Est. Fringe	0	0	0	0	
Note: Fringes budg	geted in House B	ill 5 except fo	r certain fring	es	Note: Fringes	budgeted in I	House Bill 5 e	except for cert	ain fringes	
budgeted directly to	MoDOT, Highw	ay Patrol, and	l Conservatio	n.	budgeted direc	ctly to MoDOT	, Highway Pa	atrol, and Con	servation.	
Other Funds: E	Economic Develo	opment Advar	ncement Fund	I (0783)	Other Funds:					

#### 2. CORE DESCRIPTION

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house monitoring of systems; accounting controls and separation of duties; and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

### **CORE DECISION ITEM**

Department: Economic Development

Budget Unit 41975C

**Division: Business and Community Services** 

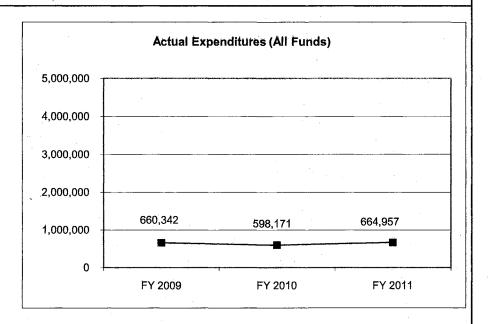
Core: Compliance Team

### 3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

### 4. FINANCIAL HISTORY

1				
	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	827,740	811,740	954,068	895,646
Less Reverted (All Funds)	(61,081)	(5,120)	(2,747)	N/A
Budget Authority (All Funds)	766,659	806,620	951,321	N/A
Actual Expenditures (All Funds)	660,342	598,171	664,957	N/A
Unexpended (All Funds)	106,317	208,449	286,364	N/A
Unexpended, by Fund:				
General Revenue	3,994	43,194	4,955	N/A
Federal	95,317	149,015	270,671	N/A
Other	7,006	16,240	10,738	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

### **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT COMPLIANCE

### 5. CORE RECONCILIATION DETAIL

	Budget								
	Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES									
	PS	15.55	63,223	562,541	14,790	640,554	ļ		
	EE	0.00	23,546	216,555	14,991	255,092			
	Total	15.55	86,769	779,096	29,781	895,646	_		
DEPARTMENT CORE REQUEST									
	PS	15.55	63,223	562,541	14,790	640,554	ļ .		
	EE	0.00	23,546	216,555	14,991	255,092			
	Total	15.55	86,769	779,096	29,781	895,646			
GOVERNOR'S RECOMMENDED	CORE		- 1			-		· ·	
	PS	15.55	63,223	562,541	14,790	640,554			
	EE	0.00	23,546	216,555	14,991	255,092	<u>.</u>		
	Total	15.55	86,769	779,096	29,781	895,646	- } =		

#### **FLEXIBILITY REQUEST FORM**

**BUDGET UNIT NUMBER:** 41975C **DEPARTMENT: Economic Development BUDGET UNIT NAME: Compliance Team** DIVISION: **Business and Community Services** See complete list of budget units below. 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. **DEPARTMENT REQUEST** The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient. General Revenue: Compliance PS (2416-0101) - \$63,223 \* 25% = \$15,806 and Compliance EE (2422-0101) - \$23,546 \* 25% = \$5,887 Federal Funds: Compliance PS (2424-0123) - \$562,541 \* 25% = \$140,635 and Compliance EE (2425-0123) - \$216,555 \* 25% = \$54,139 · Other Funds: Compliance PS (3563-0783) - \$14,790 \* 25% = \$3,698 and Compliance EE (2829-0783) - \$14,991 \* 25% = \$3,748 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. **BUDGET REQUEST CURRENT YEAR** PRIOR YEAR **ESTIMATED AMOUNT OF ESTIMATED AMOUNT OF ACTUAL AMOUNT OF FLEXIBILITY USED** FLEXIBILITY THAT WILL BE USED FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually \$0 Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency based on needs to cover operational expenses. address emergency and changing situations, etc. and changing situations, etc. 3. Please explain how flexibility was used in the prior and/or current years. PRIOR YEAR **CURRENT YEAR EXPLAIN PLANNED USE EXPLAIN ACTUAL USE** In FY 2012, the MERIC, Marketing, Sales, and Compliance teams were In FY 2011, the Compliance Team flexed \$0. appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

#### FLEXIBILITY REQUEST FORM

**BUDGET UNIT NUMBER:** DEPARTMENT: 42183C, 41945C, 41955C, 41965C, 41975C **Economic Development BUDGET UNIT NAME:** DIVISION: MERIC, Marketing, Sales, Finance and Compliance **Business and Community Services** 

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

#### DEPARTMENT REQUEST

The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 \* 25% = \$268,852 (25.35 FTE \* 25% = 6.34); EE \$336,435 \* 25% = \$84,109
- Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14): EE \$732,371 \* 25% = \$183,093
- Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 50% = 7.01); EE \$589,440 \* 25% = \$147,360
- 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED								
\$42,000	on needs to cover operational expenses, address	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.								
3. Please explain how flexibility was used in the	Please explain how flexibility was used in the prior and/or current years.									

### **CURRENT YEAR** PRIOR YEAR **EXPLAIN PLANNED USE EXPLAIN ACTUAL USE** In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and the department to respond to changing situations to continue to provide the best \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses. possible quality service to our customers.

### **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE	<del></del>	<del></del>						
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	7,472	0.25	10,797	0.39	10,797	0.39	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	10,996	0.50	10,996	0.50	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	. 0	0.00	3,568	0.15	3,568	0.15	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	63,354	1.99	46,596	1.50	46,596	1.50	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	59,700	1.60	79,036	1.94	79,036	1.94	0	0.00
ECONOMIC DEV INCENTIVE SPC III	259,766	5.77	412,265	10.00	412,265	10.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	22,599	0.43	8,531	0.17	8,531	0.17	. 0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	41,906	0.72	28,339	0.50	28,339	0.50	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	28,703	0.25	28,703	0.25	. 0	0.00
DIVISION DIRECTOR	17,698	0.19	11,723	0.15	11,723	0.15	0	0.00
DESIGNATED PRINCIPAL ASST DIV	80,000	1.00	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	1,432	0.01	0	0.00	0	0.00	0	0.00
TOTAL - PS	553,927	11.96	640,554	15.55	640,554	15.55	0	0.00
TRAVEL, IN-STATE	29,698	0.00	43,091	0.00	43,091	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,395	0.00	5,445	0.00	5,445	0.00	. 0	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,192	0.00	0	0.00
SUPPLIES	10,976	0.00	17,168	0.00	17,168	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	19,950	0.00	60,935	0.00	60,935	0.00	. 0	0.00
COMMUNICATION SERV & SUPP	6,535	0.00	8,402	0.00	8,402	0.00	0	0.00
PROFESSIONAL SERVICES	39,647	0.00	85,504	0.00	85,504	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	. 1	0.00	0	0.00
M&R SERVICES	1,569	0.00	1,513	0.00	1,513	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	0	0.00
OFFICE EQUIPMENT	474	0.00	4,172	0.00	4,172	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	2,538	0.00	2,538	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	6	0.00	0	0.00
BUILDING LEASE PAYMENTS	648	0.00	598	0.00	598	0.00	. 0	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	0	0.00	4,713	0.00	4,713	0.00	0	0.00
MISCELLANEOUS EXPENSES	138	0.00	4,402	0.00	4,402	0.00	0	0.00

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### DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	************* SECURED COLUMN
COMPLIANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,854	0.00	0	0.00
TOTAL - EE	111,030	0.00	255,092	0.00	255,092	0.00	0	0.00
GRAND TOTAL	\$664,957	11.96	\$895,646	15.55	\$895,646	15.55	\$0	0.00
GENERAL REVEN	UE \$82,557	1.49	\$86,769	1.51	\$86,769	1.51		0.00
FEDERAL FUN	DS \$508,425	9.37	\$779,096	13.54	\$779,096	13.54		0.00
OTHER FUN	DS \$73,975	1.10	\$29,781	0.50	\$29,781	0.50		0.00

**Department: Economic Development** 

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

#### 1. What does this program do?

The Compliance Team, within the Division of Business and Community Services, provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

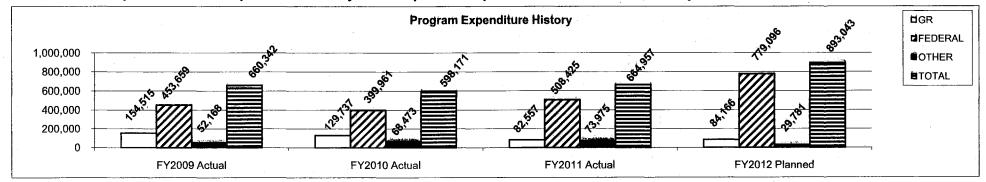
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

6. What are the sources of the "Other " funds?

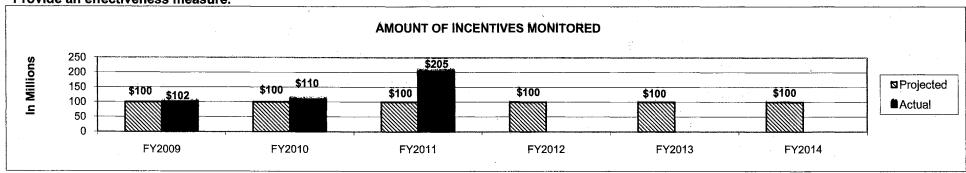
Economic Development Advancement Fund (0783).



Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

7a. Provide an effectiveness measure.



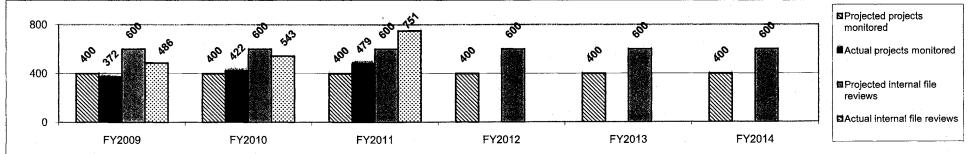
#### 7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

\$ of Financial Incentives Issued or Awarded \$ of BCS Operational Budget Cost Benefit to Achieve a Result

FY2011 FY2011 FY2012 FY2009 FY2009 FY2010 FY2010 **Projected Projected** Actual Actual Projected **Projected** Actual 720,198,882 1,063,365,721 741.024.609 \$ 7,060,831 \$ 5,996.846 \$ 7,311,279 \$ 5,379,726 \$ 6,421,884 4,531,349 \$ 6,360,277 \$0.0083 \$0.0051 0.0061

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

D d 4 1114			<del></del>						<del></del>	
Budget Unit Decision Item Budget Object Summary	FY 2011 ACTUAL		FY 2011 ACTUAL	FY 2012 BUDGET	_	Y 2012 UDGET	FY 2013 DEPT REQ	FY 2013 DEPT REQ	**************************************	**************************************
Fund	DOLLAR		FTE	DOLLAR		FTE	DOLLAR	FTE	COLUMN	COLUMN
TAX CREDIT REFUNDS										
CORE						•				
PROGRAM-SPECIFIC										
ECON DEVELOP ADVANCEMENT FUND	:	0	0.00		1	0.00		1 0.00	0	0.00
TOTAL - PD	1	0	0.00		1	0.00		1 0.00	0	0.00
TOTAL	•	0	0.00		1,	0.00		1 0.00	0	0.00
GRAND TOTAL		\$0	0.00	\$	\$1	0.00	\$	1 0.00	\$0	0.00

Division: Busin Core: Econ Dev	conomic Developmess and Commun Advancement Fu CIAL SUMMARY	ity Services	(EDAF)		Budget Unit	41980C			
	FY	2013 Budge	t Request			FY 2013	Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS				Ō
EE	0	0	0	0	EE				D
PSD	0	0	1	1 E	PSD				0
TRF	0	0	0	0	TRF				0
Total	0	0	1	1	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bu	idgeted in House B	ill 5 except fo	r certain fringe	S	Note: Fringe	es budgeted in Hou	ise Bill 5 exc	ept for certair	n fringes
budgeted directly	to MoDOT, Highw	ay Patrol, and	l Conservation		budgeted dir	ectly to MoDOT, H	lighway Patr	ol, and Conse	ervation.
Other Funds:	Economic Develo			(0783)	Other Funds	:			

#### 2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

# 3. PROGRAM LISTING (list programs included in this core funding)

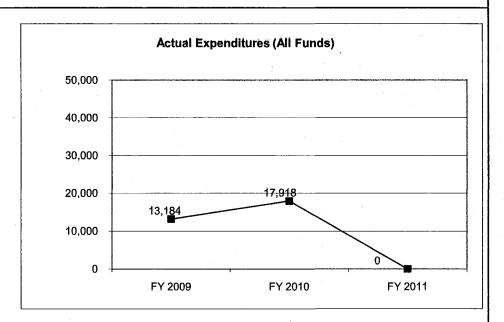
Economic Development Advancement Fund.

**Budget Unit 41980C** 

Department: Economic Development
Division: Business and Community Services
Core: Econ Dev Advancement Fund Refunds (EDAF)

## 4. FINANCIAL HISTORY

÷	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1	1	1	. 1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	13,184	17,918	0	N/A
Unexpended (All Funds)	(13,183)	(17,917)	1	N/A
Unexpended, by Fund:				
General Revenue	0	0 .	0	N/A
Federal	0	0	0	N/A
Other	(13,183)	(17,917)	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

#### NOTES:

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENTAX CREDIT REFUNDS

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal		Other	Total	Explanation	
TAFP AFTER VETOES										
	PD	0.00		0		0	1		1	
	Total	0.00		0		0	1		<u>1</u>	
DEPARTMENT CORE REQUEST									<del></del>	
	PD	0.00		0		0	1		1	
	Total	0.00		0		,O	1		1	
GOVERNOR'S RECOMMENDED	CORE	,		``						
	PD	0.00		0		0	1		1	
	Total	0.00		0		0	1		<u>1</u>	

# DECISION ITEM DETAIL

Budget Unit		FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******	
Decision Item		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Budget Object Class		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
TAX CREDIT REFUNDS						•				
CORE										
REFUNDS			0.00	1	0.00	1	0.00	0	0.00	
TOTAL - PD	•	(	0.00	1	0.00	1	0.00	0	0.00	
GRAND TOTAL		\$(	0.00	\$1	0.00	\$1	0.00	\$0	0.00	
	GENERAL REVENUE	\$(	0.00	\$0	0.00	\$0	0.00		0.00	
	FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
	OTHER FUNDS	\$1	0.00	\$1	0.00	\$1	0.00		0.00	

#### Department: Economic Development

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

#### 1. What does this program do?

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

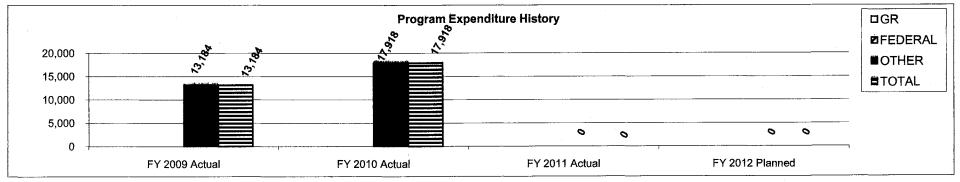
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

Depa	artment: Economic Development	
Prog	ram Name: Economic Development Advancement Fund Refunds	
Prog	ram is found in the following core budget(s): EDAF Refunds	
7a.	Provide an effectiveness measure. NA	
7b.	Provide an efficiency measure. NA	
7c.	Provide the number of clients/individuals served, if applicable.	
7d.	Provide a customer satisfaction measure, if available.	

# DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	SECURED COLUMN
INTRN TRADE & INVEST OFFICES		:						
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	650,000	0.00	650,000	0.00	650,000	0.00	0	0.00
TOTAL - EE	650,000	0.00	650,000	0.00	650,000	0.00	0	0.00
TOTAL	650,000	0.00	650,000	0.00	650,000	0.00	0	0.00
GRAND TOTAL	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00	\$0	0.00

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Economic Dev	/elopment			Budget Unit	42013C			
Business and	Community S	ervices	,			•		
International 1	rade and Inve	stment Offic	es					
NCIAL SUMMAR	/				7.		<u> </u>	<del></del>
I	Y 2013 Budge	t Request			FY 201	3 Governor	s Recommen	idation
GR	Federal	Other	Total		GR	Fed	Other	Total
0	0	0	0	PS				0
0	0	650,000	650,000	EE				0
0	0	0	0	PSD		•		0
0	0	0	. 0	TRF				0
0	0	650,000	650,000	Total	0	0	0	0
0.00	0.00	0.00	0.00	FTE				0.00
0	0	0	0	Est. Fringe	0	0	0	O
y to MoDOT, High	way Patrol, and	d Conservatio	n.	budgeted dire	ectly to MoDC	T, Highway F	Patrol, and Co	nservation.
Economic Deve	elopment Advar	ncement Fund	l (0783)	Other Funds:				
	Business and International Tolerational Tolerational Tolerational Tolerational Tolerational Toleration (International Tolerational Tole	International Trade and Inventorial Trade an	Business and Community Services   International Trade and Investment Office	Business and Community Services   International Trade and Investment Offices	Business and Community Services   International Trade and Investment Offices	Business and Community Services   International Trade and Investment Offices	Services   International Trade and Investment Offices	Susiness and Community Services   International Trade and Investment Offices

#### 2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

Department:	Economic Development	
Division:	Business and Community Services	
Core:	International Trade and Investment Office	

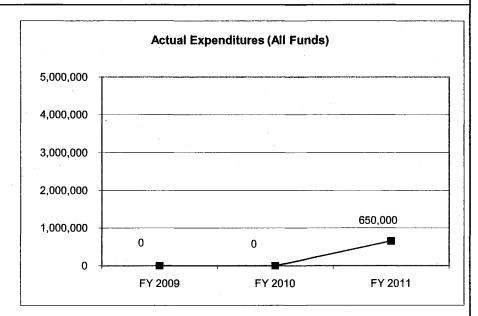
Budget Unit 42013C

3. PROGRAM LISTING (list programs included in this core funding)

International Trade and Investment Offices

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	.0	0	650,000	650,000
Less Reverted (All Funds)	0	. 0	0	N/A
Budget Authority (All Funds)	0	0	650,000	N/A
Actual Expenditures (All Funds)	0	0	650,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund: General Revenue	0	0	0	N/A
1	0	0	0	
Federal	U	U	U	N/A
Other	0	0	0	N/A



NOTES:

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT INTRN TRADE & INVEST OFFICES

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES						,			
	EE	0.00	0	0	650,000	650,000	)		
	Total	0.00	0	. 0	650,000	650,000	<u></u>		
DEPARTMENT CORE REQUEST							<del>-</del>		
	EE	0.00	0	0	650,000	650,000	)	•	
	Total	0.00	0	0	650,000	650,000	<u></u>		
GOVERNOR'S RECOMMENDED	CORE					• .	_		
	EE	0.00	0	0	650,000	650,000	)	•	
	Total	0.00	0	. 0_	650,000	650,000	<u> </u>	i .	

# **DECISION ITEM DETAIL**

udget Unit ecision Item Budget Object Class		FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
INTRN TRADE & INVEST OFFICE	S								
CORE				**					
PROFESSIONAL SERVICES		650,000	0.00	650,000	0.00	650,000	0.00	0	0.00
TOTAL - EE	_	650,000	0.00	650,000	0.00	650,000	0.00	0	0.00
GRAND TOTAL		\$650,000	0.00	\$650,000	0.00	\$650,000	0.00	\$0	0.00
GEN	ERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
F	EDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
	OTHER FUNDS	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00		0.00

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

### 1. What does this program do?

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the state

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

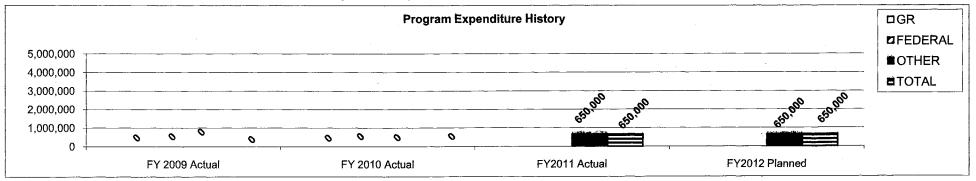
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

#### 7a. Provide an effectiveness measure.

	FY2009 Projected	FY2009 <u>Actual</u>	FY2010 Projected	FY2010 <u>Actual</u>	FY2011 <u>Projected</u>	FY2011 <u>Actual</u>	FY2012 Projected	FY2013 <u>Projected</u>	FY2014 <u>Projected</u>
Trade: \$ Amount of Export Sales	N/A	N/A	N/A	\$6.63 million	\$7.29 million	\$37.9 million	\$19.5 million	\$21.5 million	\$23.6 million
Trade: Number of In-Country Contacts Generated	N/A	N/A	N/A	626	688	1002	764	856	942
Investment: Number of Leads Referred to DED	N/A	N/A	N/A	107	118	78	86	95	105
Investment: Number of Projects Referred to DED	N/A	N/A	N/A	20	22	28	31	34	37

#### 7b. Provide an efficiency measure.

	FY2009 Projected	FY2009 <u>Actual</u>	FY2010 <u>Projected</u>	FY2010 <u>Actual</u>	FY2011 <u>Projected</u>	FY2011 <u>Actual</u>	FY2012 Projected	FY2013 Projected	FY2014 <u>Projected</u>
\$ Amount of Export Sales	N/A	N/A	N/A	\$6.63 million	\$7.29 million	\$37.9 million	\$19.5 million	\$21.5 million	\$23.6 million
Cost of Foreign Offices	N/A	N/A	N/A	\$650,000	\$ 650,000	\$650,000	\$650,000	\$650,000	\$650,000
Cost Benefit to Achieve Results	N/A	N/A	N/A	\$ 0.098	\$ 0.089	\$0.017	\$0.033	\$0.030	\$0.037

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

Department: Economic Development

Program Name: International Trade and Investment Offices
Program is found in the following core budget(s): International Trade and Investment Offices

7c. Provide the number of clients/individuals served, if applicable.

	FY2009 <u>Projected</u>	FY2009 <u>Actual</u>	FY2010 <u>Projected</u>	FY2010 <u>Actual</u>	FY2011 Projected	FY2010 <u>Actual</u>	FY2012 Projected	FY2013 Projected	FY2014 Projected
Number of Missouri firms Assisted	N/A	N/A	N/A	372	409	443	450	504	554
Number of Trade Events Conducted	N/A	N/A	N/A	45	50	137	55	60	66
Number of Investment Networking Events	N/A	N/A	N/A	7	8	21	9	10	11

# 7d. Provide a customer satisfaction measure, if available.

	FY2009	FY2009	FY2010	FY2010	FY2011	FY2011	FY2012	FY2013	FY2014
	<u>Projected</u>	<u>Actual</u>	Projected	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	Projected	Projected	Projected
Customer Satisfaction Rating	N/A	N/A	N/A	93.4%	95%	94.2%	95%	95%	95%

# **DECISION ITEM SUMMARY**

Budget Unit Decision Item	FY 2011	FY 2011	FY 2012 BUDGET	FY 2012 BUDGET	FY 2013 DEPT REQ	FY 2013 DEPT REQ	**************************************	**************************************
Budget Object Summary Fund	ACTUAL DOLLAR	ACTUAL FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
BUSINESS RECRUITMENT&MARKETING		· · · · · · · · · · · · · · · · · · ·		, ·-				
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	. (	0.00
TOTAL - EE	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00		0.00
TOTAL	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	C	0.00
GRAND TOTAL	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$0	0.00

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Department:	<b>Economic Deve</b>	lopment			Budget Unit 4	12014C			
Division:	Business and C	ommunity S	Services				-		
Core:	Business Recru	itment and	Marketing		•				
1. CORE FINAL	NCIAL SUMMARY	· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·				· · · · · · · · · · · · · · · · · · ·
		2013 Buda	et Request			FY 201	13 Governor's	Recommend	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	Ō	0	Ō	0	PS -				0
EE	0	0	2,250,000	2,250,000	EE				0
PSD	0	0	0	0	PSD				0
TRF	0	0	0	0	TRF				0
Total	0	0	2,250,000	2,250,000	Total	0	0	00	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	0	Ō	Est. Fringe	0	0	0	0
-	oudgeted in House E	•		•	Note: Fringes	-		•	- 1
buagetea airecti	ly to MoDOT, Highw	ay Patroi, ar	ia Conservati	on.	budgeted direc	tly to MODC	) i , Highway Pa	atroi, and Cor	iservation.
Other Funds:	Economic Develo	opment Adva	ancement Fur	nd (0783)	Other Funds:				
2 COPE DESC	PIDTION								

#### 2. CORE DESCRIPTION

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and, coordinating opportunities with DED overseas offices.

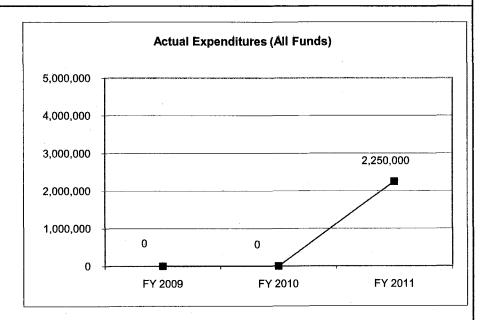
The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

Department:	Economic Development	Budget Unit 4	42014C
Division:	<b>Business and Community Services</b>		
Core:	Business Recruitment and Marketing		

# 3. PROGRAM LISTING (list programs included in this core funding) Business Recruitment and Marketing

# 4. FINANCIAL HISTORY

,	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	0	0	2,250,000	2,250,000
Less Reverted (All Funds)	0	0	2,200,000	N/A
Budget Authority (All Funds)	0	0	2,250,000	N/A
Actual Expenditures (All Funds)	0	0	2,250,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:	·			
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



#### NOTES:

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN BUSINESS RECRUITMENT&MARKETING

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal		Other	Total	Explanation		
TAFP AFTER VETOES										
	EE	0.00	0	(	)	2,250,000	2,250,000	)		
	Total	0.00	0	(	)	2,250,000	2,250,000	_ <u>}</u>		
DEPARTMENT CORE REQUEST		•						<del>-</del>		
	EE	0.00	. 0	. (	)	2,250,000	2,250,000	)		
	Total	0.00	0	(	)	2,250,000	2,250,000	- ] =		
GOVERNOR'S RECOMMENDED	CORE								•	
,	EE	0.00	0	. (	)	2,250,000	2,250,000	)		
	Total	0.00	0	(	)	2,250,000	2,250,000	<u> </u>		

# **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLÅR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
BUSINESS RECRUITMENT&MARKETING								
PROFESSIONAL SERVICES	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	1	0.00
TOTAL - EE	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	-	0.00
GRAND TOTAL	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00		\$0 0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00	•	0.00

**Department: Economic Development** 

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

1. What does this program do?

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and, coordinating opportunities with DED overseas offices.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

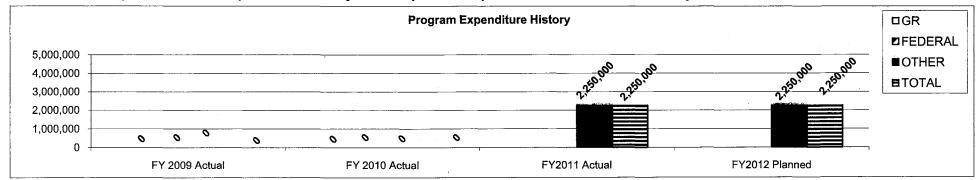
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

Department: Economic Development

**Program Name: Business Recruitment and Marketing** 

Program is found in the following core budget(s): Business Recruitment and Marketing

#### 7a. Provide an effectiveness measure.

	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2013 Projected	FY2014 Projected
Number of Prospective Recruitment  Projects	N/A	27	N/A	24	40	25	45	50	55
Number of Active Recruitment Projects	N/A	48	N/A	62	60	60	65	70	75
Number of Projects Successfully Recruited to Missouri	N/A	6	N/A	7	10	10	11	12	13

NOTE: The program was started in FY2008.

NOTE: The Program was in ramp-up mode in FY2009.

NOTE: In FY2010, the program was developed, but had not yet implemented projected effectiveness measures.

NOTE: FY2011 is the first full FY in which the program is projecting effectiveness measures.

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

## 7b. Provide an efficiency measure.

	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2013 Projected	FY2014 Projected
\$ of State Funding Investment per New Job Created	N/A	\$3,850	N/A	\$834	N/A	\$2,414	N/A	N/A	N/A
\$ of State Funding Investment per New \$45,000 in Annual Payroll Created	N/A	\$3,397	N/A	\$769	N/A	\$1,632	N/A	N/A	N/A
\$ of State Funding Investment per New \$100,000 in Capital Investment Generated	N/A	\$7,553	N/A	\$2,650	N/A	\$4,326	N/A	N/A	N/A

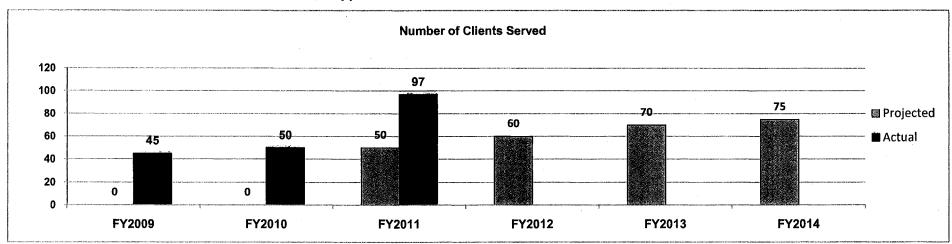
Note: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

**Department: Economic Development** 

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

7c. Provide the number of clients/individuals served, if applicable.



Note: FY2011 is the first full FY in which the program is issuing projections of clients served (i.e., new recruitment projects/leads serviced) now that the it is in full operational mode and has some operational history.

Note: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

7d. Provide a customer satisfaction measure, if available.

NA

Budget Unit 42012C

Department. Ecc					Budget Offit 42012C					
Division: Busine Core: Life Science		inity Services								
								· · · · · · · · · · · · · · · · · · ·		
. CORE FINANC	CIAL SUMMARY	·		<u>:</u>	· · · · · · · · · · · · · · · · · · ·			<del></del>	· · · · · · · · · · · · · · · · · · ·	
	ī	Y 2013 Budg	et Request			FY 20	13 Governor	s Recommen	dation	1
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0	PS				0	•
EE	0	0	0	0	EE				0	
PSD	0	0	0	0	PSD		•		. 0	
TRF	0	0	0	0	TRF				0	
Total	0	0	0	0	Total =	0	0	0	0	- =
FTE	0.00	0.00	0.00	0.00	FTE			·,	0.00	, , , , , , , , , , , , , , , , , , ,
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	ō	1
Note: Fringes bud	dgeted in House	Bill 5 except fo	r certain fringe	es .	Note: Fringes	budgeted in	House Bill 5	except for cert	ain fringes	1,
budgeted directly	to MoDOT, High	way Patrol, and	d Conservation	7.	budgeted direc	ctly to MoDO	T, Highway P	atrol, and Con	servation.	]
Other Funds:					Other Funds:				,	
CORE DESCRI	IPTION			·						

#### 2. CORE DESCRIPTION

Department: Economic Development

Section 196.1100, RSMo, requires that 25% of all moneys received from the tobacco master settlement agreement be deposited into the Life Sciences Research Trust Fund, beginning in FY 2007 and in perpetuity thereafter. Moneys in the fund shall not be subject to appropriation for purposes other than those provided in sections 196.1100 to 196.1130 without a majority vote in each house of the General Assembly. Moneys appropriated to the Life Sciences Research Board shall be used to enhance the capacity of the State of Missouri's ability to perform research to better serve the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri, creating in and attracting to Missouri new research and development institutions, commercializing the life sciences technologies developed by such institutions, and enhancing their capacity to carry out their respective missions. Monies received by the Life Sciences Research Board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities.

The FY2010 and FY2009 appropriations were directed to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. The appropriation in FY2008 was directed to the areas of animal and plant sciences.

## 3. PROGRAM LISTING (list programs included in this core funding)

Life Sciences Research

Department: Economic Development

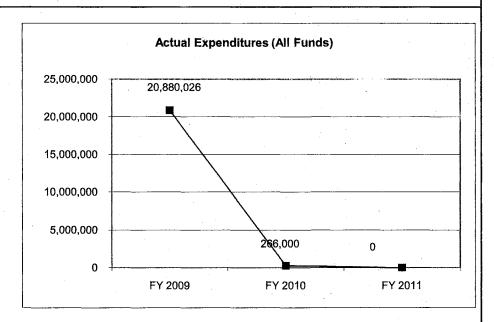
**Budget Unit 42012C** 

Division: Business and Community Services

Core: Life Sciences Research

#### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	21,000,000	13,300,000	0	. 0
Less Reverted (All Funds)	0	(13,034,000)	0	N/A
Budget Authority (All Funds)	21,000,000	266,000	0	N/A
Actual Expenditures (All Funds)	20,880,026	266,000	0	N/A
Unexpended (All Funds)	119,974	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	119,974 (1)	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

(1) The Life Sciences Research Board approved 18 grants in the amount of \$13.1 million to fund research and commercialization projects. These are multi-year grants; however grant funds were fully disbursed to the grantees during the FY2009 budget year.

**Department: Economic Development** 

Program Name: Life Sciences Research

Program is found in the following core budget(s): Life Sciences Research

### 1. What does this program do?

In FY 2009 the Life Sciences Research Trust Fund appropriation was expanded to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. In FY 2009, the Life Sciences Research Board (LSRB) received 186 proposals of which 66 were invited to submit a full proposal. Eighteen projects were awarded a Life Sciences Research Trust Fund Grant -- 14 under the Research category and 4 for Commercialization.

In FY 2008, the Life Sciences Research Trust Fund appropriation was directed to the areas of animal and plant sciences. The LSRB received 43 proposals and awarded 10 grants to the Research area and 4 to the Commercialization area.

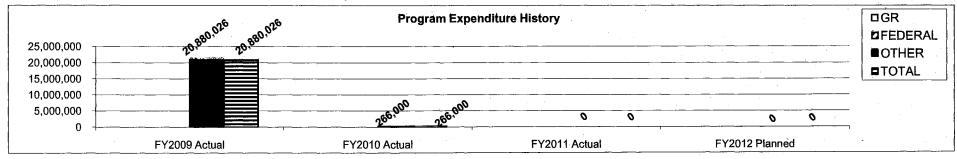
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 196.110, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 Actual Expenditures includes restriction.

6. What are the sources of the "Other" funds?

Life Sciences Research Trust Fund (0763).

**Department: Economic Development** 

Program Name: Life Sciences Research

Program is found in the following core budget(s): Life Sciences Research

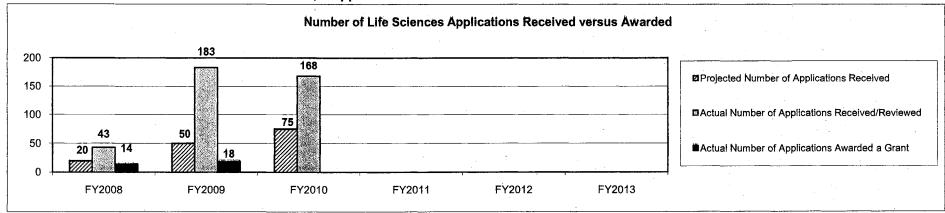
#### 7a. Provide an effectiveness measure.

Measures are under development; however the effectiveness measure will be non-state research funding leveraged as a result of the life sciences grants.

# 7b. Provide an efficiency measure.

NA

# 7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

# DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	************* SECURED COLUMN	**************** SECURED COLUMN
MO TECH CORP-RAM								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	500,000	0.00	0	0.00	0	0.00	. 0	0.00
TOTAL - PD	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
TOTAL	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
GRAND TOTAL	\$2,149,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$0	0.00

Department: Economic Development					Budget Unit	Budget Unit 41962C						
	ess and Commun											
Core: Missouri	Technology Corp	oration (MT	C)		4							
1. CORE FINAN	CIAL SUMMARY			· · · · · · · · · · · · · · · · · · ·								
	FY	2013 Budg	et Request			FY 2013 Governor's Recommendation						
	GR	<b>Federal</b>	Other	Total		GR	Fed	Other	Total			
PS	. 0	0	0	0	PS				0			
EE	0	0	0	. 0	EE				0			
PSD	0	0	1,700,000	1,700,000	PSD				0			
TRF	0	0	. 0	0	TRF				0			
Total	0	0	1,700,000	1,700,000	Total	0	. 0	0	0			
FTE	0.00	0.00	0.00	0.00	FTE		•		0.00	•		
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0				
Note: Fringes bu	idgeted in House E	Bill 5 except fo	or certain frin	ges	Note: Fringe	es budgeted in	House Bill 5 e	except for certa	in fringes			
budgeted directly	to MoDOT, Highw	ay Patrol, an	nd Conservati	on.	budgeted dir	rectly to MoDO	T, Highway Pa	atrol, and Cons	servation.			
Other Funds:	Missouri Techno	logy Investm	ent Fund (017	72)	Other Funds	<b>3</b> :						
Notes:	Requires a GR tr	ansfer to MT	TF (0172)		Notes:							
2 CORE DESCR	UDTION		· · · · · · · · · · · · · · · · · · ·				<del></del>					

#### 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, Missouri Manufacturing Extension Partnership (MEP), and the Missouri Federal and State Technology (MOFAST) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

#### 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC), Innovation Centers, Missouri Manufacturing Extension Partnership (MEP), and the Missouri Federal and State Technology Program (MOFAST).

Department: Economic Development

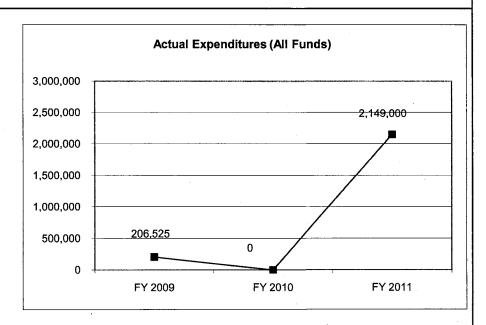
Division: Business and Community Services

Core: Missouri Technology Corporation (MTC)

## Budget Unit 41962C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
  Appropriation (All Funds)	277,308	0	2,200,000	1,700,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	277,308	0	2,200,000	N/A
Actual Expenditures (All Funds)	206,525	0	2,149,000	N/A
Unexpended (All Funds)	70,783	0	51,000	N/A
Unexpended, by Fund: General Revenue Federal Other	0 0 70,783	0 0 0	0 0 51,000	N/A N/A N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN MO TECH CORP-RAM

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other	Total	Explanation		· .
TAFP AFTER VETOES										
	PD	0.00		0	. 0	1,700,000	1,700,000	)		
	Total	0.00		0	0	1,700,000	1,700,000	<u></u>		
DEPARTMENT CORE REQUEST						<del></del>		<u>-</u>		
	PD	0.00		0	0	1,700,000	1,700,000	)		
	Total	0.00		0	0	1,700,000	1,700,000			
GOVERNOR'S RECOMMENDED	CORE				λ	-			•	
	PD	0.00		0	0	1,700,000	1,700,000	)		
	Total	0.00		0	0	1,700,000	1,700,000	_ <u>}</u>		

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
MO TECH CORP-RAM	-							
CORE								
PROGRAM DISTRIBUTIONS	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
TOTAL - PD	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
GRAND TOTAL	\$2,149,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$2,149,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00		0.00

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

### 1. What does this program do?

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are ex officio members of the board.

#### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

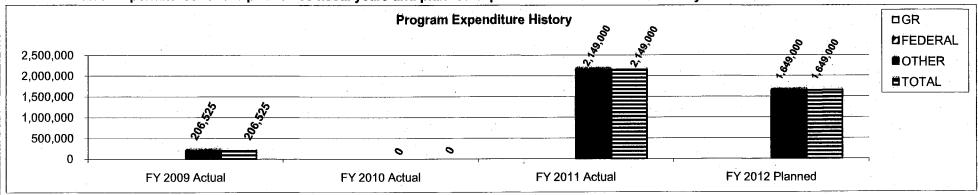
MTC authorization is in Section 348.251-348.275, RSMo.; Innovation Center authorization is in Section 348.271, RSMo, ; MOFAST authorization is in 348.264, RSMo. (technology commercialization programs); and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

#### 3. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

# 4. Is this a federally mandated program? If yes, please explain.

# 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Notes: FY2011 Actual includes one-time funding for Bioscience Entrepreneurial Training Program. FY2012 Planned Expenditures includes 3% Governor's Reserve from GR transfer.

#### 6. What are the sources of the "Other " funds?

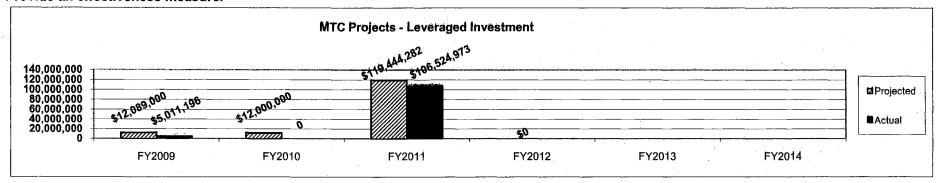
Missouri Technology Investment Fund (0172), receives its revenue from a General Revenue transfer.

## **Department: Economic Development**

Program Name: Missouri Technology Corporation (MTC)

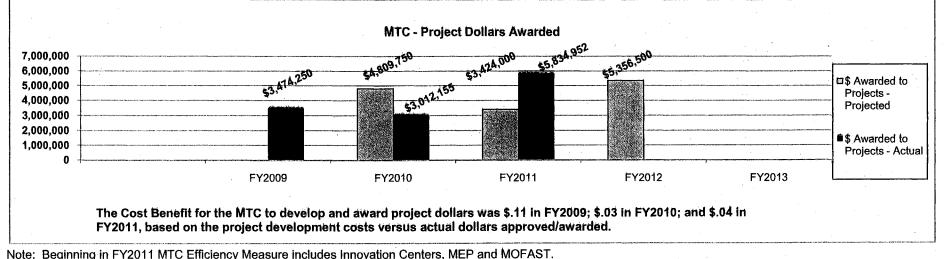
Program is found in the following core budget(s):

#### 7a. Provide an effectiveness measure.



Note: Beginning in FY2011 MTC Effectiveness Measure includes Innovation Centers, MEP and MOFAST.

#### Provide an efficiency measure.



Note: Beginning in FY2011 MTC Efficiency Measure includes Innovation Centers, MEP and MOFAST.

Dep	artment: Economic Develop	ment			
	ram Name: Missouri Techn			<u>-</u>	
Prog	ram is found in the following	g core budget(s):		-	
7c.	Provide the number of clien	nts/individuals served, if a	pplicable.	<del>-</del> ·	
	The MTC serves a large set Development and communit General Assembly.	of clients in cooperation wit ies throughout the state. M	h the Governor of the S TC's activities are outli	State, Missouri General Asso ned in its statutorily mandato	embly, Missouri Department of Economic ed annual report delivered to the Missouri
<b>7</b> .i	Deside a sustance anticks		•		
7d.	Provide a customer satisfa There is not an external customer				
		•			
			•		
	•				
				•	

D. ..... 111..... 400400

nomic Developn	ient			Budget Unit 4	2010C				
ss and Commun	ity Services						t .		
Centers									
IAL SUMMARY							:		
FY	2013 Budge	et Request			FY 201	3 Governor's	s Recommen	dation	
GR	Federal	Other	Total		GR	Fed	Other	Total	
0	0	0	0	PS			*	0	
0	0	0	0	EE				0	
0	0	0	0	PSD				0	
0	0	0	0	TRF				0	
0	0	0	0	Total =	0	0	0	0	
0.00	0.00	0.00	0.00	FTE	•			0.00	
Ō	0	0	0	Est. Fringe	0	0	0	0	
geted in House B	II 5 except fo	r certain fringe	es	Note: Fringes	budgeted in	House Bill 5	except for cer	tain fringes	
o MoDOT, Highwa	ay Patrol, and	d Conservation	7.	budgeted direc	tly to MoDO	T, Highway P	atrol, and Cor	servation.	
				Other Funds:				<del></del>	
				Notes:					
					•	2	•		
	ss and Communication Centers IAL SUMMARY  FY GR  0 0 0 0 0 geted in House Bi	FY 2013 Budge   GR   Federal	Second Community Services   Centers     IAL SUMMARY	Second Community Services   Centers     IAL SUMMARY   FY 2013 Budget Request	Section   Services   Services	Section   Services   Services	Sest and Community Services   Centers     IAL SUMMARY	Sest and Community Services   Centers     IAL SUMMARY   FY 2013 Budget Request   FY 2013 Governor's Recommend	Sest and Community Services   Centers     IAL SUMMARY

#### 2. CORE DESCRIPTION

The Innovation Center core reallocated into the Missouri Technology Corporation core appropriation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs.

New innovations and technologies around our state are driving today's economy. Advanced technology companies create high-wage jobs with highly skilled workers that are important in promoting an environment for a higher quality of life. The Missouri Innovation Centers are a critical support structure for assistance to these advanced technology start-up companies. These centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth, advanced-technology companies. With a unique public-private-academic partnership, each innovation center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. The innovation centers are required to provide a one-to-one match to the state appropriation. Innovation centers are designated by the MTC with consent of the DED.

Department: Economic Development
Division: Business and Community Services

Budget Unit 42010C

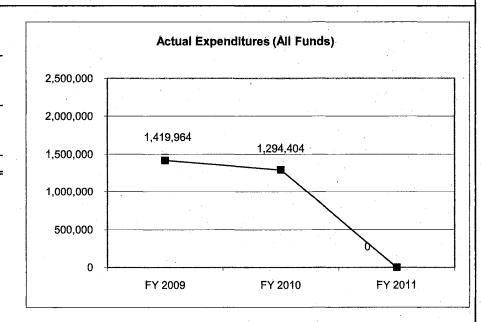
Core: Innovation Centers

# 3. PROGRAM LISTING (list programs included in this core funding)

Innovation Centers

#### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	2,050,806	2,250,806	0	0
Less Reverted (All Funds)	2,000,000	(956,402)	.0	N/A
Budget Authority (All Funds)	2,050,806	1,294,404	0	N/A
Actual Expenditures (All Funds)	1,419,964	1,294,404	0	N/A
Unexpended (All Funds)	630,842	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	.0	N/A
Federal	0	0	0	N/A
Other	630,842	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) One new center added in FY09 located in St. Joseph. Received a withholding of the fourth quarter transfer.
- (2) Appropriation reduced in FY2010.

**Department: Economic Development** 

**Program Name: Innovation Centers** 

Program is found in the following core budget(s): Innovation Centers

#### 1. What does this program do?

The Missouri Innovation Center program created by § 348.271, RSMo, is a critical support structure for assistance to technology start-up companies. The Centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth technology companies. With a unique public-private-academic partnership, each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. As required by § 348.253.2, RSMo, Innovation Centers provide a 1:1 match from other funds.

The Centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that need the in-depth services of our innovation centers, but do not need the real estate of the incubator.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 348.271, RSMo., Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based businesses.

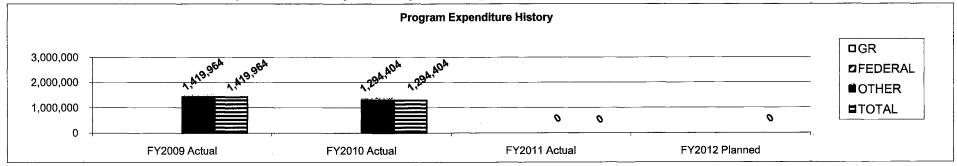
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY10 Actual Expenditures reflect restriction.

Department: Economic Development

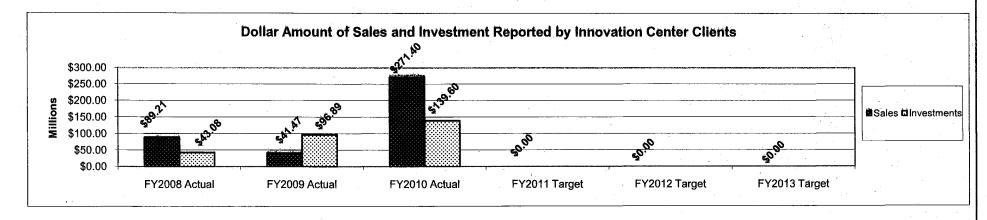
Program Name: Innovation Centers

Program is found in the following core budget(s): Innovation Centers

## 6. What are the sources of the "Other " funds?

Expenditures reflected are from the Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer. The Innovation Centers are also required to match the state funds on a 1:1 basis. These matching funds do not run through the State Treasury and include in-kind, grants and revenues earned by the centers. These amounts are reported for the following fiscal years: FY 2008-\$2,428,840; FY 2009-\$2,755,258 and FY 2010-\$3,357,889.

#### 7a. Provide an effectiveness measure.

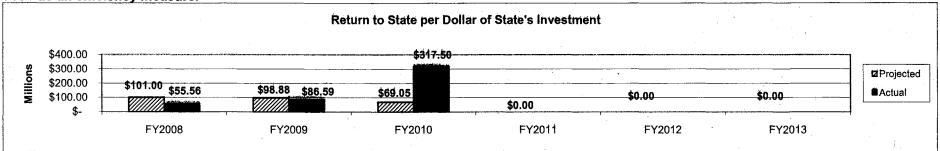


**Department: Economic Development** 

**Program Name: Innovation Centers** 

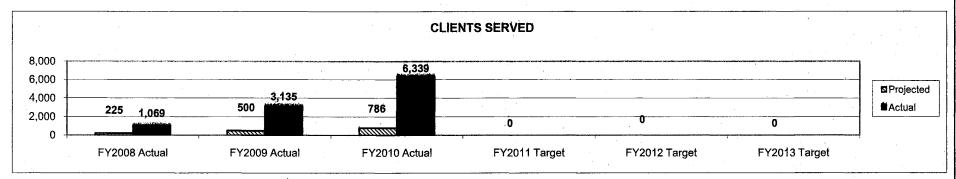
Program is found in the following core budget(s): Innovation Centers

7b. Provide an efficiency measure.



Note: Innovation Centers are required to match the state funds on a 1:1 basis.

# 7c. Provide the number of clients/individuals served, if applicable.



Note: Targets reflect average of two years actual and previous year target.

# 7d. Provide a customer satisfaction measure, if available.

Not available.

# **DECISION ITEM SUMMARY**

Budget Unit			·—							
Decision Item	FY 2011		FY 2011	FY 2012		FY 2012	FY 2013	FY 2013	******	*******
Budget Object Summary	ACTUAL		ACTUAL	BUDGET		BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR		FTE	DOLLAR		FTE	DOLLAR	FTE	COLUMN	COLUMN
MO MANF EXTENSION PARTNERSHIP		•								
CORE										
PROGRAM-SPECIFIC										
DED-FED & OTHER		0	0.00		1 .	0.00	1	0.00	0	0.00
DED ADMINISTRATIVE		0	0.00		1	` 0.00	1	0.00	0	0.00
TOTAL - PD		0	0.00		2	0.00	2	0.00	0	0.00
TOTAL	<del> </del>	0	0.00		2	0.00	2	0.00	0	0.00
GRAND TOTAL		\$0	0.00		\$2	0.00	\$2	0.00	\$0	0.00

im\_disummary

Department: Economic Development **Budget Unit 41990C Division: Business and Community Services** Core: Missouri Manufacturing Extension Partnership 1. CORE FINANCIAL SUMMARY **FY 2013 Budget Request** FY 2013 Governor's Recommendation GR **Federal** Other Fed Other Total GR Total PS 0 PS 0 0 EE 0 0 0 0 EE PSD 0 2 E **PSD** TRF 0 TRF 0 Total Total FTE 0.00 0.00 0.00 0.00 FTE 0.00 Est. Fringe 0 Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds:

#### 2. CORE DESCRIPTION

The Missouri Manufacturing Extension Partnership (MEP) reallocated into the Missouri Technology Corporation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs. The MEP program is a federal program funded through the U.S. Department of Commerce. The program requires both a state and private match in order to receive the federal dollars. Private funds are generated through fees assessed to clients for services provided by the MEP program.

MEP is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies including: Quality Management Systems, manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

# 3. PROGRAM LISTING (list programs included in this core funding)

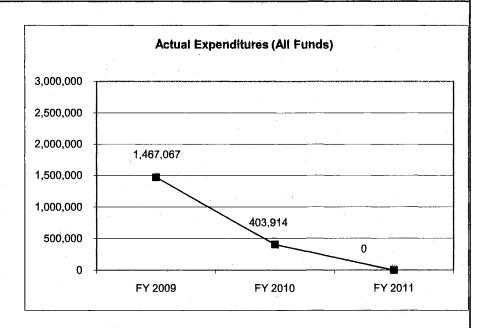
Missouri Manufacturing Extension Partnership (MEP)

Budget Unit 41990C

Department: Economic Development
Division: Business and Community Services
Core: Missouri Manufacturing Extension Partnership

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	2,052,091	2,052,091	2	2
Less Reverted (All Funds)	0	(1,648,175)	0	N/A
Budget Authority (All Funds)	2,052,091	403,916	2	N/A
Actual Expenditures (All Funds)	1,467,067	403,914	0	N/A
Unexpended (All Funds)	585,024	2	2	N/A
Unexpended, by Fund:			•	
General Revenue	0	0	0	N/A
Federal	1	1	1	N/A
Other	585,023	. 1	, 1	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Received withholding of the fourth quarter transfer.
- (2) Appropriation reduced in FY2010.

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN MO MANF EXTENSION PARTNERSHIP

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other		Total	Explanation	 	
TAFP AFTER VETOES										
	PD	0.00	0	1		1.		2		
	Total	0.00	. 0	1		1		2		
DEPARTMENT CORE REQUEST								<del>_</del>		
	PD	0.00	. 0	1		1		.2		
	Total	0.00	0	1		1	÷	2		
GOVERNOR'S RECOMMENDED	CORE							<del></del>		
	PD	0.00	0	1		1		2		
	Total	0.00	0	1		1		2		

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
MO MANF EXTENSION PARTNERSHIP								
CORE		•						
PROGRAM DISTRIBUTIONS	(	0.00		2 0.00	2	0.00	0	0.00
TOTAL - PD	Ţ.	0.00		2 0.00	2	0.00	0	0.00
GRAND TOTAL	\$(	0.00	\$	2 0.00	\$2	0.00	\$0	0.00
GENERAL REVENUE	\$(	0.00	\$	0.00	\$0	0.00	<del></del>	0.00
FEDERAL FUNDS	\$(	0.00	\$	0.00	\$1	0.00		0.00
OTHER FUNDS	\$(	0.00	\$	0.00	\$1	0.00		0.00

**Department: Economic Development** 

Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

#### 1. What does this program do?

The Missouri Manufacturing Extension Partnership (MEP) is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium sized manufacturing companies to become and remain competitive in order to retain existing jobs and create new quality jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

#### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

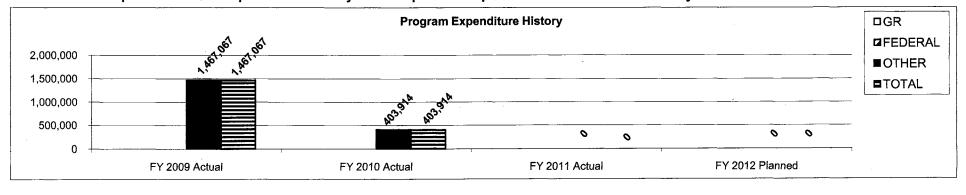
#### 3. Are there federal matching requirements? If yes, please explain.

Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

## 4. Is this a federally mandated program? If yes, please explain.

No

## 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



**Department: Economic Development** 

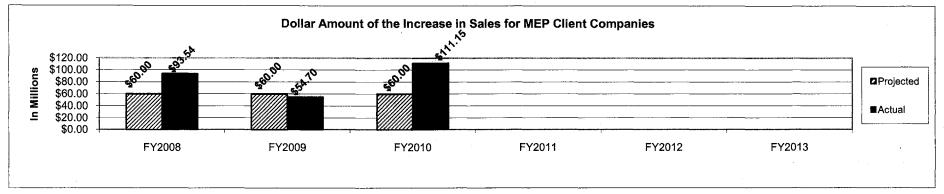
Program Name: Missouri Manufacturing Extension Partnership

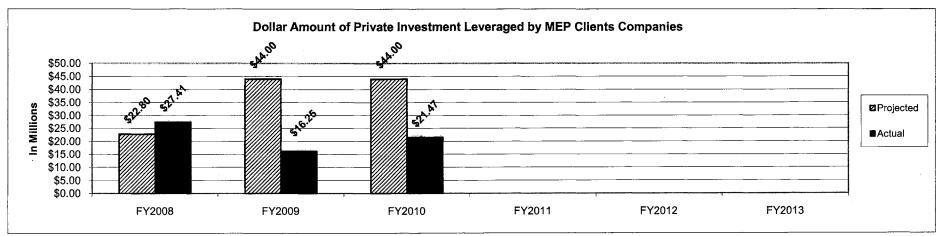
Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

#### 6. What are the sources of the "Other " funds?

Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a General Revenue transfer. The MEP program funds match the State GR funds with Federal funds from NIST/Department of Commerce and through private funds generated by client fees. Expenditures from Federal and Other Funds do not run through the State Treasury and include the following amounts in the respective fiscal years: FY 2008 Federal \$2,109,748 and Private \$2,308,715; FY 2009 Federal \$2,109,748 and Private \$2,535,304 and FY 2010 Federal \$2,109,748 and Private \$1,822,297.

#### 7a. Provide an effectiveness measure.



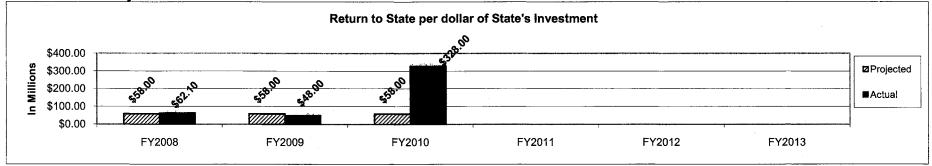




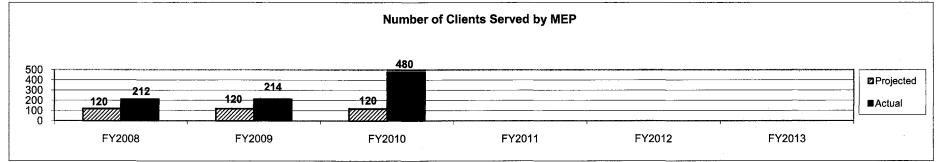
Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

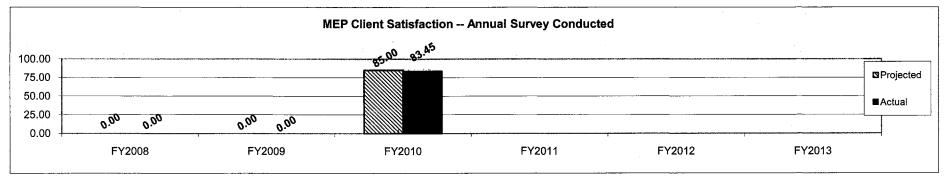
7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.



Note: The Net Promoter Score was adopted in FY2010 as the new Customer Satisfaction Score.

DEC	ISION	ITEM	SUN	ΛΜΔ	ŔY

Budget Unit Decision Item Budget Object Summary	FY 2011 ACTUAL	-	Y 2011	FY 2012 BUDGET	FY 2012 BUDGET	FY 2013 DEPT REQ	FY 2013 DEPT REQ	**************************************	SECURED
Fund	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MOFAST									
CORE									
PROGRAM-SPECIFIC BUSINESS EXTENSION SERVICE TEA		0	0.00	400,000	0.00	200.000	0.00		0.00
TOTAL - PD		$\frac{3}{0}$ —	0.00	400,000	0.00	200,000	0.00		0.00
TOTAL		0	0.00	400,000	0.00	200,000	0.00		0.00
GRAND TOTAL		\$0	0.00	\$400,000	0.00	\$200,000	0.00	\$	0.00

im\_disummary

Department: Economic Development **Budget Unit 42162C** Division: Business and Community Services Core: Missouri Federal and State Technology Partnership Program (MOFAST) 1. CORE FINANCIAL SUMMARY FY 2013 Budget Request FY 2013 Governor's Recommendation GR Federal Other Fed Other Total Total PS Ō 0 0 PS 0 0 0 0 EE **PSD** 0 0 200.000 200.000 **PSD TRF TRF** 0 200,000 Total 200.000 Total FTE 0.00 0.00 0.00 0.00 FTE 0.00 Est. Fringe Est. Fringe 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: Business Extension Services Team Fund (0280) Note: Note:

#### 2. CORE DESCRIPTION

Missouri Federal and State Technology Partnership (MOFAST) core reallocated into the Missouri Technology Corporation core appropriation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs.

MOFAST is administered through the University of Missouri. MOFAST was a federally funded pilot program that moved Missouri from 39th to 27th in the nation in attracting Small Business Innovative Research (SBIR) research and development grants. The federally funded pilot effort ended in recent years, however, Missouri continues to fund the program in a partnership between the University of Missouri and the Department of Economic Development. Technology entrepreneurship will help grow Missouri's industries of tomorrow and provide opportunities to create high quality jobs for Missouri's citizens.

## 3. PROGRAM LISTING (list programs included in this core funding)

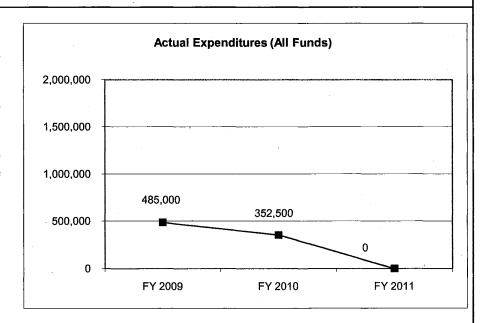
Missouri Federal and State Technology Partnership Program

Budget Unit 42162C

Department: Economic Development
Division: Business and Community Services
Core: Missouri Federal and State Technology Partnership Program (MOFAST)

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	500,000	500,000	0	200,000
Less Reverted (All Funds)	0	(75,000)	0	. 0
Budget Authority (All Funds)	500,000	425,000	. 0	N/A
Actual Expenditures (All Funds)	485,000	352,500	0	N/A
Unexpended (All Funds)	15,000	72,500	0.	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	15,000	72,500	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

# NOTES:

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN MOFAST

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES						h	
	PD	0.00	0	0	400,000	400,000	
	Total	0.00	0	0	400,000	400,000	
DEPARTMENT CORE ADJUSTM	ENTS						-
Core Reduction 827 8057	PD	0.00	0	0	(200,000)	(200,000)	Reduce core to match FY12 restriction.
NET DEPARTMENT	CHANGES	0.00	0	0	(200,000)	(200,000)	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	
GOVERNOR'S RECOMMENDED	CORE						<del>-</del> 
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
MOFAST							- '	
CORE								
PROGRAM DISTRIBUTIONS	(	0.00	400,000	0.00	200,000	0.00	. 0	0.00
TOTAL - PD	(	0.00	400,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$(	0.00	\$400,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$(	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$400,000	0.00	\$200,000	0.00		0.00

**Department: Economic Development** 

Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

#### 1. What does this program do?

This item funds several MOFAST counselors located in Columbia, St. Louis, Kansas City and Rolla/Springfield who provide counseling to startup businesses and small Missouri technology businesses in order to bring government research and development awards to Missouri small businesses. These staff help Missouri small technology businesses seek out, apply for and win government Small Business Innovative Research (SBIR) awards that will provide grant money to develop and potentially commercialize innovations. The federal SBIR program was initiated in 1982 and has four goals: (1) stimulate technological innovation; (2) partner with small businesses to meet federal research and development needs; (3) encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation; and (4) increase private sector commercialization derived from federal research and development funding. Awards of the SBIR grants to Missouri small businesses help keep the technology and the proceeds from its commercialization in the state. MOFAST helps Missouri companies become aware and understand the federal SBIR grant program and provide assistance in preparing successful proposals.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Missouri Small Business Development Center Fund established in §620.1001.

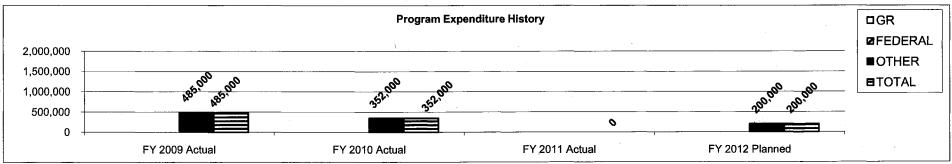
3. Are there federal matching requirements? If yes, please explain.

Yes, every state dollar is matched with \$2 of federal and local match.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

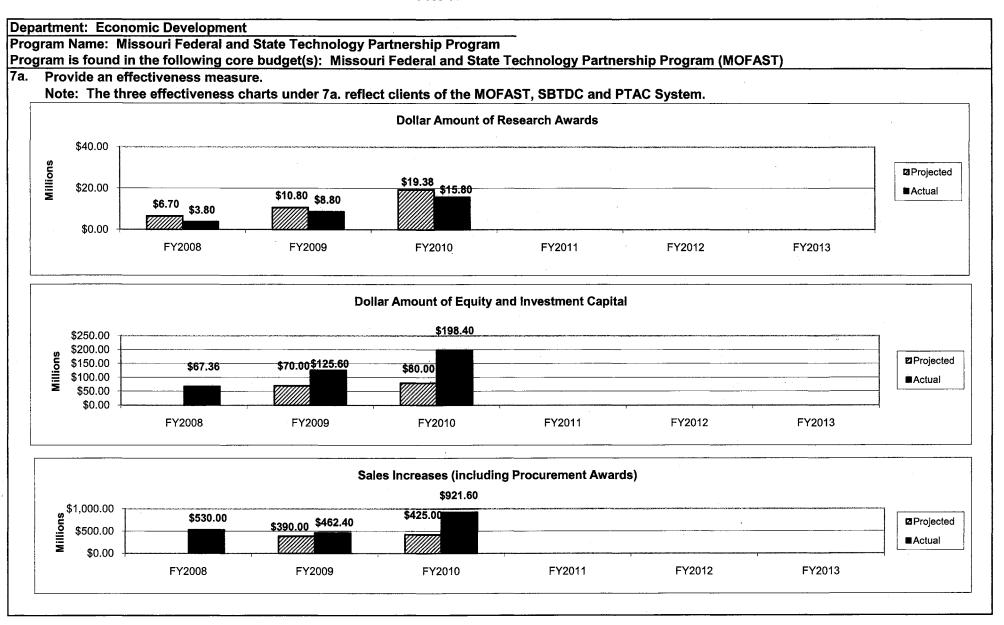


Note: FY2010 Actual Expenditures reflects restriction.

6. What are the sources of the "Other " funds?

FY 09 and FY10 - Missouri Small Business Development Center Fund

FY12 - Business Extension Service Team Fund (0280)

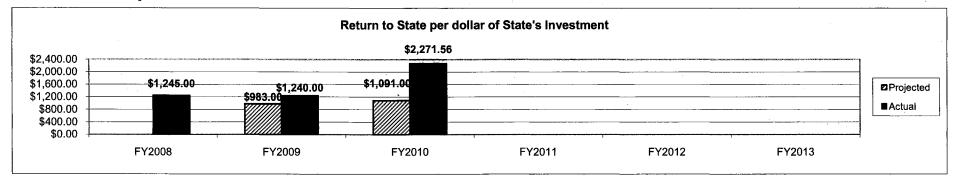


#### **Department: Economic Development**

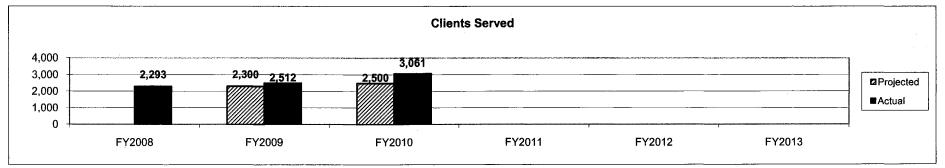
Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

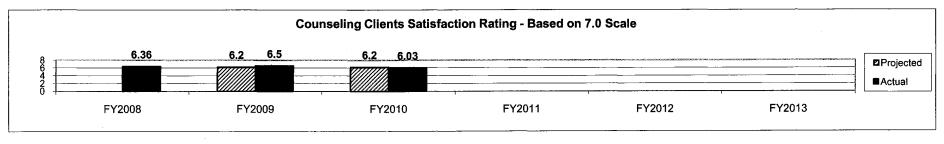
#### 7b. Provide an efficiency measure.



# 7c. Provide the number of clients/individuals served, if applicable.



# 7d. Provide a customer satisfaction measure, if available.



# DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary	FY 2011 ACTUAL	FY 2011 ACTUAL	FY 2012 BUDGET	FY 2012 BUDGET	FY 2013 DEPT REQ	FY 2013 DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS							*	
GENERAL REVENUE	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
TOTAL - TRF	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
TOTAL	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
GRAND TOTAL	\$1,649,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$0	0.00

im\_disummary

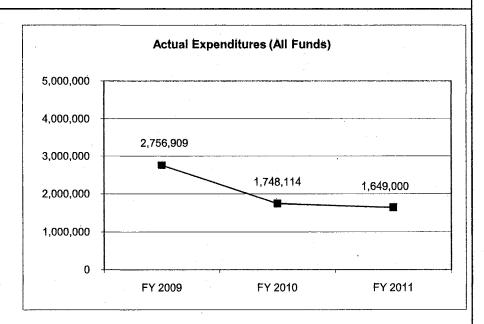
epartment: Eco	onomic Developr	nent				Budget Unit	42080C			
ivision: Busine	ss and Commun	ity Services								
ore: MO Techn	ology investmen	t Fund Trans	sfer							
CORE FINANC	IAL SUMMARY				<del></del>	<u> </u>				
		2013 Budge	t Reguest			<del>.</del>	FY 2013	Governor's	Recommend	ation
	GR	Federal	Other	Total			GR	Fed	Other	Total
S	0	Ō	. 0	0		PS				0
	0	. 0	0	0		EE				0
SD	0	0	0	0	* .	PSD				0
RF	1,700,000	0	0	1,700,000		TRF				0
otal	1,700,000	0	0	1,700,000		Total	0	0	0	0
ΓE	0.00	0.00	0.00	0.00		FTE				0.00
t. Fringe	Ō	0	0.1	Ö		Est. Fringe	0	0	01	01
	geted in House B	٠,	- (				budgeted in F		V 1	ain fringes
	to MoDOT, Highw						ctly to MoDOT			
		-						<u> </u>	<del>-</del>	
ther Funds:						Other Funds:		•		
otes:										
*										
CORE DESCRI	PTION						·		<u> </u>	
								-		
	ams including: Mi					ding to support the EP), Innovation Ce				
echnology progr Partnership (MOI	ams including: Mis FAST).	ssouri Manufa	ecturing Exter	nsion Partners						
echnology progr artnership (MOI	ams including: Mis FAST). STING (list progr	ssouri Manufa	ecturing Exter	nsion Partners						
echnology progr artnership (MOI PROGRAM LIS	ams including: Mis FAST).	ssouri Manufa	ecturing Exter	nsion Partners						

Budget Unit 42080C

Department: Economic Development
Division: Business and Community Services
Core: MO Technology Investment Fund Transfer

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	4,429,999	4,352,691	1,700,000	1,700,000
Less Reverted (All Funds)	(1,673,090)	(2,604,577)	(51,000)	N/A
Budget Authority (All Funds)	2,756,909	1,748,114	1,649,000	N/A
Actual Expenditures (All Funds)	2,756,909	1,748,114	1,649,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

# NOTES:

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH INVESTMENT TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanat
TAFP AFTER VETOES							
	TRF	0.00	1,700,000	0	0	1,700,000	)
	Total	0.00	1,700,000	0	0	1,700,000	5
DEPARTMENT CORE REQUEST							<del>=</del> ;
	TRF	0.00	1,700,000	0	0	1,700,000	)
	Total	0.00	1,700,000	0	· 0	1,700,000	)
GOVERNOR'S RECOMMENDED	CORE				. <del>-</del>	2 .3.00	<b>=</b>
	TRF	0.00	1,700,000	0	0	1,700,000	)
	Total	0.00	1,700,000	0	0	1,700,000	<u> </u>

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE		FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLÄR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
MO TECH INVESTMENT TRANSFER									
CORE		•							
TRANSFERS OUT	1,649	,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
TOTAL - TRF	1,649	,000	0.00	1,700,000	0.00	1,700,000	0.00	0	0.00
GRAND TOTAL	\$1,649	,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$0	0.00
GENERAL F	REVENUE \$1,649	,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00		0.00
FEDERA	L FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHE	R FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP), Innovation Centers, and Missouri Federal and State Technology Partnership (MOFAST) programs.

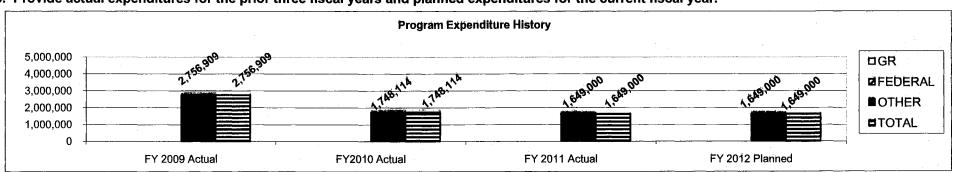
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Sections 348.251 348.272, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 Planned reflects a 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund

_		<u></u>
	artment: Economic Development	
	gram Name: MO Technology Investment Fund Transfer gram is found in the following core budget(s): Missouri Technology Investment Fund Transfer	
1 10	rain is found in the following core budget(s). Missouth reclinology investment rund transfer	
7a.	Provide an effectiveness measure.	
	This is a GR transfer. Please refer to the Program Descriptions for <b>Missouri Technology Corporation</b> .	
		•
7 L	Durantele dia akkintanan manantua	
/ D.	Provide an efficiency measure.  This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.	
	The second of th	
		•
7c.	Provide the number of clients/individuals served, if applicable.	
	This is a GR transfer. Please refer to the Program Descriptions for <b>Missouri Technology Corporation</b> .	
7d.	Provide a customer satisfaction measure, if available.	
	This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.	•
		•
		4

Department: Econ	omic Developm	ient			Budget Unit	42613C				
Division: Business					•					
Core: MOFAST Tra	ansfer									
1. CORE FINANCIA	AL SUMMARY							· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	<del></del>
		2013 Budge	t Remiest			FY 2013 (	Governor's Re	commenda	fion	
	GR	Federal	Other	Total		GR		Other	Total	
PS -	0	0	0	0	PŠ				0	
EE	0	0	0	0	EE				0	
PSD	0	0	0	0	PSD		•		0	
TRF	0	0	0	0	TRF				0	
Total	0	. 0	0	0	Total	0	Ō	Ó	0	
<del></del>				<del></del>					· · · · · · · · · · · · · · · · · · ·	
FTE	0.00	0.00	0.00	0.00	FTE	•			0.00	
Est. Fringe	ōΙ	ōΤ	Ō	0	Est. Fringe	0	0	o l	0	•
Note: Fringes budg	eted in House Bi	II 5 except fo	r certain fring		Note: Fringe	s budgeted in Ho	ouse Bill 5 exce	ept for certain	n fringes	
budgeted directly to						ectly to MoDOT,				
Other Funds:					Other Funds					
2. CORE DESCRIP	TION						,			
This transfer to the	Missouri Federa	al and State 1	Technology P	artnershin Proc	ram (MOFAST) is now	part of the Misso	uri Technology	/ Investment	Transfer core	
	Wildocall F Guore	ii ana otato i	oomoogy r	artiforomp i rog		part of the Micoo	ar. reermoreg,	, 11110011110111	Transfer core.	•
				•						
•										
3. PROGRAM LIST	ING (list progra	me include	d in this core	funding)				<u> </u>		
N/A	into (nat progre	ams merade	u in this core	- rununig/						
				٠.,						

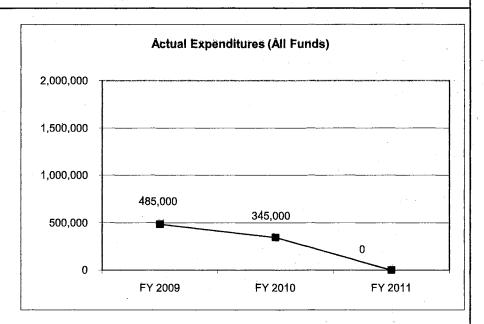
Budget Unit 42613C

Department: Economic Development
Division: Business and Community Services

Core: MOFAST Transfer

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	500,000	500,000	. 0	0
Less Reverted (All Funds)	(15,000)	(155,000)	0	N/A
Budget Authority (All Funds)	485,000	345,000	0	N/A
Actual Expenditures (All Funds)	485,000	345,000	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	. 0	0	Ö	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

# NOTES:

Department: Economic Development

Program Name: MOFAST Transfer

Program is found in the following core budget(s): MOFAST Transfer

1. What does this program do?

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) is now part of the Missouri Technology Investment Transfer core.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

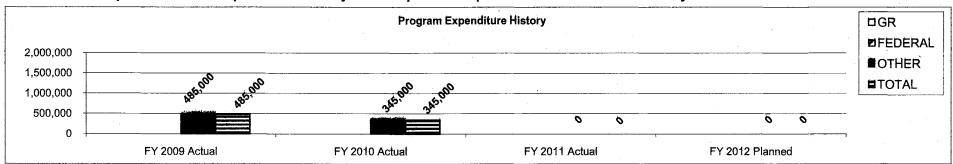
  N/A
- 3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

Dep	artment: Economic Development				• •
Prog	ram Name: MOFAST Transfer		<del></del>		
Prog	ram is found in the following core budget(s):	MOFAST Transfer	Σ		
7a.	Provide an effectiveness measure. N/A				
7b.	Provide an efficiency measure. N/A				
7c.	Provide the number of clients/individuals se N/A	rved, if applicable.			
7d.	Provide a customer satisfaction measure, if N/A	available.			
				·	•
		•			

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Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
BEST FUND TRF TO GR								
CORE								
FUND TRANSFERS								
<b>BUSINESS EXTENSION SERVICE TEA</b>		0 0	0.00 416,069	0.00	. 0	0.00	0	0.00
TOTAL - TRF		0 0	0.00 416,069	0.00	0	0.00	0	0.00
TOTAL		0 0	.00 416,069	0.00	0	0.00	0	0.00
GRAND TOTAL		\$0 0	3.00 \$416,069	0.00	\$0	0.00	\$0	0.00

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		ment			Budget Unit 4				
Division: Busines Core: Business E									
CORE FINANC	IAL SUMMARY			<del></del>			-		
	F`	Y 2013 Budge	et Request			FY 201	3 Governor	s Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS .	0	0	0	0	PS				0
ΞE	0	0	0	0	EE				0
PSD	0	0	0	0	PSD			•	0
ΓRF	0	0	0	0	TRF				0
Total :	0	0	0	0	Total	0	0	0	0
TE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bud	geted in House I	Bill 5 except fo	r certain fring	es	Note: Fringes	budgeted in	House Bill 5	except for cer	tain fringes
budgeted directly t	o MoDOT, Highv	vay Patrol, and	d Conservatio	n.	budgeted direc	tly to MoDO	T, Highway F	Patrol, and Cor	nservation.
Other Funds:	Business Extens	sion Services	Team (UEL) (	0280)	Other Funds:				

#### 2. CORE DESCRIPTION

Departments Economic Development

This core decision item establishes the spending authority from the BEST fund.

This program, also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a forprofit business located within the designated urban areas (St. Louis or Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines of credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing

## 3. PROGRAM LISTING (list programs included in this core funding)

Business Extension Services Team (BEST) Program

Department: Economic Development

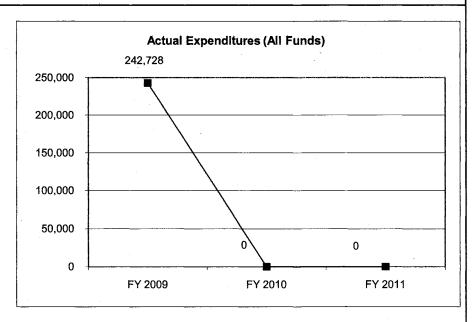
**Budget Unit 41970C** 

Division: Business and Community Services

Core: Business Extension Services Team (BEST)

# 4. FINANCIAL HISTORY

				1
	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1,000,000	1,000,000	0	0.
Less Reverted (All Funds)	0	(1,000,000)	0	N/A
Budget Authority (All Funds)	1,000,000	0	0	N/A
				1
Actual Expenditures (All Funds)	242,728	0	. 0	N/A
Unexpended (All Funds)	757,272	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	757,272	0	0	N/A
	445			
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings. Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

NOTES:

(1) No new appropriation. Spent from fund balance in FY09 which totaled \$1,064,315.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT BEST FUND TRF TO GR

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES					I		
	TRF	0.00	0	0	416,069	416,069	
	Total	0.00	0	0	416,069	416,069	
DEPARTMENT CORE ADJUSTM	ENTS						• •
Core Reduction 959 T460	TRF	0.00	0	0	(416,069)	(416,069)	One-time to be removed in FY13.
NET DEPARTMENT	CHANGES	0.00	. 0	0	(416,069)	(416,069)	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	0		•
	Total	0.00	0	0	0	C	
GOVERNOR'S RECOMMENDED	CORE					,	<del>-</del>
	TRF	0.00	0	0	0	C	
	Total	0.00	0	0	0	C	

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class		FY 2011 ACTUAL DOLLAR		Y 2011 CTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
BEST FUND TRF TO GR				<u> </u>						
CORE					1					
TRANSFERS OUT			0	0.00	416,069	0.00		0.00	0	0.00
TOTAL - TRF	<del>-</del>		0	0.00	416,069	0.00		0.00	. 0	0.00
GRAND TOTAL			\$0	0.00	\$416,069	0.00	•	\$0 0.00	\$0	0.00
	GENERAL REVENUE		\$0	0.00	\$0	0.00		\$0 0.00		0.00
	FEDERAL FUNDS	1 :	\$0	0.00	\$0	0.00	;	\$0 0.00		0.00
	OTHER FUNDS	:	\$0	0.00	\$416,069	0.00	;	\$0 0.00		0.00

Department: Economic Development

Program Name: Business Extension Services Team (BEST) Program

Program is found in the following core budget(s): Business Extension Services Team (BEST)

1. What does this program do?

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

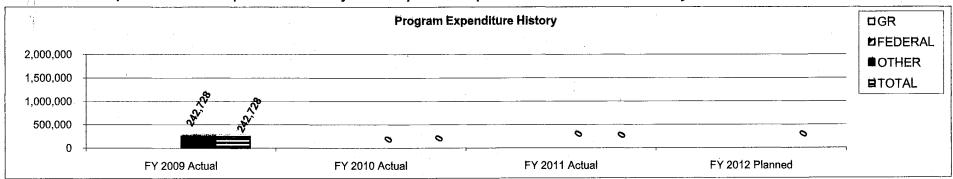
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 620.1023-620.1029, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Business Extension Services Team Fund (0280)

Department: Economic Development

Program Name: Business Extension Services Team (BEST) Program

Program is found in the following core budget(s): Business Extension Services Team (BEST)

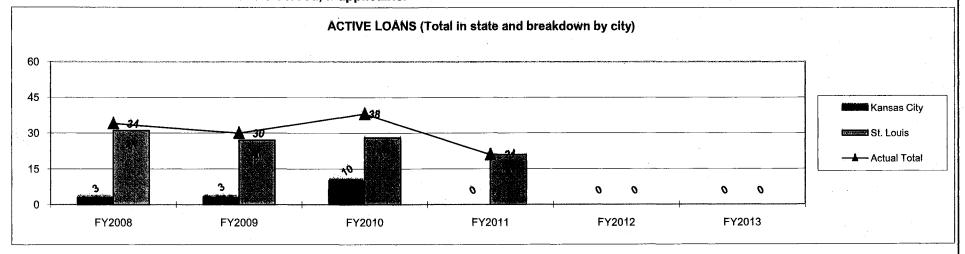
7a. Provide an effectiveness measure.

Current activity includes management of existing portfolio of loans.

7b. Provide an efficiency measure.

Current activity includes management of existing portfolio of loans.

## 7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

## **DECISION ITEM SUMMARY**

Budget Unit				· · · · · · · · · · · · · · · · · · ·	<del></del>			
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*********	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
CDBG PROGRAM						-		
CORE								
EXPENSE & EQUIPMENT					•			
DED-ED PRO -CDBG- PASSTHROUGH	343,165	0.00	216,200	0.00	216,200	0.00		0.00
TOTAL - EE	343,165	0.00	216,200	0.00	216,200	0.00		0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	57,902,963	0.00	27,783,800	0.00	27,783,800	0.00		0.00
TOTAL - PD	57,902,963	0.00	27,783,800	0.00	27,783,800	0.00		0.00
TOTAL	58,246,128	0.00	28,000,000	0.00	28,000,000	0.00		0.00
GRAND TOTAL	\$58,246,128	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$	0.00

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Department: Eco	onomic Develop	ment		<del></del>		Budget Unit 4	2165C				
Division: Busine						_					
Core: Communit	y Development	Block Grant (	CDBG)								
1. CORE FINANC	IAL SUMMARY					<del> </del>				<del> </del>	
		FY 2013 Budge	t Request				FY 2013	Governor's	Recommend	dation	
	GR	Federal	Other	Total			GR	Fed	Other	Total	
PS .	0	0	0	0		PS			,	0	
EE	0	216,200	. 0	216,200	E	EE			,	0	,
PSD	0	27,783,800	0	27,783,800	E	PSD	*			0	
TRF	0	. 0	0	0		TRF				0.	
Total	0	28,000,000	0	28,000,000	:	Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00		FTE				0.00	
Est. Fringe	0	0	0	- 0		Est. Fringe	0	0	0	0	
Note: Fringes bud				es budgeted		Note: Fringes	budgeted in l	House Bill 5	except for cert	ain fringes	
directly to MoDOT	, Highway Patro	l, and Conserva	tion.			budgeted direc	tly to MoDOT	r, Highway P	atrol, and Con	servation.	
Other Funds:		,				Other Funds:					
Notes:	An "E" is reques	sted for \$28,000	0,000 for Fed	eral CDBG		Notes:					

#### 2. CORE DESCRIPTION

The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

## 3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program

**Department: Economic Development** 

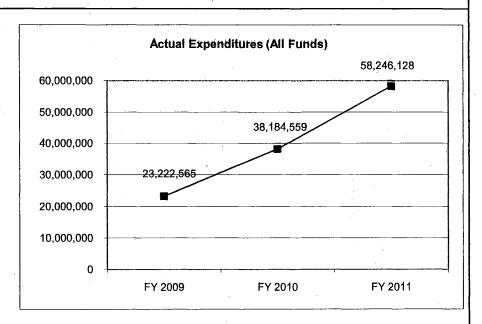
Budget Unit 42165C

**Division: Business and Community Services** 

Core: Community Development Block Grant (CDBG)

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	28,000,000	28,000,000	28,000,000	28,000,000
Less Reverted (All Funds)	0	0	. 0	N/A
Budget Authority (All Funds)	28,000,000	28,000,000	28,000,000	N/A
Actual Expenditures (All Funds)	23,222,565	38,184,559	58,246,128	N/A
Unexpended (All Funds)	4,777,435	(10,184,559)	(30,246,128)	N/A
Unexpended, by Fund:	2	_	_	44
General Revenue	0	0	0	N/A
Federal	4,777,435	(10,184,559)	(30,246,128)	N/A
Other	0	0	0	N/A
		(1)	(2)	
i e				



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Original appropriation \$28,000,000E. Appropriation increased by \$10.2 million.
- (2) Original appropriation \$28,000,000E. Appropriation increased by \$36 million.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG PROGRAM

## 5. CORE RECONCILIATION DETAIL

	Budget									
	Class	FTE	GR		Federal	Other		Total	Explanation	
TAFP AFTER VETOES										
	EE	0.00		0	216,200		0	216,200	)	
	PD	0.00		0	27,783,800		0	27,783,800	)	
	Total	0.00		0	28,000,000		0	28,000,000	- ) =	
DEPARTMENT CORE REQUEST										
	EE	0.00		0	216,200		0	216,200	)	
	PD	0.00		0	27,783,800		0	27,783,800	)	
	Total	0.00		Ö	28,000,000		0	28,000,000		
GOVERNOR'S RECOMMENDED	CORE									
	EE	0.00		0	216,200		0	216,200	)	
	PD	0.00		0	27,783,800		0	27,783,800	)	
	Total	0.00		0	28,000,000		0	28,000,000	<u></u>	

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
CDBG PROGRAM									
CORE									
TRAVEL, IN-STATE	7,059	0.00	13,000	0.00	13,000	0.00	. 0	0.00	
TRAVEL, OUT-OF-STATE	37	0.00	2,700	0.00	2,700	0.00	0	0.00	
FUEL & UTILITIES	Ô	0.00	150	0.00	150	0.00	. 0	0.00	
SUPPLIES	1,766	0.00	24,500	0.00	24,500	0.00	0	0.00	
PROFESSIONAL DEVELOPMENT	3,547	0.00	72,950	0.00	72,950	0.00	0	0.00	
COMMUNICATION SERV & SUPP	4,309	0.00	1,500	0.00	1,500	0.00	0	0.00	
PROFESSIONAL SERVICES	325,771	0.00	87,300	0.00	87,300	0.00	0	0.00	
M&R SERVICES	0	0.00	300	0.00	300	0.00	0	0.00	
OFFICE EQUIPMENT	0	0.00	250	0.00	250	0.00	. 0	0.00	
BUILDING LEASE PAYMENTS	575	0.00	600	0.00	600	0.00	0	0.00	
MISCELLANEOUS EXPENSES	101	0.00	5,450	0.00	5,450	0.00	0	0.00	
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	0	0.00	
TOTAL - EE	343,165	0.00	216,200	0.00	216,200	0.00	0	0.00	
PROGRAM DISTRIBUTIONS	57,902,963	0.00	27,783,800	0.00	27,783,800	0.00	. 0	0.00	
TOTAL - PD	57,902,963	0.00	27,783,800	0.00	27,783,800	0.00	0	0.00	
GRAND TOTAL	\$58,246,128	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$0	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
FEDERAL FUNDS	\$58,246,128	0.00	\$28,000,000	0.00	\$28,000,000	0.00		0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	

**Department: Economic Development** 

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

#### 1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

#### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

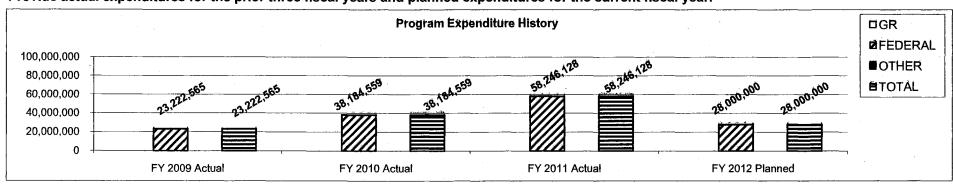
#### 3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

#### 4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

## 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 and FY2011 Actual includes Supplemental Disaster Funding and Neighborhood Stabilization Funding.

#### 6. What are the sources of the "Other " funds?

N/A

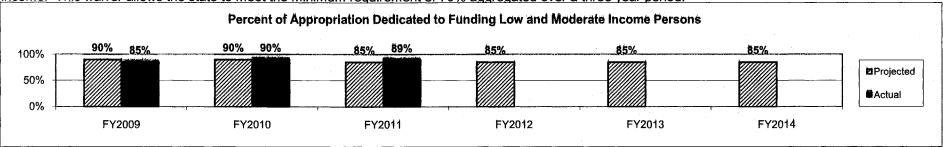
Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

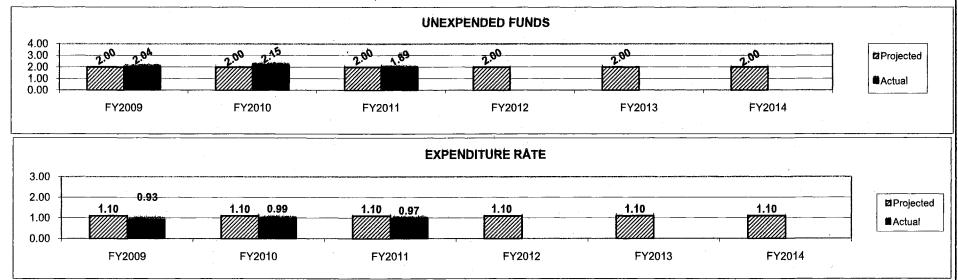
#### 7a. Provide an effectiveness measure.

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



### 7b. Provide an efficiency measure.

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.

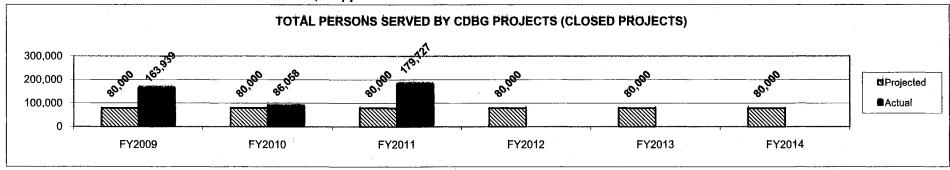


## Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available. N/A

## **DECISION ITEM SUMMARY**

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR		FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR		FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	************* SECURED COLUMN	*************** SECURED COLUMN
MO DISASTER CASE MANAGEMENT MO Disaster Case Mgmt Pgm - 1419010 PROGRAM-SPECIFIC										. •
DED-ED PRO -CDBG- PASSTHROUGH		0	0.00		0	0.00	10,000,000	0.00	(	0.00
TOTAL - PD		0	0.00		0	0.00	10,000,000	0.00		0.00
TOTAL		0	0.00		0	0.00	10,000,000	0.00	(	0.00
GRAND TOTAL		\$0	0.00		\$0	0.00	\$10,000,000	0.00	\$0	0.00

im\_disummary

OF

RANK:

Department: Ec	onomic Devel	opment		<del> </del>	Budget Unit	42161C				
Division: Busin	ess and Comn	nunity Service	S							
DI Name: MO D	isaster Case M	lanagement Pı	rogram	#1419010						
1. AMOUNT OF	REQUEST								···	
		FY 2013 Budg	et Request			FY 2013	Governor's I	Recommend	ation	
	GR	Federal	Other	Total		GR	Fed	Other	Total	
PS		0 0	0	0	PS	0	0	0	0	
EE		0 0	0	0	ΈE	0	0	0	0	
PSD		0 10,000,000	0	10,000,000	PSD	0	0	0	0	
TRF	•	0 0	0	0	TRF	0	0	0	0.	
Total		0 10,000,000	0	10,000,000	Total	0	0	0	0	•
FTE	0.0	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe		0 0	0	0	Est. Fringe	0	0	0	0	
Note: Fringes bu	idgeted in Hous	e Bill 5 except	for certain frin	ges	Note: Fringes	s budgeted in Ho	ouse Bill 5 ex	cept for certa	in fringes	
budgeted directly	to MoDOT, Hig	ghway Patrol, a	nd Conservat	ion.	budgeted dire	ctly to MoDOT,	Highway Pati	rol, and Cons	ervation.	
Other Funds:					Other Funds:					
2. THIS REQUES	ST CAN BE CA	TEGORIZED A	S:							
	New Legislation	<b>1</b> .			New Program		F	und Switch		
	Federal Manda	te		4	Program Expansion		C	ost to Continu	ue	
	GR Pick-Up				Space Request	•	E	quipment Re	placement	
Pay Plan X Other: Federal Grant Op					t Opportunity					
3. WHY IS THIS CONSTITUTION				*	OR ITEMS CHECKED IN #2	. INCLUDE TH	E FEDERAL	OR STATE S	STATUTORY	r OR

This program, if funded, will allow DED to contract with a Management Agency, who will then subcontract with provider agencies to initiate disaster case management relating to the natural disaster's that occurred in Missouri during the spring/summer of 2011 under DR-1980-MO. Disaster Case Managers (DCMs) will assist individuals and families affected by disaster to recover to a reasonable level of self-sustainability through the development of a recovery plan. DCMs will work with survivors/families to understand their experience related to the disaster, identify the assistance already received and determine the disaster-related needs remaining. A need the survivor cannot resolve for themselves that is a direct result of the disaster and is not a pre-existing condition or ongoing social issue is considered to be a disaster-caused unmet need. The survivor/family will work with a DCM to develop an Individual or Household Recovery Plan. The DCM will work to locate existing resources in the community to address the needs identified in the plan.

This New Decision Item Request is needed to provide spending authority for a federal grant program titled the Missouri Disaster Case Management Program (DCMP). DCMP is a federally-funded program administered by the Department of Homeland Security's FEMA in partnership with the U.S. Department of Health and Human

Services. In the event of a presidentially declared disaster the Governor of the impacted state may request DCMP through a federal grant.

	RANK:	OF

Department: Economic Development Budget Unit 42161C

Division: Business and Community Services

DI Name: MO Disaster Case Management Program #1419010

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting the New Decision item to establish spending authority for the DCMP in the amount of \$10,000,000. This request is based on the amount of federal dollars the DED expects to receive. It is a 2 year grant with the start date of May 22, 2011. We are requesting one FTE, an Economic Development Incentive Specialist III position, who will be responsible for the administration of the grant, oversee the contract with the Management Agency, and manage the program in general.

E BREAK DOWN THE BEQUEST BY BURGET OR JECT OF ASS. JOB OF ASS. AND FUND SOURCE. IDENTIFY ONE TIME COSTS

	Dept Req GR	Dept Req GR	Dept Req FED	Dept Req FED	Dept Req OTHER	Dept Req OTHER	Dept Req TOTAL	Dept Req TOTAL	Dept Req One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
						-	0	0.0	
T-4-LD0	0		<u> </u>				0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
							0		
		•		:			0		
							0		
							0		
							0		
Total EE	0		0		0		0		<del> </del>
800 - Program Distributions			10,000,000				10,000,000		
Total PSD	0		10,000,000		0	,	10,000,000	,	
Transfers									
Total TRF	0		0		0	,	0	,	
Grand Total	0	0.0	10,000,000	0.0	0	0.0	10,000,000	0.0	

141	
RANK:	OF

Department: Economic Development	•	Budget Unit	42161C						
Division: Business and Community Ser DI Name: MO Disaster Case Manageme		#1419010							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
	-			`			0	0.0 0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
			· · · · · · · · · · · · · · · · · · ·				0 0		
Total EE	0		0				<u>0</u>		
Program Distributions  Total PSD			0		0		<u>0</u>		-
Fransfers Fotal TRF	0		0		0		0		<del>_ `</del> , <u>-</u>
		0.0	0	0.0	0	0.0	0	0.0	

	R	ANK:OF		<del>_</del>
Departme	nt: Economic Development	Budget Unit	42161C	
	Business and Community Services			
	MO Disaster Case Management Program #14190			
6. PERFC	DRMANCE MEASURES (If new decision item has an ass	ociated core, separately identi	fy projected	performance with & without additional funding.)
		•		
6a.	Provide an effectiveness measure.		6b.	Provide an efficiency measure.
	An effectiveness measure is being developed.		An efficienc	cy measure is being developed.
	·			
	,	•		
		•		
6c.	Provide the number of clients/individuals se	erved, if applicable.	6d.	Provide a customer satisfaction measure, if available.
	The number of individuals served will be tracked acc	cordingly.		N/A
	•			

OF

RANK:

Department: Economic Development	Budget Unit 42161C
Division: Business and Community Services	
DI Name: MO Disaster Case Management Program #1419010	
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT	TARGETS:
that occurred in Missouri during the spring/summer of 2011 under DR-198 disaster to recover to a reasonable level of self-sustainability through the experience related to the disaster, identify the assistance already received for themselves that is a direct result of the disaster and is not a pre-existin	with provider agencies to initiate disaster case management relating to the natural disaster's 80-MO. Disaster Case Managers (DCMs) will assist individuals and families affected by development of a recovery plan. DCMs will work with survivors/families to understand their d and determine the disaster-related needs remaining. A need the survivor cannot resolve ag condition or ongoing social issue is considered to be a disaster-caused unmet need. The d Recovery Plan. The DCM will work to locate existing resources in the community to

DEC	'IGIT	181	1 I I I I M		I A II
DEC	JICH	/IN.		I DE	

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
MO DISASTER CASE MANAGEMENT	-			- · · · - · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·	
MO Disaster Case Mgmt Pgm - 1419010								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	10,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$10,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$10,000,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# **DECISION ITEM SUMMARY**

Budget Unit						<del></del>		
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SMALL BUSINESS CREDIT			,		<u>;,</u>			
CORE								
PERSONAL SERVICES								
DED-ED PROGRAMS-FEDERAL OTHER	833	0.01	443,550	0.00	443,550	0.00	(	0.00
TOTAL - PS	833	0.01	443,550	0.00	443,550	0.00		0.00
EXPENSE & EQUIPMENT								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	800	0.00	800	0.00	(	0.00
TOTAL - EE	0	0.00	800	0.00	800	0.00		0.00
PROGRAM-SPECIFIC								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	9,555,650	0.00	9,555,650	0.00	(	0.00
TOTAL - PD	0	0.00	9,555,650	0.00	9,555,650	0.00		0.00
TOTAL	833	0.01	10,000,000	0.00	10,000,000	0.00	(	0.00
GRAND TOTAL	\$833	0.01	\$10,000,000	0.00	\$10,000,000	0.00	\$(	0.00

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Budget Unit 42170C

	Partment: Economic Development				Buaget Unit 42	1700	_			
<u>ivision: Busines</u>										
ore: State Small	<b>Business Cred</b>	<u>lit Initiative (</u> S	SBCI)							
. CORE FINANC	IAL SUMMARY						· · · · · · · · · · · · · · · · · · ·			
	F`	Y 2013 Budge	t Request				FY 2013 Governor's Recommendation			ation
	GR ·	Federal	Other	Total			GR	Federal	Other	Total
PS	0	443,550	0	443,550	-	PS				0
E	0	800	0	800		EE				0
PSD	0	9,555,650	0	9,555,650	E	PSD				0 1
ΓRF	0	0	0	0		TRF				0
Total	0	10,000,000	0	10,000,000	•	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00		FTE				0.00
Est. Fringe	0	247,457	0	247,457	}	Est. Fringe	(	0	0	Ō
Vote: Fringes bud	geted in House I	Bill 5 except for	r certain fring	ges	1	Note: Fringes b	udgeted in H	louse Bill 5 exc	ept for certain	fringes
oudgeted directly to MoDOT, Highway Patrol, and Conservation.					]	budgeted directi	y to MoDOT,	Highway Patro	ol, and Consei	vation.
Other Funds:		•				Other Funds:				
Notes:	An "E" is reques	ted for \$9,555.	650.							
Notes.	All L is reques	ited for \$3,000,	000.	···					<del></del>	

#### 2. CORE DESCRIPTION

Department: Economic Development

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$16.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$10 million to the Grow Missouri Loan Participation Fund.

## 3. PROGRAM LISTING (list programs included in this core funding)

State Small Business Credit Initiative

**Department: Economic Development** 

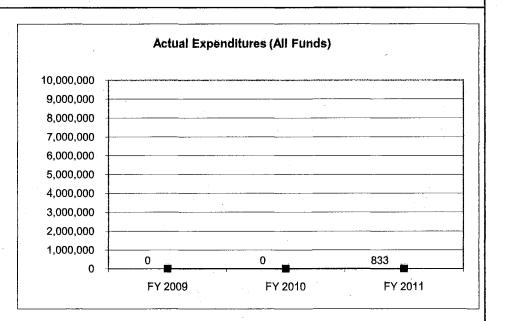
**Budget Unit 42170C** 

**Division: Business and Community Services** 

Core: State Small Business Credit Initiative (SSBCI)

## 4. FINANCIAL HISTORY

FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
0	0	0	10,000,000
0	0	. 0	0
0	0	0	10,000,000
. 0	0	833	0
0	0	(833)	10,000,000
0 0 0	0 0 0	0 (833) 0 (1)	0 0 0
		Actual   Actual	Actual         Actual         Actual           0         0         0           0         0         0           0         0         0           0         0         (833)           0         0         (833)           0         0         (833)           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

NOTES:

(1) New in mid-year FY2011.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN SMALL BUSINESS CREDIT

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES		•							
	PS	0.00	(	443,550	0	443,550	)		
	EE	0.00	(	800	0	800	)		
	PD	0.00	. (	9,555,650	. 0	9,555,650	)	$(x_k)^{\frac{1}{2}} = (x_k)^{\frac{1}{2}}$	
	Total	0.00	(	10,000,000	.0	10,000,000	<u></u>		
DEPARTMENT CORE REQUEST							_		
	PS	0.00	(	443,550	0	443,550	)		
	ΕE	0.00	(	800	0	800	)		
	PD	0.00	(	9,555,650	0	9,555,650	)		
	Total	0.00	(	10,000,000	0	10,000,000	<u>.</u>		
GOVERNOR'S RECOMMENDED	CORE						_		
	PS	0.00	(	443,550	0	443,550	)		
	EE	0.00	. (	800	0	800	)		
	PD	0.00	C	9,555,650	0	9,555,650	)		
	Total	0.00	(	10,000,000	0	10,000,000	_ ) =		

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SMALL BUSINESS CREDIT				,				-
CORE								
ACCOUNTANT II	0	0.00	443,550	0.00	433,552	0.00	0	0.00
SENIOR COUNSEL	833	0.01	0	0.00	9,998	0.00	0	0.00
TOTAL - PS	833	0.01	443,550	0.00	443,550	0.00	0	0.00
TRAVEL, IN-STATE	0	0.00	100	0.00	100	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	0	0.00
SUPPLIES	0	0.00	100	0.00	100	0.00	. 0	0.00
COMMUNICATION SERV & SUPP	0	0.00	100	0.00	100	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	100	0.00	100	0.00	0	0.00
M&R SERVICES	0	0.00	100	0.00	100	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	100	0.00	100	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	100	0.00	100	0.00	0	0.00
TOTAL - EE	0	0.00	800	0.00	800	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	9,555,650	0.00	9,555,650	0.00	0	0.00
TOTAL - PD	0	0.00	9,555,650	0.00	9,555,650	0.00	0	0.00
GRAND TOTAL	\$833	0.01	\$10,000,000	0.00	\$10,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$833	0.01	\$10,000,000	0.00	\$10,000,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	•	0.00

Depar	tment:	<b>Econom</b>	tic D	evelo	pment

Program Name: State Small Business Credit Initiative (SSBCI)

Program is found in the following core budget(s):

#### 1. What does this program do?

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$16.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$10 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

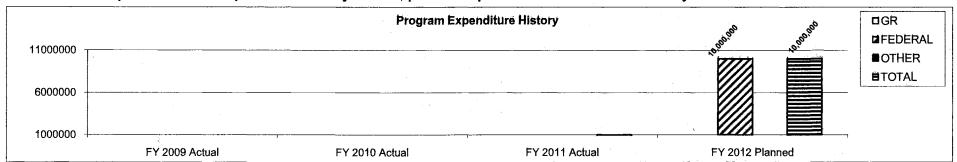
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Dep	artment: Economic Development				
Prog	gram Name: State Small Business Credit Ini	tiative (SSBCI)	<del>-</del>		
Prog	gram is found in the following core budget(s	s):		<u></u>	
7a.	Provide an effectiveness measure.  Measures are under development.				
7b.	Provide an efficiency measure.  Measures are under development.				
7c.	Describe the much or of allows finds in the				
7 G.	Provide the number of clients/individuals  Not applicable at this time.	served, іт арріісаріе.			
7d.	Provide a customer satisfaction measure, Not applicable at this time.	if available.			

## **DECISION ITEM SUMMARY**

<u> </u>								
Budget Unit Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MAINSTREET PROGRAM-0596		•						
CORE								
PROGRAM-SPECIFIC								
MO MAIN STREET PROGRAM FUND	42,614	0.00	43,204	0.00	42,614	0.00	0	0.00
TOTAL - PD	42,614	0.00	43,204	0.00	42,614	0.00	0	0.00
TOTAL	42,614	0.00	43,204	0.00	42,614	0.00	0	0.00
GRAND TOTAL	\$42,614	0.00	\$43,204	0.00	\$42,614	0.00	\$0	0.00

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Department: Economic Development			Budget Unit	42140C						
Division: Business and Community Services										
Core: Main Str					,					
I. CORE FINAN	ICIAL SUMMARY									
	FY 20	013 Budge	t Request			FY 2013	Governor's	Recommen	dation	
		ederal	Other	Total		GR	Fed	Other	Total	
PS	0	0	0	0	PS				0	
EE	0	0	0	0	EE				0	
PSD	0	0	42,614	42,614	PSD				0	
TRF	0	0	0	0	TRF				0	
Total	0	0	42,614	42,614	Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00	FTE				0.00	
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	
Note: Fringes bi	udgeted in House Bill	5 except fo	r certain fringe	es	Note: Fringe:	s budgeted in	House Bill 5 e	except for cert	tain fringes	
budgeted directly	y to MoDOT, Highway	Patrol, and	l Conservation	7.	budgeted dire	ectly to MoDO	Γ, Highway Pa	atrol, and Cor	nservation.	
Other Funds:	Main Street Fund (0	596)			Other Funds:			•		•
			Main Street Fi	d (0E0C)	Notes:					

This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

## 3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

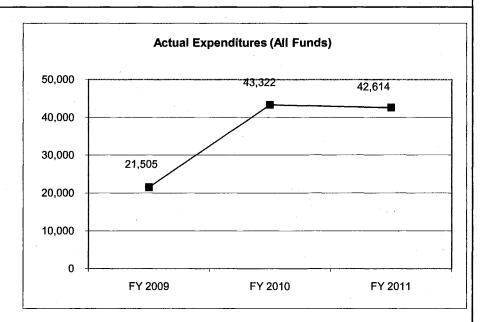
Department: Economic Development
Division: Business and Community Services

Core: Main Street

**Budget Unit 42140C** 

## 4. FINANCIAL HISTORY

1				
	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	45,590	45,590	43,204	43,204
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	45,590	45,590	43,204	N/A
Actual Expenditures (All Funds)	21,505	43,322	42,614	N/A
Unexpended (All Funds)	24,085	2,268	590	N/A
Unexpended, by Fund: General Revenue	0	0	0	N/A
Federal	0	. 0	0	N/A
Other	24,085	2,268	590	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENMAINSTREET PROGRAM

## 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	-	Federal	Other	Total	Explanation
TAFP AFTER VETO	DES							•	
		PD	0.00		0	0	43,204	43,204	ļ.
		Total	0.00		0 .	0	43,204	43,204	
DEPARTMENT CO	RE ADJUSTMI	ENTS							-
Core Reduction	1013 2428	PD	0.00		0	0	(590)	(590)	Reduce spending authority to match GR transfer.
NET D	EPARTMENT (	CHANGES	0.00		0	0	(590)	(590)	
DEPARTMENT CO	RE REQUEST								
		PD	0.00	-	0	0	42,614	42,614	<b>L</b>
		Total	0.00		0	_ 0	42,614	42,614	-  -  -
GOVERNOR'S REC	COMMENDED	CORE							<del>-</del>
		PD	0.00		0	0	42,614	42,614	•
		Total	0.00		0	0	42,614	42,614	

## **DECISION ITEM DETAIL**

FY 2011	EV 0040						
1 1 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	********	
ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
						•	
0.00	43,204	0.00	42,614	0.00	0	0.00	
0.00	43,204	0.00	42,614	0.00	0	0.00	
0.00	\$43,204	0.00	\$42,614	0.00	\$0	0.00	
0.00	\$0	0.00	\$0	0.00		0.00	
0.00	\$0	0.00	\$0	0.00		0.00	
0.00	\$43,204	0.00	\$42,614	0.00		0.00	
	0.00 0.00 0.00 0.00	FTE         DOLLAR           0.00         43,204           0.00         43,204           0.00         \$43,204           0.00         \$0           0.00         \$0           0.00         \$0	FTE         DOLLAR         FTE           0.00         43,204         0.00           0.00         43,204         0.00           0.00         \$43,204         0.00           0.00         \$0         0.00           0.00         \$0         0.00           0.00         \$0         0.00	FTE         DOLLAR         FTE         DOLLAR           0.00         43,204         0.00         42,614           0.00         43,204         0.00         42,614           0.00         \$43,204         0.00         \$42,614           0.00         \$0         0.00         \$0           0.00         \$0         0.00         \$0           0.00         \$0         0.00         \$0	FTE         DOLLAR         FTE         DOLLAR         FTE           0.00         43,204         0.00         42,614         0.00           0.00         43,204         0.00         42,614         0.00           0.00         \$43,204         0.00         \$42,614         0.00           0.00         \$0         0.00         \$0         0.00           0.00         \$0         0.00         \$0         0.00           0.00         \$0         0.00         \$0         0.00	FTE         DOLLAR         FTE         DOLLAR         FTE         COLUMN           0.00         43,204         0.00         42,614         0.00         0           0.00         43,204         0.00         42,614         0.00         0           0.00         \$43,204         0.00         \$42,614         0.00         \$0           0.00         \$0         \$0         0.00         \$0         0.00           0.00         \$0         0.00         \$0         0.00         0.00	

9/23/11 9:50 im\_didetail Page 1 of 1

Department: Economic Development

Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

#### 1. What does this program do?

This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

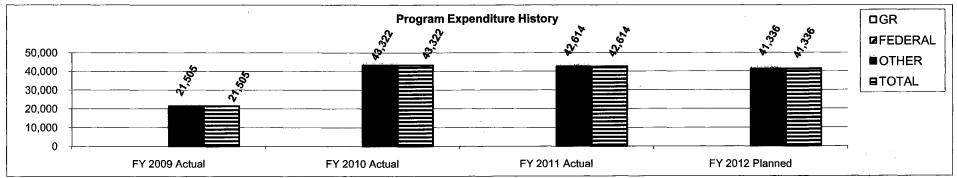
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Sections 251.470 to 251.485, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures reflects 3% Governor's Reserve.

#### 6. What are the sources of the "Other " funds?.

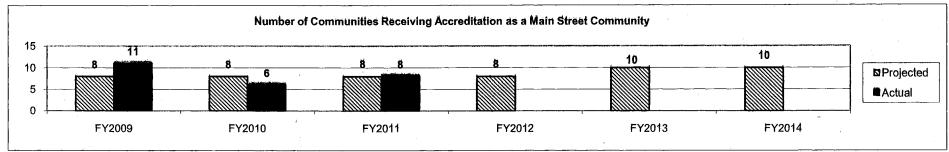
Main Street Program Fund (0596)

#### Department: Economic Development

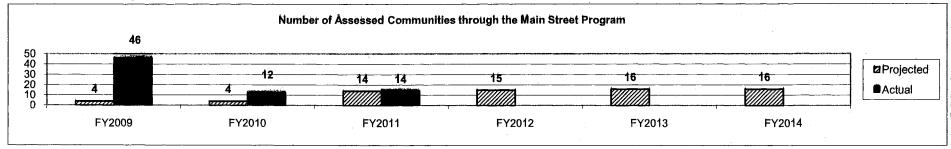
Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

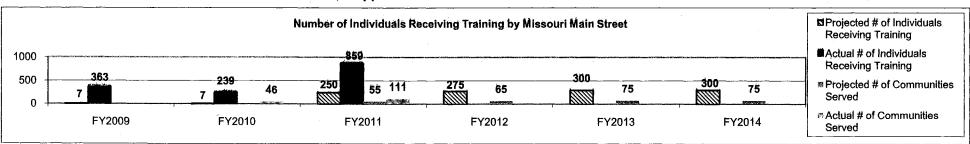
#### 7a. Provide an effectiveness measure.



### 7b. Provide an efficiency measure.



## 7c. Provide the number of clients/individuals served, if applicable.



Note: FY08-FY10 Projected shows number of **communities** receiving training. MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amount for FY2011 revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

## **DECISION ITEM SUMMARY**

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
MAIN STREET PROGRAM-TRANSFER					:			
CORE								
FUND TRANSFERS							_	
GENERAL REVENUE	42,614	0.00	42,614	0.00	42,614	0.00	0	0.00
TOTAL - TRF	42,614	0.00	42,614	0.00	42,614	0.00	0	0.00
TOTAL	42,614	0.00	42,614	0.00	42,614	0.00	0	0.00
GRAND TOTAL	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00	\$0	0.00

im\_disummary

Department: Economic Development					Budget Unit 423	30C			
Division: Busine	ess and Commun	ity Services				:			
Core: Main Stree									
1. CORE FINANC	CIAL SUMMARY								
	FY	/ 2013 Budge	t Request			FY 2013	Governor's	Recommend	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS				0
EE	0	0	0	0	EE				0
PSD	0	0	0	0	PSD				0
TRF	42,614	0	0	42,614	TRF			<u> </u>	0_
Total	42,614	0	0	42,614	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bud	Igeted in House B	ill 5 except fo	r certain fringe	∍s	Note: Fringes bud	dgeted in I	House Bill 5 e	except for cert	ain fringes
budgeted directly	to MoDOT, Highw	ay Patrol, and	I Conservatio	<u>n</u>	budgeted directly	to MoDOT	⁻, Highway Pa	atrol, and Con	servation.
Other Funds:					Other Funds:				
•					Notes:				

This core decision item is the required General Revenue transfer that provides funding for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

## 3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program Transfer

Budget Unit 42330C

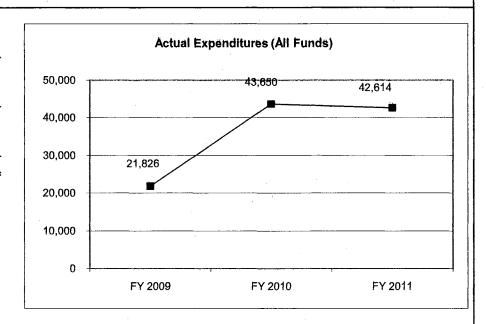
**Department: Economic Development** 

Division: Business and Community Services

Core: Main Street Transfer

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	45,000	45,000	42,614	42,614
Less Reverted (All Funds)	(23,174)	(1,350)	, O	N/A
Budget Authority (All Funds)	21,826	43,650	42,614	N/A
Actual Expenditures (All Funds)	21,826	43,650	42,614	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	.0,	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENMAIN STREET PROGRAM-TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	TRF	0.00	42,614	0	. 0	42,614	ļ.	
	Total	0.00	42,614	0	0	42,614		
DEPARTMENT CORE REQUEST							_	
	TRF	0.00	42,614	0	0	42,614	l .	
	Total	0.00	42,614	0	0	42,614	-   	
GOVERNOR'S RECOMMENDED	CORE							
	TRF	0.00	42,614	0	0	42,614	1	
	Total	0.00	42,614	0	0	42,614	<u>.</u>	

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	SECURED COLUMN
MAIN STREET PROGRAM-TRANSFER CORE	:	í.				·		
TRANSFERS OUT	42,614	0.00	42,614	0.00	42,614	0.00	0	0.00
TOTAL - TRF	42,614	0.00	42,614	0.00	42,614	0.00	0	0.00
GRAND TOTAL	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00	\$0	0.00
GENERAL REVENUE	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

Department: Economic Development

Program Name: Main Street Program Transfer

Program is found in the following core budget(s): Main Street Transfer

#### 1. What does this program do?

This transfer provides funding for the Main Street program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

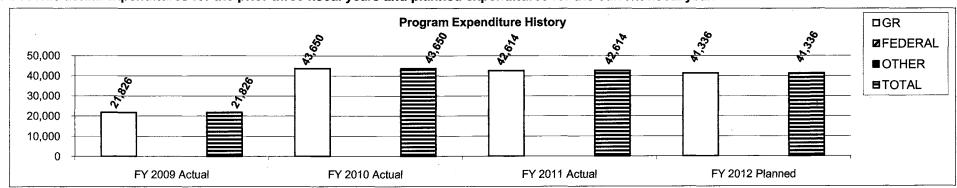
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 251.470 to 251.485, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures reflects 3% Governor's Reserve.

6. What are the sources of the "Other" funds?

Transfer of General Revenue to the Main Street Program Fund (0596)

	artment: Economic Development		
	gram Name: Main Street Program Transfer		·
<u>Prog</u>	gram is found in the following core budget(s): Main Street Transfer		
7a.			·
	This is a GR transfer. Please refer to the Program Description for Main Street.		·
7b.	Provide an efficiency measure.		
	This is a GR transfer. Please refer to the Program Description for Main Street.		-
7c.	Provide the number of clients/individuals served, if applicable.		
,	This is a GR transfer. Please refer to the Program Description for Main Street.		
		·	
7d.	Provide a customer satisfaction measure, if available.		
	This is a GR transfer. Please refer to the Program Description for Main Street.		
			•
		•	

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2011		FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Budget Object Summary	ACTUAL		ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR		FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMM DEV CORPS PROGRAM									
CORE			-		•				
PROGRAM-SPECIFIC GENERAL REVENUE		0 -	0.00	200,000	0.00	0	0.00	(	0.00
TOTAL - PD	<u> </u>						0.00		0.00
TOTAL		0	0.00	200,000	0.00	0	0.00		0.00
GRAND TOTAL	<u> </u>	\$0	0.00	\$200,000	0.00	\$0	0.00	\$0	0.00

im\_disummary

Budget Unit 42230C

-	AL SUMMARY FY 2	2013 Budge	t Request			FY 201	3 Governor's I	Recommenda	ntion
_	GR	Federal	Other	Total	·	GR	Federal	Other	Total
PS	0	0	0	0	PS				0
EE	0	0	0	0	EE				0
PSD	0	0	0	0	PSD				0
TRF	0	0	. 0	0	TRF				0
Total =	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE			,	0.00
Est. Fringe	0	0	0	Ō	Est. Fringe	(	0	0	0
Note: Fringes bud	geted in House Bill	5 except for	r certain fringe:	S	Note: Fringes	budgeted in H	louse Bill 5 exc	ept for certain	fringes
hudaatad diraatly to	MoDOT, Highwa	v Patrol, and	Conservation		budgeted direc	tly to MoDOT	Highway Patro	ol and Consei	vation

This core decision item supports the Community Development Corporations program in Missouri. A Community Development Corporation (CDC) is a not-for-profit corporation whose primary purpose is to promote the industrial, economic, entrepreneurial, commercial, and civic development or redevelopment of a community that benefits low-income individuals and communities. The CDC board of directors is composed of business, civic, and community leaders. The funds are to specifically be used for the general administration of CDCs, job training, or retraining activities.

### 3. PROGRAM LISTING (list programs included in this core funding)

Community Development Corporations

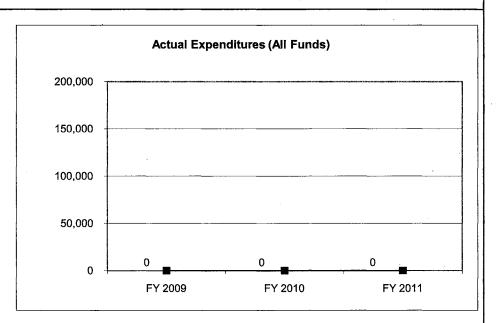
Department: Economic Development

Budget Unit 42230C

Department: Economic Development
Division: Business and Community Services
Core: Community Development Corporations Program

### 4. FINANCIAL HISTORY

-					
		FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
	Appropriation (All Funds)	0	0	0	200,000
	Less Reverted (All Funds)	0	0	0	(200,000)
	Budget Authority (All Funds)	0	0	0	0
	Actual Expenditures (All Funds)	0	0	0	N/A
	Unexpended (All Funds)	0	0	0	N/A
	Unexpended, by Fund:				
	General Revenue	0	0	0	N/A
	Federal	0	0	0	N/A
	Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

#### **NOTES:**

### **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT COMM DEV CORPS PROGRAM

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
DEPARTMENT CORE ADJUSTM	ENTS						
Core Reduction 838 2180	PD	0.00	(200,000)	0	. 0	(200,000)	Reduce core to match FY12 restriction.
NET DEPARTMENT	CHANGES	0.00	(200,000)	0	0	(200,000)	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	0	0	
	Total	0.00	0	. 0	0	. 0	
GOVERNOR'S RECOMMENDED	CORE						·
	PD	0.00	0	0	. 0	0	
	Total	0.00	. 0	0	0	0	

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	SECURED COLUMN
COMM DEV CORPS PROGRAM CORE			<del> </del>					
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	. 0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

	ommunity Development Cor				
rogram is found i	n the following core budge	i(s):			······································
. What does this	program do?				
ommercial, and civ	vic development or redevelop	s a not-for-profit corporation who ment of a community that benefi ders. The funds are to specifica	ts low-income individuals and c	communities. The CDC board o	f directors is
. What is the auth	norization for this program,	i.e., federal or state statute, et	c.? (Include the federal prog	ram number, if applicable.)	
Section 315.400, F	RSMo		:		
Ara thara fadora					
. Ale lileie leueld	al matching requirements?	lf ves. please explain.			
	al matching requirements?	lf yes, please explain.			
N/A					
N/A	al matching requirements? ly mandated program? If ye				
N/A					
N/A Is this a federall No.	ly mandated program? If ye	es, please explain.			
N/A Is this a federall No.	ly mandated program? If ye		expenditures for the current fi	scal year.	
N/A Is this a federall No.	ly mandated program? If ye	es, please explain. aree fiscal years and planned e	expenditures for the current fi enditure History	scal year.	□GR
N/A  Is this a federall  No.  Provide actual 6	ly mandated program? If ye	es, please explain. aree fiscal years and planned e	<u> </u>	scal year.	□GR <b>□</b> FEDERA
N/A Is this a federall No.	ly mandated program? If ye	es, please explain. aree fiscal years and planned e	<u> </u>	scal year.	
N/A  Is this a federall  No.  Provide actual 6	ly mandated program? If ye	es, please explain. aree fiscal years and planned e	<u> </u>	scal year.	₫FEDERA
N/A Is this a federall No. Provide actual 6	ly mandated program? If ye	es, please explain. aree fiscal years and planned e	<u> </u>	scal year.	<b>⊅</b> FEDERA ■OTHER
N/A  Is this a federall  No.  Provide actual 6	ly mandated program? If ye	es, please explain. aree fiscal years and planned e	<u> </u>	scal year.	<b>⊅</b> FEDERA ■OTHER
N/A  Is this a federall  No.  Provide actual 6	ly mandated program? If ye	es, please explain. aree fiscal years and planned e	<u> </u>	scal year.	<b>⊅</b> FEDERA ■OTHER

N/A

Dep	artment: Economic Development gram Name: Community Development Corporations Program (CDC) gram is found in the following core budget(s):		
Pro	gram Name: Community Development Corporations Program (CDC)	<u>.</u>	
Pro	gram is found in the following core budget(s):		 
7a.	Provide an effectiveness measure.		
7b.	Provide an efficiency measure.		
7c.	Provide the number of clients/individuals served, if applicable.		
7d.	Drovide a quetore a california management de contrat.		
γα.	Provide a customer satisfaction measure, if available.		

# DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
YOUTH OPPORTUNITY & VIOLENCE				**	•			
CORE						•		
PROGRAM-SPECIFIC								
YOUTH OPPORT & VIOLENCE PREV		0.00	) . 1	0.00	1	0.00	C	0.00
TOTAL - PD		0.00	1	0.00	1	0.00	C	0.00
TOTAL		0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL		\$0 0.00	) \$1	0.00	\$1	0.00	\$0	0.00

im\_disummary

Department: Economic Development **Budget Unit 42250C Division: Business and Community Services** Core: Youth Opportunities and Violence Prevention 1. CORE FINANCIAL SUMMARY FY 2013 Budget Request FY 2013 Governor's Recommendation **Federal** GR Other **Total** GR Fed Other Total PS PS 0 0 0 0 EE 0 0 0 0 EE 0 **PSD** F 0 **PSD** 0 TRF **TRF** 0 0 0 Total 0 0 Total 0 FTE 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Youth Opp. & Violence Prevention Fund (0827) Other Funds: Other Funds: An "E" is requested on \$1 PSD "Other" fund. Notes: Notes: 2. CORE DESCRIPTION

The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs. There have been no donations or appropriations to this fund.

### 3. PROGRAM LISTING (list programs included in this core funding)

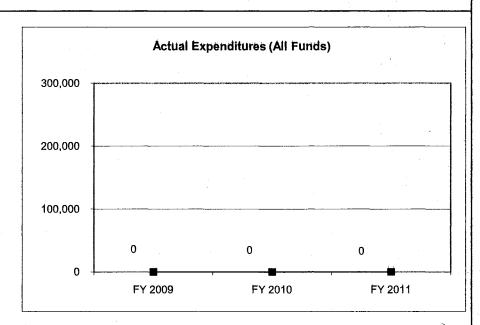
Youth Opportunities and Violence Prevention Program

**Budget Unit 42250C** 

Department: Economic Development
Division: Business and Community Services
Core: Youth Opportunities and Violence Prevention

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
  Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT YOUTH OPPORTUNITY & VIOLENCE

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	PD	0.00	0	0	1		1	
	Total	0.00	0	0	1		<u>1</u>	
DEPARTMENT CORE REQUEST				· · · · · ·		-		
	PD	0.00	0	. 0	. 1		1	
	Total	0.00	0	0	1	1 1	<u>1</u>	
GOVERNOR'S RECOMMENDED	CORE						<del></del>	
	PD	0.00	. 0	. 0	1		1	
	Total	0.00	0.	. 0	1		1	

# **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN	
YOUTH OPPORTUNITY & VIOLENCE								. 1	
CORE						\$			
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	0	0.00	
TOTAL - PD	0	0.00	1	0.00	1.	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00		0.00	

Department: Economic Development

Program Name: Youth Opportunities and Violence Prevention Program

Program is found in the following core budget(s): Youth Opportunities and Violence Prevention

#### 1. What does this program do?

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities in which youth may participate.

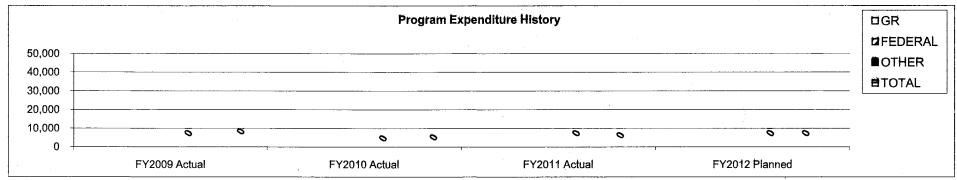
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 620.1100 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Youth Opportunities and Violence Prevention Fund (0827)

Dep	artment: Economic Development
Prog	gram Name: Youth Opportunities and Violence Prevention Program
Prog	gram is found in the following core budget(s): Youth Opportunities and Violence Prevention
7a.	Provide an effectiveness measure.  There have been no donations or appropriations to this fund so there has been no activity in the program.
7b.	Provide an efficiency measure.  There have been no donations or appropriations to this fund so there has been no activity in the program.
7c.	Provide the number of clients/individuals served, if applicable.
	There have been no donations or appropriations to this fund so there has been no activity in the program.
7d.	Provide a customer satisfaction measure, if available. N/A

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DELTA REGIONAL AUTHORITY					<del></del>			
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	12,552	0.30	0	0.00		0.00	0	0.00
TOTAL - PS	12,552	0.30	0	0.00		0.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	4,626	0.00	0	0.00		0.00	0	0.00
TOTAL - EE	4,626	0.00	0	0.00		0.00	0	0.00
TOTAL	17,178	0.30	0	0.00		0.00	0	0.00
GRAND TOTAL	\$17,178	0.30	\$0	0.00	. \$	0.00	\$0	0.00

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	AL SUMMARY FY:	2013 Budge	t Request			FY 201	3 Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS -	0	0	0	0	PS			,	0
EE	0	0	- 0	0	EE				0
PSD	0	0	0	0	PSD				0
TRF	0	0	0	0	TRF				0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	0	0	Est. Fringe		0	0	Ö
Note: Fringes bud					1 -	es budgeted in		•	- 1
budgeted divently to	MoDOT, Highwa	v Patrol and	1 Conservation	a '	hudaeted di	rectly to MoDO	T Highway P.	atrol and Cor	rservation

Membership in the Delta Regional Authority (DRA) requires the states to share in 50% of the annual costs of administration attributed to the operation of the DRA offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized delta. Payment of the DRA membership dues is now paid by the Department of Agriculture.

# 3. PROGRAM LISTING (list programs included in this core funding) Delta Regional Authority (membership)

Department: Economic Development

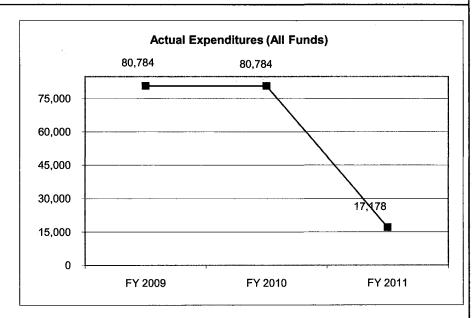
Budget Unit 42220C

**Division: Business and Community Services** 

Core: Delta Regional Authority

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	86,000	80,784	76,501	. 0
Less Reverted (All Funds)	(5,216)	0	(2,295)	N/A
Budget Authority (All Funds)	80,784	80,784	74,206	N/A
Actual Expenditures (All Funds)	80,784	80,784	17,178	N/A
Unexpended (All Funds)	0	0	57,028	N/A
Unexpended, by Fund:				
General Revenue	0	0	57,028	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
				(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) The membership for DRA is paid by the Department of Agriculture.

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*****	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
DELTA REGIONAL AUTHORITY									
CORE									
ECONOMIC DEV INCENTIVE SPC III	12,552	0.30	0	0.00	0	0.00	. 0	0.00	
TOTAL - PS	12,552	0.30	0	0.00	0	0.00	0	0.00	
PROFESSIONAL DEVELOPMENT	4,544	0.00	0	0.00	0	0.00	0	0.00	
COMMUNICATION SERV & SUPP	82	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - EE	4,626	0.00	0	0.00	0	0.00	0	0.00	
GRAND TOTAL	\$17,178	0.30	\$0	0.00	\$0	0.00	\$0	0.00	
GENERAL REVENUE	\$17,178	0.30	\$0	0.00	\$0	0.00		0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	

Department: Economic Development

Program Name: Delta Regional Authority

Program is found in the following core budget(s): Delta Regional Authority

#### 1. What does this program do?

Membership in the Delta Regional Authority (DRA) requires the states to share in 50% of the annual costs of administration attributed to the operation of the DRA offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized delta. Payment of the DRA membership dues is now paid by the Department of Agriculture.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Congressional Record - House H12285

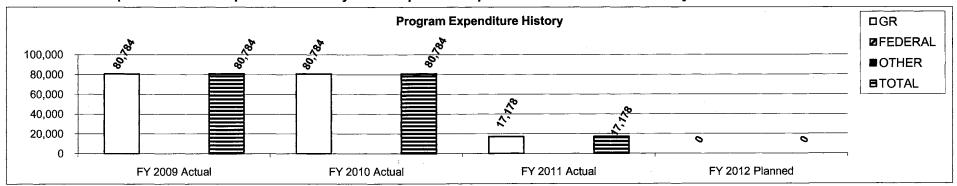
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note:

6. What are the sources of the "Other " funds?

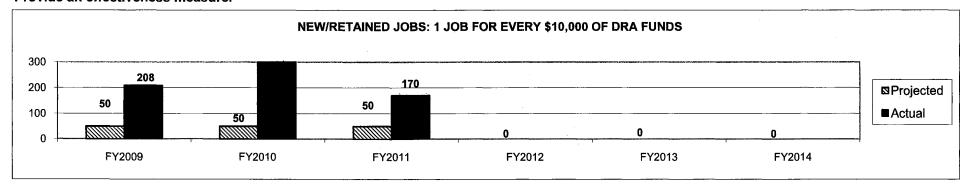
N/A

### **Department: Economic Development**

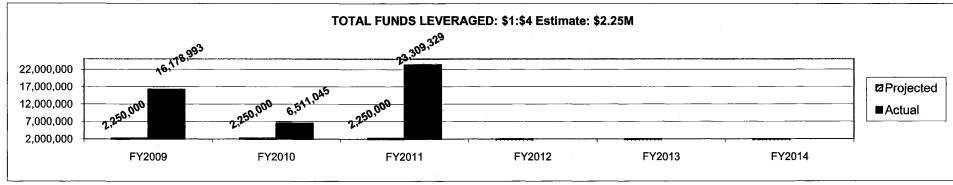
Program Name: Delta Regional Authority

Program is found in the following core budget(s): Delta Regional Authority

#### 7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable. N/A

7d. Provide a customer satisfaction measure, if available. N/A

# **DECISION ITEM SUMMARY**

Budget Unit						· · · · · · · · · · · · · · · · · · ·		
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM		•		<del> </del>	·			
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
TOTAL - PD	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
TOTAL	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
GRAND TOTAL	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$0	0.00

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Department: Eco	nomic Developn	nent			Budget Unit 4	Budget Unit <u>42290C</u>					
Division: Busine			<b>}</b> -		· · · · · · · · · · · · · · · · · · ·						
Core: Tax Incren	nent Financing (1	TIF)				:					
1. CORE FINANC	IAL SUMMARY										
	FY	2013 Budg	et Request			FY 2013	Governor's	Recommend	dation		
	GR	Federal	Other	Total		GR	Fed	Other	Total		
PS	0	0	0	0	PS	<del> </del>			0		
EE	0	0	0	0	EE				0		
PSD	0	0	10,226,570	10,226,570	PSD				0		
TRF	0	0	0	0	TRF _				0		
Total	0	0	10,226,570	10,226,570	Total	. 0	0	0	0		
FTE	0.00	0.00	0.00	0.00	FTE				0.00		
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0		
Note: Fringes bud	lgeted in House B	ill 5 except fo	or certain frin	ges	Note: Fringes	budgeted in F	House Bill 5 e	xcept for cert	ain fringes		
budgeted directly	to MoDOT, Highwa	ay Patrol, an	d Conservati	on.	budgeted direc	ctly to MoDOT	, Highway Pa	atrol, and Con	servation.		
Other Funds:	State Tax Increm	ent Financin	g Fund (0848	3)	Other Funds:	•					
Notes:	Requires a GR tra	ansfer to the	TIF Fund (0	848)	Notes:	·					
2. CORE DESCRI	PTION		,								

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

#### Current TIF obligations include the following projects:

- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;
- (2) St. Louis Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
- (3) Riverside L-385 Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
- (4) Springfield Jordan Valley Park: redevelopment of exposition center in downtown Springfield;
- (5) Kansas City Pershing Road: renovation of old post office building and other developments on south side of Pershing Road;
- (6) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (7) Kansas City 1200 Main: new development for H&R Block Corporation headquarters;
- (8) St. Louis Cupples: redevelopment of abandoned buildings in downtown near Busch Stadium;
- (9) Independence Santa Fe: infrastructure redevelopment to support commercial development and housing;

Department: Economic Development

Budget Unit 42290C

**Division: Business and Community Services** 

Core: Tax Increment Financing (TIF)

- (10) Independence Crackerneck Creek (Bass Pro Shops) Development: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;
- (11) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70.
- (12) St. Louis Lambert Airport Eastern Perimeter Redevelopment: redevelopment of 500 acres of land just east of Lambert Airport between 1-170 and 1-70 developed for light industrial, warehouse, office, and some residential.

#### TIF Projects Completed and Closed:

Excelsior Springs: Elms Hotel and supporting infrastructure.

#### 3. PROGRAM LISTING (list programs included in this core funding)

(3) Funds are only paid out as projects generate increment.

State Tax Increment Financing Program

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	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.		Actual Exp	enditures (All Funds)	)
Appropriation (All Funds) Less Reverted (All Funds)	10,086,123	13,158,455 (4,630,408)	8,724,027	10,226,570 N/A	10,000,000	8,464,420	8,500,000	8,022,409
Budget Authority (All Funds)	10,086,123	8,528,047	8,724,027	N/A	9,000,000	#		
Actual Expenditures (All Funds) Jnexpended (All Funds)	8,464,420 1,621,703	8,500,000 28,047	8,022,409 701,618	N/A N/A	7,000,000			7
Inexpended, by Fund:	,				5,000,000			
General Revenue Federal	0	0	0	N/A	4,000,000		· · · · · · · · · · · · · · · · · · ·	
Other	1,621,703	28,047 (2)	701,618 (3)	N/A N/A	3,000,000			
Reverted includes Governor's sta extraordinary withholdings.	ndard 3 perce			e) and any	1,000,000	FY 2009	FY 2010	FY 2011
(1) Funds are (2) Funds are (2)							1 1 2010	

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT STATE TIF PROGRAM

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	*-	Other	Total	Explanation			
TAFP AFTER VETOES		-									
	PD	0.00	(	)	0	10,226,570	10,226,570	)			
	Total	0.00	- (	)	0	10,226,570	10,226,570				
DEPARTMENT CORE REQUEST								<b>=</b>		J	
	PD	0.00	. (	)	0	10,226,570	10,226,570	)			
	Total	0.00			0	10,226,570	10,226,570	<u> </u>	· .		
GOVERNOR'S RECOMMENDED	CORE										
	PD	0.00	. (	)	0	10,226,570	10,226,570				
	Total	0.00	(	)	0	10,226,570	10,226,570	_ )			

# **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
STATE TIF PROGRAM CORE	·			<del></del>				
PROGRAM DISTRIBUTIONS	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
TOTAL - PD	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
GRAND TOTAL	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$0	0.00
GENERAL REVE	NUE \$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FL	INDS \$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FL	INDS \$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00		0.00

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

#### 1. What does this program do?

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Branson Landing; Independence Crackerneck Creek (Bass Pro); Kansas City Midtown; Riverside L-385 Levee; St. Louis Convention Headquarters Hotel; Springfield Jordan Valley Park; Kansas City East Village Project; Kansas City Pershing Road; and St. Louis County Lambert East Perimeter Redevelopment.

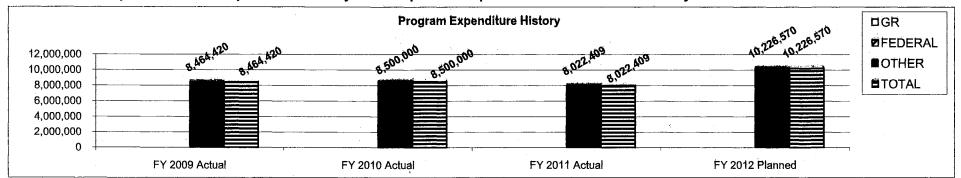
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 99.800-99.865, RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



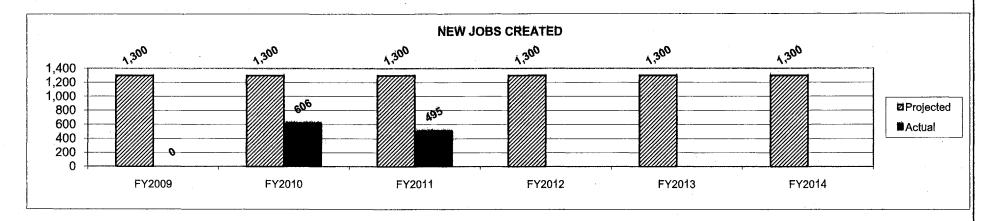
6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

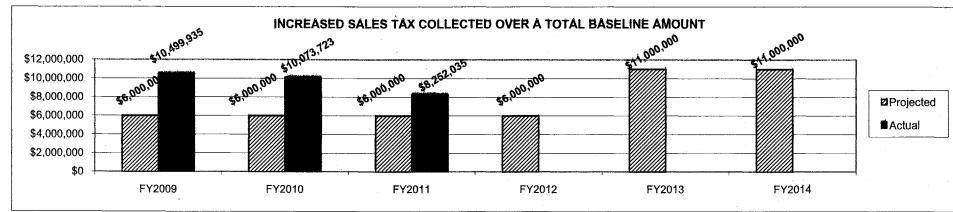
Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing

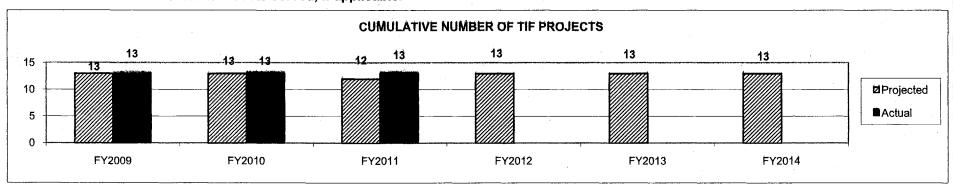
#### 7a. Provide an effectiveness measure.



# Provide an efficiency measure.



Department: Economic Development
Program Name: State Tax Increment Financing (TIF) Program
Program is found in the following core budget(s): Tax Increment Financing
7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available. NA

# **DECISION ITEM SUMMARY**

Budget Unit				-				
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER	<u> </u>							
CORE								
FUND TRANSFERS								
GENERAL REVENUE	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
TOTAL - TRF	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00		0.00
TOTAL	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
GRAND TOTAL	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$0	0.00

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Department: Economic Development					Budget Unit	42280C						
Division: Busine	ss and Community	Services			<del>-</del>							
Core: Tax Increm	ent Financing (TIF	) Transfer								٠		
4 CODE FINANC	IAL CHARRAN							<u> </u>				
1. CORE FINANC	IAL SUMMARY					<del> </del>	<del> </del>	<u> </u>				
FY 2013 Budget Request						FY 2013 Governor's Recommendation						
	GR F	ederal	Other	Total		GR	Fed	Other	Total			
PS	0	0	0	0	PS -	· ·			0			
EE	0	0	0	0	EE				0			
PSD	0	0 -	0	0	PSD				0			
TRF	10,226,570	0	0 1	0,226,570	TRF				0			
Total	10,226,570	0	0 1	0,226,570	Total	0	0	0	0			
FTE	0.00	0.00	0.00	0.00	FTE				0.00	:		
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	-		
Note: Fringes bud	geted in House Bill	5 except for c	ertain fringe	s	Note: Fringes I	budgeted in l	House Bill 5 ex	cept for certa	ain fringes			
budgeted directly t	o MoDOT, Highway	Patrol, and C	conservation	1.	budgeted direct	tly to MoDO1	r, Highway Pa	trol, and Con	servation.			
Other Funds:				4	Other Funds:							
Notes:					Notes:				*			
2. CORE DESCRI	PTION											
the tax increment new taxes genera	financing captured	via state ecor accordance v	nomic activit vith the law,	y taxes generate for approved pro	funding for the Tax Incr d as a result of planned jects, and used to pay f the properties.	d redevelopm	ent activities	within a preso	cribed area.	The net		

# 3. PROGRAM LISTING (list programs included in this core funding) State Tax Increment Financing Program

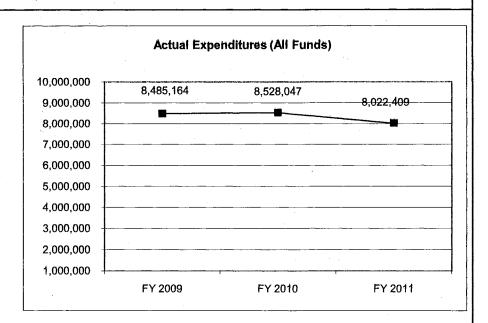
Department: Economic Development

Budget Unit 42280C

Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

#### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	10,086,123	13,158,455	8,724,027	10,226,570
Less Reverted (All Funds)	(874,452)	(4,630,408)	(261,721)	N/A
Budget Authority (All Funds)	9,211,671	8,528,047	8,462,306	N/A
Actual Expenditures (All Funds)	8,485,164	8,528,047	8,022,409	N/A
Unexpended (All Funds)	726,507	0	439,897	N/A
Unexpended, by Fund: General Revenue	726,507	0	439,897	N/A
Federal	. 0	0	'n	N/A
Other	0	0	ő	N/A
14	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (2) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (3) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT STATE TIF PROGRAM-TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES									
	TRF	0.00	10,226,570	0	0	10,226,570	)		
	Total	0.00	10,226,570	0	0	10,226,570	<u>.</u>		
DEPARTMENT CORE REQUEST		_			•				
	TRF	0.00	10,226,570	0	0	10,226,570	)		
	Total	0.00	10,226,570	0	0	10,226,570	_ )		
GOVERNOR'S RECOMMENDED	CORE						<b>-</b>		
	TRF	0.00	10,226,570	. 0	0	10,226,570	)		
	Total	0.00	10,226,570	0	0	10,226,570	<u></u>	1	

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class		FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
STATE TIF PROGRAM-TRAI	NSFER								
CORE									
TRANSFERS OUT	_	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
TOTAL - TRF		8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	0	0.00
GRAND TOTAL		\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$0	0.00
	GENERAL REVENUE	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	· · · · · · · · · · · · · · · · · · ·	0.00
	FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
	OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**Department: Economic Development** 

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

#### 1. What does this program do?

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

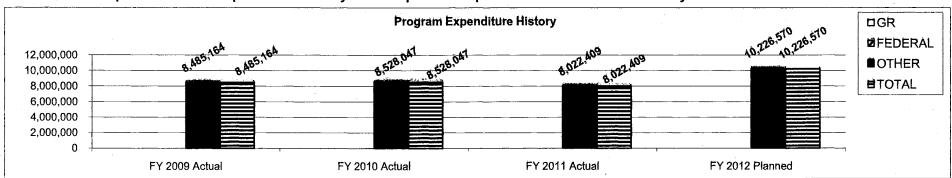
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 99.800-99.865, RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

Dep	partment: Economic Development	
Prog	gram Name: State Tax Increment Financing (TIF) Program	·
Pro	gram is found in the following core budget(s): Tax Increment Financing (TIF) Transfer	
7a.	Provide an effectiveness measure.  This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.	
		•
7b.	Provide an efficiency measure.	
	This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.	
7c.	Provide the number of clients/individuals served, if applicable.  This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.	
7d.	Provide a customer satisfaction measure, if available.  This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.	
ı		

## **DECISION ITEM SUMMARY**

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	************** SECURED COLUMN	**************************************
MODESA PROGRAM		· · · · · · · · · · · · · · · · · · ·						
CORE								
PROGRAM-SPECIFIC		•						
STATE SUPP DOWNTOWN DEVELOPMNT	820,625	0.00	1,240,450	0.00	1,240,450	0.00	(	0.00
TOTAL - PD	820,625	0.00	1,240,450	0.00	1,240,450	0.00	(	0.00
TOTAL	820,625	0.00	1,240,450	0.00	1,240,450	0.00	(	0.00
GRAND TOTAL	\$820,625	0.00	\$1,240,450	0.00	\$1,240,450	0.00	\$(	0.00

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Department: Ecc	onomic Developm	nent			Budget Unit 4	2295C			
Division: Busine	ss and Commun	ity Services							
Core: Missouri D	Downtown Econo	mic Stimulu	s Act (MODI	ESA)		•		•	
1. CORE FINANC	CIAL SUMMARY						·		<del></del>
	FY	2013 Budge	t Request			FY 201	3 Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other _	Total
PS	0	0	0	. 0	PS		,		0
EE	0	0	0	0	EE				0
PSD	0	0	1,240,450	1,240,450	PSD				0
TRF	0	0	0	0	TRF				0
Total	0	0	1,240,450	1,240,450	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	ō	0
Note: Fringes bud					Note: Fringes b	udgeted in	House Bill 5	except for cer	tain fringes
budgeted directly t	to MoDOT, Highwa	ay Patrol, and	1 Conservatio	on.	budgeted directl	y to MoDO	T, Highway P	atrol, and Cor	nservation.
Other Funds:	MODESA Fund (0	0766)			Other Funds:			·	
Notes:		•			Notes:				
2. CORE DESCRI	PTION								

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

#### **Active Projects:**

Kansas City Live! - restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.

### 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus Act (MODESA)

### Department: Economic Development

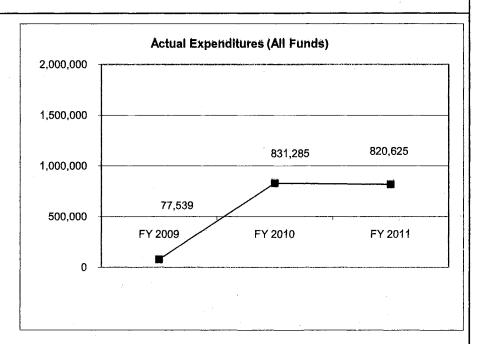
Budget Unit 42295C

Division: Business and Community Services

Core: Missouri Downtown Economic Stimulus Act (MODESA)

#### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	3,146,400	3,240,450	1,240,450	1,240,450
Less Reverted (All Funds)	0	(1,999,765)	0	N/A
Budget Authority (All Funds)	3,146,400	1,240,685	1,240,450	N/A
Actual Expenditures (All Funds)	77,539	831,285	820,625	N/A
Unexpended (All Funds)	3,068,861	409,400	419,825	N/A
Unexpended, by Fund:				
General Revenue	0	. 0	0	N/A
Federal	0	Õ	0	N/A
Other	3,068,861	409,400	419,825	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

### **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN MODESA PROGRAM

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GŔ	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	PD	0.00	0	0	1,240,450	1,240,450	)	
	Total	0.00	0	0	1,240,450	1,240,450		
DEPARTMENT CORE REQUEST								
	PD	0.00	0	0	1,240,450	1,240,450	)	
	Total	0.00	0	0	1,240,450	1,240,450		1.
GOVERNOR'S RECOMMENDED	CORE			•				
	PD	0.00	0	. 0	1,240,450	1,240,450	)	
	Total	0.00	0	0	1,240,450	1,240,450		

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	820,625	0.00	1,240,450	0.00	1,240,450	0.00	0	0.00
TOTAL - PD	820,625	0.00	1,240,450	0.00	1,240,450	0.00	. 0	0.00
GRAND TOTAL	\$820,625	0.00	\$1,240,450	0.00	\$1,240,450	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	<del></del>	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$820,625	0.00	\$1,240,450	0.00	\$1,240,450	0.00		0.00

Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

#### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Project Included in Performance Measures: (1) Kansas City Live! - a project to restore/rebuild eight city blocks (approx 425,000 sq. feet) in the south central part of downtown KC to consist of specialty retail establishments and loft housing.

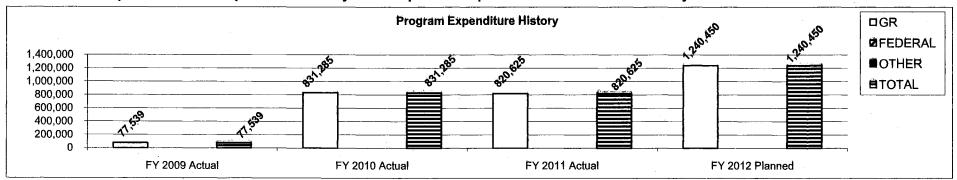
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 99.915, RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

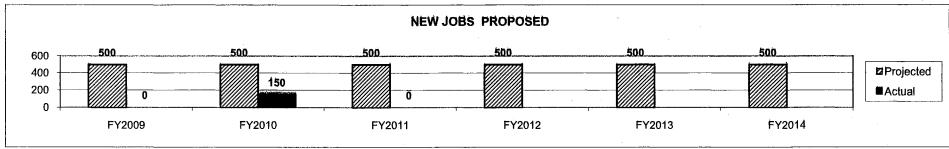
#### Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

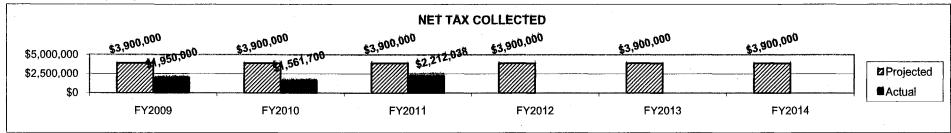
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

#### 7a. Provide an effectiveness measure.

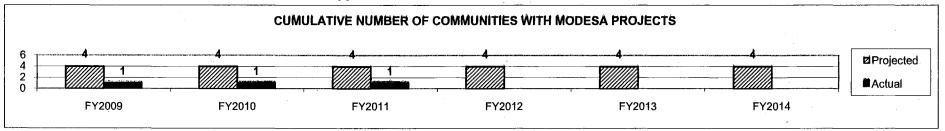
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



### 7b. Provide an efficiency measure.



#### 7c. Provide the number of clients/individuals served, if applicable.



## 7d. Provide a customer satisfaction measure, if available.

N/A

## **DECISION ITEM SUMMARY**

Budget Unit				<del></del>	= -			
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DWTN REVITAL PRSRVTN PRG		•						
CORE								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	176,910	0.00	234,697	0.00	234,697	0.00	0	0.00
TOTAL - PD	176,910	0.00	234,697	0.00	234,697	0.00	0	0.00
TOTAL	176,910	0.00	234,697	0.00	234,697	0.00	0	0.00
GRAND TOTAL	\$176,910	0.00	\$234,697	0.00	\$234,697	0.00	\$0	0.00

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	nt			Budget Unit 4	122310			
	Services			<del>-</del>				; .
n Revitalization Pre	servation	Program						
CIAL SUMMARY					<u> </u>			
FY 2	013 Budge	t Request			FY 201	3 Governor's	s Recommen	dation
GR F	ederal	Other	Total		GR	Fed	Other	Total
0	0	0	0	PS				0
0	0	. 0	0	EE				0
0	0	234,697	234,697	PSD				0
0	0	0	0	TRF				0
0	0	234,697	234,697	Total =	0	0	0	0
0.00	0.00	0.00	0.00	FTE				0.00
0	0	0	0	Est. Fringe	0	0	0	Ö
dgeted in House Bill	5 except for	r certain fringe	es	Note: Fringes	budgeted in	House Bill 5	except for cer	tain fringes
to MoDOT, Highway	Patrol, and	l Conservation	n.	budgeted direc	tly to MoDO	T, Highway F	Patrol, and Cor	nservation.
Downtown Revitaliz	ation Prese	ervation Fund	(0907)	Other Funds:				
			` ,	Notes:				
	Revitalization Pre CIAL SUMMARY  FY 2  GR  0 0 0 0 0 0 0 0 udgeted in House Bill to MoDOT, Highway	FY 2013 Budge   GR   Federal   0   0   0   0   0   0   0   0   0	CIAL SUMMARY	Revitalization Preservation   Program	Revitalization Preservation   Program	The Revitalization Preservation   Program   CIAL SUMMARY	FY 2013 Budget Request   FY 2013 Governor's   GR   Federal   Other   Total   GR   Fed   GR   Fed	The Revitalization Preservation   Program

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

#### **Current Obligations:**

- (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and
- (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

### 3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

**Department: Economic Development** 

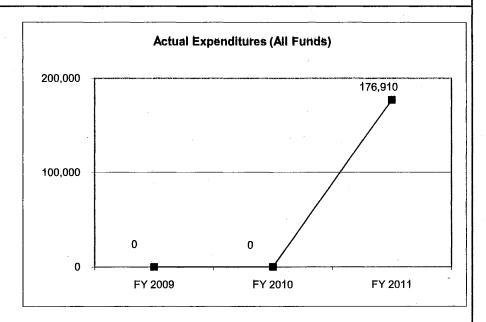
Budget Unit 42297C

Division: Business and Community Services

Core: Downtown Revitalization Preservation Program

### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	100,000	134,805	184,184	234,697
Less Reverted (All Funds)	0	0	. 0	N/A
Budget Authority (All Funds)	100,000	134,805	184,184	N/A
Actual Expenditures (All Funds)	0	0	176,910	N/A
Unexpended (All Funds)	100,000	134,805	7,274	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	100,000	134,805	7,274	N/A
·	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) FY2009 was the first year of funding for the program.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

## CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENDWTN REVITAL PRSRVTN PRG

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total E	xplanation		
TAFP AFTER VETOES									
	PD	0.00	0	0	234,697	234,697			
	Total	0.00	0	0	234,697	234,697			
DEPARTMENT CORE REQUEST								• .	
	PD	0.00	0	0	234,697	234,697			
	Total	0.00	0	0	234,697	234,697			
GOVERNOR'S RECOMMENDED	CORE								
	PD	0.00	0	0	234,697	234,697			
	Total	0.00	0	0	234,697	234,697			

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	176,910	0.00	234,697	0.00	234,697	0.00	0	0.00
TOTAL - PD	176,910	0.00	234,697	0.00	234,697	0.00	0	0.00
GRAND TOTAL	\$176,910	0.00	\$234,697	0.00	\$234,697	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERÁL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$176,910	0.00	\$234,697	0.00	\$234,697	0.00		0.00

Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

### 1. What does this program do?

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Project included in Performance Measures: (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

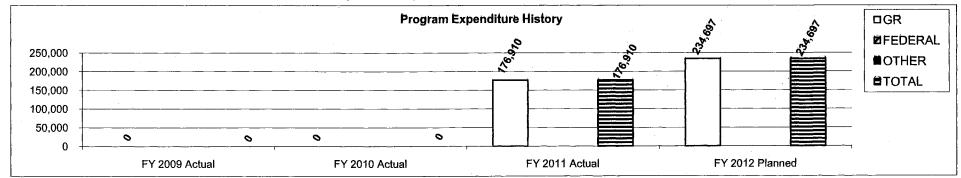
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Sections 99.1080 to 99.1092. RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Downtown Revitalization Preservation Fund (0907)

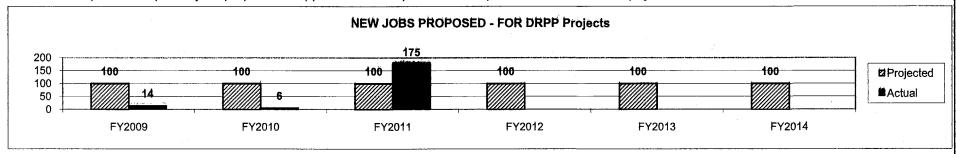
#### Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

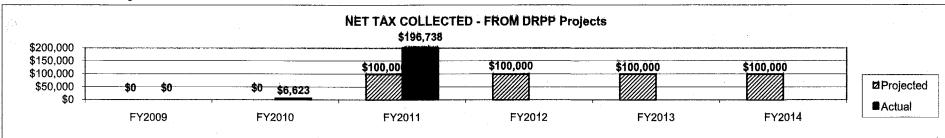
Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

#### 7a. Provide an effectiveness measure.

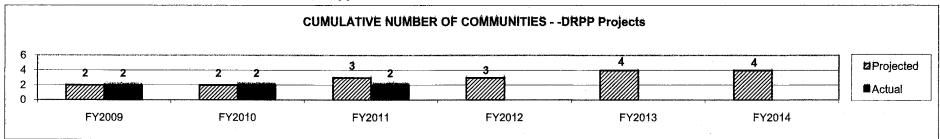
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



#### 7b. Provide an efficiency measure.



## 7c. Provide the number of clients/individuals served, if applicable.



## 7d. Provide a customer satisfaction measure, if available.

N/A

## **DECISION ITEM SUMMARY**

Budget Unit Decision Item Budget Object Summary	FY 2011 ACTUAL	FY 2011 ACTUAL	FY 2012 BUDGET	FY 2012 BUDGET	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ	************** SECURED COLUMN	SECURED COLUMN
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLOMIA
MORESA PROGRAM CORE				•				
PROGRAM-SPECIFIC STATE SUPP RURAL DEVELOPMENT	(	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD		0.00	1	0.00	1	0.00	0	0.00
TOTAL		0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00

Department: Economic Development **Budget Unit 42300C** Division: Business and Community Services Core: Missouri Rural Economic Stimulus Act (MORESA) 1. CORE FINANCIAL SUMMARY FY 2013 Budget Request FY 2013 Governor's Recommendation GR Federal Other Fed Total GR Other Total PS 0 0 Õ PS EE 0 EE 0 0 0 0 **PSD** E PSD 0 0 **TRF** TRF 0 0 Total 1 E Total 0 FTE 0.00 0.00 0.00 0.00 FTE 0.00Est. Fringe Ô Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: MORESA Fund (0767) Other Funds: "E" is requested on \$1 PSD in Other Funds. Notes: Notes:

#### 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Rural Economic Stimulus Program (MORESA). This program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

#### 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Rural Economic Stimulus Act (MORESA)

Department: Economic Development

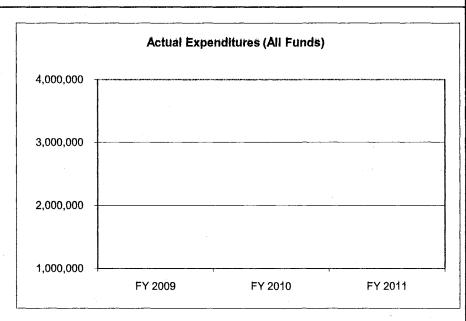
Budget Unit 42300C

**Division: Business and Community Services** 

Core: Missouri Rural Economic Stimulus Act (MORESA)

#### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	. 0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	. 1	1	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Funds are only paid out as projects generate increment. No program activity resulting in increment.
- (2) Funds are only paid out as projects generate increment. No program activity resulting in increment.
- (3) Funds are only paid out as projects generate increment. No program activity resulting in increment.

### **CORE RECONCILIATION DETAIL**

## DEPARTMENT OF ECONOMIC DEVELOPMEN MORESA PROGRAM

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES								•	
	PD	0.00	0	0	1		<b>1</b> .		
	Total	0.00	0.	0	1		<u> </u>		
DEPARTMENT CORE REQUEST							<b>=</b> .		
	PD	0.00	0	0	1				
	Total	0.00	- 0	0	1	•	<u>.</u>	•	
GOVERNOR'S RECOMMENDED	CORE								
	PD	0.00	. 0	0	4 <b>1</b>		1 ·		
	Total	0.00	0	. 0	. 1	,	<u> </u>		

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	SECURED COLUMN
MORESA PROGRAM	DOLLAR	111						
CORE								
PROGRAM DISTRIBUTIONS	(	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	(	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0,00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00		0.00

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act (MORESA)

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)

#### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

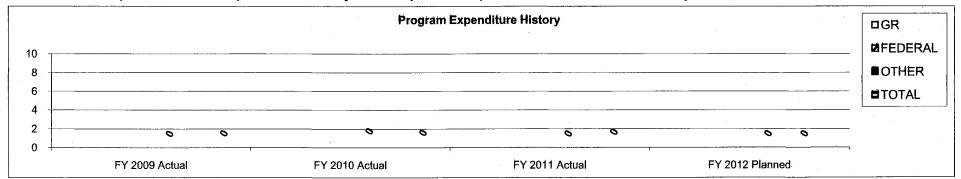
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 99.1000, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

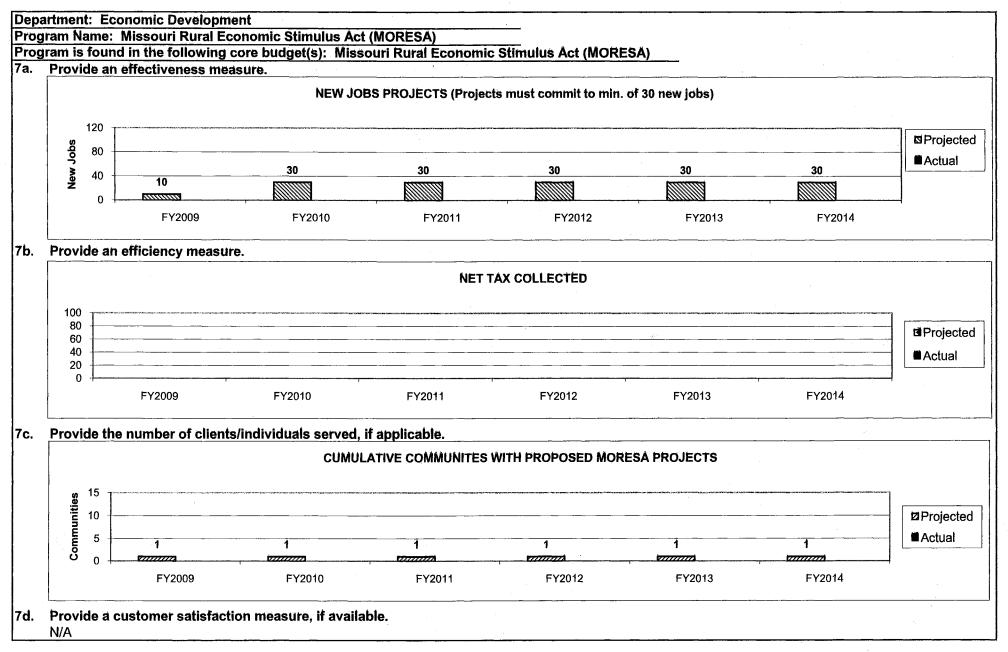
No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Missouri Rural Economic Stimulus Act Fund (0767)



## **DECISION ITEM SUMMARY**

Budget Unit				Aur.		-					
Decision Item  Budget Object Summary  Fund	FY 2011 ACTUAL DOLLAR	-	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR		FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR		FY 2013 DEPT REQ FTE	***************** SECURED COLUMN	SECURED COLUMN
MODESA TRANSFER	<del> </del>										
CORE											
FUND TRANSFERS											
STATE SUPP DOWNTOWN DEVELOPMNT		0	0.00		1	0.00		1	0.00	0	0.00
TOTAL - TRF			0.00		1	0.00		1	0.00		0.00
TOTAL		0	0.00		1 _	0.00	:	1	0.00		0.00
GRAND TOTAL		\$0	. 0.00	\$	31	0.00	:	\$1	0.00	\$0	0.00

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CORE FINAN	CIAL SUMMARY								
		′ 2013 Budge	-	T.4.1				Recommen	
20	GR	<u>Federal</u>	Other	<u>Total</u>	50	GR	Fed	Other	Total
PS ==	0	U	0	0	PS				0
EE	0	0	0	0	EE				0
PSD	0	0	. 0	. 0	PSD				0
TRF	0			1_E	TRF				
Total	0	0	1	1	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bu	dgeted in House E	Bill 5 except fo	r certain fringe	es		ges budgeted in	House Bill 5	except for cer	tain fringes
budgeted directly	to MoDOT, Highw	vay Patrol, and	d Conservation	n.	1	irectly to MoDO		· ·	- 1
Other Funds:	MODESA Fund	(0766)			Other Fund	· ·			
		•	und (0766) to	CD		3.			
Notes:	Transfer from the	E MODEON L	una (0700) to	GR	Notes:				

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.963, Subsection 6, RSMo.

The Missouri Downtown Economic Stimulus Program (MODESA) is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

### 3. PROGRAM LISTING (list programs included in this core funding)

MODESA Transfer

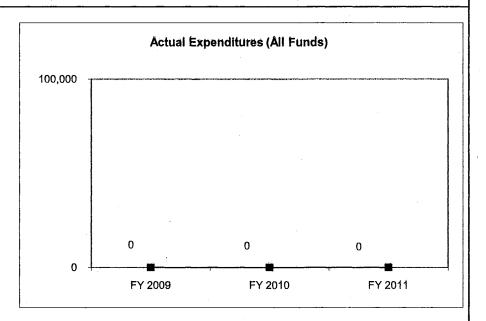
Budget Unit 42305C

Department: Economic Development
Division: Business and Community Services

Core: MODESA Transfer

## 4. FINANCIAL HISTORY

FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
. 1	1	. 1	1
0	0 -	0	N/A
1	1	1	N/A
0	0	0	N/A
1	1	1	N/A
0	0	0	N/A
0	0	0	N/A
1	1	4	N/A
	1 0 1	Actual Actual  1 1 0 0 1 1	Actual         Actual         Actual           1         1         1           0         0         0           1         1         1



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMEN MODESA TRANSFER

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GŔ	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	TRF	0.00	0	0		1 1	1	(x,y) = (x,y) + (x,y
	Total	0.00	0:	. 0		1	<u> 1</u>	
DEPARTMENT CORE REQUEST	-							
	TRF	0.00	0	0		1.	1	
	Total	0.00	0	0		1	<u> 1</u>	
GOVERNOR'S RECOMMENDED	CORE						·	
	TRF	0.00	0	0		1	1	
	Total	0.00	0	0		1	<u>1</u>	,

## **DECISION ITEM DETAIL**

Budget Unit Decision Item	FY 2011 ACTUAL	FY 2011 ACTUAL	FY 2012 BUDGET	FY 2012 BUDGET	FY 2013 DEPT REQ	FY 2013 DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA TRANSFER								
CORE								
TRANSFERS OUT		0.00	1	0.00	1	0.00	0	0.00
TOTAL - TRF		0.00	. 1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$	0.00	\$1	0.00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$	0.00	\$1	0.00	\$1	0.00		0.00

**Department: Economic Development** 

Program Name: Missouri Downtown Stimulus Act Transfer

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer

#### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.963, Subsection 6, RSMo.

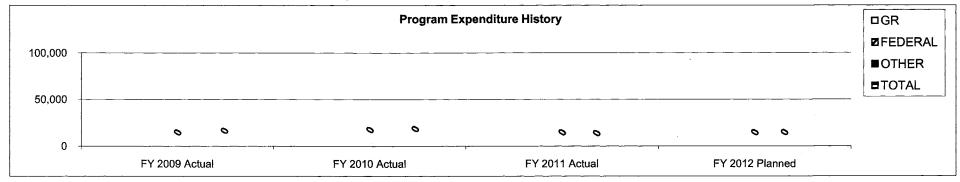
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 99.963, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other" funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

	partment: Economic Development	
	gram Name: Missouri Downtown Stimulus Act Transfer	ļ
Proj	gram is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer	
7a.	Provide an effectiveness measure.  This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.	
7b.	Provide an efficiency measure.  This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.	,
7c.	Provide the number of clients/individuals served, if applicable.  This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.	
7d.	Provide a customer satisfaction measure, if available.  This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.	

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*********	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MORESA TRANSFER								<del></del>
CORE								•
FUND TRANSFERS	•							
STATE SUPP RURAL DEVELOPMENT		0.00	1	0.00	· 1	0.00	(	0.00
TOTAL - TRF		0.00	1	0.00		0.00		0.00
TOTAL		0.00	1	0.00		0.00		0.00
GRAND TOTAL	\$	0.00	<u> </u>	0.00	<b>\$</b> 1	0.00	\$	0.00

Department: E	conomic Developme	ent			Budget Unit 4	2315C				
Division: Busin	ness and Communit	y Services			_					
Core: MORESA	A Transfer				,					
1 CODE EINAN	ICIAL SUMMARY	·			·				<del> </del>	
I. CORL I IIIAI		040 DI	4 B 4	<del></del>		EV 0040		<b>5</b>	1-4"	
		2013 Budge	-				Governor's			
	<u>GR</u>	Federal	Other	Total		GR	<u>Fed</u>	Other	<u>Total</u>	
PS	0	. 0	0	0	PS				0	
EE	0	0	0	0	EE				0	
PSD	0	0	0	0	PSD				0	
TRF	0	0	1	,1 E	TRF				0	
Total	0	0	1	1	Total _	0	0	0	0	
FTE	0.00	0.00	0.00	0.00	FTE				0.00	
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	
Note: Fringes b	udgeted in House Bill	5 except fo	r certain fringe	⊋S	Note: Fringes	budgeted in F	louse Bill 5 e	xcept for certa	ain fringes	
budgeted directly	y to MoDOT, Highway	/ Patrol, and	d Conservation	<u>7.</u>	budgeted direc	tly to MoDOT	, Highway Pa	trol, and Con	servation.	
Other Funds:	MORESA Fund (07	<b>7</b> 67)			Other Funds:					
Notes:	A transfer from the	MORESA I	Fund (0767) to	GR.	Notes:					
	An "E" is requested	on \$1 Othe	er Fund							
2. CORE DESC	RIPTION									

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.1048, Subsection 6, RSMo.

The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

## 3. PROGRAM LISTING (list programs included in this core funding)

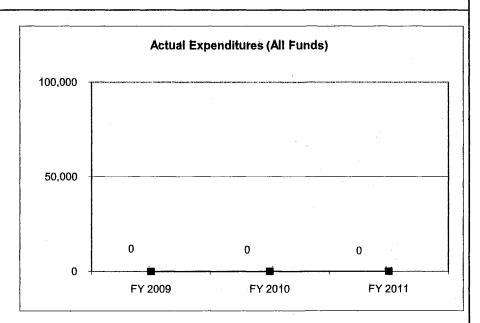
MORESA Transfer

Budget Unit 42315C

Department: Economic Development
Division: Business and Community Services
Core: MORESA Transfer

### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.	
Appropriation (All Funds)	1	1	1	1	
Less Reverted (All Funds)	0	0	0	· N/A	
Budget Authority (All Funds)	1	1	1	N/A	
Actual Expenditures (All Funds)	0	0	• • 0	N/A	
Unexpended (All Funds)	1	1	1	N/A	
Unexpended, by Fund:					
General Revenue	. 0	0	0	N/A	
Federal	0	0	0	N/A	
Other	1	1	1	N/A	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT MORESA TRANSFER

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation		
TAFP AFTER VETOES							•		
	TRF	0.00	0	0	1	•		A.	
	Total	0.00	0.	0_	1	•	-    -		
DEPARTMENT CORE REQUEST							-		
	TRF	0.00	0	0	1		1.		
	Total	0.00	0	0	1		-   =		
GOVERNOR'S RECOMMENDED	CORE			•					
	TRF	0.00	0	0	-1	•			
	Total	0.00	0.	0	1				

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class		FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 201 BUDGE DOLLA	T	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	SECURED COLUMN
MORESA TRANSFER CORE										
TRANSFERS OUT			0 (	.00	1	0.00	1	0.00	O	0.00
TOTAL - TRF			0 (	.00	1	0.00	1	0.00		0.00
GRAND TOTAL ;			<b>50</b> (	.00	\$1	0.00	\$1	0.00	\$0	0.00
	GENERAL REVENUE		\$0 O	.00	\$0	0.00	\$(	0.00		0.00
	FEDERAL FUNDS	•	<b>60</b> 0	.00	\$0	0.00	\$(	0.00		0.00
	OTHER FUNDS		0	.00	\$1	0.00	\$1	0.00		0.00

**Department: Economic Development** 

Program Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer

## 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.1048, Subsection 6, RSMo.

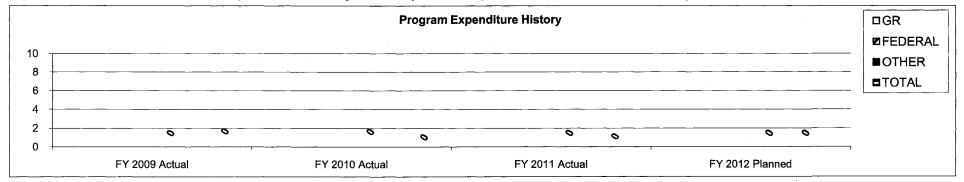
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 99.1000, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other " funds?

Missouri Rural Economic Stimulus Act Fund (0767).

Dep	rtment: Economic Development	_
	ram Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer	
Pro	ram is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer	
7a.	Provide an effectiveness measure. This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.	
<b>7</b> L		
7b.	Provide an efficiency measure. This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.	
7-	Desvide the number of allegatividuals are set if qualicular	
7c.	Provide the number of clients/individuals served, if applicable. This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.	
7d.	Provide a customer satisfaction measure, if available.	
	This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.	

## **DECISION ITEM SUMMARY**

Budget Unit					<del></del>			
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*****	******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO COMMUNITY SVS COMMISSION								
CORE		,						
PERSONAL SERVICES					•			
GENERAL REVENUE	28,563	0.73	33,019	1.00	33,019	1.00	0	0.00
COMMUNITY SERV COMM-FED/OTHER	165,962	4.19	188,163	4.00	188,163	4.00	0	0.00
TOTAL - PS	194,525	4.92	221,182	5.00	221,182	5.00	0	0.00
EXPENSE & EQUIPMENT							:	
COMMUNITY SERV COMM-FED/OTHER	141,169	0.00	186,266	0.00	186,266	0.00	0	0.00
TOTAL - EE	141,169	0.00	186,266	0.00	186,266	0.00	0	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	3,477,136	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
TOTAL - PD	3,477,136	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
TOTAL	3,812,830	4.92	3,014,744	5.00	3,014,744	5.00	0	0.00
GRAND TOTAL	\$3,812,830	4.92	\$3,014,744	5.00	\$3,014,744	5.00	\$0	0.00

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	nomic Develop				Budget Unit 4	12180C				
Division : Busine Core: Missouri C										
I. CORE FINANC	IAL SUMMARY								<u> </u>	
	F	Y 2013 Budge	t Request			FY 2013 Gov	vernor's	Recommenda	ation	
	GR	Federal	Other	Total		GR F	ed	Other	Total	
PS	33,019	188,163	0	221,182	PS -	· · · · · · · · · · · · · · · · · · ·	-		0	
ΞE	0	186,266	0	186,266 E	EE				, <b>O</b> 4,	
PSD	0	2,607,296	0	2,607,296 E	PSD				0	
ΓRF	0	0	0	0	TRF				0_	
Total :	33,019	2,981,725	Ō	3,014,744	Total	0	0	0	0	
TE	1.00	4.00	0.00	5.00	FTE				0.00	
Est. Fringe	18,421	104,976	0	123,397	Est. Fringe	0	0	0	0	
Note: Fringes bud budgeted directly t					, -	budgeted in Hous atly to MoDOT, Hig		•	T 1.	
Other Funds:					Other Funds:		•			
(\$2,607,296) to acc	An "E" is reques commodate any nunity Service.				Notes:			· ·		

#### 2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

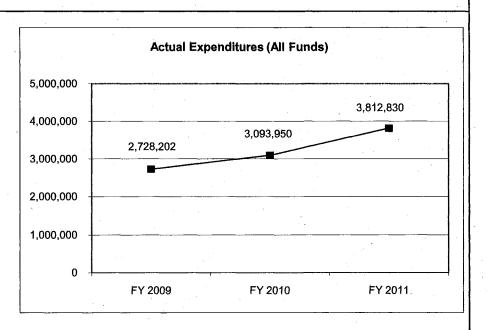
Department: Economic Development

Budget Unit 42180C

Division: Business and Community Services
Core: Missouri Community Service Commission

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
		:		
Appropriation (All Funds)	3,022,746	3,016,593	3,014,744	3,014,744
Less Reverted (All Funds)	(7,966)	0	(991)	(991)
Budget Authority (All Funds)	3,014,780	3,016,593	3,013,753	3,013,753
Actual Expenditures (All Funds)	2,728,202	3,093,950	3,812,830	N/A
Unexpended (All Funds)	286,578	(77,357)	(799,077)	N/A
Unexpended, by Fund:				
General Revenue	543	4,493	3,465	N/A
Federal	286,035	(81,850)	(802,542)	N/A
	· _	`	(002,042)	1
Other	0	0	U	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available.
- (2) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$300,000.
- (3) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$834,000.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENTO COMMUNITY SVS COMMISSION

## 5. CORE RECONCILIATION DETAIL

Budget Class	FTÉ	GR	Federal	Other	Total	Explanation	
PS.							
PS					· · · · · · · · · · · · · · · · · · ·		
, 0	5.00	33,019	188,163	0	221,182	<u>.</u>	
EE	0.00	0	186,266	. 0	186,266	}	
PD	0.00	0	2,607,296	0	2,607,296	}	
Total	5.00	33,019	2,981,725	0	3,014,744		
						-	
PS	5.00	33,019	188,163	0	221,182		
EE	0.00	0	186,266	0	186,266	}	
PD	0.00	0	2,607,296	0	2,607,296	•	
Total	5.00	33,019	2,981,725	0	3,014,744		
ORE						_	
PS	5.00	33,019	188,163	0	221,182	) -	
EE	0.00	0	186,266	0	186,266	•	
PD	0.00	0	2,607,296	0	2,607,296		
Total	5.00	33,019	2,981,725	0	3,014,744		
	PD Total  PS EE PD Total  PS EE PS EE PD	EE 0.00 PD 0.00  Total 5.00  PS 5.00 EE 0.00 PD 0.00  Total 5.00  ORE  PS 5.00 EE 0.00 PD 0.00  DRE  PS 5.00 EE 0.00 PD 0.00	EE 0.00 0 PD 0.00 0  Total 5.00 33,019  PS 5.00 33,019  EE 0.00 0 PD 0.00 0  Total 5.00 33,019  ORE  PS 5.00 33,019  EE 0.00 0  DRE  PS 5.00 33,019  EE 0.00 0 PD 0.00 0	EE       0.00       0       186,266         PD       0.00       0       2,607,296         Total       5.00       33,019       2,981,725         PS       5.00       33,019       188,163         EE       0.00       0       186,266         PD       0.00       0       2,607,296         Total       5.00       33,019       2,981,725         DRE         PS       5.00       33,019       188,163         EE       0.00       0       186,266         PD       0.00       0       2,607,296	EE       0.00       0       186,266       0         PD       0.00       0       2,607,296       0         Total       5.00       33,019       2,981,725       0         PS       5.00       33,019       188,163       0         EE       0.00       0       186,266       0         PD       0.00       0       2,607,296       0         Total       5.00       33,019       2,981,725       0         DRE         PS       5.00       33,019       188,163       0         EE       0.00       0       186,266       0         PD       0.00       0       2,607,296       0	EE       0.00       0       186,266       0       186,266         PD       0.00       0       2,607,296       0       2,607,296         Total       5.00       33,019       2,981,725       0       3,014,744         PS       5.00       33,019       188,163       0       221,182         EE       0.00       0       186,266       0       186,266         PD       0.00       0       2,607,296       0       2,607,296         Total       5.00       33,019       2,981,725       0       3,014,744         DRE         PS       5.00       33,019       188,163       0       221,182         EE       0.00       0       186,266       0       186,266         PD       0.00       0       2,607,296       0       2,607,296	EE       0.00       0       186,266       0       186,266         PD       0.00       0       2,607,296       0       2,607,296         Total       5.00       33,019       188,163       0       221,182         EE       0.00       0       186,266       0       186,266         PD       0.00       0       2,607,296       0       2,607,296         Total       5.00       33,019       2,981,725       0       3,014,744         DRE         PS       5.00       33,019       188,163       0       221,182         EE       0.00       0       186,266       0       186,266         PD       0.00       0       2,607,296       0       2,607,296

## **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO COMMUNITY SVS COMMISSION								
CORE								
EXECUTIVE I	0	0.00	10,508	0.24	10,508	0.24	0	0.00
COMMUNITY DEV REP II	0	0.00	13,473	0.31	13,473	0.31	. <sup>2</sup> . 0	0.00
ECONOMIC DEV INCENTIVE SPEC I	42,333	1.44	52,320	1.39	52,320	1.39	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	54,955	1.48	79,247	1.81	79,247	1.81	. 0	0.00
ECONOMIC DEV INCENTIVE SPC III	41,712	1.00	0	0.00	0	0.00	. 0	0.00
STUDENT INTERN	0	0.00	6,620	0.00	6,620	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	358	0.00	. 0	0.00	0	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	55,167	1.00	59,014	1.25	59,014	1.25	0	0.00
TOTAL - PS	194,525	4.92	221,182	5.00	221,182	5.00	0	0.00
TRAVEL, IN-STATE	18,804	0.00	41,352	0.00	41,352	0.00	0	0.00
TRAVEL, OUT-OF-STATE	23,117	0.00	15,389	0.00	15,389	0.00	0	0.00
SUPPLIES	15,253	0.00	12,556	0.00	12,556	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	13,170	0.00	10,667	0.00	10,667	0.00	0	0.00
COMMUNICATION SERV & SUPP	3,568	0.00	8,809	0.00	8,809	0.00	0	0.00
PROFESSIONAL SERVICES	44,485	0.00	57,337	0.00	57,337	0.00	0	0.00
M&R SERVICES	612	0.00	1,769	0.00	1,769	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	5,245	0.00	5,245	0.00	. 0	0.00
BUILDING LEASE PAYMENTS	0	0.00	1,426	0.00	1,426	0.00	0	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	426	0.00	2,013	0.00	2,013	0.00	0	0.00
MISCELLANEOUS EXPENSES	21,734	0.00	29,653	0.00	29,653	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	. 0	0.00
TOTAL - EE	141,169	0.00	186,266	0.00	186,266	0.00	0	0.00
PROGRAM DISTRIBUTIONS	3,477,136	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
TOTAL - PD	3,477,136	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
GRAND TOTAL	\$3,812,830	4.92	\$3,014,744	5.00	\$3,014,744	5.00	\$0	0.00
GENERAL REVENUE	\$28,563	0.73	\$33,019	1.00	\$33,019	1.00		0.00
FEDERAL FUNDS	\$3,784,267	4.19	\$2,981,725	4.00	\$2,981,725	4.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

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**Department: Economic Development** 

**Program Name: Business and Community Services** 

Program is found in the following core budget(s): Missouri Community Service Commission

### 1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

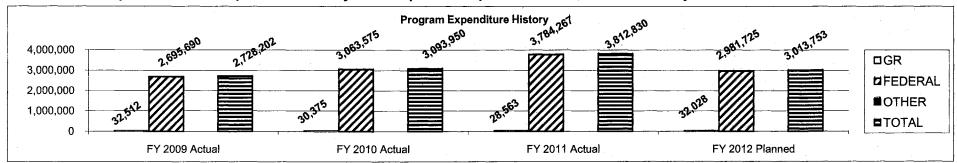
3. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve.

## 6. What are the sources of the "Other " funds?

N/A

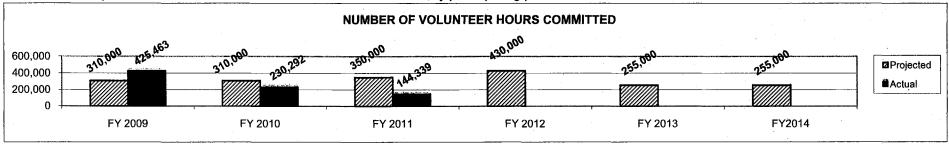
## Department: Economic Development

**Program Name: Business and Community Services** 

Program is found in the following core budget(s): Missouri Community Service Commission

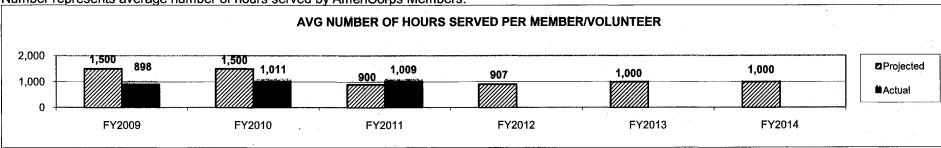
## 7a. Provide an effectiveness measure.

This measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.

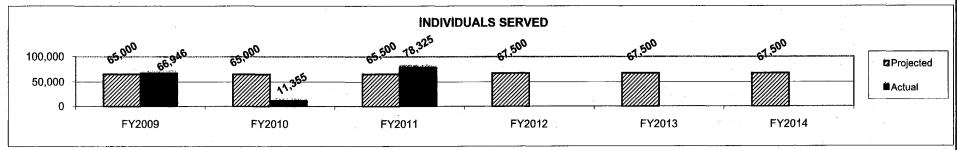


## 7b. Provide an efficiency measure.

Number represents average number of hours served by AmeriCorps Members.



## 7c. Provide the number of clients/individuals served, if applicable.



## 7d. Provide a customer satisfaction measure, if available.

N/A

# **DECISION ITEM SUMMARY**

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
WORKFORCE AUTISM								
CORE								
PROGRAM-SPECIFIC GENERAL REVENUE	190,047	0.00	200,000	0.00	200,000	0.00		0.00
TOTAL - PD	190,047	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL	190,047	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$190,047	0.00	\$200,000	0.00	\$200,000	. 0.00	\$0	0.00

Department: Eco	nomic Developn	nent		· · · · · · · · · · · · · · · · · · ·	Budget Uni	t 42385C			
Division: Workfo	rce Developmen	t			· · · · · · · · · · · · · · · · · · ·		•		
Core - Workforce	Autism								
1. CORE FINANC	IAL SUMMARY								
	FY	2013 Budge	t Request			FY 201	3 Governor's	Recommen	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS .	0	0	0	0	PS				0
EE	0	0	0	0	EE				. 0
PSD	200,000	0	0	200,000	PSD				0
TRF	0	0	0	0	TRF				0
Total	200,000	0	0	200,000	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	01	0	0	Est. Fringe	0	0	0	0
Note: Fringes bud	geted in House B	ill 5 except fo	r certain fringe	98	Note: Fringe	es budgeted in	House Bill 5	except for cert	tain fringes
budgeted directly to	o MoDOT, Highwa	ay Patrol, and	l Conservation	n.	budgeted dir	rectly to MoDO	T, Highway P	atrol, and Cor	servation.
Other Funds:					Other Funds	s:			
2. CORE DESCRI	PTION	<del></del>						·	
					<del></del>	<del></del>	<del></del>	<del></del>	

For the purpose of providing funding for specific persons with autism spectrum disorders through a contract with a Southeast Missouri not-for-profit organization concentrating on the maximization of giftedness, workforce transition skills, independent living skills and employment support services.

## 3. PROGRAM LISTING (list programs included in this core funding)

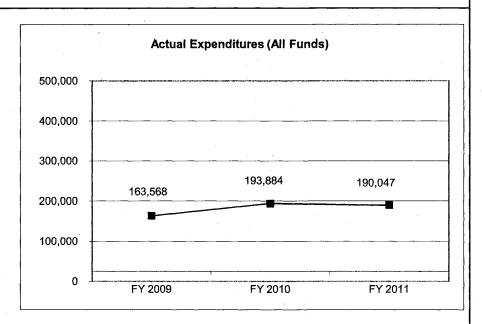
Workforce Autism Project

Department: Economic Development
Division: Workforce Development
Core - Workforce Autism

Budget Unit 42385C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	(36,432)	(6,000)	(6,000)	N/A
Budget Authority (All Funds)	163,568	194,000	194,000	N/A
Actual Expenditures (All Funds)	163,568	193,884	190,047	N/A
Unexpended (All Funds)	0	116	3,953	N/A
Unexpended, by Fund:				
General Revenue	0	116	3,953	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE AUTISM

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation			
TAFP AFTER VETOES										
	PD	0.00	200,000	0	0	200,000				
	Total	0.00	200,000	0	0	200,000				
DEPARTMENT CORE REQUEST							-			
	PD	0.00	200,000	. 0	0	200,000	)	•		
	Total	0.00	200,000	0	0	200,000	_ 			
GOVERNOR'S RECOMMENDED	CORE			·						
	PD	0.00	200,000	0	0	200,000				
	Total	0.00	200,000	0	0	200,000			•	

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
WORKFORCE AUTISM					:			
PROGRAM DISTRIBUTIONS	190,047	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	190,047	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$190,047	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$190,047	0.00	\$200,000	0.00	\$200,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

Department: Economic Development

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

## 1. What does this program do?

This program makes it possible to couple the job skills training of autistic clients with the implementation of an innovation in assessment for persons on the autism spectrum by providing them funding, program support, administrative support and training. The assessment model was created by the Tailor Institute and seeks to advance the effectiveness of autism assessment for qualifying individuals with autism as to their level of "giftedness" or special skills areas. Training is provided for their necessary living, social and workforce transition skills, while the program achieves matching the individual's "gifted" skill sets to an appropriate employment opportunity that maximizes their skills.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
HB 7.135

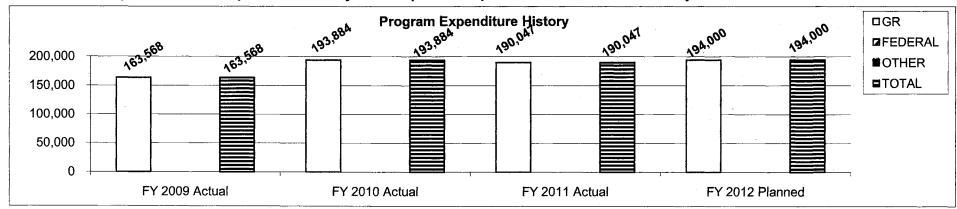
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

**Department: Economic Development** 

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

#### 7a. Provide an effectiveness measure.

Various assessment tools, as identified in the model, will be used to assess the autistic individual's giftedness area and level, as well as their functioning level to determine if they qualify for the program. The goal of the program is to enhance the lives of gifted autistic individuals by providing appropriate employment in their gifted field that leads to independent living.

## 7b. Provide an efficiency measure.

Through the model, 80% of the eligible autistic individuals provided services will progress to living and working independently.

## 7c. Provide the number of clients/individuals served, if applicable.

6 current participants will continue to receive training and employment services, as needed.

14 new participants will be determined eligible for the program and will begin receiving training and employment services, as needed.

25 potential employers will be identified, interviewed and provided a program orientation.

NOTE: Additional training may need to be provided to support staff and employer representatives, as needed.

## 7d. Provide a customer satisfaction measure, if available.

80% of the participants will be satisfied with the employment they receive.

80% of participating employers will be satisfied with the program participants they employ.

## **DECISION ITEM SUMMARY**

Budget Unit	·-			***************************************			-	•
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE DEVELOPMENT								
CORE								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	14,573,061	426.06	21,397,398	531.72	21,397,398	531.72	0	0.00
MISSOURI JOB DEVELOPMENT FUND	312,611	6.99	371,707	8.00	371,707	8.00	. 0	0.00
TOTAL - PS	14,885,672	433.05	21,769,105	539.72	21,769,105	539.72	0	0.00
EXPENSE & EQUIPMENT								
DIV JOB DEVELOPMENT & TRAINING	2,257,808	0.00	2,918,746	0.00	2,918,746	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	26,826	0.00	81,389	0.00	81,389	0.00	0	0.00
TOTAL - EE	2,284,634	0.00	3,000,135	0.00	3,000,135	0.00	0	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	34,333	0.00	95,226	0.00	95,226	0.00	. 0	0.00
HERO AT HOME	4,425	0.00	315,000	0.00	315,000	0.00	0	0.00
TOTAL - PD	38,758	0.00	410,226	0.00	410,226	0.00	0	0.00
TOTAL	17,209,064	433.05	25,179,466	539.72	25,179,466	539.72		0.00
GRAND TOTAL	\$17,209,064	433.05	\$25,179,466	539.72	\$25,179,466	539.72	\$0	0.00

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Department: Ec	onomic Develop	ment				Budget Unit 4	2380C				
Division: Workf	kforce Development					_					
Core: Workforc	e Administration										
1. CORE FINAN	CIAL SUMMARY		<u> </u>			<u> </u>		·			
	F	Y 2013 Budge	t Request				FY 2013	Governor's	s Recommend	lation	
	GR	Federal	Other	Total			GR	Fed	Other	Total	
PS	0	21,397,398	371,707	21,769,105	Ē	PS				0	
EE	0	2,918,746	81,389	3,000,135	E	EÈ				0	
PSD	0	95,226	315,000	410,226		PSD				0	
TRF	0	0	0	0	_ ,	TRF				0_	
Total	0	24,411,370	768,096	25,179,466	=	Total _	0	0	0	0	
FTE	0.00	531.72	8.00	539.72	:	FTE				0.00	
Est. Fringe	Ö	11,937,608	207,375	12,144,984	1	Est. Fringe	0	0	0	0	
Note: Fringes bu	dgeted in House I	Bill 5 except for	certain fring	es budgeted		Note: Fringes	budgeted in F	louse Bill 5	except for cert	ain fringes	
directly to MoDO	T, Highway Patrol	, and Conserva	tion.			budgeted direc	tly to MoDOT	, Highway P	atrol, and Con	servation.	
Other Funds:	MO Job Develop	oment Fund - F	und 0600			Other Funds:					
	Hero at Home F	und - Fund 099	5								
Note:	An "E" is reques	ted on all Fede	ral PS/EE fu	nds.		Note:					
2. CORE DESCR	IPTION	··									

The Division of Workforce Development administers programs covered by federal funding received under the Workforce Investment Act and the Wagner-Peyser Act as well as state funding to administer industry training programs. Some of these include, but are not limited to, employment services, dislocated worker employment and training, youth activities, and veterans services. This core for administration covers the personal service and expense and equipment costs to operate the programs within the Division.

## 3. PROGRAM LISTING (list programs included in this core funding)

Workforce Administration

Missouri Employment Training Program (METP)

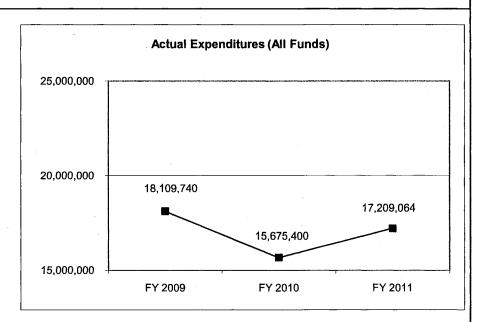
Workforce Programs

Department: Economic Development
Division: Workforce Development
Core: Workforce Administration

Budget Unit 42380C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY2012 Current Yr.
Appropriation (All Funds)	25,458,776	25,203,931	25,197,018	25,197,018
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	25,458,776	25,203,931	25,197,018	N/A
Actual Expenditures (All Funds)	18,109,740	15,675,400	17,209,064	N/A
Unexpended (All Funds)	7,349,036	9,528,531	7,987,954	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	6,942,119	9,099,181	7,563,720	N/A
Other	406,917	429,350	424,234	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

- (1) Lapse due to vacancies and reductions in PS expenditures due to retirements.
- (2) Lapse due to vacancies and reductions in PS expenditures due to retirements.
- (3) Lapse due to vacancies and reductions in PS expenditures due to retirements.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE DEVELOPMENT

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other	Total	Explanation	·	·	
TAFP AFTER VETOES											
	PS	539.72		0	21,397,398	371,707	21,769,105	i			
	EE	0.00		0	2,918,746	81,389	3,000,135				
	PD	0.00		0	95,226	315,000	410,226	i i			
	Total	539.72		0	24,411,370	768,096	25,179,466				
DEPARTMENT CORE REQUEST								•			
	PS <sup>-</sup>	539.72		0	21,397,398	371,707	21,769,105	•			
	EE	0.00		0	2,918,746	81,389	3,000,135	i			
	PD	0.00		0	95,226	315,000	410,226	<b>;</b>			
	Total	539.72		0	24,411,370	768,096	25,179,466	- -			
GOVERNOR'S RECOMMENDED	CORE							-			
	PS	539.72		0	21,397,398	371,707	21,769,105				
•	EE	0.00	-	0	2,918,746	81,389	3,000,135	;			
	PD	0.00		0	95,226	315,000	410,226	i			
	Total	539.72		0	24,411,370	768,096	25,179,466	- } -			

## **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	. FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE DEVELOPMENT					<del>" "</del>			
CORE								
OFFICE SUPPORT ASST (CLERICAL)	7,018	0.28	0	0.00	0	0.00	0	0.00
ADMIN OFFICE SUPPORT ASSISTANT	228,028	7.64	269,206	8.00	269,206	8.00	0	
OFFICE SUPPORT ASST (KEYBRD)	8,604	0.36	25,000	1.00	25,380	1.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	129,008	5.00	322,030	9.50	267,030	7.50	0	0.00
SENIOR AUDITOR	40,212	1.00	40,212	1.00	40,212	1.00	. 0	0.00
ACCOUNTANT I	59,130	2.00	60,000	2.00	60,000	2.00	0	0.00
ACCOUNTANT II	76,920	2.00	68,502	2.00	76,920	2.00	0	
ACCOUNTANT III	40,212	1.00	40,212	1.00	0	0.00	0	0.00
ACCOUNTING SPECIALIST I	34,644	1.00	35,000	1.00	35,000	1.00	0	0.00
ACCOUNTING SPECIALIST II	16,774	0.43	0	0.00	39,468	1.00	0	0.00
RESEARCH ANAL II	35,952	1.00	35,952	1.00	35,952	1.00	0	0.00
RESEARCH ANAL III	45,984	1.00	45,984	1.00	45,984	1.00	0	0.00
RESEARCH ANAL IV	46,248	1.00	46,248	1.00	46,248	1.00	. 0	0.00
PUBLIC INFORMATION SPEC I	9,745	0.31	0	0.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC II	6,963	0.21	36,580	1.00	36,580	1.00	0	0.00
PUBLIC INFORMATION COOR	66,150	1.79	38,200	1.00	38,200	1.00	0	0.00
TRAINING TECH I	9,051	0.27	36,000	2.00	66,840	2.00	0	0.00
TRAINING TECH II	77,400	2.00	.0	0.00	77,400	2.00	0	0.00
EXECUTIVE I	33,420	1.00	33,949	1.00	33,949	1.00	0	0.00
PLANNER III	187,596	4.00	187,596	4.00	140,765	3.00	0	0.00
WORKFORCE DEVELOPMENT SPEC I	7,748,894	258.84	11,350,117	326.72	11,246,600	325.72	0	0.00
WORKFORCE DEVELOPMENT SPEC II	227,724	6.91	500,469	9.00	500,469	9.00	0	0.00
WORKFORCE DEVELOPMENT SPEC III	1,233,262	32.55	1,794,502	39.00	1,794,502	39.00	0	0.00
WORKFORCE DEVELOPMENT SPEC IV	1,490,386	34.59	2,261,898	43.50	2,261,898	43.50	0	0.00
WORKFORCE DEVELOPMENT SUPV I	449,102	12.75	593,996	17.00	593,996	17.00	0	0.00
WORKFORCE DEVELOPMENT SUPV II	764,539	20.68	968,857	23.00	968,857	23.00	0	0.00
WORKFORCE DEVELOPMENT SUPV III	125,378	3.00	343,695	6.00	343,695	6.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	51,527	1.03	51,236	1.00	140,290	3.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	61,620	1.00	65,000	1.00	65,000	1.00	. 0	0.00
RESEARCH MANAGER B2	53,291	1.00	61,619	1.00	61,619	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	348,637	6.92	867,548	11.00	867,548	11.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	596,947	11.00	732,745	12.00	732,745	12.00	0	0.00

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## **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE DEVELOPMENT			•			-		
CORE								
DIVISION DIRECTOR	94,010	1.00	95,582	1.00	95,582	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	104,312	1.65	199,832	4.00	199,832	4.00	0	0.00
PARALEGAL	20,538	0.82	0	0.00	0	0.00	0	0.00
STUDENT WORKER	2,324	0.08	0	0.00	0	0.00	. 0	0.00
OFFICE WORKER MISCELLANEOUS	1,893	0.09	. 0	0.00	0	0.00	0	0.00
MISCELLANEOUS TECHNICAL	0	0.00	26,523	1.00	26,523	1.00	Ó	0.00
MISCELLANEOUS PROFESSIONAL	51,782	1.27	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	228,447	3.58	450,505	5.00	450,505	5.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	72,000	1.00	82,759	1.00	82,759	1.00	0	0.00
OTHER	0	0.00	1,551	0.00	1,551	0.00	0	0.00
TOTAL - PS	14,885,672	433.05	21,769,105	539.72	21,769,105	539.72	0	0.00
TRAVEL, IN-STATE	381,825	0.00	647,270	0.00	647,270	0.00	0	0.00
TRAVEL, OUT-OF-STATE	35,692	0.00	102,873	0.00	102,873	0.00	0	0.00
FUEL & UTILITIES	138	0.00	14,865	0.00	14,865	0.00	0	0.00
SUPPLIES	365,131	0.00	467,428	0.00	467,428	0.00	. 0	0.00
PROFESSIONAL DEVELOPMENT	64,876	0.00	251,772	0.00	251,772	0.00	. 0	0.00
COMMUNICATION SERV & SUPP	656,258	0.00	528,400	0.00	528,400	0.00	0	0.00
PROFESSIONAL SERVICES	313,627	0.00	397,599	0.00	397,599	0.00	. 0	0.00
HOUSEKEEPING & JANITORIAL SERV	186	0.00	8,280	0.00	8,280	- 0.00	. 0	0.00
M&R SERVICES	36,725	0.00	201,794	0.00	201,794	0.00	0	0.00
MOTORIZED EQUIPMENT	13,425	0.00	26,000	0.00	26,000	0.00	0	0.00
OFFICE EQUIPMENT	229,603	0.00	84,795	0.00	84,795	0.00	0	0.00
OTHER EQUIPMENT	24,531	0.00	44,715	0.00	44,715	0.00	. 0	0.00
PROPERTY & IMPROVEMENTS	465	0.00	25,123	0.00	25,123	0.00	0	0.00
BUILDING LEASE PAYMENTS	61,209	0.00	136,971	0.00	136,971	0.00	0	0.00
<b>EQUIPMENT RENTALS &amp; LEASES</b>	75,358	0.00	21,287	0.00	21,287	0.00	0	0.00
MISCELLANEOUS EXPENSES	25,585	0.00	28,513	0.00	28,513	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	12,450	0.00	12,450	0.00	·. 0	0.00
TOTAL - EE	2,284,634	0.00	3,000,135	0.00	3,000,135	0.00	0	0.00
PROGRAM DISTRIBUTIONS	38,758	0.00	407,666	0.00	407,666	0.00	0	0.00

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Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	ACTUAL ACTUAL BUD		FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
WORKFORCE DEVELOPMENT		,				<del></del> .		<del></del>
CORE								
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	0	0.00
TOTAL - PD	38,758	0.00	410,226	0.00	410,226	0.00	0	0.00
GRAND TOTAL	\$17,209,064	433.05	\$25,179,466	539.72	\$25,179,466	539.72	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$16,865,202	426.06	\$24,411,370	531.72	\$24,411,370	531.72		0.00
OTHER FUNDS	\$343,862	6.99	\$768,096	8.00	\$768,096	8.00		0.00

## Department of Economic Development

**Program Name: Workforce Administration** 

Program is found in the following core budget(s): Workforce Administration

#### 1. What does this program do?

Workforce Administration provides the support for the operation of Workforce Programs. The Workforce Programs include Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, Trade Adjustment Assistance and Missouri Employment and Training Programs (METP). Also included are the staff administering the State Industry Training Programs. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

## 2. What is the authorization for this program, i.e., federal or state statute, etc.?

Federal Statutes - Public Law 105-220

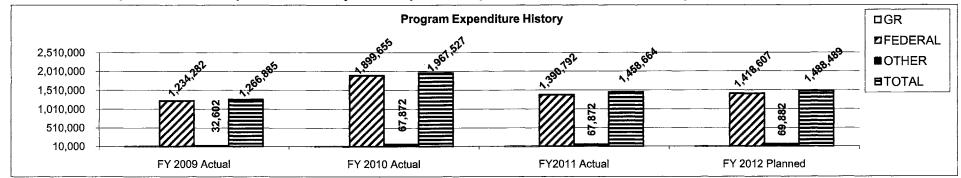
## 3. Are there federal matching requirements? If yes, please explain.

None

## 4. Is this a federally mandated program? If yes, please explain.

Workforce programs are federally mandated through the Workforce Investment Act of 1998. They are designed to aid states and local communities in developing a revitalized workforce investment system that provides workers with the information, advice, job search assistance, and training to get and keep good jobs, and to provide employers with skilled workers. This program provides the support functions to operate those programs.

## 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other" funds?

Two admin positions paid for out of the Missouri Job Development Fund.

## **Department of Economic Development**

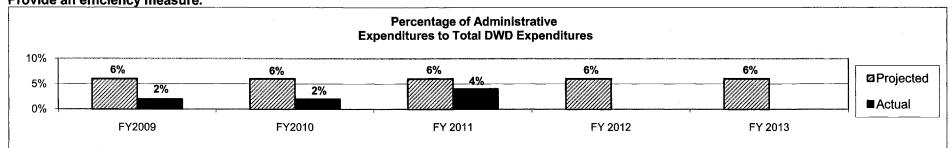
Program Name: Workforce Administration

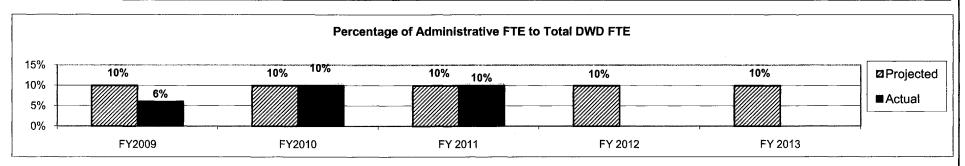
Program is found in the following core budget(s): Workforce Administration

7a. Provide an effectiveness measure.

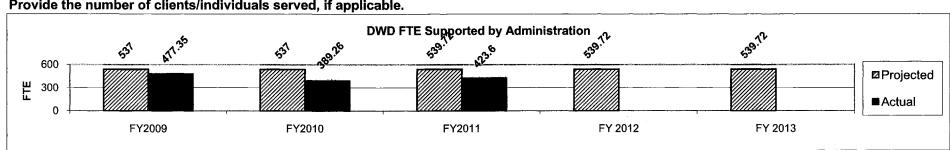
N/A

Provide an efficiency measure.





Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

#### Department of Economic Development

Program Name: METP/CAP

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

## 1. What does this program do?

Participants in the Missouri Employment and Training Program (METP) are provided services designed to move individuals to employment with earned income sufficient to support themselves and their families. The CAP program ended with the Division of Workforce Development on September 30, 2010. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The program is operated through the Division of Workforce Development as part of Executive Order 03-04.

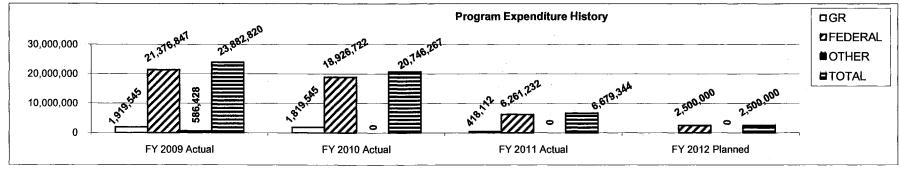
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

METP is federally mandated by the Food and Nutrition Act of 2008.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



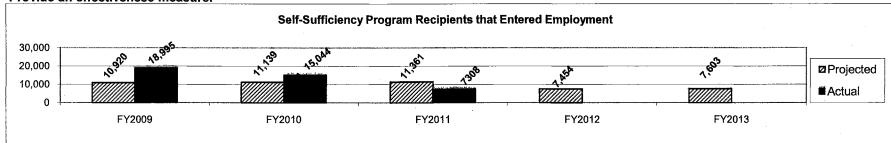
6. What are the sources of the "Other " funds?

## **Department of Economic Development**

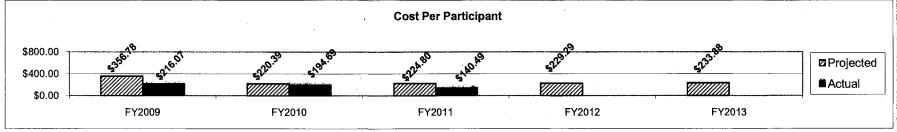
Program Name: METP/CAP

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

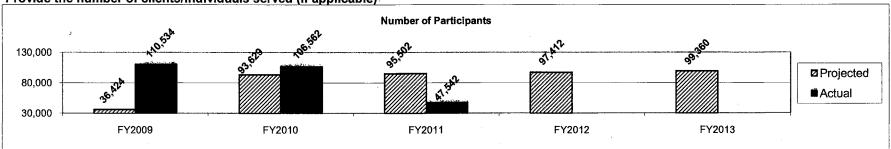
#### 7a. Provide an effectiveness measure.



## 7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served (if applicable)



Note: The projection for the Number of Participants for FY09 and beyond included CAP and METP participants. PFS participants are omitted due to the end of the program

7d. Provide a customer satisfaction measure, if available.

N/A

\*7a and 7c FY11 reflect METP activity only

# DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	******************* SECURED COLUMN	SECURED COLUMN
HERO AT HOME TRANSFER								
CORE								
FUND TRANSFERS DED-FED & OTHER	4,425	0.00	315,000	0.00	315,000	0.00	0	0.00
TOTAL - TRF	4,425	0.00	315,000	0.00	315,000	0.00	0	0.00
TOTAL	4,425	0.00	315,000	0.00	315,000	0.00	0	0.00
GRAND TOTAL	\$4,425	0.00	\$315,000	0.00	\$315,000	0.00	\$0	0.00

**Budget Unit 42381C Department: Economic Development Division: Workforce Development** Core: Hero at Home Transfer 1. CORE FINANCIAL SUMMARY FY 2013 Budget Request FY 2013 Governor's Recommendation GR Other Total Federal Other Total GR Fed PS PS 0 0 EE 0 0 0 EE **PSD PSD** TRF 315,000 315,000 TRF **Total** 315,000 315,000 Total 0 FTE 0.00 0.00 0.00 0.00 0.00 FTE Est. Fringe Est. Fringe 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds:

#### 2. CORE DESCRIPTION

The "Hero At Home" Program (formerly known as Guard at Home) provides assistance to the spouse of an active duty national guard or reserve component service member reservist to address immediate needs and employment in an attempt to keep the family from falling into poverty while the primary income earner is on active duty. The program also assists returning National Guard troops with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while such individual was deployed.

## 3. PROGRAM LISTING (list programs included in this core funding)

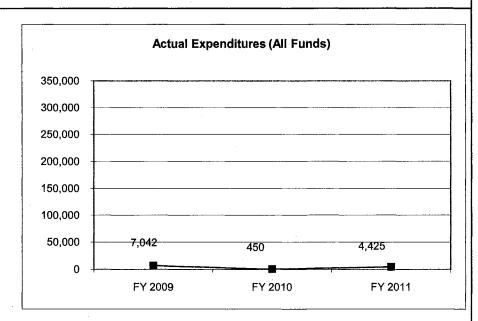
Hero at Home Program

Department: Economic Development
Division: Workforce Development
Core: Hero at Home Transfer

Budget Unit 42381C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY2012 Current Yr.
Appropriation (All Funds)	350,000	315,000	315,000	315,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	350,000	315,000	315,000	N/A
Actual Expenditures (All Funds)	7,042	450	4,425	N/A
Unexpended (All Funds)	342,958	314,550	310,575	N/A
Unexpended, by Fund:			-	
General Revenue	0	0	0	N/A
Federal	342,958	314,550	310,575	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

- (1) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".
- (2) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".
- (3) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT HERO AT HOME TRANSFER

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR		Federal	Other		Total	Explanation	
TAFP AFTER VETOES										
	TRF	0.00		0	315,000		0	315,000		
	Total	0.00		0	315,000		0	315,000		
DEPARTMENT CORE REQUEST										
	TRF	0.00		0	315,000		0	315,000		
	Total	0.00		Ó	315,000		0	315,000	•	
GOVERNOR'S RECOMMENDED	CORE									
	TRF	0.00		0	315,000	:	0	315,000		
	Total	0.00	w.	0	315,000		0	315,000		

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ÁCTUÁL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
HERO AT HOME TRANSFER					· · · · · · · · · · · · · · · · · · ·	<del></del>		
CORE TRANSFERS OUT	4,425	0.00	315,000	0.00	315.000	0.00		0.00
TOTAL - TRF	4,425	0.00	315,000	0.00	315,000	0.00	0	0.00
GRAND TOTAL	\$4,425	0.00	\$315,000	0.00	\$315,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$4,425	0.00	\$315,000	0.00	\$315,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

epartment:	<b>Economic</b>	Develo	pment

**Program Name: Hero at Home** 

Program is found in the following core budget(s):

Hero at Home

## 1. What does this program do?

The Hero at Home program (formerly known as Guard at Home) provides workforce services to eligible spouses of National Guard and Reserve members called to active duty and connects them with additional local resources to assist with financial needs. The services are aimed at improving the immediate crisis and providing a path for economic stability while the primary income is not available due to the active military commitment. Services available may include job placement assistance, vocational evaluation and vocational counseling to help the individual choose a viable employment goal, vocational training to acquire or upgrade skills needed to be marketable in the workforce, paid internships and subsidized employment to train on the job. Additional resources may include financial assistance to families facing financial crisis from overdue bills due to reduced income after the deployment of a spouse, assistance with paying daycare costs to pursue training and/or employment, assistance with covering the costs of transportation.

These services may also be available to assist the returning national guard or reserve member with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while they were deployed, or where the individual otherwise cannot return to their previous employment.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

House Bill 1787, 2006 Regular Session. HB 1787 created Section 620.515, 1-5, RSMo. House Bill 1678 620.515

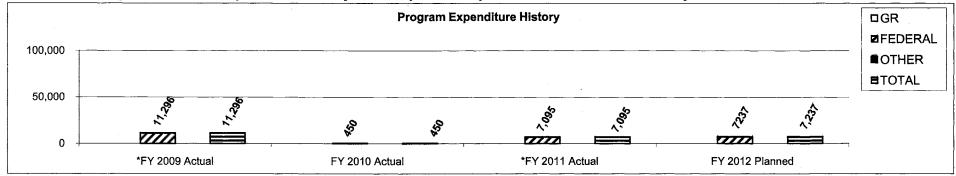
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Expenditures for this program can be found in the Workforce Administration core budget under "Other" funds.

\*Actual expenditures do not match the CDI due to transfers taking place the following fiscal year.

Department: Economic Development

Program Name: Hero at Home

Program is found in the following core budget(s): Hero at Home

#### 6. What are the sources of the "Other " funds?

Local match from non-federal funds to provide financial assistance.

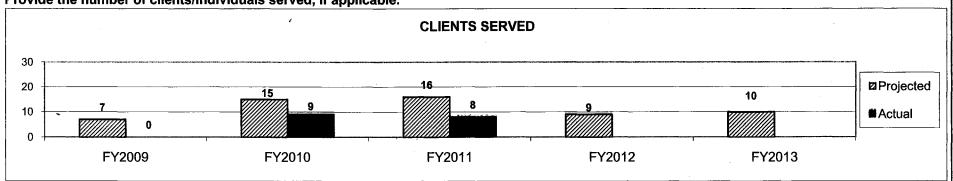
#### 7a. Provide an effectiveness measure.

N/A

## 7b. Provide an efficiency measure.

The Workforce Development Division has made funding available to all Regions for FY 2010. During the initial year of funding, only seven regions were allocated funds, based on location of potential participants. The Division determined the allocation methodology was not the most effective distribution of funds based on the population accessing services by region.

7c. Provide the number of clients/individuals served, if applicable.



## 7d. Provide a customer satisfaction measure, if available.

<sup>\*</sup> N/A - Customers of the Hero at Home program may be included in a pool of "randomly selected" Workforce Investment Act participants surveyed, but will not be surveyed separately.

## **DECISION ITEM SUMMARY**

Budget Unit		······································						
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013.	********	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED COLUMN	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		COLUMN
WORKFORCE PROGRAM						<del></del>		· ·
CORE								
EXPENSE & EQUIPMENT								•
GENERAL REVENUE	0	0.00	53,368	0.00	53,368	0.00		0.00
DIV JOB DEVELOPMENT & TRAINING	1,014,892	0.00	2,049,954	0.00	2,049,954	0.00		0.00
TOTAL - EE	1,014,892	0.00	2,103,322	0.00	2,103,322	0.00		0.00
PROGRAM-SPECIFIC		:						
GENERAL REVENUE	418,112	0.00	1,820,626	0.00	1,820,626	0.00		0.00
DIV JOB DEVELOPMENT & TRAINING	68,738,199	0.00	100,974,420	0.00	100,974,420	0.00		0.00
TOTAL - PD	69,156,311	0.00	102,795,046	0.00	102,795,046	0.00	-	0.00
TOTAL	70,171,203	0.00	104,898,368	0.00	104,898,368	0.00	***	0.00
GRAND TOTAL	\$70,171,203	0.00	\$104,898,368	0.00	\$104,898,368	0.00	\$	0.00

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Department: Economic Development Division: Workforce Development			Budget Unit 42390C							
						_				
Core: Workforce	Programs									
1. CORE FINANC	CIAL SUMMARY					· · · · · · · · · · · · · · · · · · ·	<del>.</del>			
	FY 2013 Budget Request						FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total			GR	Fed	Other	Total
PS	0	0	0	0	-	PS -			<del></del> - <del></del> -	0
EE	53,368	2,049,954	0	2,103,322		EE			·	0
PSD	1,820,626	100,974,420	0	102,795,046	E	PSD				0
TRF	0	0	0	0		TRF				0
Total	1,873,994	103,024,374	0	104,898,368	- -	Total =	0	0	0	0
FTE	0.00	0.00	0.00	0.00		FTE				0.00
Est. Fringe	0	Ō	Ö	0	1	Est. Fringe	0	Ō	0	0
Note: Fringes but	dgeted in House i	Bill 5 except for c	ertain fringes	budgeted	1	Note: Fringes	budgeted in F	louse Bill 5 e	xcept for certa	ain fringes
directly to MoDO1	r, Highway Patrol	, and Conservati	on.		]	budgeted direc	tly to MoDOT	, Highway Pa	trol, and Cons	servation.
Other Funds:	N/A					Other Funds:				
Notes:	An "E" is reques	ted for \$7,000,00	00 (Federal - I	PSD)		Notes:				
2. CORE DESCR	IPTION									
			•			<del></del>				

The Workforce Investment Act provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nations' businesses and the needs of the job seekers and those who want to further their careers. These are the funds that the State of Missouri is obligated to distribute to subcontractors and recipients according to the Federal and State statutes. Funds from the Wagner-Peyser Act of 1933 for public employment services are also administered by the division and are used to provide a no-fee employment service to individuals seeking employment and to employers seeking workers, as well as special projects that meet these purposes.

## 3. PROGRAM LISTING (list programs included in this core funding)

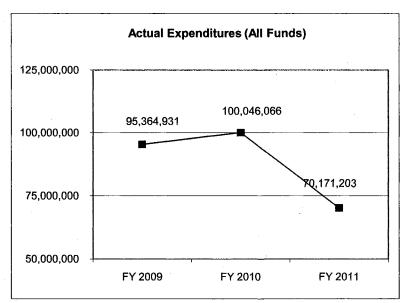
Workforce Programs

Department: Economic Development
Division: Workforce Development
Core: Workforce Programs

Budget Unit 42390C

#### 4. FINANCIAL HISTORY

FY 2009	FY 2010	FY 2011	FY 2012
Actual	Actual	Actual	Current Yr.
109,045,083	105,003,286	104,898,368	104,898,368
(59,367)	(159,367)	(1,455,882)	N/A
108,985,716	104,843,919	103,442,486	N/A
			N/A
13,620,785	4,797,853	33,271,283	N/A
0	0	0	NI/A
•	J	0	N/A
13,620,785	4,797,853	33,271,283	N/A
0	0	0	N/A
(1)	(2)	(3)	
	Actual  109,045,083 (59,367) 108,985,716  95,364,931 13,620,785  0 13,620,785 0	Actual         Actual           109,045,083 (59,367)         105,003,286 (159,367)           108,985,716         104,843,919           95,364,931         100,046,066 (13,620,785)           13,620,785         4,797,853 (4,797,853)           0         0           13,620,785         0           0         0           0         0           0         0           0         0           0         0           0         0           0         0           0         0	Actual         Actual         Actual           109,045,083         105,003,286         104,898,368           (59,367)         (159,367)         (1,455,882)           108,985,716         104,843,919         103,442,486           95,364,931         100,046,066         70,171,203           13,620,785         4,797,853         33,271,283           0         0         0           13,620,785         4,797,853         33,271,283           0         0         0           0         0         0           0         0         0



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (2) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (3) An "E" for \$7,000,000 federal TAA funds.

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE PROGRAM

# 5. CORE RECONCILIATION DETAIL

	Budget					•		
	Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	EE	0.00	53,368	2,049,954	0	2,103,322	2	
	PD	0.00	1,820,626	100,974,420	. 0	102,795,046	3	
	Total	0.00	1,873,994	103,024,374	0	104,898,368	- 3 =	
DEPARTMENT CORE REQUEST								
	EE	0.00	53,368	2,049,954	.0	2,103,322	2	
	PD	0.00	1,820,626	100,974,420	0	102,795,046	3	
	Total	0.00	1,873,994	103,024,374	. 0	104,898,368	3	
GOVERNOR'S RECOMMENDED	CORE							
	EE	0.00	53,368	2,049,954	0	2,103,322	2	
	PD	0.00	1,820,626	100,974,420	0	102,795,046	3 :	
	Total	0.00	1,873,994	103,024,374	0	104,898,368	3	

# **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE PROGRAM						· · · · · · · · · · · · · · · · · · ·		
CORE	÷							
TRAVEL, IN-STATE	3,106	0.00	36,000	0.00	36,000	0.00	C	0.00
TRAVEL, OUT-OF-STATE	0	0.00	4,500	0.00	4,500	0.00	. 0	0.00
SUPPLIES	240	0.00	60,100	0.00	60,100	0.00	C	0.00
PROFESSIONAL DEVELOPMENT	45,690	0.00	67,740	0.00	67,740	0.00	C	0.00
COMMUNICATION SERV & SUPP	2,751	0.00	195,845	0.00	195,845	0.00	C	0.00
PROFESSIONAL SERVICES	515,150	0.00	1,434,117	0.00	1,109,117	0.00		0.00
M&R SERVICES	443,116	0.00	125,160	0.00	450,160	0.00	C	0.00
COMPUTER EQUIPMENT	0	0.00	2,160	0.00	2,160	0.00		0.00
OTHER EQUIPMENT	0	0.00	100	0.00	100	0.00	C	0.00
PROPERTY & IMPROVEMENTS	0	0.00	500	0.00	500	0.00	C	0.00
BUILDING LEASE PAYMENTS	2,303	0.00	160,000	0.00	160,000	0.00	c	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	500	0.00	c	0.00
MISCELLANEOUS EXPENSES	2,536	0.00	16,600	0.00	16,600	0.00	· · · · · · · · · · · · · · · · · · ·	0.00
TOTAL - EE	1,014,892	0.00	2,103,322	0.00	2,103,322	0.00		0.00
PROGRAM DISTRIBUTIONS	69,156,311	0.00	102,795,046	0.00	102,795,046	0.00		
TOTAL - PD	69,156,311	0.00	102,795,046	0.00	102,795,046	0.00		· <del></del>
GRAND TOTAL	\$70,171,203	0.00	\$104,898,368	0.00	\$104,898,368	0.00	\$0	0.00
GENERAL REVENUE	\$418,112	0.00	\$1,873,994	0.00	\$1,873,994	0.00		0.00
FEDERAL FUNDS	\$69,753,091	0.00	\$103,024,374	0.00	\$103,024,374	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**Department: Economic Development** 

**Program Name: Workforce Programs** 

Program is found in the following core budget(s): Workforce Programs

#### 1. What does this program do?

This program provides the framework for a national workforce preparation and employment system that is designed to meet the needs of both businesses and job seekers as well as those that want to further their careers. The funds can be distributed to subcontractors and recipients according to Federal Statutes. It includes the funds that benefit Missouri for Trade Adjustment Assistance to enable American workers affected by international trade to rejoin the workforce by providing them with the means to attain competitive and marketable skills for today's increasingly competitive work environment. Programs included in this core are Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, Trade Adjustment Assistance, and the Missouri Employment and Training Program. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 105-220 and Public Law 93-618 for Trade

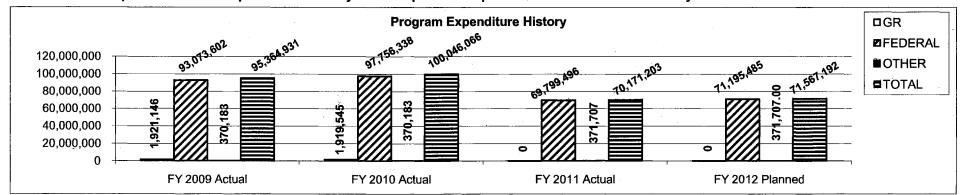
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Investment Act of 1998 and the Trade Act Reauthorization of 2007, and is designed to aid states and local communities in developing workforce investment systems that provide workers with the information, career counseling, employment assistance, and training to get and keep good jobs, and to provide employers with skilled workers.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



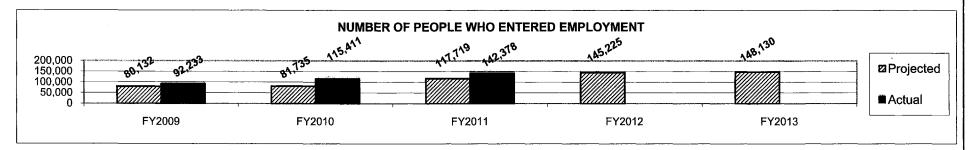
# **Department: Economic Development**

Program Name: Workforce Programs

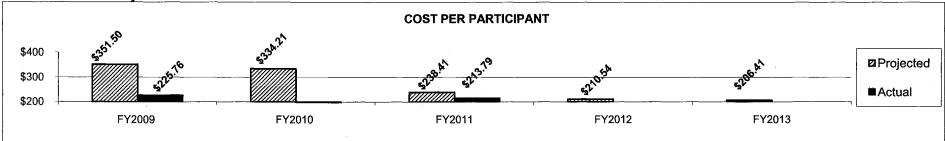
Program is found in the following core budget(s): Workforce Programs

6. What are the sources of the "Other " funds?

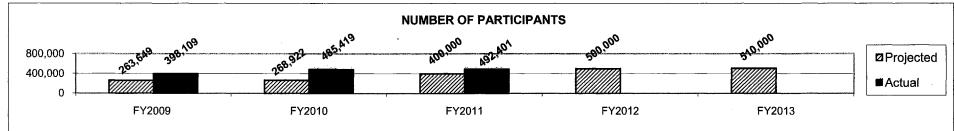
#### 7a. Provide an effectiveness measure.



### 7b. Provide an efficiency measure.



# 7c. Provide the number of clients/individuals served, if applicable.



# 7d. Provide a customer satisfaction measure, if available.

N/A

# **DECISION ITEM SUMMARY**

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
MISSOURI JOB DEVELOPMENT							<del> </del>	
CORE								
PROGRAM-SPECIFIC				4				
MISSOURI JOB DEVELOPMENT FUND	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	0	0.00
TOTAL - PD	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	0	0.00
TOTAL	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	. 0	0.00
GRAND TOTAL	\$9,177,327	0.00	\$14,502,235	0.00	\$14,502,235	0.00	\$0	0.00

ivision: Workf	conomic Developmen	t			Budget Unit _	42120C	<del>-</del>		
	Job Development	Funa	·	· · · · · · · · · · · · · · · · · · ·					
. CORE FINAN	ICIAL SUMMARY					<u> </u>	· · · · · · · · · · · · · · · · · · ·	····	
		2013 Budg	-					Recommend	
	GR	Federal	Other	Total		GR	Fed	Other	Total
P\$	0	0	0	0	PS				0
EE	0	0	0	0	EE				0
PSD	0	0	14,502,235	14,502,235 E	PSD				0
ΓRF	0	0	. 0	0	TRF				0
Γotal	0	0	14,502,235	14,502,235	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes bu	idgeted in House B	ill 5 except fo	or certain frin	ges	Note: Fringes	budgeted in H	louse Bill 5 e.	xcept for certa	ain fringes
budgeted directly	to MoDOT, Highwa	ay Patrol, an	d Conservati	on.	budgeted dire	ctly to MoDOT,	Highway Pa	trol, and Con-	servation.
Note: Fringes bu budgeted directly	udgeted in House B to MoDOT, Highwa	ill 5 except fo ay Patrol, an	or certain frin d Conservati	ges	Note: Fringes budgeted dire		louse Bill 5 e.	xcept for certa	
ther Funds:	Missouri Job Dev		ınd (0600)		Other Funds:				
Notes:	Requires a GR tra	ansfer.			Notes:				

An "E" is requested on PSD Other Funds.

#### 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Job Development Fund. The Missouri Job Development Fund provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology. This is a valuable retention tool and helps to keep jobs in the state.

This fund also provides salary and expense and equipment for 8 FTE that can be found in the Workforce Administration core under "Other". The Personal Service amount is \$371,707 and the Expense and Equipment amount is \$81,389. The 8 FTE provide support for the Missouri Job Development Fund, Community College New Jobs Training Program and the Job Retention Training Program.

## 3. PROGRAM LISTING (list programs included in this core funding)

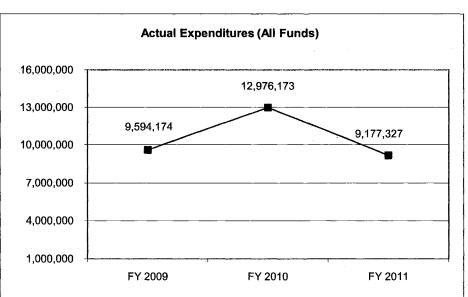
The Missouri Job Development Fund

Department: Economic Development
Division: Workforce Development
Core: Missouri Job Development Fund

Budget Unit 42120C

#### 4. FINANCIAL HISTORY

FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
10.640.835	10.640.835	9.502.235	14.502.235
0		0	N/A
10,640,835	10,157,441	9,502,235	N/A
9,594,174	12,976,173	9,177,327	N/A
1,046,661	(2,818,732)	324,908	N/A
0	0	0	N/A
0	0	0	N/A
1,046,661	(2,818,732)	324,908	N/A
(1)	(2)	(3)	
	Actual  10,640,835 0 10,640,835 9,594,174 1,046,661  0 1,046,661	Actual         Actual           10,640,835         10,640,835           0         (483,394)           10,640,835         10,157,441           9,594,174         12,976,173           1,046,661         (2,818,732)           0         0           1,046,661         (2,818,732)	Actual         Actual         Actual           10,640,835         10,640,835         9,502,235           0         (483,394)         0           10,640,835         10,157,441         9,502,235           9,594,174         12,976,173         9,177,327           1,046,661         (2,818,732)         324,908           0         0         0           1,046,661         (2,818,732)         324,908



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

- (1) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (2) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (3) An "E" is requested on \$9,502,235 Other funds to allow for processing of late bills received in July for training taking place through June 30. Therefore, we need access to the remaining unspent funds in July, and without re-appropriation authority, we can only do that through an estimated appropriation.

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENT MISSOURI JOB DEVELOPMENT

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal		Other	Total	Explanation		
TAFP AFTER VETOES					-					
	PD	0.00		)	0	14,502,235	14,502,235	5		
	Total	0.00		)	0	14,502,235	14,502,23	5		
DEPARTMENT CORE REQUEST								<b>-</b>		
	PD	0.00		)	0	14,502,235	14,502,235	5		
	Total	0.00		)	0	14,502,235	14,502,23	5		
GOVERNOR'S RECOMMENDED	CORE	<del>.</del>								
	PD	0.00		)	0	14,502,235	14,502,235	5	e a	
•	Total	0.00		)	0	14,502,235	14,502,23	5		

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
MISSOURI JOB DEVELOPMENT		· · · · · · · · · · · · · · · · · · ·		i.	:			· · · · · · · · · · · · · · · · · · ·
PROGRAM DISTRIBUTIONS	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	0	0.00
TOTAL - PD	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	0	0.00
GRAND TOTAL	\$9,177,327	0.00	\$14,502,235	0.00	\$14,502,235	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$9,177,327	0.00	\$14,502,235	0.00	\$14,502,235	0.00		0.00

**Department: Economic Development** 

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

#### 1. What does this program do?

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

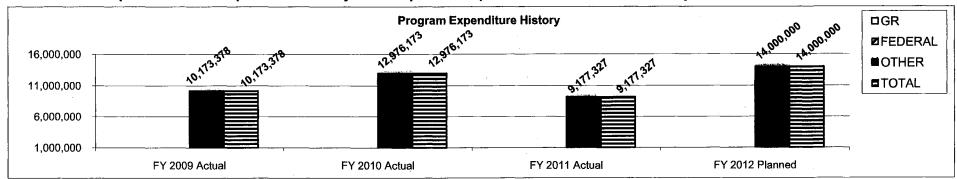
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 620.470 620.478, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

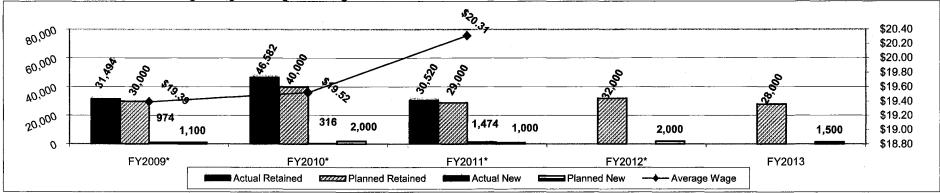
Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

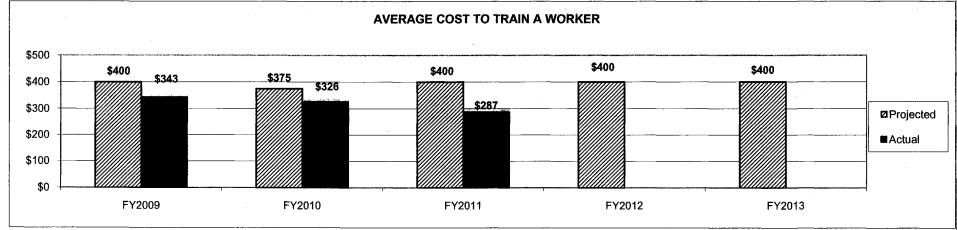
#### 7a. Provide an effectiveness measure.

New and Retained Jobs at a High Wage Through Training



<sup>\*</sup> In recent years, the Missouri Job Development Fund has become primarily an incumbent worker training program; the Community College New Jobs Training Program trains workers in newly created jobs.

7b. Provide an efficiency measure.

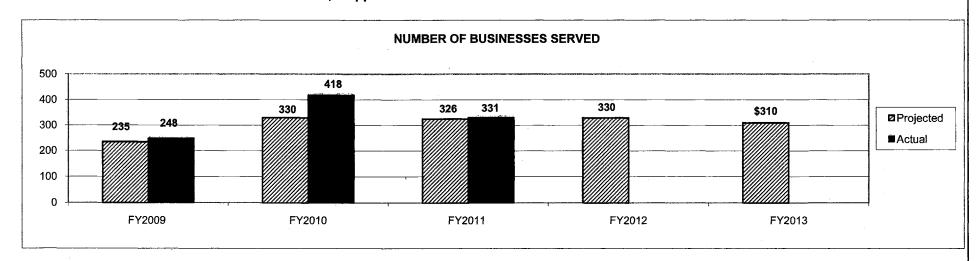


Department: Economic Development

Program Name: Missouri Job Development Fund

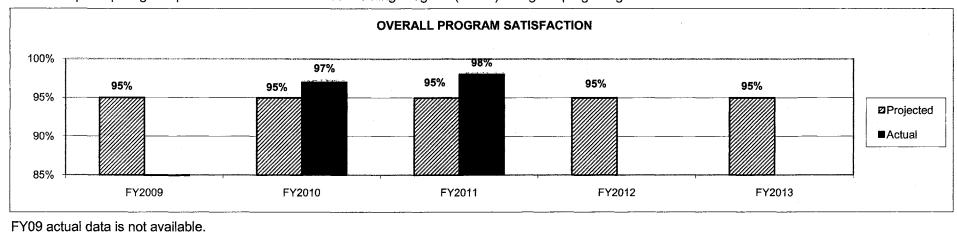
Program is found in the following core budget(s): Missouri Job Development Fund

# 7c. Provide the number of clients/individuals served, if applicable.



#### 7d. Provide a customer satisfaction measure, if available.

Percent of participating companies in DED's Customized Training Program (MJDF) rating the program good or excellent:



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DECISIO	'IN		30	IVIIVI	ARI

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	************** SECURED COLUMN	**************************************
MO JOB DEVELOP FUND-TRANSFER							<del></del>	
CORE	4							
FUND TRANSFERS								
GENERAL REVENUE	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	0	0.00
TOTAL - TRF	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00		0.00
TOTAL	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	0	0.00
GRAND TOTAL	\$9,646,979	0.00	\$9,945,339	0.00	\$9,945,339	0.00	\$0	0.00

im\_disummary

Department: Economic Development

**Budget Unit 42130C** 

Division: Workforce Development

Core: Missouri Job Development Fund Transfer

#### 1. CORE FINANCIAL SUMMARY

	FY	′ 2013 Budge	t Request	
_	GR	Federal	Other	Total
PS	. 0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	9,945,339	0	0	9,945,339
Total	9,945,339	0	0	9,945,339
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes bud				
budgeted directly to	o MoDOT, Highw	ay Patrol, and	Conservation	on.

budgeted directly to MoDOT, Highway Patrol, and C

Other Funds:

Notes:

\$9,945,339 of the spending authority associated with this transfer

can be found in the Missouri Job Development Fund core. \$453,096 can be found in the Workforce Administration core

(\$371,707 PS and \$81,389 EE).

	FY 201	FY 2013 Governor's Recommendation								
	GR	Fed	Other	Total						
PS				0						
EE				0						
PSD				0						
TRF				0						
Total	0	0	0	. 0						

0.00

| Est. Fringe | 0 | 0 | 0 | 0 | 0 | Note: Fringes budgeted in House Bill 5 except for certain fringes

budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

FTE

#### 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Job Development Fund (MJDF) Program. The purpose of the program is to provide funds that can be used by eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.

# 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Job Development Fund Transfer

Department: Economic Development

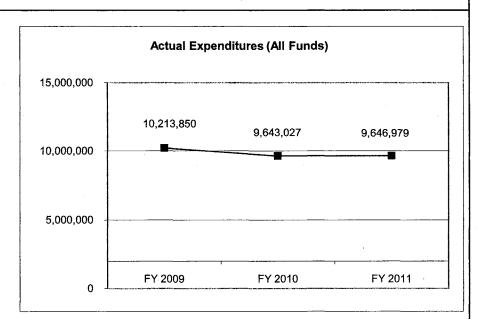
Budget Unit 42130C

**Division: Workforce Development** 

Core: Missouri Job Development Fund Transfer

# 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	11,083,939	11,083,939	9,945,339	9,945,339
Less Reverted (All Funds)	(870,089)	(1,440,912)	(298, 360)	N/A
Budget Authority (All Funds)	10,213,850	9,643,027	9,646,979	N/A
Actual Expenditures (All Funds)	10,213,850	9,643,027	9,646,979	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(2)		(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Requires a GR transfer to the MO Job Development Fund.
- (2) FY10 transfer is from Federal Budget Stabilization Funds (2000)

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENT MO JOB DEVELOP FUND-TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	9,945,339	0	0	9,945,339	9
	Total	0.00	9,945,339	0	0	9,945,339	9
DEPARTMENT CORE REQUEST							
	TRF	0.00	9,945,339	0	0	9,945,339	9
	Total	0.00	9,945,339	0	Ø	9,945,339	9
GOVERNOR'S RECOMMENDED	CORE					* •	
	TRF	0.00	9,945,339	. 0	0	9,945,339	9
	Total	0.00	9,945,339	0	0	9,945,339	9

# **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
MO JOB DEVELOP FUND-TRANSFER CORE								
TRANSFERS OUT	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	0	0.00
TOTAL - TRF	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	0	0.00
GRAND TOTAL	\$9,646,979	0.00	\$9,945,339	0.00	\$9,945,339	0.00	\$0	0.00
GENERAL REVENUE	\$9,646,979	0.00	\$9,945,339	0.00	\$9,945,339	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$ \$0	0.00	\$0	0.00	\$0	0.00		0.00

Department: Economic Development

Program Name: Missouri Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Job Development Fund Transfer

### 1. What does this program do?

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

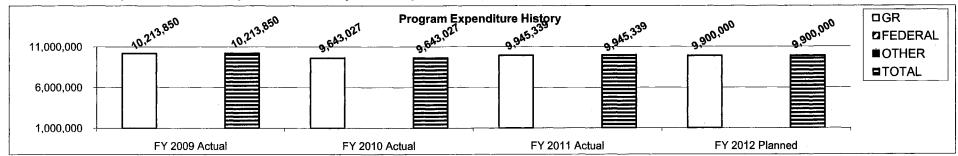
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 620.470 620.478, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY10 expenditure restrictions taken out of FY2010 Planned Expenditures

6. What are the sources of the "Other " funds?

N/A

	artment: Economic Development
	gram Name: Missouri Job Development Fund Transfer gram is found in the following core budget(s): Missouri Job Development Fund Transfer
	Provide an effectiveness measure. This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.
7b.	Provide an efficiency measure.  This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.
7c.	Provide the number of clients/individuals served, if applicable. This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.
7d.	Provide a customer satisfaction measure, if available. This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.

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Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	********
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMM COLLEGE NEW JOBS TRAININ								
CORE								
PROGRAM-SPECIFIC								
MO COMMUNITY COLLEGE JOB TRAIN	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
TOTAL - PD	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
TOTAL	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
GRAND TOTAL	\$3,175,559	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$0	0.00

**Budget Unit 42150C** Department: Economic Development **Division: Workforce Development** Core: Community College New Jobs Training 1. CORE FINANCIAL SUMMARY FY 2013 Budget Request FY 2013 Governor's Recommendation GR Federal Other Fed Other Total GR Total PS 0 PS EE 0 0 0 EE **PSD** 16,000,000 16,000,000 E **PSD TRF** TRF Total 0 16,000,000 16,000,000 **Total** 0 0 **FTE** 0.00 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Community College New Jobs Training (0563) Other Funds: Other Funds: Notes: An "E" is requested on \$16,000,000 PSD in Other. Notes:

#### 2. CORE DESCRIPTION

The Community College New Jobs Training Program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. The program targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.

# 3. PROGRAM LISTING (list programs included in this core funding)

The Community College New Jobs Training Program

Department: Economic Development

**Budget Unit 42150C** 

Division: Workforce Development

Core: Community College New Jobs Training

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.		Actual Expe	nditures (All Funds)	
appropriation (All Funds) ess Reverted (All Funds)	16,000,000 0	16,000,000	16,000,000	16,000,000 <b>E</b> N/A	16,000,000			обиссиненция выейн накологический кулькамик имуранци и остигна
udget Authority (All Funds)	16,000,000	16,000,000	16,000,000	N/A	12,000,000			
actual Expenditures (All Funds) Inexpended (All Funds)	4,175,591 11,824,409	3,228,601 12,771,399	3,175,559 12,824,441	N/A N/A	10,000,000			
Inexpended, by Fund: General Revenue Federal	0	0 0	0	N/A N/A	6,000,000 4,000,000	4,175,591	3,228,601	3,175,559
Other	11,824,409 <b>(1)</b>	12,771,399 <b>(2)</b>	12,824,441 <b>(3)</b>	N/A	2,000,000	FY 2009	FY 2010	FY 2011

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

- (1) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month to month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
- (2) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month to month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
- (3) An "E" is requested on \$16,000,000

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT COMM COLLEGE NEW JOBS TRAININ

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	PD	0.00	. 0	0	16,000,000	16,000,000	,	
	Total	0.00	0	0	16,000,000	16,000,000	- <u>-</u>	
DEPARTMENT CORE REQUEST							•	
	PD	0.00	0	0	16,000,000	16,000,000		
	Total	0.00	0	0	16,000,000	16,000,000		
GOVERNOR'S RECOMMENDED	CORE							
	PD	0.00	0	0	16,000,000	16,000,000		
	Total	0.00	0	0	16,000,000	16,000,000	_ <u>}</u> 	

# **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLÅR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
COMM COLLEGE NEW JOBS TRAININ				<del></del>	<del></del>			
CORE								
PROGRAM DISTRIBUTIONS	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
TOTAL - PD	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
GRAND TOTAL	\$3,175,559	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$3,175,559	0.00	\$16,000,000	0.00	\$16,000,000	0.00		0.00

**Department: Economic Development** 

Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

#### 1. What does this program do?

This program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. It targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs. Due to the flexibility of the program, it serves as a training tool for the workforce and also serves as an economic development incentive. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

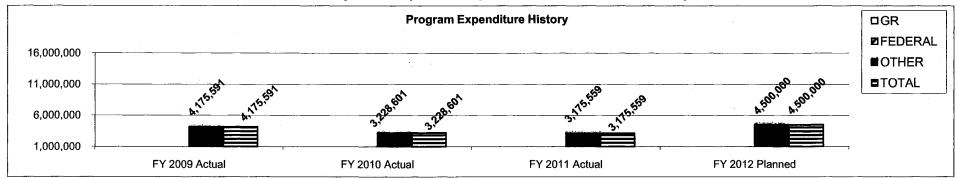
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 178.892 178.896, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

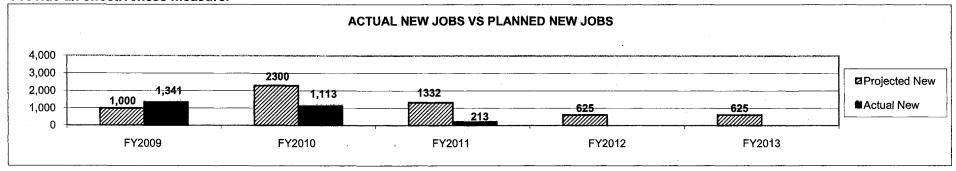
Community College New Jobs Training Fund (0563)

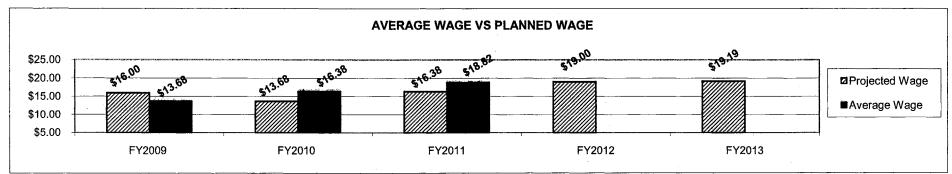
## Department: Economic Development

Program Name: Community College New Jobs Training Program

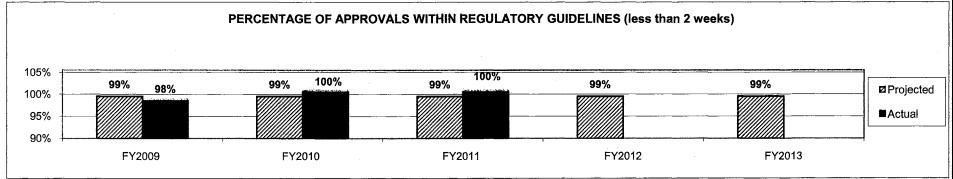
Program is found in the following core budget(s): Community College New Jobs Training

#### 7a. Provide an effectiveness measure.



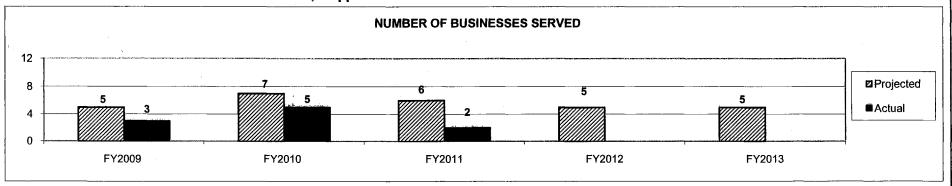


# 7b. Provide an efficiency measure.



Department: Economic Development
Program Name: Community College New Jobs Training Program
Program is found in the following core budget(s): Community College New Jobs Training

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISI	ONI	TFM	SU	MMAR	Y
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Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	********
Budget Object Summary	ACTUAL	ACTUÂL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR,	FTE	DOLLAR	FTE	COLUMN	COLUMN
JOBS RETENTION TRAINING PRG	**					· ·		
CORE	· · · · · · · · · · · · · · · · · · ·							
PROGRAM-SPECIFIC								* •
MO COMMUN COLL JOB RET TRG PRG	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00		0.00
TOTAL - PD	5,758,163	0,00	10,000,000	0.00	10,000,000	0.00		0.00
TOTAL	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00		0.00
GRAND TOTAL	\$5,758,163	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$0	0.00

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Division: Worl	conomic Developm kforce Developmen ention Training Pro	ıt			Budget Unit	42155C			
. CORE FINAN	NCIÁL SUMMARY			· · · · · · · · · · · · · · · · · · ·					
	FY	2013Budge	et Request			FY 201	3Governor's	Recommend	dation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS				0
EE	0	0	0	0	EE				0
PSD	0	0	10,000,000	10,000,000	PSD				0
TRF	0	0	0	0	TRF				0
Total	0	0	10,000,000	10,000,000	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	0	0	Ō	0	Est. Fringe	0	0	0	0
Note: Fringes b	udgeted in House Bi	II 5 except fo	or certain frin	ges	Note: Fringe	s budgeted in l	House Bill 5	except for cert	tain fringes
budgeted directly	y to MoDOT, Highwa	ay Patrol, an	d Conservati	on.	budgeted dire	ectly to MoDO	T, Highway P	atrol, and Cor	nservation.
Other Funds:	Job Retention Tra	aining Progra	am Fund (07	17)	Other Funds:	Job Retention	n Training Pro	ogram Fund (0	0717)

### 2. CORE DESCRIPTION

The Job Retention Training Program offers an incentive for the retention of existing jobs by providing education and training to existing industries. The program targets companies with plans to move outside the state to find skilled labor by providing training assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs. DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. There is a \$45 million cap on the amount of outstanding certificates for this program, so it is estimated that at least \$10 million is required to handle that debt load (Section 178.983, RSMo.)

# 3. PROGRAM LISTING (list programs included in this core funding)

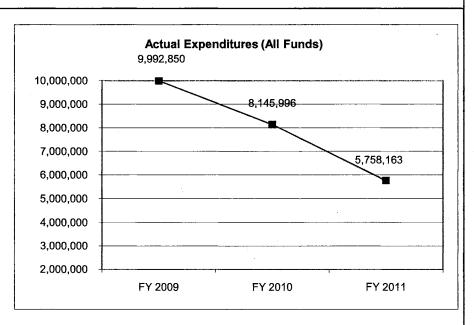
Job Retention Training Program

Department: Economic Development
Division: Workforce Development
Core: Job Retention Training Program

Budget Unit 42155C

### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.	
Appropriation (All Funds)	10,000,000	10,000,000	10,000,000	10,000,000	
Less Reverted (All Funds)	0	0	0	N/A	
Budget Authority (All Funds)	10,000,000	10,000,000	10,000,000	N/A	
Actual Expenditures (All Funds)	9,992,850	8,145,996	5,758,163	N/A	
Unexpended (All Funds)	7,150	1,854,004	4,241,837	N/A	
Unexpended, by Fund:					
General Revenue	0	0	0	N/A	
Federal	0	0	0	N/A	
Other	7,150 <b>(1)</b>	1,854,004 <b>(2)</b>	4,241,837 <b>(3)</b>	N/A	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Notes:

(1-3) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of retained jobs and wages which can vary month-to-month. This is turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to companies for projects that have not finalized yet.

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENT JOBS RETENTION TRAINING PRG

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	PD	0.00	0	0	10,000,000	10,000,000	)	
	Total	0.00	0	0	10,000,000	10,000,000	<u>.</u>	
DEPARTMENT CORE REQUEST							<del>-</del>	
	PD	0.00	. 0	0	10,000,000	10,000,000	<u>)</u>	
	Total	0.00	0	0	10,000,000	10,000,000	<u></u>	
GOVERNOR'S RECOMMENDED	CORE		•					
	PD	0.00	0	0	10,000,000	10,000,000	)	
	Total	0.00	0	. 0	10,000,000	10,000,000		

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
JOBS RETENTION TRAINING PRG	· .	· · · · · · · · · · · · · · · · · · ·	• .		-			
CORE		*						
PROGRAM DISTRIBUTIONS	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
TOTAL - PD	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
GRAND TOTAL	\$5,758,163	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$5,758,163	0.00	\$10,000,000	0.00	\$10,000,000	0.00		0.00

**Department: Economic Development** 

**Program Name: Job Retention Training Program** 

Program is found in the following core budget(s): Job Retention Training Program

#### 1. What does this program do?

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies at risk to relocate out of the state due to a need for highly-skilled workers. The program serves as a training program and as an economic development incentive program for retention. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

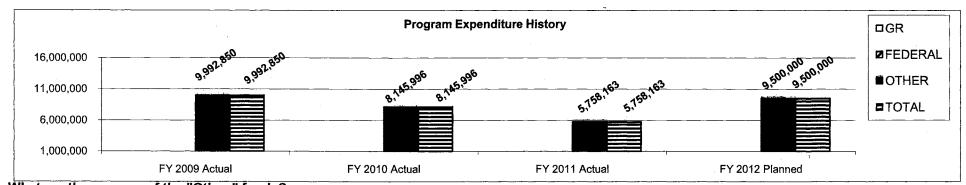
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) 178.760 178.764, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

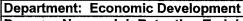
No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

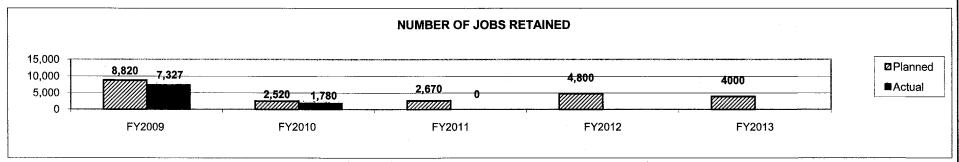
Job Retention Training Program Fund (0717)

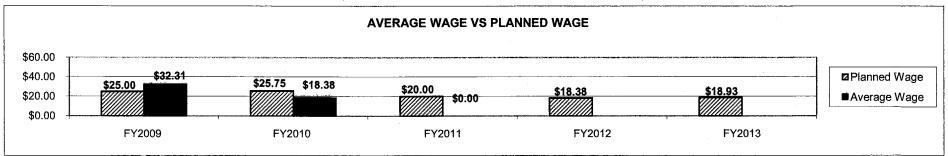


Program Name: Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

#### 7a. Provide an effectiveness measure.



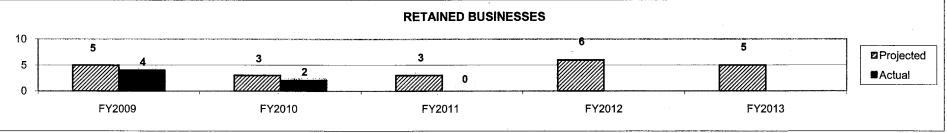


<sup>\*\*</sup>It is anticipated that all of the projects effective in 2006 and 2007 will utilize all of the appropriation for at least three years.

# 7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals (businesses) served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

# DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
WOMEN'S COUNCIL		<u>-</u>						
CORE								
PERSONAL SERVICES DIV JOB DEVELOPMENT & TRAINING	55,167	1.00	55,167	1.00	55,167	1.00	. 0	0.00
TOTAL - PS	55,167	1.00	55,167	1.00	55,167	1.00	0	0.00
EXPENSE & EQUIPMENT DIV JOB DEVELOPMENT & TRAINING	16,501	0.00	16,502	0.00	16,502	0.00	0	0.00
TOTAL - EE	16,501	0.00	16,502	0.00	16,502	0.00	0	0.00
TOTAL	71,668	1.00	71,669	1.00	71,669	1.00	0	0.00
GRAND TOTAL	\$71,668	1.00	\$71,669	1.00	\$71,669	1.00	\$0	0.00

Department: Eco	onomic Develop	ment			Budget Unit	t Unit <u>42420C</u>					
Division : Workf	orce Developme	ent			•	·					
Core: Women's	Council				•						
1. CORE FINANC	CIAL SUMMARY			<u> </u>							
	F'	Y 2013 Budge	et Request			FY 201	3 Governor	s Recommen	dation		
	GR	Federal	Other	Total		GR	Fed	Other	Total		
PS	0	55,167	0	55,167	PS				0		
EE	0	16,502	0	16,502	EE				0		
PSD	0	0	0	0	PSD				0		
TRF	0	0	0	0	TRF				0		
Total	0	71,669	0	71,669	Total	0	0	0	0		
FTE	0.00	1.00	0.00	1.00	FTE				0.00		
Est. Fringe	0	30,778	0	30,778	Est. Fringe	0	0	0	0		
Note: Fringes bud	dgeted in House I	Bill 5 except fo	r certain fring	es es	Note: Fringe	s budgeted in	House Bill 5	except for cer	tain fringes		
budgeted directly	to MoDOT, Highv	vay Patrol, and	d Conservatio	n.	budgeted dire	ectly to MoDO	T, Highway I	Patrol, and Cor	nservation.		
Other Funds:					Other Funds:						
	======				· <del> · _ · _ · </del>	<del></del>					

#### 2. CORE DESCRIPTION

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per Section 186.016, RSMo., the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and insure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to participate in already existing federal, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.

## 3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which provides the following:

- non-traditional skills training.
- training programs for women in the workforce and women in business

Department: Economic Development

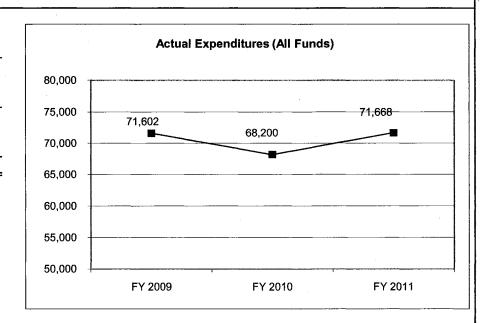
Budget Unit 42420C

Division: Workforce Development

Core: Women's Council

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	71,669	71,669	71,669	71,669
Less Reverted (All Funds)	71,009	71,009	71,009	11,009
Budget Authority (All Funds)	71,669	71,669	71,669	N/A
Actual Expenditures (All Funds)	71,602	68,200	71,668	N/A
Unexpended (All Funds)	67	3,469	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	67	3,469	1	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Minimal PS and E&E lapse.
- (2) Minimal PS lapse.

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMEN WOMEN'S COUNCIL

# 5. CORE RECONCILIATION DETAIL

	Budget					,		•		
	Class	FTE	GR		Federal	Other	Total	Explanation		
TAFP AFTER VETOES										
	PS	1.00		0	55,167	0	55,167	•		
	EE	0.00		0	16,502	0	16,502			
	Total	1.00		0	71,669	0	71,669	-   		
DEPARTMENT CORE REQUEST		:					-			
	PS	1.00		0	55,167	0	55,167	•		
	EE	0.00		0	16,502	0	16,502			
	Total	1.00		.0	71,669	0	71,669	-		•
GOVERNOR'S RECOMMENDED	CORE		7 50 10000000000							
	PS	1.00		0	55 <u>,</u> 167	0	55,167			
	EE	0.00		0	16,502	0	16,502			
	Total	1.00		0	71,669	0	71,669	- ) -		

# **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WOMEN'S COUNCIL		·						
CORE								
PRINCIPAL ASST BOARD/COMMISSON	55,167	1.00	55,167	1.00	55,167	1.00	(	0.00
TOTAL - PS	55,167	1.00	55,167	1.00	55,167	1.00		0.00
TRAVEL, IN-STATE	4,319	0.00	5,975	0.00	5,975	0.00	ď	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	(	0.00
FUEL & UTILITIES	0	0.00	25	0.00	25	0.00	. (	0.00
SUPPLIES	1,917	0.00	3,242	0.00	3,242	0.00	•	0.00
PROFESSIONAL DEVELOPMENT	720	0.00	1,150	0.00	1,150	0.00	. (	0.00
COMMUNICATION SERV & SUPP	1,040	0.00	1,100	0.00	1,100	0.00	(	0.00
PROFESSIONAL SERVICES	7,353	0.00	3,352	0.00	3,352	0.00	. (	0.00
BUILDING LEASE PAYMENTS	750	0.00	1,075	0.00	1,075	0.00	(	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	146	0.00	146	0.00	· (	0.00
MISCELLANEOUS EXPENSES	402	0.00	292	0.00	292	0.00	· · · · · · · · · · · · · · · · · · ·	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	(	0.00
TOTAL - EE	16,501	0.00	16,502	0.00	16,502	0.00	(	0.00
GRAND TOTAL	\$71,668	1.00	\$71,669	1.00	\$71,669	1.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$71,668	1.00	\$71,669	1.00	\$71,669	1.00	•	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

Department: Economic Development	 			 	
Program Name: Women's Council					
Program is found in the following core budget(s): Women's Council					

#### 1. What does this program do?

The Council acts as an informational, referral and resource service provider for women in the state of Missouri. The services provided by the Council help Missouri women achieve economic self-sufficiency by providing information to governmental programs, organizations and associations which provide education, training and leadership opportunities as well as partnering with other agencies to promote awareness of women's health related issues. The Women's Council provides information through several resource documents including the Self Sufficiency Standard Plan, the Women's Resource Guide and Fact Sheets that are available in both print version and can be downloaded from the Women's Council website. In addition, the Women's Council provides information by acting as a telephone and email conduit and by providing historical data on the input women have had on the state of Missouri through the Missouri Women's Council History Exhibit. The Council also sends an E-newsletter entitled the "Women's Edition" to over 6,000 individuals each month including Missouri Minority Business Enterprise (WBE Program) certified businesses.

In addition, the Women's Council helps women with the certification process in the Minority/Women Business Enterprise (M/WBE Program). This program provides greater opportunities for minority and women owned businesses to be eligible for benefits such as supportive services, technical and nontechnical assistance, and the opportunity to better access State-aid contracting programs.

The Women's Council established the annual "Award of Distinction" to recognize, honor, and celebrate women and organizations that have helped shape Missouri and continue to contribute their talents and skills to improve and enhance the quality of life for women.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The Missouri Women's Council is created by state statute, Sections 186.005 - 186.019 RSMo.

3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

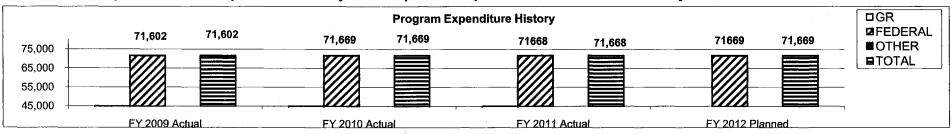
No

#### Department: Economic Development

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



#### 6. What are the sources of the "Other " funds?

N/A

#### 7a. Provide an effectiveness measure.

- (1) The women who contact the Missouri Women's Council will gain the assistance needed to help them obtain their economic goals.
- (2) Women who contact the Missouri Women's Council will be able to have detailed information on how to start a business in Missouri as a result of the information we provide.
- (3) More Missouri women will contact our state website than last year.

## 7b. Provide an efficiency measure.

The phone calls, e-mails and women attending conferences have increased.

## 7c. Provide the number of clients/individuals served, if applicable.

	CY09	CY09* **		10	CY11***	CY12	
	Estimated	Actual	Projected	Actual	Projected	Projected	
Website hits - Womens Council	300,000	15,711	12,000	20,400	12,700	22,440	
Website hits - WOB site	6,500	3,782	3,100	3,900	4,200	5,280	7
Total Website hits	306,500	19,493	258,169	24,300	258,169	258,169	7
							<b>-</b>

<sup>\*</sup> CY07 & CY08 totals are the total e-mails received. CY09 totals are the total website hits.

# 7d. Provide a customer satisfaction measure, if available.

N/A

<sup>\*\*</sup> CY09 -New tracking system used and data was estimated for the Women's Council January 1 - March 1 and WOB January 1 - May 14.

<sup>\*\*\*</sup> CY11 - Actual numbers won't be available until 2012.

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ARTS COUNCIL								
CORE								
PERSONAL SERVICES								
DED COUNCIL ARTS FEDERAL OTHER	202,259	5.50	293,187	6.51	293,187	6.51	0	0.00
MO ARTS COUNCIL TRUST	289,522	6.79	462,100	8.49	462,100	8.49	0	0.00
TOTAL - PS	491,781	12.29	755,287	15.00	755,287	15.00	0	0.00
EXPENSE & EQUIPMENT								
DED COUNCIL ARTS FEDERAL OTHER	0	0.00	28,205	0.00	28,205	0.00	0	0.00
MO ARTS COUNCIL TRUST	62,886	0.00	294,326	0.00	294,326	0.00	0	0.00
TOTAL - EE	62,886	0.00	322,531	0.00	322,531	0.00	0	0.00
PROGRAM-SPECIFIC								
DED COUNCIL ARTS FEDERAL OTHER	495,739	0.00	606,809	0.00	606,809	0.00	0	0.00
MO ARTS COUNCIL TRUST	6,855,048	0.00	8,264,088	0.00	8,264,088	0.00	0	0.00
TOTAL - PD	7,350,787	0.00	8,870,897	0.00	8,870,897	0.00	0	0.00
TOTAL	7,905,454	12.29	9,948,715	15.00	9,948,715	15,00	. 0	0.00
GRAND TOTAL	\$7,905,454	12.29	\$9,948,715	15.00	\$9,948,715	15.00	\$0	0.00

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Dudget Unit 42240C

Federal   Other   Total   GR   Fed   Other   Total		CIAL SUMMARY F	Y 2012 Budg	et Request			FY 201	2 Governor's	Recommend	dation
FEE			_	•	Total		GR	Fed	Other	Total
PSD         0         606,809         8,264,088         8,870,897         PSD         0         0           TRF         0         0         0         0         0         TRF         0         0         0         0           FTE         0.00         6.51         8.49         15.00         FTE         0.0         0         0         0         0           Est. Fringe         0         163,569         257,806         421,375         Est. Fringe         0         0         0         0           Note: Fringes budgeted in House Bill 5 except for certain fringes         Note: Fringes budgeted in House Bill 5 except for certain fringes	PS	Ō	293,187	462,100	755,287	PS				. 0
TRF Total         0         0         0         0         TRF Total         Total         0	EE	0	28,205	294,326	322,531	EE				0
Total         0         928,201         9,020,514         9,948,715         Total         0         0         0         0           FTE         0.00         6.51         8.49         15.00         FTE         0.0           Est. Fringe         0         163,569         257,806         421,375         Est. Fringe         0         0         0         0           Note: Fringes budgeted in House Bill 5 except for certain fringes         Note: Fringes budgeted in House Bill 5 except for certain fringes         Note: Fringes budgeted in House Bill 5 except for certain fringes	PSD	. 0	606,809	8,264,088	8,870,897	PSD				0
FTE         0.00         6.51         8.49         15.00         FTE         0.0           Est. Fringe         0         163,569         257,806         421,375         Est. Fringe         0         0         0         0           Note: Fringes budgeted in House Bill 5 except for certain fringes         Note: Fringes budgeted in House Bill 5 except for certain fringes         Note: Fringes budgeted in House Bill 5 except for certain fringes	TRF	0	0	0	0	TRF				0
Est. Fringe       0       163,569       257,806       421,375         Note: Fringes budgeted in House Bill 5 except for certain fringes       Note: Fringes budgeted in House Bill 5 except for certain fringes	Total	0	928,201	9,020,514	9,948,715	Total	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes  Note: Fringes budgeted in House Bill 5 except for certain fringes	FTE	0.00	6.51	8.49	15.00	FTE				0.00
	Est. Fringe	0	163,569	257,806	421,375	Est. Fringe	0	0	0	0
budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation.	Note: Fringes bu	dgeted in House E	Bill 5 except fo	or certain fring	es	Note: Fringes b	udgeted in	House Bill 5	except for cert	tain fringes
	budgeted directly	to MoDOT, Highw	ay Patrol, an	d Conservatio	on.	budgeted directly	y to MoDO	T, Highway P	atrol, and Cor	servation.
Other Funds: Missouri Arts Council Trust Fund (0262) Other Funds:	Notes:	Requires a GR to		, ,	(0262)					

#### 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Arts Council Trust Fund. The Missouri Arts Council provides matching grants to Missouri non-profit, tax-exempt organizations. MAC encourages and stimulates the growth, development, and appreciation of the arts in Missouri by funding quality arts programming. Grant categories include: arts education, arts services, community arts, and discipline programs (i.e. dance, theater, music, festivals, etc.). Applicants must demonstrate that their art projects have high artistic quality and that the organization has sound administration and financial management skills. Applicants include but are not limited to: arts organizations; community arts agencies; K-12 schools; colleges and universities; art museums, city agencies and chambers of commerce that present art to their communities. Funding recommendations are made by advisory panels of Missouri citizens. The review criteria is based on artistic quality, community involvement, management ability, and diversity of the audience served. All MAC-supported activities must be open and accessible to the general public. Federal dollars fund 12.8% of MAC's programs and administration. The MAC Trust Fund provides funding for 87.2% of MAC's programs and administration.

## 3. PROGRAM LISTING (list programs included in this core funding)

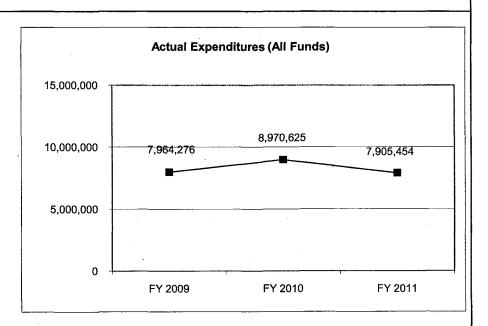
Arts Council Programs

Department: Economic Development
Division: Missouri Arts Council
Core: Missouri Arts Council

Budget Unit 42340C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
	40.000.000	0.750.000	0.040.745	0.040.745
Appropriation (All Funds)	10,000,000	9,750,000	9,948,715	9,948,715
Less Reverted (All Funds)	(500,000)	0	0	N/A
Budget Authority (All Funds)	9,500,000	9,750,000	9,948,715	N/A
Actual Expenditures (All Funds)	7,964,276	8,970,625	7,905,454	N/A
Unexpended (All Funds)	1,535,724	779,375	2,043,261	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
	•	•	•	
Federal	113,545	83,347	230,203	N/A
Other	1,422,179	696,028	1,813,058	N/A
	(1)	(2)	-3	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) (2) (3) - The unexpended Federal money is due to funds carried over to next fiscal year.

(1) (2) (3) - The unexpended "Other" fund is due to money not being spent by MAC in order to preserve the Missouri Arts Council Trust

Fund.

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMEN MO ARTS COUNCIL

# 5. CORE RECONCILIATION DETAIL

	Budget				-					
	Class	FTE	GR		Federal	Other	Total	Explanation		
TAFP AFTER VETOES			<del></del>							
	PS	15.00		0	293,187	462,100	755,287			
	EE	0.00		0	28,205	294,326	322,531		+	?
	PD	0.00		0	606,809	8,264,088	8,870,897	•		
	Total	15.00		0	928,201	9,020,514	9,948,715	<u>-</u> <u>-</u>	**	
DEPARTMENT CORE REQUEST	,							<del>-</del>		
	PS	15.00		0	293,187	462,100	755,287	•		
	EE	0.00	3	0	28,205	294,326	322,531			
	PD	0.00		0	606,809	8,264,088	8,870,897	•		
	Total	15.00		0	928,201	9,020,514	9,948,715			
GOVERNOR'S RECOMMENDED	CORE	-						<del>-</del>		
	PS	15.00		0	293,187	462,100	755,287	:		
	EE	0.00		0	28,205	294,326	322,531			
	PD	0.00		0	606,809	8,264,088	8,870,897	•		
	Total	15.00		0	928,201	9,020,514	9,948,715			

# **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ARTS COUNCIL				<del></del> -		<del></del>		
CORE								
SR OFC SUPPORT ASST (STENO)	28,056	1.00	33,936	1.00	33,936	1.00	1	0.00
OFFICE SUPPORT ASST (KEYBRD)	23,064	1.00	28,524	1.00	28,524	1.00	(	0.00
ACCOUNT CLERK II	25,380	1,00	32,148	1.00	32,148	1.00	. (	0.00
ACCOUNTANT II	37,552	1.00	49,104	1.00	49,104	1.00	C	0.00
EXECUTIVE I	38,700	1.00	40,212	1.00	40,212	1.00	C	0.00
ARTS COUNCIL PRGM SPEC I	58,110	1.70	. 0	0.00	0	0.00	. (	0.00
ARTS COUNCIL PRGM SPEC II	143,375	3.59	330,835	7.00	330,835	7.00	C	0.00
DIVISION DIRECTOR	80,544	1.00	91,000	1.00	91,000	1.00	(	0.00
DESIGNATED PRINCIPAL ASST DIV	57,000	1.00	149,528	2.00	149,528	2.00	(	0.00
TOTAL - PS	491,781	12.29	755,287	15.00	755,287	15.00	0	0.00
TRAVEL, IN-STATE	7,508	0.00	32,500	0.00	32,500	0.00	, (	0.00
TRAVEL, OUT-OF-STATE	1,132	0.00	22,500	0.00	22,500	0.00	C	0.00
SUPPLIES	6,868	0.00	21,326	0.00	21,326	0.00		0.00
PROFESSIONAL DEVELOPMENT	16,023	0.00	48,205	0.00	48,205	0.00		0.00
COMMUNICATION SERV & SUPP	7,949	0.00	12,000	0.00	12,000	0.00	(	0.00
PROFESSIONAL SERVICES	14,421	0.00	133,000	0.00	133,000	0.00	. (	0.00
M&R SERVICES	6,183	0.00	13,000	0.00	13,000	0.00		0.00
OFFICE EQUIPMENT	329	0.00	20,000	0.00	20,000	0.00		0.00
OTHER EQUIPMENT	559	0.00	2,000	0.00	2,000	0.00	. (	0.00
EQUIPMENT RENTALS & LEASES	301	0.00	1,000	0.00	1,000	0.00		0.00
MISCELLANEOUS EXPENSES	1,613	0.00	17,000	0.00	17,000	0.00	. (	0.00
TOTAL - EE	62,886	0.00	322,531	0.00	322,531	0.00	(	0.00
PROGRAM DISTRIBUTIONS	7,350,787	0.00	8,870,897	0.00	8,870,897	0.00		0.00
TOTAL - PD	7,350,787	0.00	8,870,897	0.00	8,870,897	0.00	(	0.00
GRAND TOTAL	\$7,905,454	12.29	\$9,948,715	15.00	\$9,948,715	15.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$697,998	5.50	\$928,201	6.51	\$928,201	6.51		0.00
OTHER FUNDS	\$7,207,456	6.79	\$9,020,514	8.49	\$9,020,514	8.49		0.00

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**Department: Economic Development** 

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

#### 1. What does this program do?

Arts Council Programs fund arts programming for over 590 Missouri tax-exempt, non-profit organizations in over 130 communities. All grants must be matched at a minimum of 1:1. MAC grants serve every Missouri Senate district and 79% of the House districts. Most of our programs and all of our operations are funded from the Missouri Arts Council Trust Fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.010 - 185.100 RSMo; Section 143.183 RSMo.

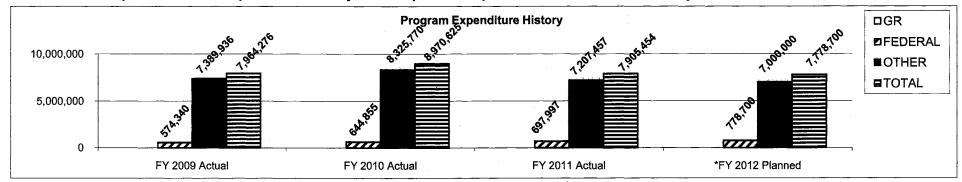
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



<sup>\*</sup>The amount for FY12 Planned was approved for spending in FY12 by the MAC Board.

#### 6. What are the sources of the "Other " funds?

The original source of funds is from the non-resident professional athletes and entertainers tax as mandated in 143.183, RSMo. The amount provided in "Other" is MAC Trust Spending Authority. The transfer needed for this is from General Revenue to Missouri Arts Council Trust Fund (0262).

Department: Economic Development

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

#### 7a. Provide an effectiveness measure.

1 % of Applications Funded

Applications Received Applications Funded % of Applications Funded

2009	2009	2010	2010	2011	2011	2012	2013
Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
550	641	700	569	625	564	625	625
530	596	630	548	550	557	550	550
96%	93%	90%	96%	88%	98	88%	88%

MAC is one of the nation's leaders in total funding % of applications

## 2 Number of Legislative Districts Funded

Legislative Districts with Funding Legislative Districts % of Legislative Districts Funded

2009	2009	2010	2010	2011	2011	2012	2013
Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
125	128	130	114	130	113	130	113
163	163	163	163	163	163	163	163
77%	79%	80%	70%	80%	69%	80%	69%

## 7b. Provide an efficiency measure.

Total Operating Expenses vs Total Expenses (in millions)

Operating Expenses Program Expenses (1) Total Expenses % of Operating/Total National Average (2)

2009	2009	2010	2010	2011	2011	2012	2013
Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
1.134	0.987	1.134	0.574	1,134	0.554	1.134	1.134
10.493	8.484	10.663	8.390	10.000	7.35	10.000	10
11.627	9.471	11.436	8.970	11.134	7.9	11.134	11.134
9.75%	10.42%	9.92%	6.40%	10.19%	7.00%	10.19%	10.19%
30%	30%	30%	30%	30%	30%	30%	30%

- (1) Program Expenses includes MAC Programs, Capital Incentive Program, and pass-through funds to the Missouri Humanities Council and the Missouri Public Broadcasting Corporation
- (2) National Average determined by the National Assembly of State Arts Agencies (NASAA), Washington D.C. and covers 50 State Arts Agencies

Department: Economic Development

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

## 7c. Provide the number of clients/individuals served, if applicable.

	2009	2009	2010	2010	2011	2011	2012	2013
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
Number of People Benefiting (1)	8.1	7.8	7.9	7.8	8.0	7.7	8.0	7.8
Communities Served	120	133	130	129	130	120	130	120
Events Held	11,600	11,900	12,000	13,300	12,000	14,554	12,000	12,000

(1) In millions

# 7d. Provide a customer satisfaction measure, if available.

% of Grantees Request Amounts Funded (1) (2)

	2009	2009	2010	2010	2011	2011	2012	2013
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
Requested Amounts (3)	\$ 7.748	\$ 8.500	\$ 8.725	\$ 8.986	\$ 9.000	10.35	\$ 9.000	10.5
Funded Amounts (3)	\$ 4.348	\$ 7.415	\$ 6.680	\$ 7.876	\$ 7.876	6.652	\$ 7.876	6.5
% of Funding to Requests	56.1%	87.2%	76.6%	87.6%	87.5%	64.20%	87.5%	62.0%

- (1) MAC programs only; does not include CIP or pass-through funding
- (2) This measure is important because the higher the % of requested amounts funded, the more funding the organizations receive, which leads to greater overall satisfaction
- (3) In millions

DECISION	ITEM S	UMMARY
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Budget Unit	<del></del>							
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO HUMANITIES COUNCIL		1.00						
CORE								
PROGRAM-SPECIFIC								
MO HUMANITIES COUNCIL TRUST	250,000	0.00	250,000	0.00	250,000	0.00	0	0.00
TOTAL - PD	250,000	0.00	250,000	0.00	250,000	0.00	0	0.00
TOTAL	250,000	0.00	250,000	0.00	250,000	0.00	0	0.00
GRAND TOTAL	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00	\$0	0.00

Department: Eco	onomic Developme	ent			Budget Unit 42360C						
	ıri State Council oı				•						
Core: Missouri H	lumanities Counci					•					
1 CODE EINANG	CIAL SUMMARY										
I. CORE FINANC		040 D . I					<u> </u>				
		012 Budge	-					Recommend			
	GR I	Federal	Other	Total		GR	<u>Fed</u>	Other	Total		
PS	0	0	0	0	PS				0		
EE	0	0	0	0	EE				0		
PSD	0	0	250,000	250,000	PSD				0		
TRF	0	0	0	0	TRF				0		
Total	0	0	250,000	250,000	Total	0	0	0	0		
FTE	0.00	0.00	0.00	0.00	FTE				0.00		
Est. Fringe	0	0	0	o ]	Est. Fringe	0	0	0	0		
Note: Fringes bud	geted in House Bill	5 except fo	r certain fring	es	Note: Fringes	s budgeted in F	louse Bill 5 e	xcept for cert	ain fringes		
	to MoDOT, Highway			1	_	ctly to MoDOT			-		
<del></del>											
Other Funds:	Missouri Humanitie	s Council T	rust Fund (01	77)	Other Funds:						
Notes:	Requires a GR tran	nsfer to Fun	d 0177	•	Notes:						
2. CORE DESCRI	PTION										
·						<del></del>					

This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows MHC to use the funds accruing on \$5.2 million in the Missouri Humanities Council Trust Fund, which would benefit and improve local heritage institutions and organizations. Many local institutions were energized by the Lewis and Clark commemoration a few years ago. They are now engaged and are intent on upgrading their services. They are learning how to better tell their stories more effectively as they prepare for increased interest in museum and historical activities related to the upcoming Civil War sesquicentennial followed by the statehood bicentennial in 2021. MHC plans to request annual appropriations from the Missouri Humanities Council Trust Fund to leverage exemplary improvements in the grassroots museums, historical societies, historic houses and other local organizations.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Humanities Council Trust Programs

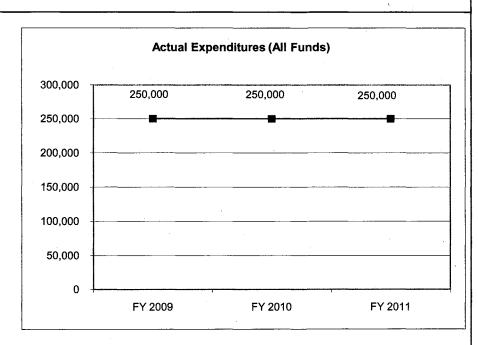
Department: Economic Development
Division: Missouri State Council on the Arts

Core: Missouri Humanities Council

## Budget Unit 42360C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	250,000	250,000	250,000	250,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	250,000	250,000	250,000	N/A
Actual Expenditures (All Funds)	250,000	250,000	250,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN MO HUMANITIES COUNCIL

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	PD	0.00	0	0	250,000	250,000	)	
	Total	0.00	0	0	250,000	250,000	<u></u>	
DEPARTMENT CORE REQUEST	•				i i		<del>-</del> - -	
	PD	0.00	0	0	250,000	250,000	) .	
	Total	0.00	0	0	250,000	250,000	<u> </u>	
GOVERNOR'S RECOMMENDED	CORE					-	<del>-</del> · ·	
	PD	0.00	0	0	250,000	250,000	)	
	Total	0.00	0	0	250,000	250,000		

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
MO HUMANITIES COUNCIL CORE							• .	
PROGRAM DISTRIBUTIONS	250,000	0.00	250,000	0.00	250,000	0.00	0	0.00
TOTAL - PD	250,000	0.00	250,000	0.00	250,000	0.00	0	0.00
GRAND TOTAL	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00		0.00

**Department: Economic Development** 

Program Name: Missouri Humanities Council Trust Programs

Program is found in the following core budget(s): Missouri Humanities Council

#### 1. What does this program do?

This spending authority allows the Missouri Humanities Council to use some of the \$5.2 million in the Missouri Humanities Council Trust Fund to benefit and improve local community heritage and cultural institutions and organizations. The Humanities Council plans to request annual appropriations from the Missouri Humanities Council Trust Fund to leverage exemplary improvements in the grassroots museums, historical societies, historic houses and other local organizations. The Missouri Humanities Council will continue to support living history festivals; provide traveling historical exhibitions, such as our current Smithsonian exhibition; and provide consulting services and workshops and financial support to museums and historical organizations in Missouri communities as well as assist them in increasing and improving their use of technology in their activities.

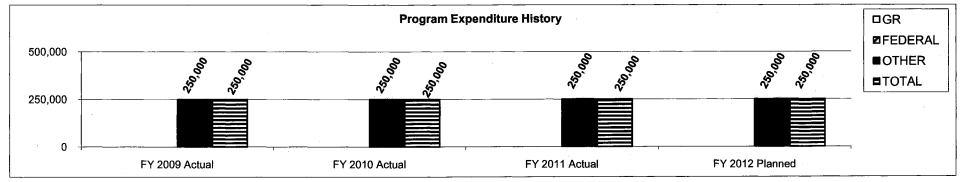
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
- Section 186.050 186.067; Section 143.183 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Missouri Humanities Council Trust Fund (0177)

Department: Economic Development

Program Name: Missouri Humanities Council Trust Programs

Program is found in the following core budget(s): Missouri Humanities Council

## 7a. Provide an effectiveness measure.

	FY09	FY09	FY10	FY10	FY11	FY11	FY12	FY13
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
Spending Authority	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000
Communities	100	120	120	185	120	175	140	140
Funds per community	\$ 2,500	\$ 2,083	\$ 2,083	\$ 1,351	\$ 2,083	\$ 2,083	\$ 1,786	\$ 1,786

<sup>\*</sup> NA - Most funds were used to develop new program activities and curriculums rather than directly supporting communities.

## 7b. Provide an efficiency measure.

	FY09	FY09	FY10	FY10	FY11	FY11	FY12	FY13
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
Events	360	463	450	246	450	171	250	250

## 7c. Provide the number of clients/individuals served, if applicable.

	FY09	FY09	FY10	FY10	FY11	FY11	FY12	FY13
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
Presenters	350	200	200	125	200	82	125	125
Attendance	28,000	26,227	26,200	95,319	26,200	23606	24,000	24,000

## 7d. Provide a customer satisfaction measure, if available.

N/A

**Department: Economic Development** Budget Unit 42345C **Division: Missouri State Council on the Arts** Core: Public Radio and Television 1. CORE FINANCIAL SUMMARY **FY 2013 Budget Request** FY 2013 Governor's Recommendation GR Federal Other **Total** GR Fed Other Total **PS** 0 0 PS 0 0 0 0 0 0 EE **PSD** 0 0 0 0 **PSD TRF** 0 0 0 **TRF Total** Total FTE 0.00 0.00 0.00 0.00 FTE 0.00 Est. Fringe Est. Fringe 0 Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

MO Public Broadcasting Corporation Special Fund (0887)

Notes:

Requires a GR transfer to fund 0887

Other Funds:

Notes:

#### 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Public Radio and Television core. The Missouri Arts Council assumed responsibility for granting state funds to public television beginning FY2007. As a state program for public broadcasting services, the funds will be used for local programming related to the needs and problems of the community served by the broadcast licensee. The 4 public television stations contribute significantly to Missouri's educational and cultural enrichment and reach 3.4 million people annually. The 12 public radio stations reach .926 million people annually. MAC will use the grant agreement process to ensure the accountability of public funding to the broadcasting stations. The grants are divided into two categories: an annual basic service grant and an operating grant. The basic service grant is equal to 35% of the total amount appropriated and is divided equally among the four qualifying public television stations. The remainder of the appropriation is distributed as an operating grant in the same proportion as the station's total operating expenses. The qualifying stations must provide a certification of operating and programming expenses for the prior fiscal year to the Missouri Arts Council. Based on the operating expenses, the availability of funds, and in accordance with the authorizing legislation, MAC will determine the amount of funds that each public television station is to receive. The stations are

## 3. PROGRAM LISTING (list programs included in this core funding)

Public Television Grants

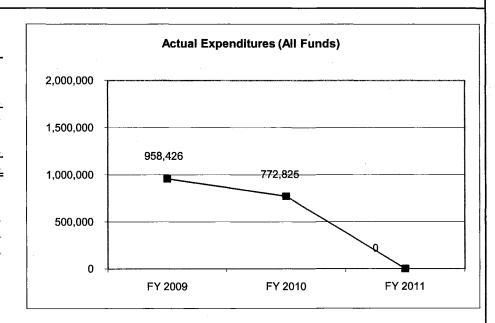
Budget Unit 42345C

Department: Economic Development
Division: Missouri State Council on the Arts

Core: Public Radio and Television

## 4. FINANCIAL HISTORY

FY 2009	FY 2010	FY 2011	FY 2012
Actual	<u>Actual</u>	Actual	Current Yr.
1,895,000	1,742,500	500,000	0
(7,458)	(744, 262)	0	N/A
1,887,542	998,238	500,000	N/A
958,426	772,825	0	N/A
929,116	225,413	500,000	N/A
0 0 929,116	0 0 225,413	0 0 500,000	N/A N/A N/A
	Actual  1,895,000 (7,458) 1,887,542  958,426 929,116  0 0	Actual         Actual           1,895,000         1,742,500           (7,458)         (744,262)           1,887,542         998,238           958,426         772,825           929,116         225,413           0         0           0         0           0         0           0         0	Actual         Actual         Actual           1,895,000         1,742,500         500,000           (7,458)         (744,262)         0           1,887,542         998,238         500,000           958,426         772,825         0           929,116         225,413         500,000           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

#### NOTES:

**Department: Economic Development** 

Program Name: Public Television Grants

Program is found in the following core budget(s): Public Radio and Television

#### 1. What does this program do?

The Missouri Arts Council assumed responsibility for granting state funds to public television and radio stations beginning FY2007. As a state program for public broadcasting services, the funds will be used for local programming related to the needs and problems of the community served by the broadcast licensee. The 4 public television stations contribute significantly to Missouri's educational and cultural enrichment and reach 2.5 million people annually. The public radio stations reach .926 million people annually. MAC will use the grant agreement process to ensure the accountability of the public funding to the broadcasting stations. The grants are divided into two categories, an annual basic service grant and an operating grant. The basic service grant is equal to 35% of the total amount appropriated and is divided equally among the four qualifying public television stations. The remainder of the appropriation is distributed as an operating grant in the same proportion as the station's total operating expenses. The qualifying stations must provide a certification of operating and programming expenses for the prior fiscal year to the Missouri Arts Council. Based on the operating expenses, the availability of funds, and in accordance with the authorizing legislation, MAC will determine the amount of funds that each public television station and public radio station is to receive. The stations are required to send an annual report on how the state funds were used.

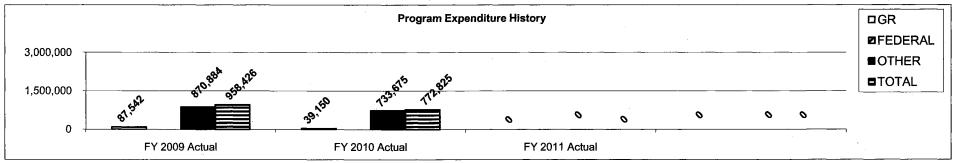
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Sections 185,200 185,230 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other" funds?

Transfer from General Revenue to the Public Broadcasting Corporation Special Fund (0887)

Department: Economic Development

**Program Name: Public Television Grants** 

Program is found in the following core budget(s): Public Radio and Television

#### 7a. Provide an effectiveness measure.

The Public Broadcasting television stations must comply with Sections 185.200 - 185.230, RSMo.

## 7b. Provide an efficiency measure.

The Public Broadcasting television stations must comply with Sections 185.200 - 185.230, RSMo.

#### 7c. Provide the number of clients/individuals served, if applicable.

	Number	Audience	Audience	Audience	Audience	Audience	Audience	Audience	Audience
	of Stations	2009	2009	2010	2010	2011	2011	2012	2013
		Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
		(in mil)	(in mil)						
*Television	4	3	2.5	3	2.5	3	2.5	3	2.5
**Radio	12	1.9	0.9	1.0	0.9	- 1	0.9	1	1
Total	16	4.9	3.4	4.0	3.4	4.0	3.4	4.0	3.5

<sup>\*</sup> Television stations use Neilsen ratings to determine audience

The transition to digital TV broadcasting in 2009 has resulted in unintended changes in audience measurement reliability.

	2009	2009	2010	2010	2011	2011	2012	2013
	Estimated	Actual	Estimated	Actual	Estimated	Actual	Estimated	Estimated
Individuals benefiting (in millions	4.9	3.4	4.0	4.0	4.0	4	4.0	4.0
Children benefiting	285,000	367,000	290,000	365,000	295,000	367,000	295,000	290,000
Artists hired	5,800	5,704	5,900	5,800	6,000	5,800	6,000	5,800
Jobs (FT + PT)	460	451	465	440	470	435	470	435
No. of Volunteers	2,300	4,317	4,300	4,308	4,300	4315	4,300	4,308

- (1) First year MAC is responsible for pass-through funding to the Missouri Public Broadcasting Corporation
- (2) According to industry standard ratings: Nielsen (television) and Arbitron (radio); number in millions

The estimates of annual benefiting in 2009 are understated as a result of changes in estimation methodology.

## Provide a customer satisfaction measure, if available.

N/A

<sup>\*\*</sup> Radio stations use Arbitron ratings to determine audience

Department: Ecor	nomic Developr	nent			Budget Unit 4	2350C				-
Division: Missour	i State Council	on the Arts								
Core: Missouri Ar	ts Council Trus	t Fund Trans	sfer							•
										·
1. CORE FINANCI	AL SUMMARY			<u> </u>				<u> </u>		
	FY	2013 Budge	t Request			FY 2013	Governor's	Recommen	dation	
	GR	Federal	Other	Total		GR	Fed	Other	Total	•
PS	0	0	0	0	PS				0	
EE	0	0	0	0	EE				0	
PSD	0	0	0	0	PSD				0	
TRF _	0	0	0	. 0	TRF				0	
Total	0	0	0	0	Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00	FTE				0.00	
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0	
Note: Fringes budg	geted in House B	ill 5 except fo	r certain fring	es	Note: Fringes t	oudgeted in F	louse Bill 5 e	except for cert	ain fringes	
budgeted directly to	MoDOT, Highw	ay Patrol, and	d Conservatio	<u>n.</u>	budgeted direct	ty to MoDOT	, Highway Pa	atrol, and Cor	servation.	
Other Funds:					Other Funds:					
								- '		

#### 2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding to a majority of Missouri Arts Council (MAC) programs and administration. MAC provides matching grants to Missouri non-profit, tax-exempt organizations. MAC encourages and stimulates the growth, development, and appreciation of the arts in Missouri by funding quality arts programming that address MAC's strategic goals: Increasing Participation in the Arts, Growing Missouri's Economy Through the Arts, and Strengthening Missouri Education Using the Arts. From FY2004-2008, the Missouri Arts Council Trust Fund sustained most of MAC's programs and operations. During FY2009, MAC was appropriated \$10.8 million Trust transfer, but received a \$5.238 million transfer into the MAC Trust Fund. For FY09 MAC's programs and administration budget was \$9.5 million. For FY2010, MAC received a \$4.43 million transfer into the MAC Trust Fund. MAC's FY2010 budget for programs and administration was \$9.6 million. In FY11 and FY12 MAC received zero appropriation and the expenditures were reduced to \$7.7m (a reduction of 20%). In FY12 the planned expenditures from the trust are \$7m. The MAC Trust Fund currently funds 87.2% of MAC's programs and administration. This transfer represents a share of the Non-Resident Professional Athletes and Entertainers Tax as mandated in Section 143.183, RSMo.

## 3. PROGRAM LISTING (list programs included in this core funding)

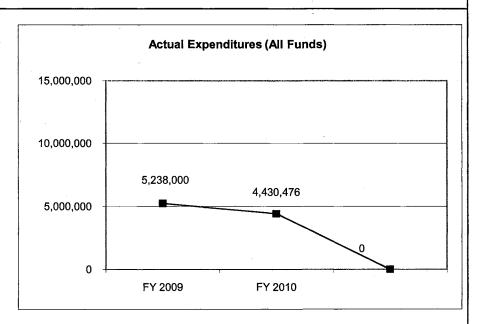
Missouri Arts Council Trust Fund Transfer

Budget Unit 42350C

Department: Economic Development
Division: Missouri State Council on the Arts Core: Missouri Arts Council Trust Fund Transfer

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 201 Actua	-	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	10,800,000	10,185,0	00	0	0
Less Reverted (All Funds)	(5,562,000)	(5,754,5	24)	0	N/A
Budget Authority (All Funds)	5,238,000	4,430,4	76	0	N/A
Actual Expenditures (All Funds)	5,238,000	4,430,4	76	Ò	N/A
Unexpended (All Funds)	0		0	0	N/A
Unexpended, by Fund:					
General Revenue	0	ή.	0	0	N/A
Federal	0		0	0	N/A
Other	0		0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

Department: Economic Development

Program Name: Missouri Arts Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer

#### 1. What does this program do?

For FY2011, MAC received zero appropriations despite the share of the Non-Resident Professional Athletes and Entertainers Tax as mandated in Section 143.183, RSMo. The Missouri Arts Council Trust Fund continues to support most of the Missouri Arts Council's programs and administration (\$9.07 million) as well as the Trust's Capital Incentive Program (CIP) (\$596,375). The CIP (Capital Incentive Program) provides annual support to the 25 arts organizations that raised endowment funds or built and renovated facilities for arts performances or exhibitions. Funding from the Missouri Arts Council Trust Fund leveraged \$26 million in private support for the participating arts organizations for their endowments or building projects.

MAC funds over 652 Missouri tax-exempt organizations in 120 communities for their art programming. MAC grants serve every Missouri Senate district and 79% of the House districts. Our grantees produced 13,300 arts events attended by approximately 7.7 million people. MAC grantee organizations generated \$76.5 million in operating income; provided 5,971 full and part-time jobs; hired over 50,6000 artists; and paid \$119 million in salaries, which generated about \$3.6 million in state tax revenues. Over 34,700 Missourians volunteered a total of 809,000 hours for the arts to support the 11,600 arts events.

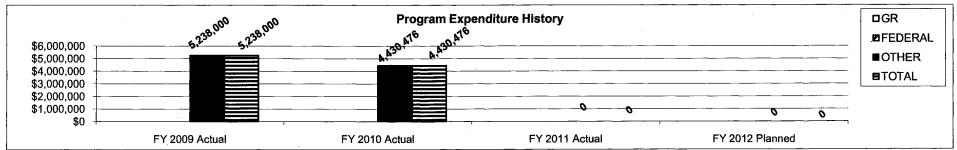
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 185.100 RSMo., Section 143.183 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other " funds?

Original source of funds is the non-resident professional athletes and entertainers tax. Transfer from GR to MO Arts Council Trust Fund (0262)

	artment: Economic Development		
	gram Name: Missouri Arts Council Trust Fund Transfer		
	gram is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer		
7a.	Provide an effectiveness measure.		
	This is a GR transfer. Please refer to the Program Description for <b>Arts Council Programs</b> .		
7b.	Provide an efficiency measure.		
	This is a GR transfer. Please refer to the Program Description for <b>Arts Council Programs</b> .		
7c.	Provide the number of clients/individuals served, if applicable.		
	This is a GR transfer. Please refer to the Program Description for <b>Arts Council Programs</b> .		
7d.	Provide a customer satisfaction measure, if available.	•	
	This is a GR transfer. Please refer to the Program Description for <b>Arts Council Programs</b> .		
			•

Department: Economic Development **Budget Unit 42370C** Division: Missouri State Council on the Arts Core: Missouri Humanities Council Trust Fund Transfer 1. CORE FINANCIAL SUMMARY FY 2012 Budget Request FY 2012 Governor's Recommendation GR Federal Other Total GR Fed Other **Total** PS 0 PS 0 0 EE 0 0 0 0 EE **PSD** 0 0 0 **PSD** O **TRF** 0 **TRF** 0 Total 0 **Total** 0 FTE 0.00 FTE 0.00 0.00 0.00 0.00 Est. Fringe Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds:

#### 2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding for the Missouri Humanities Council Trust Fund. Missouri heritage institutions, which include many important cultural tourism assets, are seriously challenged by needs involving a full range of services to the public. These challenges include: insufficient interpretation and conservation of historical objects, documents, and textiles; major changes in the way local institutions adapt to changing demographics; and the influx of new cultural groups and traditions. The Missouri Humanities Council Trust Fund will generate a corpus that can provide substantially larger grants to move local cultural institutions toward best practices in the field. This will have a positive impact on quality of life statewide and on tourism as organizations better involve the public and attract visitors. Transfers to the Missouri Humanities Council Trust Fund represent an investment in a cultural endowment which will be used to support substantial infrastructure improvement projects in the cultural sector throughout Missouri.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Humanities Council Trust Fund Transfer

Department: Economic Development

Budget Unit 42370C

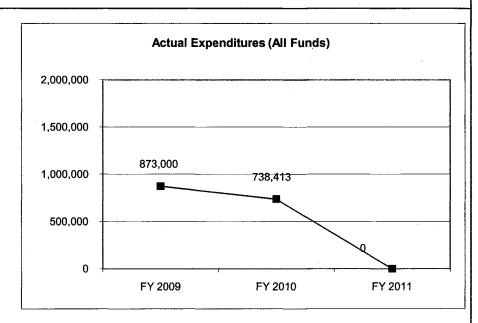
Division: Missouri State Council on the Arts

(1)

Core: Missouri Humanities Council Trust Fund Transfer

#### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
  Appropriation (All Funds)	1,800,000	1,697,500	. 0	0
Less Reverted (All Funds)	(927,000)	(959,087)	0	N/A
Budget Authority (All Funds)	873,000	738,413	0	N/A
Actual Expenditures (All Funds)	873,000	738,413	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	, 0	0	0	N/A
	(1)	(\$2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- Appropriation of \$1,800,000 from GR to the MO Humanities Council Trust Fund per Section 143.183, RSMo. resulted in actual transfer of \$873,000 after expenditure restrictions were imposed mid-year.
- Appropriation of \$1,697,500 from GR to the MO Humanities Council Trust Fund per Section 143.183, RSMo. resulted in actual transfer of \$738,413 after expenditure restrictions were imposed mid-year.

Department: Economic Development

Program Name: Missouri Humanities Council Trust Fund Transfer

Program is found in the following core budget(s): Missouri Humanities Council Trust Fund Transfer

#### 1. What does this program do?

The Humanities Council requests annual appropriations to the Missouri Humanities Council Trust Fund to leverage exemplary improvements in the grassroots museums, historical societies, historic houses and other local organizations. Transfers to the Missouri Humanities Council Trust Fund represent an investment in a cultural endowment, which will be used to support substantial infrastructure improvement projects in the cultural sector throughout Missouri. The Missouri Humanities Council plans to continue support of living history festivals; provide traveling historical exhibitions, such as our current Smithsonian exhibition; and provide consulting services and workshops and financial support to museums, libraries and other historical organizations in Missouri communities as well as assist them in increasing and improving their use of technology in their activities. This will have a positive impact on quality of life statewide and on tourism as organizations better involve the public and attract visitors.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 186.050 - 186.067 RSMo; Section 143.183 RSMo.

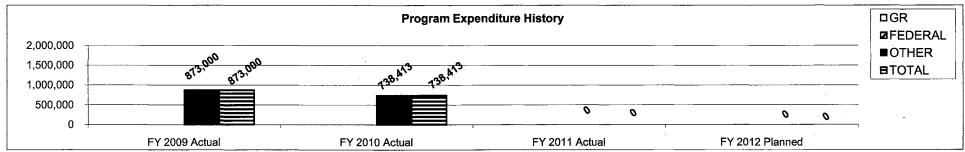
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other " funds?

Original source of funds is the non-resident professional athletes and entertainers tax. Transfer from GR to the Missouri Humanities Council Trust Fund (0177)

Don	artment: Economic Development					
	gram Name: Missouri Humanities Counc	il Truct Fund Tr	nefer			
	gram is found in the following core budg			ınd Transfer		
	Provide an effectiveness measure.	et(s). Missouri	idilalities Council Trust I t		•	
,	This is a GR transfer. Please refer to the	Program Descript	tion for the Missouri Humanit	ties Council Trust Programs	3.	
7b.	Provide an efficiency measure.					
	This is a GR transfer. Please refer to the	Program Descript	tion for the <b>Missouri Humani</b> t	ties Council Trust Programs	s.	
7c.	Provide the number of clients/individual This is a GR transfer. Please refer to the			ties Council Trust Programs	S.	
7d.	Provide a customer satisfaction measure. This is a GR transfer. Please refer to the		tion for the <b>Missouri Humani</b> t	ties Council Trust Programs	<b>S.</b>	
					·	
				· ,		

**Budget Unit 42375C** Department: Economic Development Division: Missouri State Council on the Arts Core: Missouri Public Broadcasting Corporation Special Fund Transfer 1. CORE FINANCIAL SUMMARY **FY 2012 Budget Request** FY 2012 Governor's Recommendation GR Federal Other GR Fed Other Total Total **PS** Ō 0 PS 0 EE 0 0 0 0 EE **PSD** 0 0 **PSD** O **TRF** 0 **TRF** Total Ó 0 ō **Total** FTE 0.00 0.00 FTE 0.00 0.00 0.00 Est. Fringe Est. Frinae Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Other Funds: Notes: Notes: 2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding for the Missouri Public Radio and Television core. The Missouri Arts Council assumed responsibility for granting state funds to public television and radio stations beginning in FY2007. MAC will use the grant agreement process to ensure the accountability of public funds distribution. The 4 public television and 12 radio stations contribute significantly to Missouri's educational and cultural enrichment and are a valuable state resource. Section 143.183, RSMo., enables revenue collected from the Non-Resident Professional Athletes and Entertainers Tax to be transferred (through General Revenue) to the Public Broadcasting Corporation Special Fund. Public TV stations will receive 75% of the funds to be distributed; the remaining 25% will be distributed to the public radio stations. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee.

## 3. PROGRAM LISTING (list programs included in this core funding)

Public Broadcasting Community Service Programs

**Department: Economic Development** 

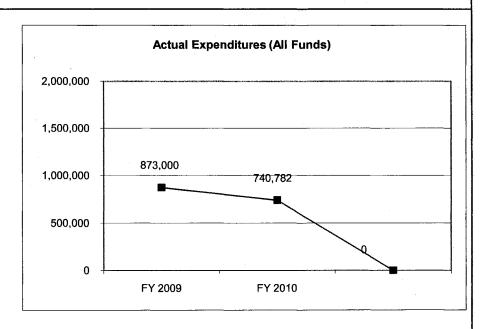
Budget Unit 42375C

Division: Missouri State Council on the Arts

Core: Missouri Public Broadcasting Corporation Special Fund Transfer

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Eunds)	1 900 000	1 607 500	0	
Appropriation (All Funds)	1,800,000	1,697,500	0	0
Less Reverted (All Funds)	(927,000)	(956,718)	0	N/A
Budget Authority (All Funds)	873,000	740,782	0	N/A
Actual Expenditures (All Funds)	873,000	740,782	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) Transfer of \$873,000 from General Revenue to the MO Public Broadcasting Corp. Special Fund per Section 143.183, RSMo.

**Department: Economic Development** 

Program Name: Public Broadcasting Community Service Programs

Program is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer

#### 1. What does this program do?

The Missouri Arts Council assumed responsibility for granting state funds to public television stations beginning in FY2007. Section 143.183, RSMo., enables revenue collected from the Non-Resident Professional Athletes and Entertainers Tax to be transferred to the Public Broadcasting Corporation Special Fund. The 4 public TV stations will receive 75% of the funds to be distributed; the remaining 25% will be distributed to the 12 public radio stations. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee. MAC will use the grant agreement process to ensure the accountability of public funds distribution to the broadcasting stations. The grants are divided into two categories: an annual basic service grant and an operating grant. The basic service grant is equal to 35% of the total amount appropriated and is divided equally among the four qualifying public television stations. The remainder of the appropriation is distributed as an operating grant in the same proportion as the station's operating expenses bear to all stations' operating expenses. The 4 Missouri public television stations reach 2.5 million people annually and the 12 Missouri public radio stations reach .926 million people annually.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.200 - 185.230 RSMo. Section 143.183 RSMo.

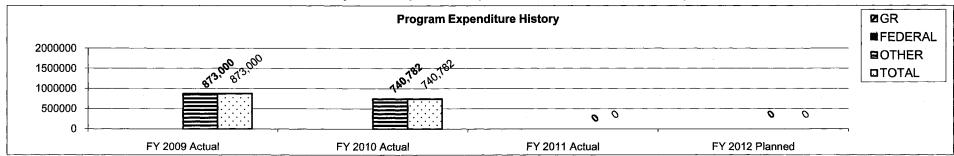
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other" funds?

Original source of funds is the non-resident professional athletes and entertainers tax. Transfer from GR to MO Public Broadcasting Special Corp. (0887)

	PROGRAW DESCRIPTION										
Dep	artment: Economic Development										
Pro	gram Name: Public Broadcasting Community Service Programs										
	gram is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer										
7a.	Provide an effectiveness measure.  This is a GR transfer. Please refer to the Program Description for the Public Television Grants.										
7b.	Provide an efficiency measure. This is a GR transfer. Please refer to the Program Description for the Public Television Grants.										
7c.	Provide the number of clients/individuals served, if applicable. This is a GR transfer. Please refer to the Program Description for the Public Television Grants.										
7d.	Provide a customer satisfaction measure, if available.  This is a GR transfer. Please refer to the Program Description for the Public Television Grants.										
-											

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	********
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
TOURISM							4.	
CORE	*							
PERSONAL SERVICES								
DIVISION OF TOURISM SUPPL REV	1,219,861	32.86	1,614,386	41.00	1,614,386	41.00	. 0	0.00
TOTAL - PS	1,219,861	32.86	1,614,386	41.00	1,614,386	41.00	0	0.00
EXPENSE & EQUIPMENT						,		
DIVISION OF TOURISM SUPPL REV	7,589,649	0.00	9,043,346	0.00	9,043,346	0.00	0	0.00
TOURISM MARKETING FUND	5,551	0.00	15,000	0.00	15,000	0.00	0	0.00
TOTAL - EE	7,595,200	0.00	9,058,346	0.00	9,058,346	0.00	0	0.00
PROGRAM-SPECIFIC								
DIVISION OF TOURISM SUPPL REV	3,474,914	0.00	3,250,000	0.00	3,250,000	0.00	. 0	0.00
TOTAL - PD	3,474,914	0.00	3,250,000	0.00	3,250,000	0.00	0	0.00
TOTAL	12,289,975	32.86	13,922,732	41.00	13,922,732	41.00	0	0.00
GRAND TOTAL	\$12,289,975	32.86	\$13,922,732	41.00	\$13,922,732	41.00	\$0	0.00

Budget Unit 42450C

		•				
	<u></u>	FY 2012	Governor's	Recommend	ation	
Total		GR	Fed	Other	Total	
1,614,386	PS				0	•
9,058,346 E	EE				0	
3,250,000	PSD				0	
0	TRF				0	
3,922,732	Total	0	0	0	0	· =
41.00	FTE				0.00	
900,666	Est. Fringe	0	0	0	0	
S	Note: Fringes b	oudgeted in He	ouse Bill 5 ex	xcept for certa	in fringes	1
	budgeted direct	ly to MoDOT,	Highway Pa	trol, and Cons	servation.	
	Other Funds:					_
keting Fund (0650)	Notes:					
	1,614,386 9,058,346 E 3,250,000 0 3,922,732 41.00	1,614,386 PS 9,058,346 E EE 3,250,000 PSD TRF Total  41.00 FTE  900,666 PS Note: Fringe budgeted direct Other Funds:	Total	Total	Total	1,614,386

Department: Economic Development

This core decision item establishes the spending authority for the Missouri Division of Tourism (MDT) Statewide Tourism Marketing Program as provided for in Sections 620.450 through 620.467, RSMo. Section 620.467, RSMo., tracks sales tax revenue generated by 17 tourism-related Standard Industry Classification (SIC) codes used as a barometer to determine the growth in TSRF. The formula, effective July 1, 1994, allows for 3 percent inflation each year. Once the 3 percent threshold is reached, one-half of the additional growth is used to determine any increase in MDT funding. The funding formula cannot grow by more than \$3 million in any one year, and is subject to appropriation each year. Tourism generates \$11.4 billion in revenue for Missouri, supports 281,000 jobs and provides \$1.14 billion in state and local taxes for communities. Missouri receives \$3.00 in state tax revenues from every dollar invested in the MDT budget. This \$13,922,732 core funding appropriation is the result of a six year departure from the funding formula which equals a 60% underfunding. The MDT utilizes research based marketing and targets performance measurements to achieve optimum benefits from our marketing dollars to cost effectively entice visitors to stay longer and spend more in Missouri destinations. Consistent, well-executed marketing programs can produce positive return on investment to stakeholders, putting cash into public coffers, creating jobs, and enhancing the lifestyle of both tourists and residents. State tax revenue from Tourism's SIC codes increased (FY11 up by \$13.1 million). With the Core budget, MDT will continue their marketing program to promote tourist attractions such as scenic sites, state parks, cultural and historic sites, recreational activities and destinations, hunting and fishing areas, and destination marketing organizations. Specifically, the MDT is responsible for the selection of ad agencies, brand message, content and placement of ads, a website, social media, writing and printing of promotional literature, a public relations program, group travel, fulfillment of requests for tourist information from domestic and international visitors, and the operation of Tourism Welcome Centers located at key entry points to Missouri.

Department: Economic Development
Division: Tourism

Budget Unit 42450C

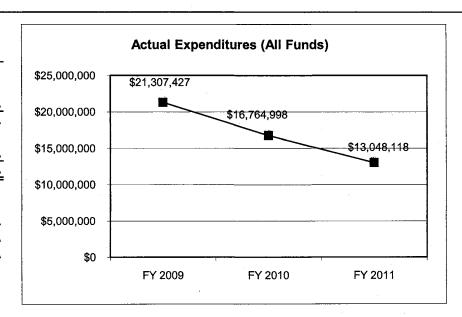
Core: Tourism

## 3. PROGRAM LISTING (list programs included in this core funding)

Statewide Tourism Marketing Program

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds) Less Reverted (All Funds)		24,159,966 (1,733,429)	13,922,732 0	13,922,732 N/A
Budget Authority (All Funds)	21,578,007	22,426,537	13,922,732	N/A
Actual Expenditures (All Funds) Unexpended (All Funds)	21,307,427 270,580	16,764,998 5,661,539	12,289,975	N/A N/A
Unexpended, by Fund:			t	
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	270,580	5,661,539	1,632,757	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: In FY 2010 MDT changed from accrual to a cash system

## **CORE RECONCILIATION DETAIL**

## DEPARTMENT OF ECONOMIC DEVELOPMENTOURISM

## 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETO	ES							
		PS	41.00	0	0	1,614,386	1,614,386	
		EE	0.00	0	0	9,058,346	9,058,346	
		PD	0.00	0,	0	3,250,000	3,250,000	) -
		Total	41.00	0	0	13,922,732	13,922,732	
DEPARTMENT COR	E ADJUSTMI	ENTS						
Core Reallocation	1030 8403	EE	0.00	0	0	10,000	10,000	Reallocation to align budget to actual.
Core Reallocation	1030 2192	EE	0.00	0	0	(10,000)	(10,000)	Reallocation to align budget to actual.
NET DE	PARTMENT (	CHANGES	0.00	0	0	0	0	
DEPARTMENT COR	E REQUEST							
		PS	41.00	0	0	1,614,386	1,614,386	
		EE	0.00	0	0	9,058,346	9,058,346	
		PD	0.00	0	. 0	3,250,000	3,250,000	<u></u>
		Total	41.00	0	0	13,922,732	13,922,732	- - - -
GOVERNOR'S REC	OMMENDED	CORE		-				
		PS	41.00	0	0	1,614,386	1,614,386	<b>;</b>
		EE	0.00	0	0	9,058,346	9,058,346	
		PD	0.00	0	0	3,250,000	3,250,000	<u> </u>
		Total	41.00	0	0	13,922,732	13,922,732	) =

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLÁR	FTE	COLUMN	COLUMN
TOURISM				<del></del>	<del></del>	<u> </u>		
CORE			'					
ADMIN OFFICE SUPPORT ASSISTANT	60,720	2.00	60,792	2.00	60,792	2.00	C	0.00
ACCOUNTANT I	29,580	1.00	32,093	1.00	32,093	1.00	C	0.00
ACCOUNTING ANAL II	0	0.00	48,974	1.00	48,974	1.00	C	0.00
PUBLIC INFORMATION SPEC I	867	0.03	0	0.00	0	0.00	C	0.00
PUBLIC INFORMATION SPEC II	72,888	2.00	77,991	2.00	77,991	2.00	C	0.00
PUBLIC INFORMATION COOR	37,296	1.00	82,088	2.00	82,088	2.00	C	0.00
PUBLIC INFORMATION ADMSTR	19,866	0.46	53,315	1.00	53,315	1.00	C	0.00
TOURIST GUIDE	0	0.00	50,024	2.00	50,024	2.00	C	0.00
TOURIST ASST	153,427	6.67	175,245	7.00	175,245	7.00	Ċ	0.00
TOURIST CENTER SPV	223,849	6.94	226,986	7.00	226,986	7.00		0.00
MANAGEMENT ANALYSIS SPEC I	35,952	1.00	39,253	1.00	39,253	1.00	C	0.00
MANAGEMENT ANALYSIS SPEC II	19,481	0.46	42,534	1.00	42,534	1.00	Ċ	0.00
PLANNER III	43,344	1.00	45,526	1.00	45,526	1.00	C	0.00
GRAPHIC ARTS SPEC III	35,228	0.88	43,361	1.00	43,361	1.00	·	0.00
ECON DEV INFO & ADV COOR	0	0.00	46,654	1.00	46,654	1.00	C	0.00
COMMUNITY DEV REP II	34,644	1.00	38,721	1.00	38,721	1.00		0.00
FISCAL & ADMINISTRATIVE MGR B1	45,993	1.00	51,379	1.00	51,379	1.00		0.00
COMMUNITY & ECONOMIC DEV MGRB1	52,586	1.13	0	0.00	0	0.00	C	0.00
COMMUNITY & ECONOMIC DEV MGRB2	53,291	1.00	55,792	1.00	55,792	1.00		0.00
DIVISION DIRECTOR	75,000	1.00	87,384	1.00	87,384	1.00	C	0.00
DESIGNATED PRINCIPAL ASST DIV	175,376	3.19	149,458	2.00	149,458	2.00		0.00
CLERK	0	0.00	106,308	3.00	106,308	3.00	·	0.00
SPECIAL ASST PROFESSIONAL	8,200	0.10	58,195	1.00	58,195	1.00		0.00
PRINCIPAL ASST BOARD/COMMISSON	42,273	1.00	42,313	1.00	42,313	1.00	C	0.00
TOTAL - PS	1,219,861	32.86	1,614,386	41.00	1,614,386	41.00	C	0.00
TRAVEL, IN-STATE	26,853	0.00	50,000	0.00	50,000	0.00	C	0.00
TRAVEL, OUT-OF-STATE	4,405	0.00	50,000	0.00	50,000	0.00	C	0.00
FUEL & UTILITIES	170	0.00	5,000	0.00	5,000	0.00	٠ (	0.00
SUPPLIES	116,441	0.00	362,300	0.00	362,300	0.00	C	0.00
PROFESSIONAL DEVELOPMENT	30,805	0.00	46,575	0.00	46,575	0.00	C	0.00
COMMUNICATION SERV & SUPP	25,945	0.00	53,892	0.00	53,892	0.00	·	0.00
PROFESSIONAL SERVICES	7,353,799	0.00	8,213,209	0.00	8,213,209	0.00	C	0.00

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## **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*****
Decision Item	ACTUAL	ÄCTUÄL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
TOURISM								
CORE								
HOUSEKEEPING & JANITORIAL SERV	5,557	0.00	25,000	0.00	25,000	0.00	0	0.00
M&R SERVICES	3,299	0.00	22,840	0.00	22,840	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	0	0.00
OFFICE EQUIPMENT	8,018	0.00	16,000	0.00	16,000	0.00	. 0	0.00
OTHER EQUIPMENT	951	0.00	15,500	0.00	15,500	0.00	. 0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	15,000	0.00	15,000	0.00	. 0	0.00
BUILDING LEASE PAYMENTS	15,188	0.00	158,000	0.00	158,000	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	296	0.00	11,500	0.00	11,500	0.00	0	0.00
MISCELLANEOUS EXPENSES	3,473	0.00	12,480	0.00	12,480	0.00	. 0	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	0	0.00
TOTAL - EE	7,595,200	0.00	9,058,346	0.00	9,058,346	0.00	0	0.00
PROGRAM DISTRIBUTIONS	3,474,914	0.00	3,250,000	0.00	3,250,000	0.00	0	0.00
TOTAL - PD	3,474,914	0.00	3,250,000	0.00	3,250,000	0.00	0	0.00
GRAND TOTAL	\$12,289,975	32.86	\$13,922,732	41.00	\$13,922,732	41.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	Anna garage	0.00
OTHER FUNDS	\$12,289,975	32.86	\$13,922,732	41.00	\$13,922,732	41.00		0.00

Department: Economic Development	
Program Name: Statewide Tourism Marketing Program	
Program is found in the following core budget(s): Tourism	

#### 1. What does this program do?

Tourism is a major industry in Missouri. Tourism generates \$11.4 billion in revenue for Missouri, supports 281,000 jobs and provides \$1.14 billion in state and local taxes for communities. Missouri receives \$3.00 in state tax revenues from every dollar invested in the Missouri Division of Tourism (MDT) budget. Our state hosts more than 35.8 million leisure travelers annually. MDT utilizes research based marketing to achieve optimum benefits from our marketing dollar. MDT's primary goal is to draw new and repeat visitors year-after-year thus increasing tourism expenditures in the state, which provides meaningful impact to Missouri's economy. The MDT is responsible for developing and implementing a statewide tourism marketing program to promote tourist attractions such as scenic sites, recreational activities and destinations, cultural and historic sites, state parks, and hunting and fishing areas. Specifically, the MDT is responsible for the selection of advertising agencies; brand message; content and placement of ads; writing and printing of consumer and trade brochures, pamphlets and booklets; maintenance of a website; a public relations and communications initiative; and fulfillment of requests for domestic and international tourist information regarding our state. MDT also represents the Missouri tourism industry in trade conferences and state, regional, national, and international organizations; and provides guidance and information to the traveling public through the operation of seven Tourism Welcome Centers located at key entry points to Missouri. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the MDT to promote attractions, and destinations both large and small, throughout the state, thus informing and in fact helping to close the sale to potential visitors deciding to travel to and within Missouri.

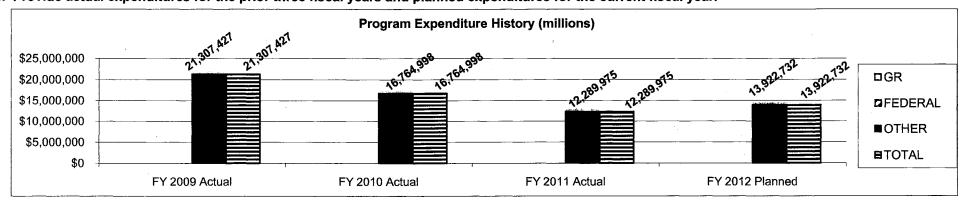
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 620.450 through 620.467 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



**Department: Economic Development** 

Program Name: Statewide Tourism Marketing Program

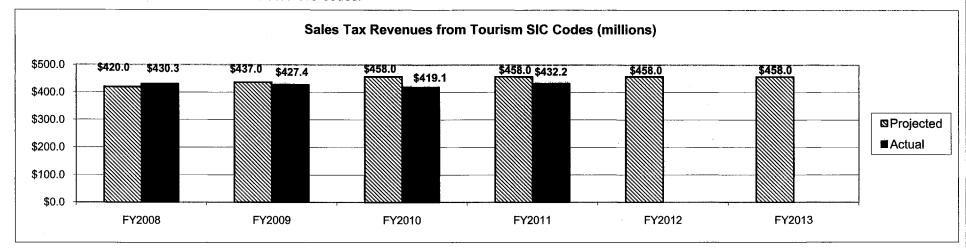
Program is found in the following core budget(s): Tourism

#### 6. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274), Tourism Marketing Fund (0650)

#### 7a. Provide an effectiveness measure.

Sales Tax Revenues from 17 Tourism Related SIC codes.



### 7b. Provide an efficiency measure.

The economic impact (tourism expenditures) resulting directly from the Missouri Division of Tourism (MDT) marketing efforts.

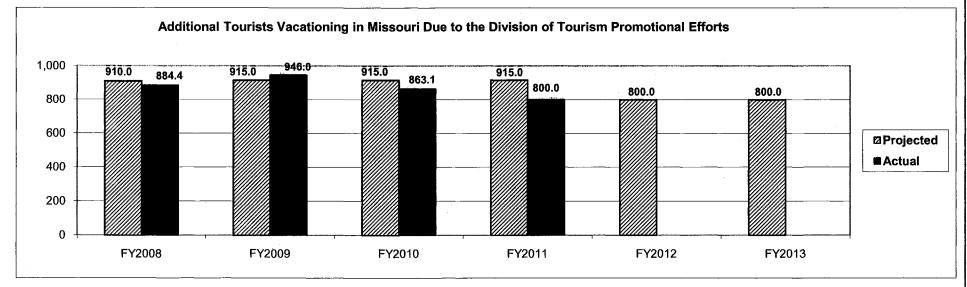
The state of the s		FY2009   FY2010   FY2011   FY2012   FY2013   F							
	FY2	009	FY2	FY2010		FY2011		FY2013	FY2014
·	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>
MDT Net Budget (millions)	\$24.1	\$21.3	\$24.3	\$13.9	\$13.4	\$13.4	\$13.4	\$13.4	\$16.4
Total Direct Economic Impact of							,		
MDT's Marketing (millions)	\$1,221.9	\$1,043.7	\$1,232.0	\$738.0	\$536.0	\$603.0	\$536.0	\$536.0	\$738.0
Direct Tourism Expenditures per									
dollar of MDT's Net Budget **	\$50.7	\$47.0	\$50.7	\$53.0	\$40 Est.	\$45 Est.	\$40 Est.	\$40 Est.	\$45 Est.

<sup>\*\*</sup> Source - Advertising Effectiveness Study, SMARI.

Department: Economic Development
Program Name: Statewide Tourism Marketing Program
Program is found in the following core budget(s): Tourism

#### 7c. Provide the number of clients/individuals served, if applicable.

Increase in the number of additional tourists due to the Division of Tourism marketing efforts.



#### 7d. Provide a customer satisfaction measure, if available.

The tourism industry job losses for a \$1 million budget loss by MDT are 1,095. The formula for arriving at this figure is based upon information from several sources:

<sup>\*</sup> Annual Tourism Economic Impact Report (University of Missouri)

<sup>\*</sup>Tourism Travel Data (TNS-TravelsAmerica)

<sup>\*</sup>Missouri's Tourism Advertising and Public Relations Effectiveness Research Study (Strategic Marketing and Research Inc. – SMARI, an independent, travel research firm)

## **DECISION ITEM SUMMARY**

TOTAL	13,019,899	0.00	13,422,576	0.00	13,422,576	0.00	0	0.00
TOTAL - TRF	13,019,899	0.00	13,422,576	0.00	13,422,576	0.00	. 0	0.00
FUND TRANSFERS GENERAL REVENUE	13,019,899	0.00	13,422,576	0.00	13,422,576	0.00	0	0.00
TOURISM-TRANSFER CORE								
Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN

im\_disummary

Budget Unit 42460C

. OOKLI IIIA	NCIAL SUMMARY F	′ 2013 Budge	et Request		<del></del>	FY 201	3 Governor's	Recommend	lation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	Ō	. 0	0	PS				0
EE	0	0	0	0	EE				0
PSD	0	0	0	0	PSD				. 0
TRF	13,422,576	0	0	13,422,576	TRF				0
Total	13,422,576	0	0	13,422,576	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE			e e	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes b	oudgeted in House B	ill 5 except for	certain fringe	es budgeted	Note: Fringe	es budgeted in	House Bill 5	except for cert	ain fringes
directly to MoDe	OT, Highway Patrol,	and Conserva	ntion	. 1	budgeted din	ectly to MoDO	T Highway P	atrol and Con	servation

Department: Economic Development

This core decision item is the required General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

## 3. PROGRAM LISTING (list programs included in this core funding)

Tourism Supplemental Revenue Fund Transfer

**Department: Economic Development** 

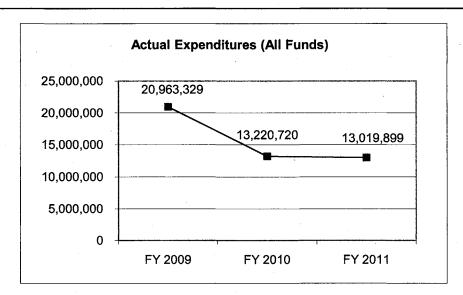
Budget Unit 42460C

Division: Tourism

Core: Tourism Supplemental Revenue Fund Transfer

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Current Yr.	FY 2012 Current Yr.
Appropriation (All Funds)	23,659,810	23,659,810	13,422,576	13,422,576
Less Reverted (All Funds)	0	(10,439,090)	(402,677)	N/A
Budget Authority (All Funds)	23,659,810	13,220,720	13,019,899	N/A
Actual Expenditures (All Funds)	20,963,329	13,220,720	13,019,899	N/A
Unexpended (All Funds)	2,696,481	0	0	N/A
Unexpended, by Fund:				
General Revenue	2,696,481	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENTOURISM-TRANSFER

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation			·
TAFP AFTER VETOES									4	
	TRF	0.00	13,422,576	0	. 0	13,422,576	<b>3</b> `			
	Total	0.00	13,422,576	0	0	13,422,576	<u>.</u>			
DEPARTMENT CORE REQUEST					4		_			
	TRF	0.00	13,422,576	0	. 0	13,422,576	3	:		
	Total	0.00	13,422,576	0	0	13,422,576	<u>.</u>			
GOVERNOR'S RECOMMENDED	CORE			:			<del>-</del>			
	TRF	0.00	13,422,576	0	0	13,422,576	3			
	Total	0.00	13,422,576 .	0	0	13,422,576	<u>.</u>			

## **DECISION ITEM DETAIL**

Budget Unit Decision Item Budget Object Class		FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
TOURISM-TRANSFER CORE	***							· · · · · · · · · · · · · · · · · · ·	
TRANSFERS OUT		13,019,899	0.00	13,422,576	0.00	13,422,576	0.00	. 0	0.00
TOTAL - TRF	_	13,019,899	0.00	13,422,576	0.00	13,422,576	0.00	0	0.00
GRAND TOTAL		\$13,019,899	0.00	\$13,422,576	0.00	\$13,422,576	0.00	\$0	0.00
	GENERAL REVENUE	\$13,019,899	0.00	\$13,422,576	0.00	\$13,422,576	0.00		0.00
. 1	FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
	OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**Department: Economic Development** 

Program Name: Tourism Supplemental Revenue Fund Transfer

Program is found in the following core budget(s): Tourism

#### 1. What does this program do?

This is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

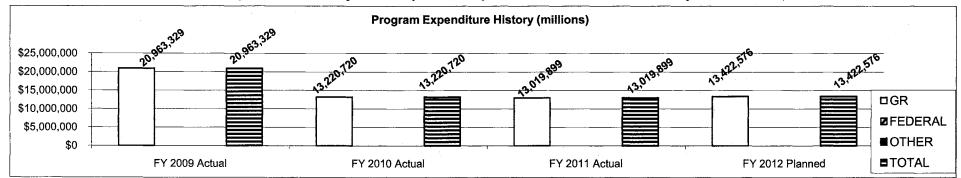
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Sections 620.450 through 620.467 RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274), Tourism Marketing Fund (0650)

	artment: Economic Development
	gram Name: Tourism Supplemental Revenue Fund Transfer
	gram is found in the following core budget(s): Tourism
7a.	Provide an effectiveness measure.
	This is a GR transfer. Please refer to the Program Description for the Statewide Tourism Marketing Program.
7b.	Provide an efficiency measure.
	This is a GR transfer. Please refer to the Program Description for the Statewide Tourism Marketing Program.
7c.	Provide the number of clients/individuals served, if applicable.
	This is a GR transfer. Please refer to the Program Description for the Statewide Tourism Marketing Program.
7d.	Provide a customer satisfaction measure, if available.
	This is a GR transfer. Please refer to the Program Description for the Statewide Tourism Marketing Program.
	<u>-</u>
	·

## **DECISION ITEM SUMMARY**

Budget Unit	, ,					•		· -	
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	******	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
FILM COMMISSION							·		
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	87,732	2.00		0.00	0	0.00	
TOTAL - PS	0	0.00	87,732	2.00	C	0.00	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	2,107	0.00	87,268	0.00		0.00	0	0.00	
TOTAL - EE	2,107	0.00	87,268	0.00	C	0.00	0	0.00	
PROGRAM-SPECIFIC					4				
GENERAL REVENUE	199,224	0.00	0	0.00	C	0.00	0	0.00	
TOTAL - PD	199,224	0.00	0	0.00	C	0.00	0	0.00	
TOTAL	201,331	0.00	175,000	2.00		0.00	0	0.00	
GRAND TOTAL	\$201,331	0.00	\$175,000	2.00	\$0	0.00	\$0	0.00	

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Division: Missouri Film Commission  Core: Missouri Film Commission  1. CORE FINANCIAL SUMMARY  FY 2013 Budget Request  GR Federal Other Total  PS 0 0 0 0 PS  EE 0 0 0 0 EE	
FY 2013 Budget Request         FY 2013 Governor's Recommendation           GR         Federal         Other         Total         GR         Fed         Other         Total           PS         0         0         0         PS         0 <td< th=""><th></th></td<>	
GR         Federal         Other         Total         GR         Fed         Other         Total           PS         0         0         0         PS         0	<del></del>
PS 0 0 0 0 PS 0	
EE 0 0 0 0 EE 0	-
<b>PSD</b> 0 0 0 <b>PSD</b> 0	
TRF 0 0 0 0 TRF 0	
Total 0 0 0 0 Total 0 0 0	- -
FTE 0.00 0.00 0.00 FTE 0.00 0.00 0.00 0.00	
Est. Fringe 0 0 0 0 Est. Fringe 0 0 0 0	1
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.  Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.	
Other Funds: NOTE:	٠.
	•

#### 2. CORE DESCRIPTION

The Missouri Film Commission was created in 1996 per §620.1200, RSMo, as part of the Missouri Department of Economic Development (DED). The purpose of the nine member Commission is to advise the director of the DED on the promotion of development of film production and facilities in Missouri. The Office of the Missouri Film Commission was established by §620.1210 and is charged with the attraction of film, television, video and cable productions to Missouri and to promote the growth of the film and video production industry within Missouri. The Film Office operates a full-service office devoted to saving filmmakers time, effort and money in arranging a shoot. The Film Office is backed by a strong and eager network of local contacts and provides the following services: (1) research and document any type of location background; (2) scout and supply photographs or videotape of the potential location per the client specifications; (3) assist potential clients in securing permits and obtaining the necessary clearances; and (4) represent the state of Missouri at various film industry trade shows and film festivals to promote Missouri as the best location for a film production. The Film Office provides detailed information on state and local film regulations, weather, production services, crew, talent, facilities, equipment and various support services such as hotels, caterers, transportation, etc. The Office also works closely with the various federal, state and local officials, as well as institutions, private businesses and individuals to ensure a problem free production.

## 3. PROGRAM LISTING (list programs included in this core funding)

Administrative Services and Support

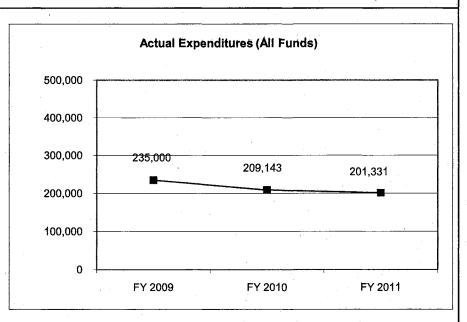
Department: Economic Development
Division: Missouri Film Commission

Core: Missouri Film Commission

## Budget Unit 42465C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	347,480	247,000	207,874	0
Less Reverted (All Funds)	(112,480)	(37,510)	(6,542)	0
Budget Authority (All Funds)	235,000	209,490	201,332	0
Actual Expenditures (All Funds)	235,000	209,143	201,331	N/A
Unexpended (All Funds)	0	347	1	N/A
Unexpended, by Fund:				
General Revenue	0	347	1	N/A
Federal	e <b>0</b>	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT FILM COMMISSION

## 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETO	DES							
		PS	2.00	87,732	0	0	87,732	
		EE	0.00	87,268	0	0	87,268	
		Total	2.00	175,000	0	0	175,000	
DEPARTMENT CO	RE ADJUSTME	ENTS		· · · · · ·				
Core Reduction	102 3662	PS	(2.00)	(87,732)	0	0	(87,732)	Reduce core to match FY12 restrictions.
Core Reduction	102 3674	. EE	0.00	(87,268)	0	0	(87,268)	Reduce core to match FY12 restrictions.
NET DI	EPARTMENT (	CHANGES	(2.00)	(175,000)	0	0	(175,000)	
DEPARTMENT CO	RE REQUEST			,				
		PS	0.00	0	0	0	0	
		EE	0.00	0	0	0	0	
		Total	0.00	0	0	0	0	
GOVERNOR'S REC	OMMENDED	CORE						
		PS	0.00	0	0	0	0	
		EE	0.00	0	0	0	0	
		Total	0.00	0	0	0.	0	

## **DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FILM COMMISSION								
CORE								
PUBLIC INFORMATION COOR	0	0.00	36,063	1.00	0	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	51,669	1.00	0	0.00	. 0	0.00
TOTAL - PS	Ö	0.00	87,732	2.00	0	0.00	0	0.00
TRAVEL, IN-STATE	1,176	0.00	21,724	0.00	0	0.00	. 0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	7,214	0.00	. 0	0.00	. 0	0.00
SUPPLIES	. 11	0.00	6,920	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	2,792	0.00	. 0	0.00	0	0.00
COMMUNICATION SERV & SUPP	863	0.00	3,700	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	. 0	0.00	31,923	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	2,400	0.00	. 0	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	500	0.00	0	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	5,200	0.00	0	0.00	0	0.00
MISCELLANEOUS EXPENSES	57	0.00	4,895	0.00	. 0	0.00	0	0.00
TOTAL - EE	2,107	0.00	87,268	0.00	. 0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	199,224	0.00	0	0.00	. 0	0.00	0	0.00
TOTAL - PD	199,224	0.00	0	0.00	0	0.00		0.00
GRAND TOTAL	\$201,331	0.00	\$175,000	2.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$201,331	0.00	\$175,000	2.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**Department: Economic Development** 

**Program Name: Missouri Film Commission** 

Program is found in the following core budget(s): Missouri Film Commission

1. What does this program do?

The Missouri Film Commission was created in 1996 per §620.1200, RSMo, as part of the Missouri Department of Economic Development (DED). The purpose of the nine member Commission is to advise the director of the DED on the promotion of development of film production and facilities in Missouri. The Office of the Missouri Film Commission was established by §620.1210 and is charged with the attraction of film, television, video and cable productions to Missouri and to promote the growth of the film and video production industry within Missouri. The Film Office operates a full-service office devoted to saving filmmakers time, effort and money in arranging a shoot. The Film Office is backed by a strong and eager network of local contacts and provides the following services: (1) research and document any type of location background; (2) scout and supply photographs or videotape of the potential location per the client specifications; (3) assist potential clients in securing permits and obtaining the necessary clearances; and (4) represent the state of Missouri at various film industry trade shows and film festivals to promote Missouri as the best location for a film production. The Film Office provides detailed information on state and local film regulations, weather, production services, crew, talent, facilities, equipment and various support services such as hotels, caterers, transportation, etc. The Office also works closely with the various federal, state and local officials, as well as institutions, private businesses and individuals to ensure a problem free production.

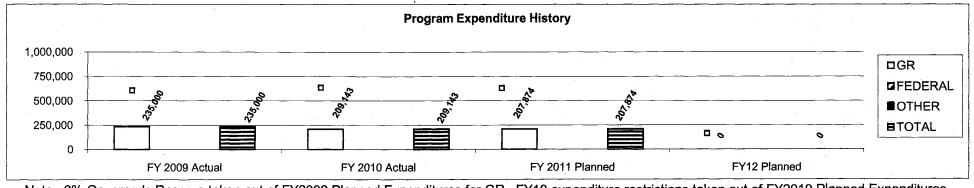
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Section 620.1200, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Department: Economic Development

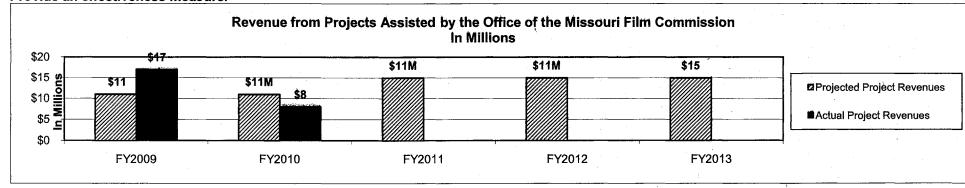
Program Name: Missouri Film Commission

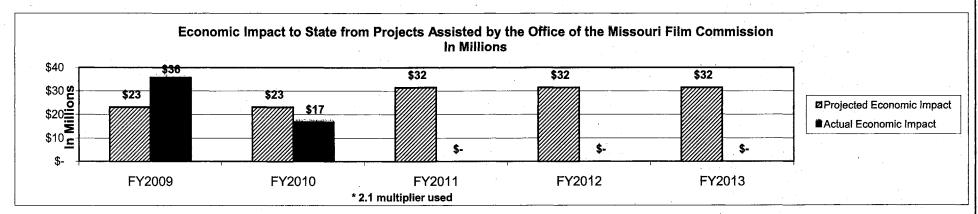
Program is found in the following core budget(s): Missouri Film Commission

6. What are the sources of the "Other " funds?

None

7a. Provide an effectiveness measure.





7b. Provide an efficiency measure.

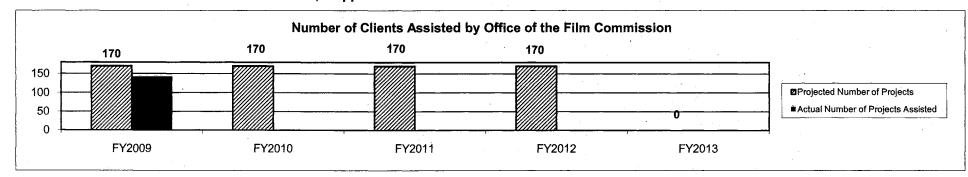
NA

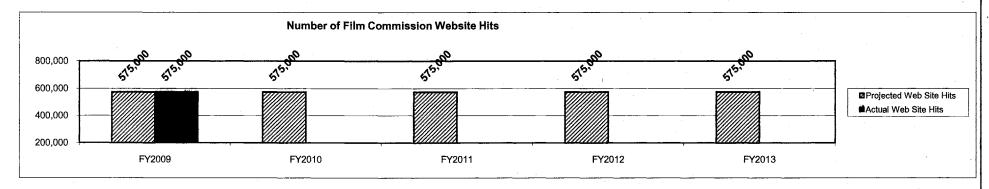
Department: Economic Development

Program Name: Missouri Film Commission

Program is found in the following core budget(s): Missouri Film Commission

## 7c. Provide the number of clients/individuals served, if applicable.





7d. Provide a customer satisfaction measure, if available.

NA

DECIDIO	N ITEM SI	
	N 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	IIVIIVIAAR T
		~ ITIITI/ \I \ I

Budget Unit Decision Item Budget Object Summary Fund	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	SECURED COLUMN
MISSOURI HOUSING TRUST						-		
CORE					i .			
PROGRAM-SPECIFIC MO HOUSING TRUST	3,410,843	0.00	2,225,000	0.00	2,225,000	0.00	0	0.00
TOTAL - PD	3,410,843	0.00	2,225,000	0.00	2,225,000	0.00	0	0.00
TOTAL	3,410,843	0.00	2,225,000	0.00	2,225,000	0.00	0	0.00
GRAND TOTAL	\$3,410,843	0.00	\$2,225,000	0.00	\$2,225,000	0.00	\$0	0.00

im\_disummary

Department:	Economic Devel	opment		<u> </u>	Budget Unit	42470C			
Division:	Missouri Housin	g Developn	nent Commis	ssion					
Core:	Missouri Housin	g Developn	nent Commis	ssion - Missouri	<b>Housing Trust Fund</b>	_			
	10111 0111111								
1. CORE FINAL	NCIAL SUMMARY								<del></del>
	FY	2013 Budg	et Request		·	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS .	0	0	0	0	PS				0
EE	0	0	0	0	EE				0
PSD	0	0	2,225,000	2,225,000 E	PSD				0
TRF	0	0	0	0	TRF				0
Total	0	0	2,225,000	2,225,000	Total	0	0	0	0
	0.00	0.00	0.00	2.22	FTF				0.00
FTE	0.00	0.00	0.00	0.00	FTE				0.00
Est. Fringe	1 01	0	0 1	0	Est. Fringe	1 0	0	0	0
Note: Fringes b	oudgeted in House Bi	II 5 except fo	or certain fring	ges		s budgeted in I	House Bill 5	except for cert	tain fringes
	ly to MoDOT, Highwa					ectly to MoDOT		•	- 1
Other Funds:	Missouri Housing	Truct Fund	(0254)	· · · · · <del>- · · · · · · · · · · · · · ·</del>	Other Funds	•			
Notes:	An "E" is requeste			iundo	Notes:	•			
NOLES.	All L is requeste	50 101 φZ,ZZC	2,000 Other r	นแนธ	INULES.				

#### 2. CORE DESCRIPTION

Section 215.034, RSMo. states "At the conclusion of each fiscal year, the state treasurer shall allocate all moneys in the Missouri Housing Trust Fund to the Missouri Housing Development Commission for disbursement and investment as directed by this section." These funds consist of \$3 of the recording fee on real estate-related documents established in Section 59.319, RSMo. The objective of the Missouri Housing Trust Fund is to increase the availability of affordable housing for low-income and homeless Missourians. By statute, the funds must be used to benefit households earning 50% of area median income or less, and at least half of the funds must be used to benefit households earning 25% of area median income or less. There are over 145,000 families in Missouri paying more than 50% of their income for rent.\*

For the 2011 application cycle, MHDC received application requests totaling \$16,360,292, but the Trust Fund had received only \$3,410,843 to disburse. 
\* U.S. Census Bureau, 2005-2009 American Community Survey

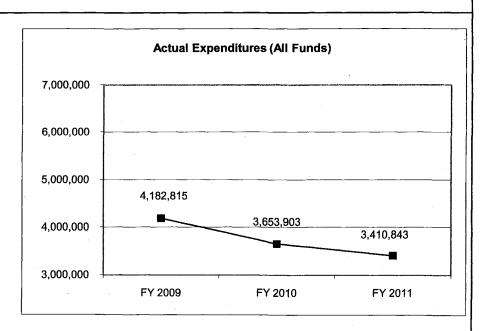
## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Housing Trust Fund

Department:	Economic Development	Budget Unit 42470C	
Division:	Missouri Housing Development Commission	n ·	
Core:	Missouri Housing Development Commission	n - Missouri Housing Trust Fund	

#### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	4,450,000	4,450,000	4,450,000	2,225,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	4,450,000	4,450,000	4,450,000	N/A
Actual Expenditures (All Funds)	4,182,815	3,653,903	3,410,843	N/A
Unexpended (All Funds)	267,185	796,097	1,039,157	N/A
Unexpended, by Fund:		-		
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	267,185	796,097	1,039,157	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) Original Appropriation is \$4,450,000 E. Appropriations decreased by \$267,185

(2) Original Appropriation is \$4,450,000 E. Appropriations decreased by \$796,907

(3) Original Appropriation is \$4,450,000 E. Appropriations decreased by \$1,039,157

(4) Current Appropriation is \$2,225,000 E.

## CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMEN MISSOURI HOUSING TRUST

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	2,225,000	2,225,000	
	Total	0.00	0	0	2,225,000	2,225,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	2,225,000	2,225,000	
	Total	0.00	Ō	0	2,225,000	2,225,000	<b>,</b>
GOVERNOR'S RECOMMENDED	CORE				· .		<del>-</del>
	PD	0.00	0	0	2,225,000	2,225,000	
	Total	0.00	0	0	2,225,000	2,225,000	

## DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	**************************************	**************************************
MISSOURI HOUSING TRUST			<u></u> .					
PROGRAM DISTRIBUTIONS	3,410,843	0.00	2,225,000	0.00	2,225,000	0.00	0	0.00
TOTAL - PD	3,410,843	0.00	2,225,000	0.00	2,225,000	0.00	0	0.00
GRAND TOTAL	\$3,410,843	0.00	\$2,225,000	0.00	\$2,225,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$3,410,843	0.00	\$2,225,000	0.00	\$2,225,000	0.00		0.00

**Economic Development** 

**Program Name: Missouri Housing Trust Fund** 

Program is found in the following core budget(s): Missouri Housing Development Commission

#### 1. What does this program do?

The Missouri Housing Trust Fund funds organizations that provide housing assistance for very low-income families and the homeless in Missouri. The Trust Fund supports programs that prevent families from becoming homeless; provides operating support for homeless shelters and transitional housing; provides home repairs and accessibility improvements for low-income homeowners; provides rental assistance for low-income families; and provides housing related services for low-income families.

- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

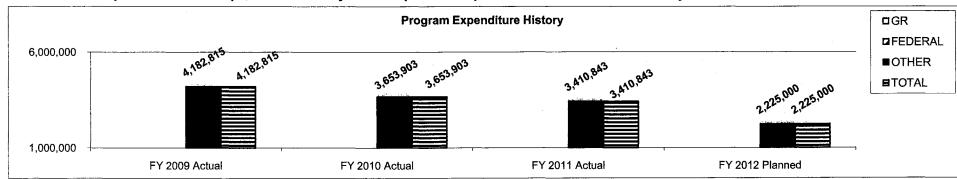
  Sections 215.034-215.039, RSMo.
- 3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



#### 6. What are the sources of the "Other" funds?

Missouri Housing Trust Fund (0254), which is funded through a \$3 recording fee.

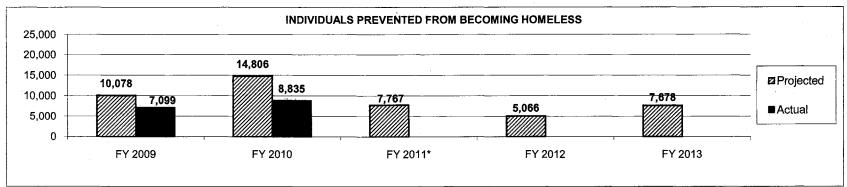
**Economic Development** 

**Program Name: Missouri Housing Trust Fund** 

Program is found in the following core budget(s): Missouri Housing Development Commission

#### 7a. Provide an effectiveness measure.

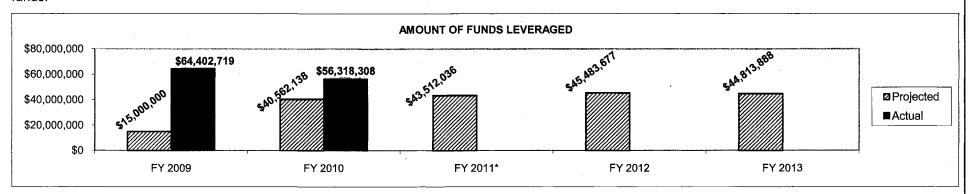
Number of individuals prevented from becoming homeless as a result of assistance received from the Missouri Housing Trust Fund:



<sup>\*</sup>Actual data for FY 2011 will be available in August 2012.

#### 7b. Provide an efficiency measure.

MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging Trust Fund dollars with other private and public funds.



**Ratio of Funds Leveraged** 

	FY 2009	<u>FY 2010</u>	FY 2011	FY 2012	FY 2013
Projected	1:3	1:9	1:12	1:20	1:13
Actual	1:14	1:13	*		

<sup>\*</sup>Actual data for the amount of funds leveraged and the ratio of funds leveraged in FY 2011 will not be available until August 2012.

**Economic Development** 

**Program Name: Missouri Housing Trust Fund** 

Program is found in the following core budget(s): Missouri Housing Development Commission

7c. Provide the number of clients/individuals served, if applicable.

Number of individuals assisted with the Missouri Housing Trust Fund by funding category:

	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011*	FY 2012	FY 2013
Program	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
Homeless Prevention	8,544	4,744	5,795	5,200	NA		NA	NA
Transitional Housing	NA	NA	NA	NA	823		537	814
Emergency Assistance	NA	NA	NA	NA	3,292		2,147	3,254
Rental Assistance	654	585	385	666	586		382	579
Home Repairs	30	246	57	32	12		8	12
Operating / Match	850	1,524	8,569	2,937	3,054		_ 1,992	3,019
Grand Total	10,078	7,099	14,806	8,835	7,767		5,066	7,678

NOTE: The program categories show the number served by funding category. Funding prioritization by category is set each year by the MHDC commissioners. Beginning in FY 2011, the Homeless Prevention category was split into two new categories: Emergency Assistance and Transitional Housing.

Construction grants represent another funding category, but do not directly serve individuals during the grant (construction) period. Agencies that are allocated a Construction / Rehabilitation grant must enter into an eighteen year Land Use Restriction Agreement (LURA) with MHDC which requires agencies to annually certify that residents of that facility are at or below 50% of the Area Median Income (AMI). The number of construction projects funded in recent years were as follows: six in FY 2009, seven in FY 2010 and four for FY 2011. For FY 2012 three construction grants are projected, and six construction grants are projected for FY 2013.

7d. Provide a customer satisfaction measure, if available.

We do not have a customer satisfaction measure to report.

<sup>\*</sup> Actual data for FY 2011 will be available in August 2012.

#### **NEW DECISION ITEM**

					KANK		<del></del>	_					
Department: E	conomic Dev	elopment	<u> </u>	·				Budget Unit	42470C		<del></del>		
Division: Miss				mmission-M	lissouri Hou	I		_					
DI Name: Resto	ration of Hou	sing Tru	st Fund	Monies	DI#1419008	•							
1. AMOUNT OF	REQUEST			·									
		FY 201	3 Budge	t Request					FY 2013	Governor's	Recommend	lation	
	GR		deral	Other	Total				GR	Federal	Other	Total	
PS		0	0	0	0	•		PS	0	0	0	0	
EE		0	0	0	0			EE	0	0	0	0	
PSD		0	0	2,225,000	2,225,000	E		PSD	0	0	0	0	
TRF		0	0	0	0			TRF	0	0	0	0	
Total		0	0	2,225,000	2,225,000	•		Total =	0	0	0	. 0	
FTE		0.00	0.00	0.00	0.00			FTE	0.00	0.00	0.00	0.00	
Est. Fringe		0	0	0	0	1		Est. Fringe	0	0	0	0	
Note: Fringes b	udgeted in Ho	use Bill 5	except fo	r certain fring	ges	1		Note: Fringes b	oudgeted in H	louse Bill 5 ex	cept for certa	in fringes	
budgeted directly	y to MoDOT, F	lighway P	Patrol, and	d Conservation	on.	ł		budgeted directi	ly to MoDOT,	Highway Pat	rol, and Cons	servation.	
Other Funds:	Missouri Housi	ina Trust F	und (0254	1)		_		Other Funds:					
Notes:	An "E" is requ				r Funds)			Outlot i dirao.					
2. THIS REQUE							<del></del>						
	New Legislati	on				Now	Progra	am.			und Switch		
	Federal Mand							kpansion	_		Cost to Contin		
·	GR Pick-Up	Jaic		•			e Req	•			quipment Re		
	Pay Plan			•	Х	Other		Request is to re	etore the cor			•	on "E"
	. ray Flair					. Other	1.	request is to re	Store the con	e lo Fizoria	intount of \$4,	430,000 WILL	ian E
3. WHY IS THIS CONSTITUTION						R ITE	EMS C	HECKED IN #2.	INCLUDE TH	IE FEDERAL	OR STATE S	STATUTORY	Y OR
Missouri Housir related docume	g Developmer nts established neless Missou	nt Commis d in Section rians. By	ssion for on 59.319 statute, t	disbursemen ), RSMo. Th the funds mu	it and invest e objective o st be used to	as dire f the M bene	ected t Missou efit hou	easurer shall alloca by this section." T ri Housing Trust F seholds earning 5	hese funds cunds incr	consist of a \$3 rease the avai	dollar record	ling fee on re ordable hous	eal estate ing for low

For the 2011 application cycle, MHDC received application request in the amount of \$16,360,292 and was able to fund only \$3,410,843.

#### **NEW DECISION ITEM**

	RANK:	OF

Department: Economic Development Budget Unit 42470C

Division: Missouri Housing Development Commission-Missouri Hou DI Name: Restoration of Housing Trust Fund Monies DI#1419008

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The new decision item increases the core to the level of FY 2011 funding. The Housing Trust Program is funded through a \$3 real estate recording documents. Monies deposited into the Housing Trust Fund are used to provide affordable housing and homeless services to low income individuals and families throughout the State of Missouri. By statute, half of the funds must be used to benefit households earning 50% of median income or less, and half must be used to benefit households earning 25% of median income or less.

No General Revenue dollars are being requested as a part of this new decision item.

	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
		•					. 0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	
							. 0		
							0		
			· · · · · · · · · · · · · · · · · · ·				0		
Total EE	0		0		0		0		(
Danasana Diataihastiana					0.005.000		0.005.000		
Program Distributions					2,225,000		2,225,000		
Total PSD	U		0		2,225,000		2,225,000		(
Transfers									
Total TRF									
Total TRE	U		U		U		U		,
Grand Total	<u>_</u>	0.0	0	0.0	2,225,000	0.0	2,225,000	0.0	
							, ,		
								•	

## **NEW DECISION ITEM**

RANK:	OF	

Department: Economic Development		•		<b>Budget Unit</b>	42470C				
Division: Missouri Housing Developm									
DI Name: Restoration of Housing Trust	Fund Monies	DI#1419008	i						
	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
					·		0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
							_		
Program Distributions				,			0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF			0	•	0				
Total Titl			·				ŭ		ŭ
Grand Total	0	0.0	0	0.0	0	0.0	Ō	0.0	0
					<del></del>			<del></del>	

RANK:

OF \_\_\_\_

42470C

Department: Economic Development

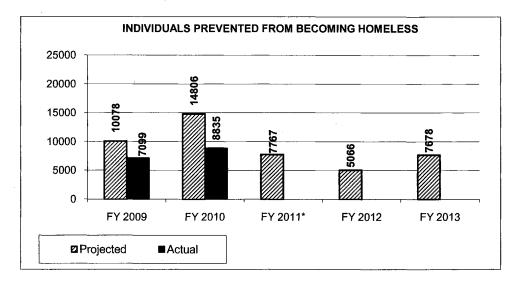
Budget Unit

Division: Missouri Housing Development Commission-Missouri Hou DI Name: Restoration of Housing Trust Fund Monies DI#1419008

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

### 6a. Provide an effectiveness measure.

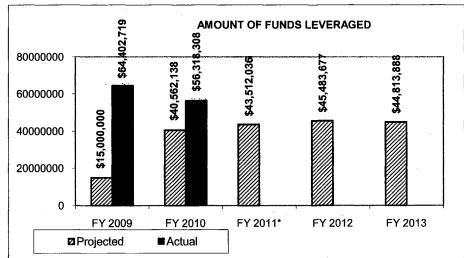
Number of individuals prevented from becoming homeless as a result of assistance received from the Missouri Housing Trust Fund:



\*Actual data for FY 2011 will be available in August 2012.

### 6b. Provide an efficiency measure.

MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging Trust Fund dollars with other private and public funds.



Ratio of Funds Leveraged

	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013
Projected	1:3	1:9	1:12	1:20	1:13
Actual	1:14	1.12	*		

<sup>\*</sup>Actual data for the amount of funds leveraged and the ratio of funds leveraged in FY 2011 will not be available until August 2012.

11211 220101011	· —···
RANK:	OF

Department: Economic Development Budget Unit 42470C

Division: Missouri Housing Development Commission-Missouri Hou DI Name: Restoration of Housing Trust Fund Monies DI#1419008

6c. Provide the number of clients/individuals served, if applicable.

6d. Provide a customer satisfaction measure, if available.

Number of individuals assisted with the Missouri Housing Trust Fund by funding category:

	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011*	FY 2012	FY 2013
Program	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected
Homeless Prevention	8,544	4,744	5,795	5,200	NA		NA	NA
Transitional Housing	NA	NA	NA	NA	823		537	814
<b>Emergency Assistance</b>	NA	NA	NA	NA	3,292		2,147	3,254
Rental Assistance	654	585	385	666	586		382	579
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Grand Total	10,078	7,099	14,806	8,835	7,767		5,066	7,678

We do not have a customer satisfaction measure to report.

NOTE: The program categories show the number served by funding category. Funding prioritization by category is set each year by the MHDC commissioners. Beginning in FY 2011, the Homeless Prevention category was split into two new categories: Emergency Assistance and Transitional Housing.

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#### 7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Individuals prevented from being homeless: The Missouri Housing Trust Fund uses a competitive application process to ensure agencies in receipt of Trust Fund awards are able to effectively serve the homeless and low income households. In addition, once awards are granted compliance visits are required to ensure that agencies throughout the grant year are effectively serving the required populations.

Leveraged dollars: Through the competitive application process, MHDC encourages agencies to leverage grant awards with other funding sources.

<sup>\*</sup> Actual data for FY 2011 will be available in August 2012.

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MISSOURI HOUSING TRUST									
MHDC Restoration of Trust Fund - 1419008									
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	2,225,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	2,225,000	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$2,225,000	0.00	\$0	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,225,000	0.00		0.00	

# **DECISION ITEM SUMMARY**

Budget Unit	· · · · · · · · · · · · · · · · · · ·		<del></del>	······································				·
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE'	DOLLAR	FTE	COLUMN	COLUMN
OFFICE OF PUBLIC COUNSEL								
CORE								
PERSONAL SERVICES	•						4	
GENERAL REVENUE	561,150	9.92	0	0.00	0	0.00	C	0.00
PUBLIC SERVICE COMMISSION	0	0.00	593,501	12.00	602,236	12.00	C	0.00
TOTAL - PS	561,150	9.92	593,501	12.00	602,236	12.00	(	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	107,533	0.00	0	0.00	0	0.00	·	0.00
PUBLIC SERVICE COMMISSION	. 0	0.00	107,189	0.00	98,454	0.00	(	0.00
TOTAL - EE	107,533	0.00	107,189	0.00	98,454	0.00	(	0.00
TOTAL	668,683	9.92	700,690	12.00	700,690	12.00	(	0.00
GRAND TOTAL	\$668,683	9.92	\$700,690	12.00	\$700,690	12.00	\$0	0.00

#### **CORE DECISION ITEM**

Department: Eco	nomic Developm	ent			Budget Unit 42620C					
Division: Office o	of Public Counse	1			_					
Core: Office of Pu	ublic Counsel									
1. CORE FINANC	IAL SUMMARY	· · · · · · · · · · · · · · · · · · ·						<u>:</u>		
	FY	2013 Budge	t Request			FY 201	3 Governor'	s Recommen	dation	
	GR	Federal	Other	Total	GR Fed Other					
PS	0	0	593,501	593,501	PS -				0	
EE	0	0	107,189	107,189	EE				0	
PSD	0	0	0	. 0	PSD				0	
TRF	0	0	0	.0	TRF				0	
Total	0	0	700,690	700,690	Total	0	0	00	0	
FTE	0.00	0.00	12.00	12.00	FTE				0.00	
Est. Fringe	0	0	331,114	331,114	Est. Fringe	0	0	0	0	
Note: Fringes bud	geted in House Bi	II 5 except fo	r certain fring	es	Note: Fringes	budgeted in	House Bill 5	except for cer	tain fringes	
budgeted directly to	o MoDOT, Highwa	ay Patrol, and	l Conservatio	n.	budgeted direc	tly to MoDO	T, Highway F	Patrol, and Co	nservation.	
Other Funds:	Public Service Co	mmission Fu	ind (0607)		Other Funds:					

#### 2. CORE DESCRIPTION

This core request will provide Public Counsel with sufficient expertise and resources to represent consumers of regulated Missouri utility companies as well as to assist and inform Missourians with property rights concerns. This request funds attorneys and a technical staff that provide expert analysis and recommendations to the Public Service Commission (PSC) and in the courts. Public Counsel advocates for the interests of all consumers of investor-owned utilities in Missouri, with a particular focus on residential and small business consumers who have no other representation. The Public Counsel also has the authority to appeal PSC decisions through the court system when necessary to protect consumer interests. Through the ombudsman for property rights, Public Counsel provides guidance to individuals seeking information about the condemnation process.

### 3. PROGRAM LISTING (list programs included in this core funding)

Office of Public Counsel

(The Public Counsel is the statutory representative of utility consumers in cases before the Public Service Commission and in the courts, and provides guidance to individuals facing property rights issues.)

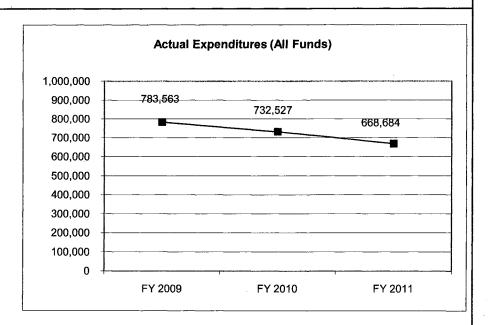
### **CORE DECISION ITEM**

Department: Economic Development
Division: Office of Public Counsel
Core: Office of Public Counsel

Budget Unit 42620C

### 4. FINANCIAL HISTORY

	FY 2009	FY 2010	FY 2011	FY 2012
	Actual	<u>Actual</u>	Actual	Current Yr.
Appropriation (All Funds)	880,809	880,809	708,744	700,690
Less Reverted (All Funds)	(72,151)	(143,992)	(25,514)	0
Budget Authority (All Funds)	808,658	736,817	683,230	700,690
Actual Expenditures (All Funds)	783,563	732,527	668,684	N/A
Unexpended (All Funds)	25,095	4,290	14,546	N/A
		<u></u>		
Unexpended, by Fund:				
General Revenue	25,096	4,290	14,546	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	
	• •	• •	` '	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Invoices received after cut off contributed to the \$1649 lapse in E&E. No lapse in PS.
- (2) FTE on FMLA January thru June 2009. Ombudsman position vacant 2/20/09-4/8/09.
- (3) SOSA position and attorney position vacant FY2011.

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN OFFICE OF PUBLIC COUNSEL

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	12.00	0	. 0	593,501	593,501	
	EE	0.00	0	0	107,189	107,189	
	Total	12.00	0	0	700,690	700,690	
DEPARTMENT CORE ADJUSTME	ENTS	-					
Core Reallocation 496 7897	PS	0.00	0	0	8,735	8,735	Reallocation to align budget to actual.
Core Reallocation 496 7898	EE	0.00	0	0	(8,735)	(8,735)	Reallocation to align budget to actual.
NET DEPARTMENT	CHANGES	0.00	0	0	0	0	
DEPARTMENT CORE REQUEST							
	PS	12.00	0	0	602,236	602,236	•
	EE	0.00	0	0	98,454	98,454	<u>.</u>
	Total	12.00	0	0	700,690	700,690	
GOVERNOR'S RECOMMENDED	CORE						
	PS	12.00	0	0	602,236	602,236	
	EE	0.00	0	0	98,454	98,454	
	Total	12.00	0	0	700,690	700,690	

# **FLEXIBILITY REQUEST FORM**

BUDGET UNIT NUMBER:	42620C		DEPARTMENT:	Economic Development			
BUDGET UNIT NAME:		Public Counsel PS 0607 Public Counsel E&E 0607	DIVISION:	Office of Public Counsel			
requesting in dollar and po	ercentage terms	and explain why the flexi	bility is needed. If	f expense and equipment flexibility you are flexibility is being requested among divisions, arms and explain why the flexibility is needed.			
		DEPARTI	MENT REQUEST				
Service Commission Fund). The highest quality services to Miss flexibility will allow us to operate Other Funds: OPC PS (7897-0	nis flexibility is neede ourians. Because of e more efficiently. 1607) - \$593,501 * 2 xibility will be us	ed to ensure our ability to imm of the office's tight budget and 15% = \$148,375 and OPC E&F	nediately address any id history of using virtually E (7898-0607) - \$107,18	Expense and Equipment appropriations in fund 0607 (Public dentified operational modifications to ensure the provision of the y all of the PS and E&E allocations each year. The added  89 * 25% = \$26,772  was used in the Prior Year Budget and the Current			
PRIOR YEA		CURRENT ESTIMATED A FLEXIBILITY THAT	MOUNT OF	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED			
\$0		Expenditures in PS and E&I based on needs to cover op address emergency and cha	E will differ annually erational expenses,	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.			
3. Please explain how flexibi	lity was used in th	e prior and/or current years					
E)	PRIOR YEAR (PLAIN ACTUAL U	SE		CURRENT YEAR EXPLAIN PLANNED USE			
In FY2011, the Office of Public	Counsel flexed \$0.	,	In FY 2012, Office of Public Counsel was appropriated up to 25% flexibility between PS and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible, quality service to our customers.				

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*********	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
OFFICE OF PUBLIC COUNSEL			<del></del>					
CORE								
SR OFC SUPPORT ASST (KEYBRD)	26,760	1.00	32,640	2.00	35,400	2.00	0	0.00
CH PUBLIC UTILITY ACCOUNTANT	72,029	1.09	67,419	1.00	62,470	1.00	0	0.00
PUBLIC UTILITY ACCOUNTANT III	41,055	0.83	57,427	1.00	65,476	1.00	0	0.00
CH UTILITY ECONOMIST	118,308	2.00	122,278	2.00	122,278	2.00	. 0	0.00
DIVISION DIRECTOR	83,253	1.00	83,596	1.00	83,596	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	98,125	2.00	105,980	2.00	108,855	2.00	0	0.00
SENIOR COUNSEL	55,620	1.00	57,620	2.00	57,620	2.00	0	0.00
DEPUTY COUNSEL	66,000	1.00	66,541	1.00	66,541	1.00	0	0.00
TOTAL - PS	561,150	9.92	593,501	12.00	602,236	12.00	. 0	0.00
TRAVEL, IN-STATE	2,800	0.00	5,705	0.00	5,705	0.00	0	0.00
TRAVEL, OUT-OF-STATE	68	0.00	9,433	0.00	9,433	0.00	0	0.00
FUEL & UTILITIES	0	0.00	1,200	0.00	1,200	0.00	0	0.00
SUPPLIES	12,368	0.00	15,000	0.00	15,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	8,600	0.00	9,000	0.00	9,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	12,935	0.00	10,000	0.00	10,000	0.00	0	0.00
PROFESSIONAL SERVICES	69,219	0.00	52,971	0.00	44,236	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	300	0.00	300	0.00	. 0	0.00
M&R SERVICES	1,496	0.00	2,000	0.00	2,000	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	250	0.00	250	0.00	0	0.00
OTHER EQUIPMENT	. 0	0.00	100	0.00	100	0.00	.0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	10	0.00	10	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	10	0.00	10	0.00	. 0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,100	0.00	1,100	0.00	0	0.00
MISCELLANEOUS EXPENSES	47	0.00	10	0.00	10	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	100	0.00	100	0.00	0	0.00
TOTAL - EE	107,533	0.00	107,189	0.00	98,454	0.00	0	0.00
GRAND TOTAL	\$668,683	9.92	\$700,690	12.00	\$700,690	12.00	\$0	0.00
GENERAL REVENUE	\$668,683	9.92	\$0	0.00	\$0	0.00	- :- · : · : · : · : · : · : · : · : · :	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$700,690	12.00	\$700,690	12.00		0.00

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**Department of Economic Development** 

**Program Name Office of Public Counsel** 

Program is found in the following core budget(s): Office of Public Counsel

### What does this program do?

This core request will provide Public Counsel with sufficient expertise and resources to represent consumers of regulated Missouri utility companies. This request funds attorneys and a technical staff that provide expert analysis and recommendations to the Public Service Commission and in the courts. Public Counsel advocates for the interests of all consumers of investor-owned utilities in Missouri, with a particular focus on residential and small business consumers who have no other representation. The Public Counsel also has the authority to appeal PSC decisions through the court system when necessary to protect consumer interests. In addition, through the property rights ombudsman, Public Counsel provides assistance to citizens seeking guidance about condemnation process and procedures.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 386.700 and 523.277, RSMo. 2000

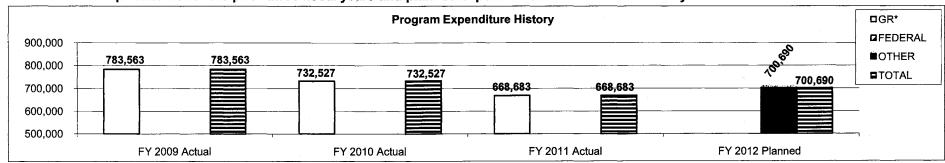
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



<sup>\*</sup>Expenditure reverts/unexpends taken out of planned expenditures. Beginning FY 2012 funding by assessment.

### 6. What are the sources of the "Other " funds?

Public Service Commission Fund (0607)

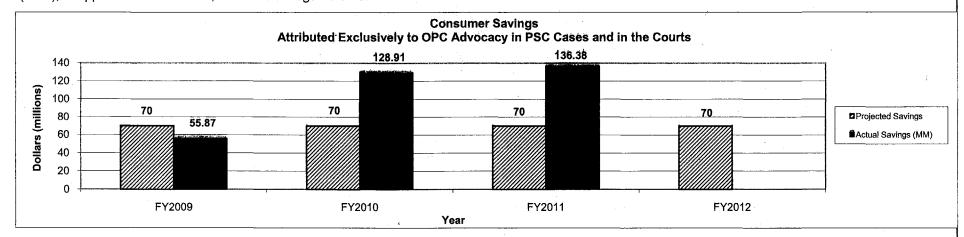
**Department of Economic Development** 

**Program Name Office of Public Counsel** 

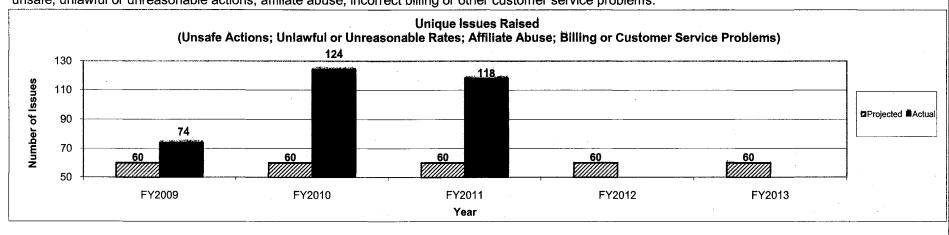
Program is found in the following core budget(s): Office of Public Counsel

# 7a. Provide an effectiveness measure.

Amount of consumer savings that can be quantifiably attributed to the Office of the Public Counsel's (OPC's) advocacy before the Public Service Commission (PSC), in appeals from the PSC, and in other legal forums:



Number of new consumer protection issues, unique to the Office of the Public Counsel, that were raised in Public Service Commission cases relating to unsafe, unlawful or unreasonable actions, affiliate abuse, incorrect billing or other customer service problems:



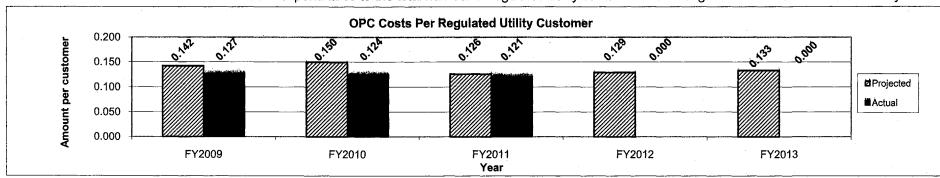
Department of Economic Development

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

### 7b. Provide an efficiency measure.

The ratio of the Office of the Public Counsel's expenditures to the total number of regulated utility customers benefiting from OPC's consumer advocacy:



### 7c. Provide the number of clients/individuals served, if applicable.

Total number of regulated utility customers broken down by industry type:

Type of	FY2009	FY2010	FY2010	FY2011	FY2012	FY2013
<u><b>Utility</b></u>	Actual (C & D)	<u>Projected</u>	Actual*	Projected**	<b>Projected</b>	<b>Projected</b>
Electric	1,919,776	1,925,371		1,945,347	1,965,530	1,985,922
Natural	1,387,780	1,385,497		1,388,661	1,391,832	1,395,010
Water	488,134	543,895		556,638	569,679	583,026
Sewer	14,879	13,224		12,797	12,383	11,983
Telephone	2,349,656	2,017,858		1,732,913	1,488,206	1,278,055
Total	6,160,225	5,885,844		5,636,355	5,427,630	5,253,996

FY10 and forward actual telephone customers no longer available.

(D) Telephone - MPSC Switched Access Line Count Trends Workpaper; however, no longer available FY10 forward.

NOTE: Some Missouri households may be customers of more than one regulated utility.

# 7d. Provide a customer satisfaction measure, if available.

N/A

<sup>\*</sup>Data for FY2010 Actual Customers will not be available until late 2011.

<sup>\*\*</sup>Data for FY2011 Actual Customers will not be available until late 2012.

<sup>(</sup>C) Source MPSC 2010 Annual Report

# **DECISION ITEM SUMMARY**

Decision Item   Budget Object Summary   ACTUAL   ACTUAL   BUDGET   BUDGET   BUDGET   DEPT REQ   D	GRAND TOTAL	\$13,253,121	190.28	\$14,762,804	194.00	\$14,783,268	194.00	\$0	0.00
Procession Item   Procession	TOTAL	0	0.00	0	0.00	20,464	0.00	0	0.00
Procession Item   Procession	TOTAL - EE	0	0.00	0	0.00	20,464	0.00	0	0.00
Public Service Commission		0		0		20,464		0	
Decision Item   Budget Object Summary   ACTUAL   ACTUAL   BUDGET   BUDGET   BUDGET   DEPT REQ   D	•								
Decision Item   FY 2011   FY 2011   FY 2012   BUDGET   BUDGET   DEPT REQ	TOTAL	13,253,121	190.28	14,762,804	194.00	14,762,804	194.00	.0	0.00
Decision Item   Budget Object Summary   ACTUAL   BUDGET   BUDGET   BUDGET   BUDGET   DEPT REQ   D	TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	0	0.00
Procession   Item   Budget Object Summary   ACTUAL   ACTUAL   BUDGET   BUDGET   BUDGET   DEPT REQ   DEPT REQ		0	0.00	10,000	0.00	10,000	0.00	0	0.00
Decision Item   FY 2011   FY 2011   FY 2012   FY 2012   FY 2013   FY 2013   FY 2013   SECURED   SECURED   SECURED   DOLLAR   FTE   DOLLAR	TOTAL - EE				0.00	4,909,637	0.00	0	0.00
Decision Item   FY 2011   FY 2012   FY 2012   FY 2013   FY 2013	DEAF RELAY SER & EQ DIST PRGM								
Decision Item		10,069,449	190.28	9,843,167	194.00	9,843,167	194.00	0	0.00
Decision Item FY 2011 FY 2011 FY 2012 FY 2013 FY 2013 ************************************	PUBLIC SERVICE COMMISSION								
Decision Item FY 2011 FY 2011 FY 2012 FY 2013 FY 2013 ************************************									
	Decision Item Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED

im\_disummary

### CORE DECISION ITEM

**Department: Economic Development Budget Unit 42630C** Division: Public Service Commission Core: Public Service Commission Regulatory 1. CORE FINANCIAL SUMMARY FY 2013 Budget Request FY 2013 Governor's Recommendation Other GR Federal Total GŘ Fed Other Total PS **PS** 0 9,843,167 9,843,167 EE 0 0 4,909,637 4,909,637 EE 0 **PSD** 0 0 0 10,000 10.000 E **PSD** TRF TRF 0 0 14,762,804 14,762,804 Total Total 0 FTE 0.00 0.00 194.00 194.00 FTE 0.00 Est. Fringe 0 | 5.491.503 | 5.491.503 Est. Fringe Note: Fringes budgeted in House Bill 5 except for certain fringes Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. budgeted directly to MoDOT, Highway Patrol, and Conservation. Other Funds: Public Service Commission Fund (0607) Other Funds: Deaf Relay Srv & Equip Dist Fund (0559) \*The \$10,000 PSD is an estimated appropriation (E) for refunds. Notes: Notes:

#### 2. CORE DESCRIPTION

The Missouri Public Service Commission has the statutory responsibility of ensuring that consumers receive adequate amounts of safely delivered and reasonably priced utility services at rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission must balance a variety of often competing private interests to ensure the overall public interest. Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The primary statutory provisions governing the Commission are contained in Chapters 386, 392, and 393 RSMo. The Commission regulates the rates and practices of investor-owned local telephone, water, sewer, gas and electric companies. The PSC administers the state's deaf relay program, Relay Missouri, which allows speech or hearing impaired people to communicate with hearing people by using a communications assistant who "relays" the conversation to the other party. The Commission also issues video service authorizations to entities that meet statutory requirements and registers providers of Voice-Over-Internet (VoIP) communications service.

#### **CORE DECISION ITEM**

Department: Economic Development

Budget Unit 42630C

**Division: Public Service Commission** 

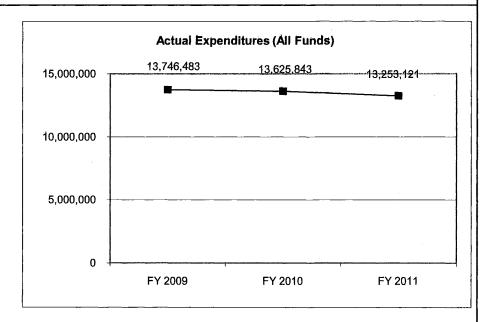
Core: Public Service Commission Regulatory

# 3. PROGRAM LISTING (list programs included in this core funding)

Public Service Commission (PSC) Regulatory Core, which includes PSC Administration, Deaf Relay Service, video service authorization and VoIP provider registration.

### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	17,987,109	15,480,329	15,524,145	
Less Reverted (All Funds) Budget Authority (All Funds)	17,987,109	15,480,329	15,524,145	N/A N/A
Actual Expenditures (All Funds) Unexpended (All Funds)	13,746,483 4,240,626	13,625,843 1,854,486	13,253,121 2,271,024	N/A N/A
Unexpended, by Fund:	0		•	h1/a
General Revenue Federal	0	0	0	N/A N/A
Other	4,240,626	1,854,486	2,271,024	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

Any appropriation lapse monies will remain in PSC Fund, not transferred to General Revenue, but obligated for next fiscal year's budget and used as a reduction of the PSC assessment to regulated utility companies per Chapter 386.370 RSMo. Lapsed monies are primarily due to employee turnover, vacancies, and various cost containment measures implemented within the agency.

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT PUBLIC SERVICE COMMISSION

# 5. CORE RECONCILIATION DETAIL

	Budget						
	Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	194.00	0	0	9,843,167	9,843,167	
	EE	0.00	0	0	4,909,637	4,909,637	•
	PD	0.00	. 0	0	10,000	10,000	
	Total	194.00	0	0	14,762,804	14,762,804	
DEPARTMENT CORE REQUEST						.,	_
	PS	194.00	0	0	9,843,167	9,843,167	,
	EE	0.00	0	0	4,909,637	4,909,637	•
	PD	0.00	. 0	Ó	10,000	10,000	· ·
	Total	194.00	0	0	14,762,804	14,762,804	•
GOVERNOR'S RECOMMENDED	CORE						<del>-</del>
	PS	194.00	0	0	9,843,167	9,843,167	
	EE	0.00	0		4,909,637	4,909,637	· · · · · · · · · · · · · · · · · · ·
	PD	0.00	0	0	10,000	10,000	•
	Total	194.00	0	0	14,762,804	14,762,804	

# FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER:	42630C		DEPARTMENT:	Economic Development				
BUDGET UNIT NAME:	T NAME: 1428 Public Service Commission PS 0607 2203 Public Service Commission E&E 0607			Public Service Commission				
requesting in dollar and per	centage terms	and explain why the flexib	ility is needed. If i	f expense and equipment flexibility you are flexibility is being requested among divisions, rms and explain why the flexibility is needed.				
		DEPARTMI	ENT REQUEST					
The Public Service Commission i Commission fund). This flexibility				e and Equipment appropriations in fund 0607 (Public Service operational modifications.				
Other Funds: PSC PS (1428-060	7) - <b>\$0 8</b> 43 167 * 1	25% - \$2 460 702 and DSC E&	E (2203-0607) - \$2.4(	00 627 * 25% - \$602 400				
	11 - UJ.UHJ. 101 A	20/0 = 02.400./ 32 and F30 L0	LL (2200-000) / - W2.7(	U9.U3/ Z3/0 - WUUZ.4U9				
·								
2. Estimate how much flexi	bility will be us							
2. Estimate how much flexi	bility will be us	ed for the budget year. Ho	ow much flexibility	was used in the Prior Year Budget and the Currer				
2. Estimate how much flexi	bility will be us fy the amount.		ow much flexibility					
2. Estimate how much flexi Year Budget? Please speci	bility will be us fy the amount.	ed for the budget year. Ho  CURRENT  ESTIMATED AM  FLEXIBILITY THAT W	ow much flexibility YEAR IOUNT OF WILL BE USED	was used in the Prior Year Budget and the Currer  BUDGET REQUEST  ESTIMATED AMOUNT OF  FLEXIBILITY THAT WILL BE USED				
2. Estimate how much flexi Year Budget? Please speci PRIOR YEAR	bility will be us fy the amount.	CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E	YEAR OUNT OF WILL BE USED will differ annually	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually based on				
2. Estimate how much flexi Year Budget? Please speci PRIOR YEAR	bility will be us fy the amount.	ed for the budget year. Ho  CURRENT  ESTIMATED AM  FLEXIBILITY THAT W	YEAR IOUNT OF WILL BE USED will differ annually rational expenses,	was used in the Prior Year Budget and the Curren  BUDGET REQUEST  ESTIMATED AMOUNT OF				
2. Estimate how much flexi Year Budget? Please speci PRIOR YEAR ACTUAL AMOUNT OF FLEX	bility will be us fy the amount. (IBILITY USED	CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E based on needs to cover operaddress emergency and char	YEAR IOUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED  Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency				
2. Estimate how much flexi Year Budget? Please speci PRIOR YEAR ACTUAL AMOUNT OF FLEX	bility will be us fy the amount. (IBILITY USED	CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E based on needs to cover operaddress emergency and char	YEAR IOUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED  Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.				
2. Estimate how much flexi Year Budget? Please speci PRIOR YEAR ACTUAL AMOUNT OF FLEX \$0  3. Please explain how flexibilit	bility will be us fy the amount.  (IBILITY USED  by was used in the	CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E based on needs to cover operaddress emergency and char e prior and/or current years.	YEAR IOUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED  Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.  CURRENT YEAR				
2. Estimate how much flexi Year Budget? Please speci PRIOR YEAR ACTUAL AMOUNT OF FLEX \$0  3. Please explain how flexibilit	bility will be us fy the amount. (IBILITY USED	CURRENT ESTIMATED AM FLEXIBILITY THAT V Expenditures in PS and E&E based on needs to cover operaddress emergency and char e prior and/or current years.	YEAR IOUNT OF WILL BE USED will differ annually rational expenses,	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED  Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.				
2. Estimate how much flexi Year Budget? Please speci PRIOR YEAR ACTUAL AMOUNT OF FLEX \$0  3. Please explain how flexibilit	bility will be us fy the amount.  (IBILITY USED  Ey was used in the PRIOR YEAR PLAIN ACTUAL U	CURRENT ESTIMATED AM FLEXIBILITY THAT VEXPENDED TO PS and E&E based on needs to cover operaddress emergency and character prior and/or current years.	YEAR IOUNT OF WILL BE USED will differ annually rational expenses, aging situations, etc.  In FY2012, the Publ between PS and E&	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED  Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.  CURRENT YEAR EXPLAIN PLANNED USE  ic Service Commission was appropriated 25% flexibility appropriations. This flexibility will allow the department to g situations to continue to provide the best possible quality				

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
Decision Item	ACTUÁL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLÁR	FTE	COLUMN	COLUMN
PUBLIC SERVICE COMMISSION								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	193,248	5.97	194,237	6.00	194,237	6.00	0	0.00
SR OFC SUPPORT ASST (STENO)	57,048	2.00	57,054	2.00	57,054	2.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	115,427	3.96	116,592	4.00	116,592	4.00	0	0.00
OFFICE SERVICES ASST	31,176	1.00	31,172	1.00	31,172	1.00	0	0.00
INFORMATION TECHNOLOGIST IV	204,594	4.19	242,988	5.00	242,988	5.00	0	0.00
INFORMATION TECHNOLOGY SPEC I	112,524	2.00	112,524	2.00	112,524	2.00	0	0.00
INFORMATION TECHNOLOGY SPEC II	84,728	1.38	61,620	1.00	61,620	1.00	0	0.00
COMP INFO TECHNOLOGY MGR I	89,543	1.31	68,524	1.00	68,524	1.00	0	0.00
ACCOUNT CLERK I	11,219	0.48	11,897	0.50	11,897	0.50	0	0.00
ACCOUNTANT I	44,370	1.50	44,366	1.50	44,366	1.50	0	0.00
ACCOUNTANT III	87,625	2.00	87,564	2.00	89,280	2.00	0	0.00
PERSONNEL ANAL II	37,968	1.00	37,970	1.00	37,970	1.00	0	0.00
PUBLIC INFORMATION COOR	42,576	1.00	42,506	1.00	44,220	1.00	0	0.00
PUBLIC INFORMATION ADMSTR	55,548	1.00	55,546	1.00	55,546	1.00	0	0.00
EXECUTIVE II	35,952	1.00	35,952	1.00	35,952	1.00	0	0.00
PERSONNEL CLERK	29,580	1.00	29,577	· 1.00	29,577	1.00	. 0	0.00
LEGISLATIVE COORDINATOR	56,688	1.00	56,683	1.00	56,683	1.00	0	0.00
ADMINISTRATIVE ANAL III	45,060	1.00	45,065	1.00	45,065	1.00	0	0.00
CH UTILITY ECONOMIST	60,324	1.00	60,324	1.00	60,324	1.00	0	0.00
CONSUMER SERVICES SPEC I	42,353	1.37	61,248	2.00	61,248	2.00	0	0.00
CONSUMER SERVICES SPEC II	178,955	4.95	181,404	5.00	180,096	5.00	0	0.00
CONSUMER SERVICES COORDINATOR	81,944	2.00	81,922	2.00	81,922	2.00	0	0.00
UTILITY REGULATORY AUDITOR I	69,660	1.91	74,592	2.00	Ö	0.00	0	0.00
UTILITY REGULATORY AUDITOR II	91,007	2.34	37,968	1.00	78,936	2.00	0	0.00
UTILITY REGULATORY AUDITOR III	481,333	10.37	501,147	13.00	501,147	14.00	. 0	0.00
UTILITY REGULATORY AUDITOR IV	467,501	8.84	393,392	9.00	393,392	9.00	. 0	0.00
UTILITY REGULATORY AUDITOR V	373,744	5.83	384,924	6.00	384,924	6.00	0	0.00
REGULATORY ECONOMIST I	92,004	2.44	0	0.00	48,108	2.00	0	0.00
REGULATORY ECONOMIST II	99,998	2.03	224,028	5.00	142,236	3.00	0	0.00
REGULATORY ECONOMIST III	254,726	4.80	299,752	6.00	299,752	6.00	0	0.00
MGR ECONOMIC ANALYSIS	64,272	1.00	64,272	1.00	64,272	1.00	0	0.00
UTILITY MANAGEMENT ANALYST II	39,544	1.00	39,468	1.00	39,468	1.00	0	0.00

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Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
ecision Item	ACTUAL	ACTUÄL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
UBLIC SERVICE COMMISSION								
ORE								•
UTILITY MANAGEMENT ANALYST III	214,920	4.00	214,903	4.00	214,903	4.00	0	0.00
UTILITY POLICY ANALYST I	133,548	3.00	133,548	3.00	133,548	3.00	. 0	0.00
UTILITY POLICY ANALYST II	67,080	1.00	67,078	1.00	67,078	1.00	0	0.00
UTILITY ENGINEERING SPEC I	121,942	2.61	0	0.00	0	0.00	0	0.00
UTILITY ENGINEERING SPEC II	215,196	3.97	366,804	7.00	300,456	7.00	0	0.00
UTILITY ENGINEERING SPEC III	526,643	9.55	518,644	11.00	498,060	9.00	0	0.00
UTILITY REGULATORY ENGINEER I	187,253	3.45	109,980	2.00	216,564	4.00	0	0.00
UTILITY REGULATORY ENGINEER II	125,904	2.00	125,899	2.00	125,899	2.00	. 0	0.00
UTILITY REGULATORY ENG SPV	210,288	3.00	275,964	4.00	210,288	3.00	0	0.00
UTILITY OPERS TECH SPEC II	214,892	4.62	226,236	5.00	226,236	5.00	0	0.00
RATE & TARIFF EXAMINER II	173,967	4.24	165,995	5.00	165,995	5.00	0	0.00
RATE & TARIFF EXAMINER III	42,198	0.97	43,344	1.00	43,344	1.00	0	0.00
RATE & TARIFF EXAMINATION SPV	184,920	3.00	184,930	3.00	184,930	3.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	57,870	1.00	57,870	1.00	0	0.00
HUMAN RESOURCES MGR B1	57,864	1.00	57,870	1.00	56,688	1.00	0	0.00
UTILITY REGULATORY MNGR, BAND1	57,864	1.00	57,870	1.00	57,870	1.00	0	0.00
UTILITY REGULATORY MNGR, BAND2	268,249	4.06	198,477	3.00	264,153	4.00	0	0.00
UTILITY REGULATORY MNGR, BAND3	302,672	4.17	290,757	4.00	290,757	4.00	0	0.00
DIVISION DIRECTOR	387,095	4.71	410,519	5.00	422,845	5.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	439,147	11.10	335,686	11.00	335,686	11.00	0	0.00
ASSOCIATE COUNSEL	154,754	3.28	94,368	2.00	94,368	2.00	. 0	0.00
PROGRAM CONSULTANT	381,472	4.97	334,135	5.00	384,135	5.00	0	0.00
PARALEGAL	32,262	1.00	32,260	1.00	32,260	1.00	0	0.00
LEGAL COUNSEL	94,773	2.09	200,172	4.00	178,644	4.00	. 0	0.00
CHIEF COUNSEL	144,349	2.00	144,272	2.00	144,272	2.00	0	0.00
REGULATORY LAW JUDGE	387,791	6.00	385,894	6.00	388,740	6.00	0	0.00
COMMISSION MEMBER	420,280	4.00	420,277	4.00	420,277	4.00	0	0.00
COMMISSION CHAIRMAN	105,070	1.00	105,069	1.00	105,069	1.00	0	0.00
STUDENT INTERN	12,547	0.44	0	0.00	0	0.00	0	0.00
SENIOR COUNSEL	128,616	2.00	128,616	2.00	128,616	2.00	0	0.00
DEPUTY COUNSEL	332,337	5.00	331,185	5.00	334,257	5.00	0	0.00
CLERK	6,443	0.23	Ö	0.00	0	0.00	. 0	0.00

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FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	********	******
ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
DOLLAR	FTE	DOLLAR	FTE	DOLLÁR	FTÉ	COLUMN	COLUMN
26,471	0.42	0	0.00	0	0.00	0	0.00
2,625	0.04	0	0.00	0	0.00	0	0.00
855	0.01	0	0.00	0	0.00	0	0.00
83,889	2.64	0	0.00	0	0.00	. 0	0.00
88,267	1.00	88,267	1.00	88,267	1.00	0	0.00
2,767	0.04	0	0.00	0	0.00	0	0.00
10,069,449	190.28	9,843,167	194.00	9,843,167	194.00	0	0.00
			0.00		0.00	0	0.00
			0.00		0.00	. 0	0.00
230,724		320,418				0	0.00
128,308		150,400	0.00	155,400	0.00	0	0.00
			0.00	215,780	0.00	0	0.00
			0.00	3,277,938	0.00	0	0.00
30		1,161	0.00		0.00	0	0.00
198,199		350,000	0.00	350,000	0.00	0	0.00
111,217		225,000	0.00	225,000	0.00	0	0.00
49,373	0.00	0	0.00	0	0.00	0	0.00
26,601	0.00	50,000	0.00	50,000	0.00	0	0.00
13,383	0.00	5,000	0.00	10,000	0.00	0	0.00
0	0.00	714	0.00	714	0.00	0	0.00
12,606	0.00	5,000	0.00	5,000	0.00	0	0.00
82	0.00	6,346	0.00	4,346	0.00	0	0.00
17,938	0.00	15,500	0.00	15,500	0.00	0	0.00
3,183,672	0.00	4,909,637	0.00	4,909,637	0.00	0	0.00
0	0.00	10,000	0.00	10,000	0.00	0	0.00
0	0.00	10,000	0.00	10,000	0.00	0	0.00
\$13,253,121	190.28	\$14,762,804	194.00	\$14,762,804	194.00	\$0	0.00
\$0	0.00	\$0	0.00	\$0	0.00		0.00
\$0	0.00	\$0	0.00	\$0	0.00		0.00
\$13,253,121	190.28	\$14,762,804	194.00	\$14,762,804	194.00		0.00
	26,471 2,625 855 83,889 88,267 2,767 10,069,449 151,876 43,954 230,724 128,308 152,481 2,046,900 30 198,199 111,217 49,373 26,601 13,383 0 12,606 82 17,938 3,183,672 0 \$13,253,121 \$0 \$0	ACTUAL DOLLAR         ACTUAL FTE           26,471         0.42           2,625         0.04           855         0.01           83,889         2.64           88,267         1.00           2,767         0.04           10,069,449         190.28           151,876         0.00           43,954         0.00           230,724         0.00           152,481         0.00           2,046,900         0.00           30         0.00           198,199         0.00           111,217         0.00           49,373         0.00           26,601         0.00           13,383         0.00           12,606         0.00           82         0.00           17,938         0.00           3,183,672         0.00           0         0.00           \$0         0.00           \$0         0.00           \$0         0.00           \$0         0.00           \$0         0.00	ACTUAL DOLLAR         ACTUAL FTE         BUDGET DOLLAR           26,471         0.42         0           2,625         0.04         0           855         0.01         0           83,889         2.64         0           88,267         1.00         88,267           2,767         0.04         0           10,069,449         190.28         9,843,167           151,876         0.00         191,380           43,954         0.00         95,000           230,724         0.00         320,418           128,308         0.00         150,400           152,481         0.00         215,780           2,046,900         0.00         3,277,938           30         0.00         1,161           198,199         0.00         350,000           49,373         0.00         225,000           49,373         0.00         5,000           26,601         0.00         5,000           412,606         0.00         5,000           82         0.00         6,346           17,938         0.00         15,500           3,183,672         0.00         4,909,637 <td>ACTUAL DOLLAR         ACTUAL FTE         BUDGET DOLLAR         BUDGET FTE           26,471         0.42         0         0.00           2,625         0.04         0         0.00           855         0.01         0         0.00           83,889         2,64         0         0.00           88,267         1.00         88,267         1.00           2,767         0.04         0         0.00           10,069,449         190,28         9,843,167         194,00           151,876         0.00         191,380         0.00           43,954         0.00         95,000         0.00           230,724         0.00         320,418         0.00           128,308         0.00         150,400         0.00           2,046,900         0.00         3,277,938         0.00           2,046,900         0.00         3,277,938         0.00           30         0.00         350,000         0.00           49,373         0.00         225,000         0.00           49,373         0.00         50,000         0.00           49,373         0.00         5,000         0.00           12,</td> <td>  ACTUAL   DOLLAR   BUDGET   DEPT REQ   DOLLAR    </td> <td>ACTUAL DOLLAR         ACTUAL FTE         BUDGET DOLLAR         BUDGET FTE         DEPT REQ DOLLAR         DEPT REQ DOLLAR           26,471         0.42         0         0.00         0         0.00           2,625         0.04         0         0.00         0         0.00           855         0.01         0         0.00         0         0.00           83,889         2.64         0         0.00         0         0.00           2,767         0.04         0         0.00         0         0.00           10,089,449         190.28         9,843,167         194.00         9,843,167         194.00           151,876         0.00         191,380         0.00         201,380         0.00           43,954         0.00         320,418         0.00         302,418         0.00           128,308         0.00         150,400         0.00         155,400         0.00           152,481         0.00         215,780         0.00         215,780         0.00           2,046,900         0.00         3,277,938         0.00         32,779,38         0.00           30         0.00         350,000         0.00         350,000         <t< td=""><td>  ACTUAL   ACTUAL   BUDGET   DOLLAR   D</td></t<></td>	ACTUAL DOLLAR         ACTUAL FTE         BUDGET DOLLAR         BUDGET FTE           26,471         0.42         0         0.00           2,625         0.04         0         0.00           855         0.01         0         0.00           83,889         2,64         0         0.00           88,267         1.00         88,267         1.00           2,767         0.04         0         0.00           10,069,449         190,28         9,843,167         194,00           151,876         0.00         191,380         0.00           43,954         0.00         95,000         0.00           230,724         0.00         320,418         0.00           128,308         0.00         150,400         0.00           2,046,900         0.00         3,277,938         0.00           2,046,900         0.00         3,277,938         0.00           30         0.00         350,000         0.00           49,373         0.00         225,000         0.00           49,373         0.00         50,000         0.00           49,373         0.00         5,000         0.00           12,	ACTUAL   DOLLAR   BUDGET   DEPT REQ   DOLLAR	ACTUAL DOLLAR         ACTUAL FTE         BUDGET DOLLAR         BUDGET FTE         DEPT REQ DOLLAR         DEPT REQ DOLLAR           26,471         0.42         0         0.00         0         0.00           2,625         0.04         0         0.00         0         0.00           855         0.01         0         0.00         0         0.00           83,889         2.64         0         0.00         0         0.00           2,767         0.04         0         0.00         0         0.00           10,089,449         190.28         9,843,167         194.00         9,843,167         194.00           151,876         0.00         191,380         0.00         201,380         0.00           43,954         0.00         320,418         0.00         302,418         0.00           128,308         0.00         150,400         0.00         155,400         0.00           152,481         0.00         215,780         0.00         215,780         0.00           2,046,900         0.00         3,277,938         0.00         32,779,38         0.00           30         0.00         350,000         0.00         350,000 <t< td=""><td>  ACTUAL   ACTUAL   BUDGET   DOLLAR   D</td></t<>	ACTUAL   ACTUAL   BUDGET   DOLLAR   D

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Department: Economic Development

Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

### 1. What does this program do?

The Missouri Public Service Commission (PSC) has the statutory responsibility of ensuring that consumers receive adequate amounts of safely delivered and reasonably priced utility services at rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The Commission regulates the rates and practices of investor-owned local telephone, water, sewer, gas and electric companies. The PSC also administers the state's deaf relay program, Relay Missouri, which allows speech or hearing impaired people to communicate with hearing people by using a communications assistant who "relays" the conversation to the other party. In addition, the Commission regulates the manufacture and sale of new manufactured and modular homes, and the installation of those homes, issues video service authorizations to entities providing video programming and registers Voice-over-Internet (VoIP) communication providers.

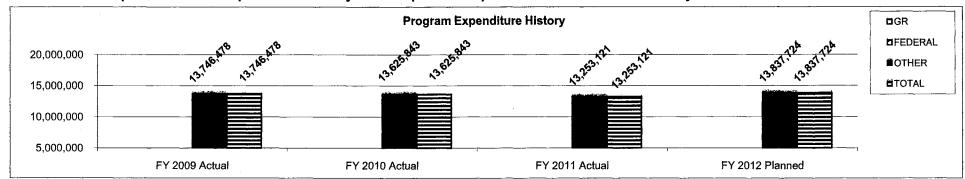
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Chapters 386, 392, 393 RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

PSC Fund (0607) and Deaf Relay Services & Equipment Distribution Fund (0559)

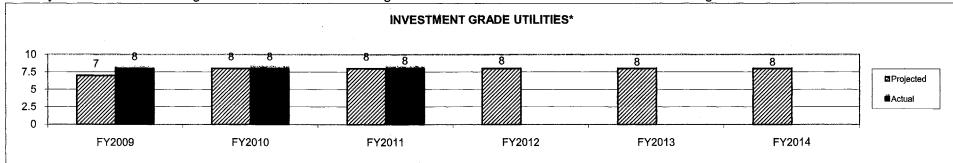
**Department: Economic Development** 

Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

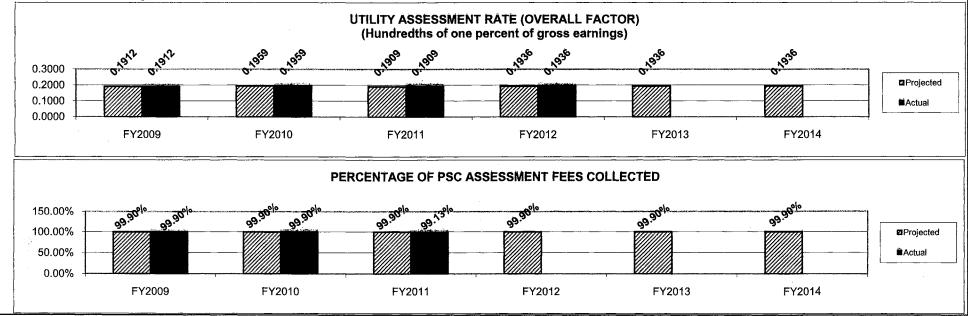
### 7a. Provide an effectiveness measure.

Number of regulated utilities that are investment grade. "Investment grade utility" means the utility offers debt issuances on the open market and is rated by 1 of the 3 national rating institutions with an investment grade score such as 'AAA' or 'BBB'. All of Missouri's regulated utilities are so-classified.



<sup>\*</sup>Total Missouri customers served by the market-traded investment grade utilities which have credit ratings established by the National Rating Institute is approximately 3,500,000. Some Missouri customers may use the services of up to three of the investment grade utilities at one time.

### 7b. Provide an efficiency measure.

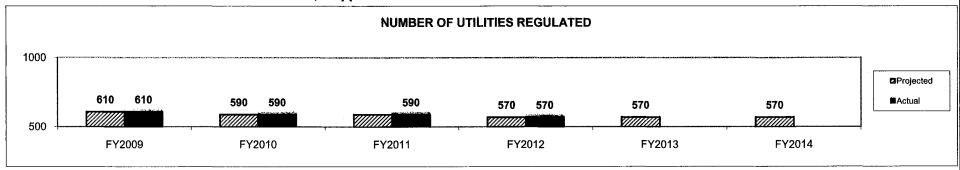


**Department: Economic Development** 

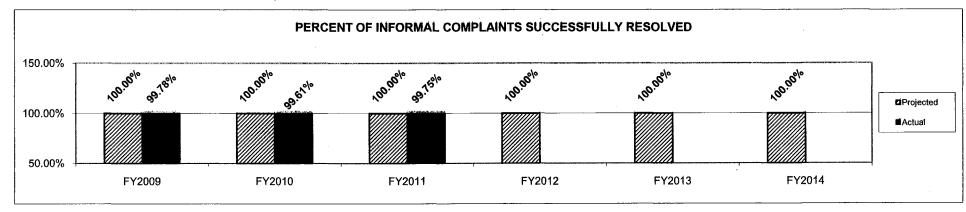
Program Name: PSC Regulatory Core

Program is found in the following core budget(s): Public Service Commission Regulatory

# 7c. Provide the number of clients/individuals served, if applicable.



# 7d. Provide a customer satisfaction measure, if available.



				RANK:	OF	-				
Department: E	conomic Develo	pment			Budget Unit	42630C	<del></del>			<u></u>
	ic Service Comm									
DI Name: Rep	lacement Vehicle			OI# 1419009						
1. AMOUNT O	F REQUEST								<del></del>	
	F	Y 2013 Budge	et Request			FY 201	3 Governor's	Recommend	ation	<u> </u>
	GR	Federal	Other	Total		GR	Federal	Other	Total	
PS	0	Ō	0	0	PS	0	0	0	0	
EE	0	0	20,464	20,464	EE	0	0	0	0	
PSD	0	0	0	0	PSD	0	0	0	0	
TRF	0	0	0	0	TRF	0	0	0	0	
Total	0	0	20,464	20,464	Total	0	0	0	0	
FTE	0.0	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	T 0	0	0	Est. Fringe	0	0	0	0	
Note: Fringes t	oudgeted in House	Bill 5 except fo	or certain fringe	es .	Note: Fringe:	s budgeted in I	House Bill 5 ex	cept for certai	n fringes	
budgeted direct	ly to MoDOT, High	way Patrol, an	d Conservatio	n	budgeted dire	ectly to MoDOT	「, Highway Pat	trol, and Cons	ervation.	
Other Funds:	PSC Fund (0607)				Other Funds:					
2. THIS REQUE	ST CAN BE CAT	EGORIZED AS	3:							<u> </u>
	New Legislation				New Program		F	und Switch		
	Federal Mandate	)			Program Expansion	-		Cost to Continu	ıe	
	GR Pick-Up		<del></del>		Space Request	-	X	quipment Rep	olacement	
	_Pay Plan		_	X	Other:	<del>-</del>				
CONSTITUTIO	NAL AUTHORIZA	TION FOR TH	IS PROGRAM		R ITEMS CHECKED IN #2					
perform operati Such incidents	on and safety insp	ections of inve time of the da	estor-owned ar ny or night. Sa	nd municipall fe, dependat	o inspect the books and rec y-owned natural gas syster ble vehicles must be readily	ms; and perfor	m investigation	ns of natural g	as explosior	n incidents.

11211 220101011 11 2011	
RANK: OF	:

Department: Economic Development		Budget Unit 42630C	
Division: Public Service Commission			
DI Name: Replacement Vehicle	DI# 1419009		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

One (1) replacement vehicle that will have exceeded the OA mileage replacement guideline of 120,000 miles.

Gas Safety Program Vehicle - approximately 60% cost reimbursement from US DOT and remaining funding from PSC Fund 0607. Requesting funding for one (1) SUV. At times, comprehensive inspections of natural gas systems and inspections of pipeline construction projects require staff to take gravel/dirt roads to access and inspect remote pipelines and/or regulator stations. Emergency inspections are conducted day or night and also during inclement weather. An SUV would provide a safer means of transportation for personnel in these situations.

Cost of the replacement vehicle was established from the OA Budget and Planning cost guidelines. This is a one-time budget expenditure. One (1) Gas Safety Program vehicle at \$20,464.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.									
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
560 Motorized Equipment					20,464		20,464 0		20,464
Total EE	0		0	,	20,464		<u>0</u> <b>20,464</b>		20,464
Program Distributions Total PSD	0		0		0		<u>0</u>		0
Transfers Total TRF	0		0		0		0		Ō

MEN DEGICION ITEM	
RANK:	)F

Department: Economic Development				Budget Unit	42630C				
Division: Public Service Commission DI Name: Replacement Vehicle	· · · · · · · · · · · · · · · · · · ·	DI# 1419009							
2. Trainer Replacement Vernore		DI# 1410000							
Grand Total	0	0.0	0	0.0	20,464	0.0	20,464	0.0	20,464
Budget Chiest Class/Jak Class	Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS 0	<b>FTE</b> 0.0	DOLLARS
Total PS				0.0		0.0	0 <b>0</b>	0.0 <b>0.0</b>	0
	0	0.0	0	0.0	0	Gio	0 0 0 0	510	
Total EE	0		0		0	•	0		0
Program Distributions Total PSD	0		0		0		0		0
Transfers Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0
		. ,							

		RAN	1K:	OF		
	: Economic Development ublic Service Commission			lget Unit	42630C	
DI Name: Re	eplacement Vehicle	DI# 14190	009			
6. PERFORI	MANCE MEASURES (If new de	ecision item has an assoc	ciated core, separate	ely identif	y projected	d performance with & without additional funding.)
6a.	Provide an effectivenes	ss measure.			6b.	Provide an efficiency measure.
	Vehicle Description	Mileage 6/30/2011	Estimated Mileage 6/30/2012			This is not a fleet addition. A new SUV would replace a 4-door sedan, which due to the increase in the amount of
	2002 Chevrolet Impala	113,589	121,399			construction inspections would provide a more efficient and safe means of transportation for staff in the Gas Safety Program. New vehicles result in lower operational costs. Replaced vehicle will be sent to State Surplus Property.
6c.	Provide the number of	clients/individuals ser\	ved, if applicable.		6d.	Provide a customer satisfaction measure, if available.
	N/A					N/A

	RANK:	OF	
Department: Economic Development		Budget Unit 42630C	
Division: Public Service Commission			
DI Name: Replacement Vehicle	DI# 1419009		
7. STRATEGIES TO ACHIEVE THE PERFORMAN	ICE MEASUREMENT TARGE	rs:	
To request legislative and appropriation authority to	o purchase one (1) replacement	vehicle for the Gas Safety Program	
re requesting side and appropriation dutionly to	paranasa ana (1) rapidaanian	Tornolo for the ede earcty i regiant.	

Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
PUBLIC SERVICE COMMISSION								
PSC Replacement Vehicle - 1419009					100			
MOTORIZED EQUIPMENT	0	0.00	0	0.00	20,464	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	20,464	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$20,464	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$20,464	0.00		0.00

# **DECISION ITEM SUMMARY**

Budget Unit	<del> </del>					<del> </del>	<del></del>	
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*****	*******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MANUFACTURED HOUSING				•				
CORE								
PERSONAL SERVICES								
MANUFACTURED HOUSING FUND	258,835	6.80	341,404	8.00	341,404	8.00	0	-0.00
TOTAL - PS	258,835	6.80	341,404	8.00	341,404	8.00	0	0.00
EXPENSE & EQUIPMENT	•						10 miles	
MANUFACTURED HOUSING FUND	85,506	0.00	145,089	0.00	145,089	0.00	0	0.00
TOTAL - EE	85,506	0.00	145,089	0.00	145,089	0.00	0	0.00
PROGRAM-SPECIFIC								
MANUFACTURED HOUSING FUND	16,137	0.00	17,935	0.00	17,935	0.00	0	0.00
MANUFACTURED HOUS CONS RECVERY	0	0.00	192,000	0.00	192,000	0.00	0	0.00
TOTAL - PD	16,137	0.00	209,935	0.00	209,935	0.00	0	0.00
TOTAL	360,478	6.80	696,428	8.00	696,428	8.00	0	0.00
GRAND TOTAL	\$360,478	6.80	\$696,428	8.00	\$696,428	8.00	\$0	0.00

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#### **CORE DECISION ITEM**

Department: E	conomic Developme	ent			Budget Unit 4	12480C			
Division : Publ	ic Service Commiss	ion-Manuf	actured Hous	sing	<del></del>				
Core - Manufac	tured Housing								
1. CORE FINAN	NCIAL SUMMARY								
	FY 2	2013 Budge	et Request			FY 2013 C	Sovernor's	Recommenda	ition
		Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	341,404	341,404	PS -				0
EE	0	0	145,089	145,089	EE				0
PSD	0	0	209,935	209,935 E	PSD				0
TRF	0	0	0	0	TRF				0
Total	0	0	696,428	696,428	Total	0	0	0	0
FTE	0.00	0.00	8.00	8.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	190,469	190,469	Est. Fringe	0	0	0	0
	udgeted in House Bill	5 except fo	or certain fring		Note: Fringes b	oudgeted in Hou	ıse Bill 5 ex	cept for certair	n fringes
budgeted directly	y to MoDOT, Highway	y Patrol, and	d Conservatio	n	budgeted direct	ly to MoDOT, F	lighway Pati	rol, and Conse	rvation.
Other Funds:	Manufactured Hou Consumer Recove	Other Funds:							
Notes:	*The \$209,935 PS and includes \$10 legal reimbursem from the Consum consumer claims	,000 for refu ent provide er Recover	unds, \$7,935 t d to MH and \$	for 6192,000	Notes:				

The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692 RSMo) to: 1) annually register manufacturers and dealers of manufactured homes and modular units, and new manufactured home installers; 2) prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the State of Missouri; 3) enforce manufactured home set up and tie-down requirements; and 4) to administer the Consumer Recovery Fund established pursuant to SB 788. The Manufactured Housing Program acts as the State Administrative Agency (SAA) to the Federal Housing and Urban Development's Manufactured Housing Program in an effort to assure safe and affordable housing for consumers with emphasis on safety. The SAA provides this assurance by responding to consumer complaints, conducting manufactured home inspections and performing dealer lot inspections and manufacturing plant record reviews. It also provides installer and inspector training. These functions directly increase the number of manufactured homes that are code compliant and installed correctly, in addition to providing consumers with safe and adequate housing. The Program also enforces similar policies for the modular unit industry.

### **CORE DECISION ITEM**

Department: Economic Development

Budget Unit 42480C

Division: Public Service Commission-Manufactured Housing

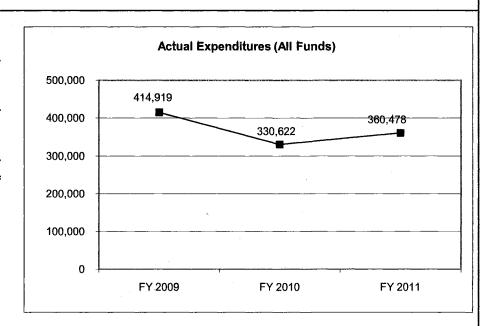
Core - Manufactured Housing

# 3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing Program

### 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	552,428	696,428	730,462	696,428
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	552,428	696,428	730,462	N/A
Actual Expenditures (All Funds)	414,919	330,622	360,478	N/A
Unexpended (All Funds)	137,509	365,806	369,984	N/A
Unexpended, by Fund:				a.
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	137,509	365,806	369,984	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

For the Manufactured Housing Fund, annual lapse funds do not revert to General Revenue, but remain as a portion of fund balance and are used to operate the program. The transfer of a biennial lapse to the General Revenue fund is permitted under Chapter 700.040.3 RSMo if the fund amount exceeds two times the appropriation of the prior fiscal year. Lapsed monies are primarily due to various containment measures implemented within the Manufactured Housing Department.

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT MANUFACTURED HOUSING

# 5. CORE RECONCILIATION DETAIL

	Budget		•		e de la companya del companya de la companya del companya de la co			
	Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								
	PS	8.00	0	0	341,404	341,404	4	
	EE	0.00	. 0	. 0	145,089	145,089	•	
	PD	0.00	0	0	209,935	209,93	5	
	Total	8.00	0	0	696,428	696,428	3	•
DEPARTMENT CORE REQUEST							<del>-</del> .	
	PS	8.00	0	0	341,404	341,404	4	
	EE	0.00	0	0	145,089	145,089	9	
	PD	0.00	0	0	209,935	209,93	5	
	Total	8.00	0	0	696,428	696,428	3	
GOVERNOR'S RECOMMENDED	CORE	<del></del> ,					-	
	PS	8.00	0	0	341,404	341,404	4	
	EE	0.00	0	0	145,089	145,089		
	PD	0.00	. 0	0	209,935	209,935		
	Total	8.00	0	0	696,428	696,428	<u> </u>	

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MANUFACTURED HOUSING	= · · · · · · · · · · · · · · · · · · ·					······································		
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	31,716	1.00	31,716	1.00	31,716	1.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	22,819	0.80	28,527	1.00	28,527	1.00	0	0.00
MANUFACTURED HSNG INSP II	151,008	4.00	184,525	4.00	184,525	4.00	0	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	43,344	1.00	43,344	1.00	0	0.00
UTILITY REGULATORY MNGR, BAND2	53,292	1.00	53,292	1.00	53,292	1.00	0	0.00
TOTAL - PS	258,835	6.80	341,404	8.00	341,404	8.00	0	0.00
TRAVEL, IN-STATE	5,456	0.00	30,768	0.00	30,768	0.00	0	0.00
TRAVEL, OUT-OF-STATE	181	0.00	8,000	0.00	8,000	0.00	0	0.00
SUPPLIES	15,878	0.00	30,000	0.00	30,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	2,037	0.00	7,101	0.00	7,101	0.00	0	0.00
COMMUNICATION SERV & SUPP	8,049	0.00	25,448	0.00	25,448	0.00	0	0.00
PROFESSIONAL SERVICES	1,161	0.00	12,000	0.00	10,000	0.00	. 0	0.00
HOUSEKEEPING & JANITORIAL SERV	. 0	0.00	500	0.00	500	0.00	0	0.00
M&R SERVICES	16,844	0.00	18,000	0.00	20,000	0.00	0	0.00
COMPUTER EQUIPMENT	8,864	0.00	5,000	0.00	5,000	0.00	0	0.00
MOTORIZED EQUIPMENT	26,896	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	1,765	0.00	1,765	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	3,000	0.00	3,000	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	1	0.00	1	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,000	0.00	2,000	0.00	0	0.00
MISCELLANEOUS EXPENSES	140	0.00	1,505	0.00	1,505	0.00	0	0.00
TOTAL - EE	85,506	0.00	145,089	0.00	145,089	0.00	0	0.00
PROGRAM DISTRIBUTIONS	14,987	0.00	199,935	0.00	199,935	0.00	0	0.00
REFUNDS	1,150	0.00	10,000	: 0.00	10,000	0.00	0	0.00
TOTAL - PD	16,137	0.00	209,935	0.00	209,935	0.00	0	0.00
GRAND TOTAL	\$360,478	6.80	\$696,428	8.00	\$696,428	8.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$360,478	6.80	\$696,428	8.00	\$696,428	8.00		0.00

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Department: Economic Development

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

### 1. What does this program do?

The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692 RSMo) to annually register manufacturers and dealers and installers of new manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in State of Missouri; and enforce manufactured home set up, tie-down requirements and administer the Consumer Recovery Fund pursuant to SB 788.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 700, Sections 700.010 - 700.692 RSMo

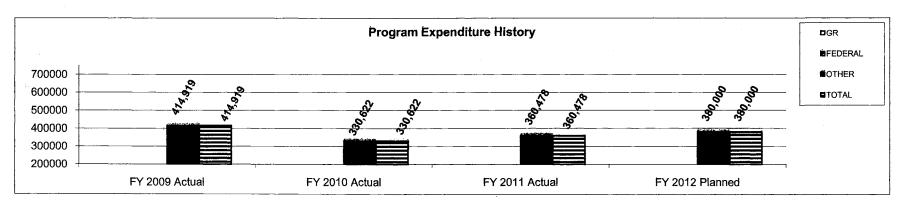
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

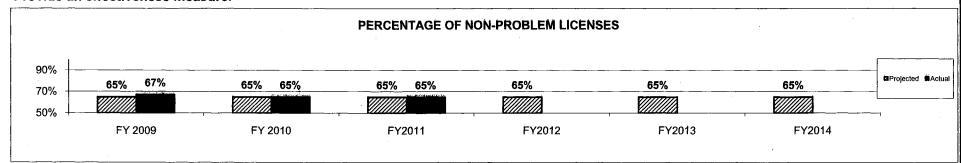
Manufactured Housing Fund (0582)

### Department: Economic Development

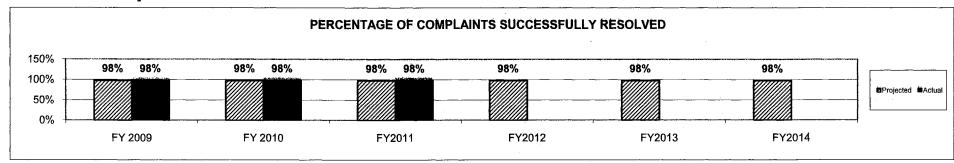
Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing

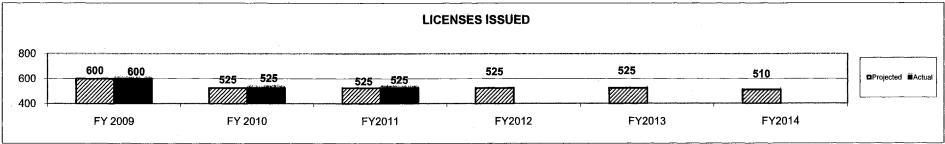
#### 7a. Provide an effectiveness measure.



### 7b. Provide an efficiency measure.



# 7c. Provide the number of clients/individuals served, if applicable.



# 7d. Provide a customer satisfaction measure, if available.

N/A

# **DECISION ITEM SUMMARY**

Budget Unit		_							· · · · ·
Decision Item	FY 2011	F	Y 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*******
Budget Object Summary	ACTUAL	Α	CTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	_	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MANUF HOUSING CONSUMER RC TRF			·						
CORE									
FUND TRANSFERS									
MANUFACTURED HOUSING FUND		0	0.00	192,000	0.00	192,000	0.00		0.00
TOTAL - TRF		0	0.00	192,000	0.00	192,000	0.00		0.00
TOTAL		0	0.00	192,000	0.00	192,000	0.00		0.00
GRAND TOTAL		\$0	0.00	\$192,000	0.00	\$192,000	0.00	\$	0.00

conomic Developm	ent			Budget Unit	42486C				
lic Service Commis	sion-Manufa	actured Hous	sing	_					
tured Housing Con	sumer Tran	sfer							
10111 0111111								<del></del>	
NCIAL SUMMARY	· <del>-</del> ·								
FY	2013 Budge	t Request			FY 2013	Governor's	Recommend	lation	
GR	_	Other	Total		GR	Fed	Other	Total	
0	0	0	0	PS -				0	
0	0	0	0	ΈE				0	
0	0	0	0	PSD				0	
0	0	192,000	192,000	TRF				0	
0	0	192,000	192,000	Total	0	0	. 0	0	
0.00	0.00	0.00	0.00	ETE			- ""	0.00	
0.00	0.00	0.00	0.00	FIE				0.00	
0	0	0	0	Est. Fringe	0	0	0	0	
udgeted in House Bi	5 except fo	r certain fring	es	Note: Fringes	budgeted in He	ouse Bill 5 ex	cept for certa	in fringes	
y to MoDOT, Highwa	y Patrol, and	d Conservatio	n.	budgeted direc	tly to MoDOT,	Highway Pat	rol, and Cons	ervation.	
From the Manufac	tured Housi	ng Fund (058	2)	Other Funds:	·				
Establishes the tra	insfer author	rity from the N	Manufactured	Notes:					
_			Ü						
	ic Service Commiss tured Housing Constituted Housing Constituted Housing Constituted Housing FY 2  GR  0 0 0 0 0 0 0 0 udgeted in House Billy to MoDOT, Highwa From the Manufact Establishes the trat Housing Fund into	FY 2013 Budge  GR Federal  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ic Service Commission-Manufactured House tured Housing Consumer Transfer  NCIAL SUMMARY  FY 2013 Budget Request  GR Federal Other  0 0 0 0 0 0 0 0 0 0 0 0 0 192,000  0 0 192,000  0	tured Housing Consumer Transfer    CIAL SUMMARY	Commission-Manufactured Housing   Consumer Transfer	Commission-Manufactured Housing   Service Commission-Manufactured Housing Consumer Transfer   Service Commission-Manufactured Housing Consumer Transfer   Service Commission-Manufactured Housing Consumer Transfer   Service Commission-Manufactured Housing Fund (0582)   Service Commission-Manufactured Housing Fund (0582)   Service Commission-Manufactured Housing Fund (0582)   Service Consumer   Service Commission-Manufactured Housing Consumer   Service Consumer   Service Commission-Manufactured Housing Consumer	Commission-Manufactured Housing   Service Commission-Manufactured Housing Consumer Transfer   Service Commission-Manufactured Housing Consumer Transfer   Service Commission-Manufactured Housing Consumer Transfer   Service Commission-Manufactured Housing Fund into the Manufactured Housing Consumer   Service Commission	Commission-Manufactured Housing   Service Commission-Manufactured Housing Consumer Transfer	Commission-Manufactured Housing   Consumer Transfer

## 2. CORE DESCRIPTION

This decision item establishes the necessary transfer from the Manufactured Housing Fund to the Manufactured Housing Consumer Recovery Fund, which was created in SCS SB 788 and signed by the Governor on July 10, 2008. It became effective August 28, 2008. Section 700.041 of the bill establishes the "Manufactured Housing Customer Recovery Fund" for the purposes of paying consumer claims pursuant to the procedures the PSC promulgates by rule. The law provides that no claims shall be considered by the commission before all other legal remedies have been exhausted.

Department: Economic Development

Budget Unit 42486C

Division: Public Service Commission-Manufactured Housing

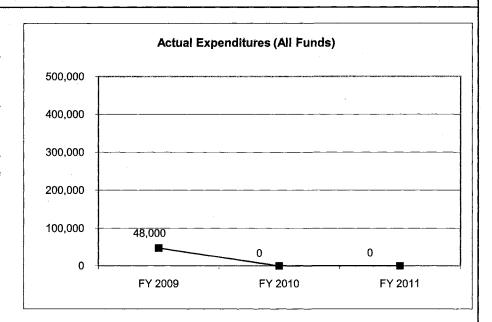
Core - Manufactured Housing Consumer Transfer

# 3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing Program

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	48,000	192,000	192,000	192,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	48,000	192,000	192,000	N/A
Actual Expenditures (All Funds)	48,000	Ö	0	N/A
Unexpended (All Funds)	0	192,000	192,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	192,000	192,000	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

# CORE RECONCILIATION DETAIL

# DEPARTMENT OF ECONOMIC DEVELOPMENT MANUF HOUSING CONSUMER RC TRF

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation	
TAFP AFTER VETOES								 <del></del>
	TRF	0.00	0	0	192,000	192,000	1	
	Total	0.00	0	0	192,000	192,000	-    -	
DEPARTMENT CORE REQUEST	<del></del>		<u> </u>					
	TRF	0.00	0	0	192,000	192,000	l	
	Total	0.00	0	0	192,000	192,000	- · · · · · · · · · · · · · · · · · · ·	
GOVERNOR'S RECOMMENDED	CORE	<del>.</del>					-	
	TRF	0.00	0	0	192,000	192,000		
	Total	0.00	0	0	192,000	192,000	-	

DECIS		1		- 2
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Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	****************** SECURED COLUMN
MANUF HOUSING CONSUMER RC TRF								
CORE								
TRANSFERS OUT	0	0.00	192,000	0.00	192,000	0.00	0	0.00
TOTAL - TRF	0	0.00	192,000	0.00	192,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$192,000	0.00	\$192,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$192,000	0.00	\$192,000	0.00		0.00

Department: Economic Development

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing Program, Manufactured Housing Recovery Fund Transfer

### 1. What does this program do?

The Manufactured Housing Consumer Recovery Fund was created in SCS SB 788, signed by the Governor on July 10, 2008. It became effective August 28, 2008. Section 700.041 establishes the "Manufactured Housing Customer Recovery Fund" for the purposes of paying consumer claims pursuant to the procedures the PSC promulgates by rule. (See 4 CSR 240-126.010 and 4 CSR 240-126.020.) The law provides that no claims shall be considered by the commission before all other legal remedies have been exhausted.

Without a fund transfer from the Manufactured Housing Fund, the Recovery Fund cannot be used for its statutory purpose.

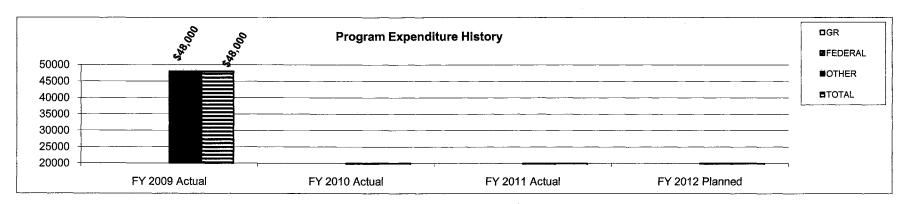
- 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
  Chapter 700, Sections 700.041 RSMo
- 3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Manufactured Housing Fund (0582)

Department: Economic Development

Program Name: Manufactured Housing Program

Program is found in the following core budget(s): Manufactured Housing Program, Manufactured Housing Recovery Fund Transfer

#### 7a. Provide an effectiveness measure.

This is a Manufactured Housing Fund transfer to the Consumer Recovery Fund. Please refer to the Program Description for the **Manufactured Housing Program.** 

## 7b. Provide an efficiency measure.

This is a Manufactured Housing Fund transfer to the Consumer Recovery Fund. Please refer to the Program Description for the **Manufactured Housing Program**.

## 7c. Provide the number of clients/individuals served, if applicable.

This is a Manufactured Housing Fund transfer to the Consumer Recovery Fund. Please refer to the Program Description for the **Manufactured Housing Program**.

## 7d. Provide a customer satisfaction measure, if available.

This is a Manufactured Housing Fund transfer to the Consumer Recovery Fund. Please refer to the Program Description for the **Manufactured Housing Program.** 

# **DECISION ITEM SUMMARY**

Budget Unit		<del></del>			<del></del> ,			
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
ADMINISTRATIVE SERVICES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	363,472	6.74	400,863	10.00	400,863	10.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	27,998	0.77	46,231	1.00	46,231	1.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	813,093	15.45	1,042,497	18.11	1,042,497	18.11	0	0.00
DED ADMINISTRATIVE	394,345	7.19	397,214	9.20	397,214	9.20	0	0.00
TOTAL - PS	1,598,908	30.15	1,886,805	38.31	1,886,805	38.31	0	0.00
EXPENSE & EQUIPMENT	•							
GENERAL REVENUE	71,514	0.00	58,283	0.00	58,283	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	378	0.00	4,999	0.00	4,999	0.00	0	0.00
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	7	0.00	7	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	149,409	0.00	429,951	0.00	429,951	0.00	0	0.00
DED ADMINISTRATIVE	186,825	0.00	501,291	0.00	501,291	0.00	0	0.00
TOTAL - EE	408,126	0.00	994,531	0.00	994,531	0.00	0	0.00
PROGRAM-SPECIFIC								
DED-ED PROGRAMS-FEDERAL OTHER	4,117	0.00	4,110	0.00	4,110	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	23,968	0.00	23,968	0.00	. 0	0.00
DED ADMINISTRATIVE	356,138	0.00	5,001	0.00	5,001	0.00	. 0	0.00
TOTAL - PD	360,255	0.00	33,079	0.00	33,079	0.00	0	0.00
TOTAL	2,367,289	30.15	2,914,415	38.31	2,914,415	38.31	0	0.00
Admin Revolving Fund Restore - 1419001								
PERSONAL SERVICES								
DED ADMINISTRATIVE	0	0.00	0	0.00	150,000	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	150,000	0.00	0	0.00
EXPENSE & EQUIPMENT					•			
DED ADMINISTRATIVE	0	0.00	0	0.00	150,000	0.00	. 0	0.00
TOTAL - EE	0	0.00	0	0.00	150,000	0.00	0	0.00
TOTAL	0	0.00	0	0.00	300,000	0.00	0	0.00
GRAND TOTAL	\$2,367,289	30.15	\$2,914,415	38.31	\$3,214,415	38.31	\$0	0.00

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Department: Ec	onomic Develop	ment	-		Budget Unit 41910C			
Division: Admin	istrative Service	S			· · · · · · · · · · · · · · · · · · ·			
Core: Administr	ative Services							
1. CORE FINAN	CIAL SUMMARY		-	<u> </u>				<del></del>
	F	/ 2013 Budge	t Request		FY 2013 G	overnor'	s Recommend	ation
	GR	Federal	Other	Total	GR	Fed	Other	Total
PS	400,863	1,088,728	397,214	1,886,805	PS			0
EE	58,283	434,957	501,291	994,531	EE			0
PSD	0	28,078	5,001	33,079 E	PSD			0
TRF	0	0	0	0	TRF			0
Total	459,146	1,551,763	903,506	2,914,415	Total 0	0	0	0
FTE	10.00	19.11	9.20	38.31	FTE			0.00
Est. Fringe	223,641	607,401	221,606	1,052,649	Est. Fringe 0	0	O	0
Note: Fringes bu	dgeted in House E	Bill 5 except for	r certain fring	ges	Note: Fringes budgeted in Hot	use Bill 5	except for certa	ain fringes
budgeted directly	to MoDOT, Highw	vay Patrol, and	l Conservati	on.	budgeted directly to MoDOT, F	Highway F	Patrol, and Cons	servation.
Other Funds:	Administrative R	evolving Fund	(0547)		Other Funds:			
Notes:	An "E" is reques Revolving Fund	ted for \$5,000	, ,	ministrative	Notes:			
2. CORE DESCR	IPTION							

The Administrative Services Division provides policy development, legislative coordination, communications, legal assistance, financial, budget and human resources support to the department director, senior management staff and all other divisions within the department as well as to our external customers. Other funds represents the DED Administrative Revolving Fund (0547). This fund was established by RSM0. 620.015 and consists of any monies transferred or paid to the Department of Economic Development in return for goods and services provided by the department.

## 3. PROGRAM LISTING (list programs included in this core funding)

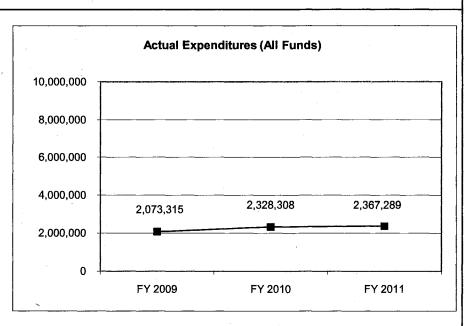
Administrative Services and Support

Department: Economic Development
Division: Administrative Services
Core: Administrative Services

Budget Unit 41910C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	2 424 422	2 202 207	0.054.000	0.044.445
Appropriation (All Funds)	3,421,123	3,362,007	3,251,233	2,914,415
Less Reverted (All Funds)	(45,728)	(37,840)	(15,912)	N/A
Budget Authority (All Funds)	3,375,395	3,324,167	3,235,321	N/A
Actual Expenditures (All Funds)	2,073,315	2,328,308	2,367,289	N/A
Unexpended (All Funds)	1,302,080	995,859	868,032	N/A
Unexpended, by Fund:				
General Revenue	22 202	70.006	20.046	NI/A
	32,382	70,086	20,946	N/A
Federal	683,650	586,590	576,315	N/A
Other	586,048	339,183	270,771	N/A
* .		(1)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) The lapse in General Revenue is the result of various vacancies that occurred throughout the year.

# **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT ADMINISTRATIVE SERVICES

# 5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETO	ES					····			
			PS	38.31	400,863	1,088,728	397,214	1,886,805	;
			ΕE	0.00	58,283	434,957	501,291	994,531	•
			PD_	0.00	0	28,078	5,001	33,079	
			Total	38.31	459,146	1,551,763	903,506	2,914,415	
DEPARTMENT CO	RE ADJ	USTME	ENTS						
Core Reallocation	500	1019	PS	0.00	0	(120,703)	0	(120,703)	Reallocation to align budget to actual.
Core Reallocation	500	3614	PS	0.00	0	0	(40,671)	(40,671)	Reallocation to align budget to actual.
Core Reallocation	500	3612	PS	0.00	(10,713)	0	0	(10,713)	Reallocation to align budget to actual.
Core Reallocation	511	3614	PS	0.00	0	0	65,389	65,389	Reallocation to align budget to actual.
Core Reallocation	511	3612	PS	0.00	18,222	Q	0	18,222	Reallocation to align budget to actual.
Core Reallocation	511	1019	PS	0.00	0	92,116	0	92,116	Reallocation to align budget to actual.
Core Reallocation	519	1019	PS	0.00	0	28,587	0	28,587	Reallocation to align budget to actual.
Core Reallocation	519	3614	PS	0.00	. 0	0	(24,718)	(24,718)	Reallocation to align budget to actual.
Core Reallocation	519	3612	PS	0.00	(7,509)	0	0	(7,509)	Reallocation to align budget to actual.
NET DI	EPART	MENT (	CHANGES	0.00	0	0	0	0	
DEPARTMENT CO	RE REQ	UEST							
			PS	38.31	400,863	1,088,728	397,214	1,886,805	
			EE	0.00	58,283	434,957	501,291	994,531	
			PD	0.00	0	28,078	5,001	33,079	<u> </u>
			Total	38.31	459,146	1,551,763	903,506	2,914,415	

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMEN ADMINISTRATIVE SERVICES

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Ex
<b>GOVERNOR'S RECOMMENDED</b>	CORE		÷				
	PS	38.31	400,863	1,088,728	397,214	1,886,805	j
	EE	0.00	58,283	434,957	501,291	994,531	
·	PD	0.00	0	28,078	5,001	33,079	1
	Total	38.31	459,146	1,551,763	903,506	2,914,415	ī

#### FLEXIBILITY REQUEST FORM

**BUDGET UNIT NUMBER:** DEPARTMENT: **Economic Development** 41910C **DIVISION: BUDGET UNIT NAME:** Administrative Services Admin Services PS 3612-0101 Admin Services E&E 2173-0101 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. DEPARTMENT REQUEST The department is requesting 25% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Admin Services PS - \$400.863 \* 25% = \$100.216 Admin Services E&E - \$58,283 \* 25% = \$14,571 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. **CURRENT YEAR BUDGET REQUEST PRIOR YEAR ESTIMATED AMOUNT OF ESTIMATED AMOUNT OF ACTUAL AMOUNT OF FLEXIBILITY USED** FLEXIBILITY THAT WILL BE USED FLEXIBILITY THAT WILL BE USED Expenditures in PS and E&E will differ annually Expenditures in PS and E&E will differ annually based on based on needs to cover operational expenses. needs to cover operational expenses, address emergency \$20,000 address emergency and changing situations, etc. and changing situations, etc. 3. Please explain how flexibility was used in the prior and/or current years. PRIOR YEAR **CURRENT YEAR EXPLAIN ACTUAL USE EXPLAIN PLANNED USE** In FY 2011, Administrative Services flexed \$20,000 from PS to E&E to cover In FY 2012, Administrative Services was appropriated 25% flexibility between PS operational expenses. and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLÁR	FTE	DOLLAR	FTE	COLUMN	COLUMN
ADMINISTRATIVE SERVICES				· · · · · · · · · · · · · · · · · · ·				
CORE								
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	19,177	0.72	0	0.72	0	0.00
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	10,648	0.36	. 0	0.36	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	7,516	0.30	0	0.00	0	0.00	0	0.00
ACCOUNTANT I	9,107	0.32	0	0.00	29,580	0.00	0	0.00
ACCOUNTANT II	78,865	2.19	83,105	2.42	71,154	2.42	0	0.00
BUDGET ANAL III	49,251	1.00	49,084	1.00	51,542	1.00	0	0.00
PERSONNEL OFCR I	41,712	1.00	39,182	1.00	48,153	1.00	Ó	0.00
HUMAN RELATIONS OFCR I	0	0.00	33,562	0.90	0	0.90	0	0.00
PERSONNEL ANAL I	23,272	0.72	- 0	0.00	32,257	0.00	0	0.00
PERSONNEL ANAL II	46,190	1.21	69,190	2.00	46,958	2.00	0	0.00
RESEARCH ANAL III	9,675	0.25	0	0.00	0	0.00	0	0.00
RESEARCH ANAL IV	34,060	0.71	48,085	1.00	0	1.00	0	0.00
LABOR ECONOMIST	11,325	0.21	0	0.00	. 0	0.00	0	0.00
EXECUTIVE I	30,624	1.00	29,576	1.00	31,357	1.00	0	0.00
EXECUTIVE II	8,637	0.19	0	0.00	O	0.00	0	0.00
PLANNER II	1,613	0.04	0	0.00	. 0	0.00	. 0	0.00
PLANNER III	4,605	0.11	. 0	0.00	0	0.00	0	0.00
PERSONNEL CLERK	57,003	1.94	59,156	2.00	45,685	2.00	0	0.00
MARKETING SPECIALIST II	15,540	0.42	.0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	27,284	0.69	0	0.69	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	46,248	1.00	87,278	2.00	85,522	2.00	Ó	0.00
FISCAL & ADMINISTRATIVE MGR B2	64,815	0.99	64,681	1.05	68,351	1.05	. 0	0.00
HUMAN RESOURCES MGR B2	66,135	1.00	64,821	1.05	68,902	1.05	0	0.00
RESEARCH MANAGER B1	15,952	0.33	0	0.00	0	0.00	. 0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	22,764	0.40	8,600	0.15	690	0.15	0	0.00
COMMUNITY & ECONOMIC DEV MGRB3	2,604	0.04	0	0.00	0	0.00	0	0.00
STATE DEPARTMENT DIRECTOR	120,000	1.00	73,562	1.00	73,562	1.00	0	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	72,568	0.72	13,759	0.72	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	320,048	4.77	176,207	3.56	327,870	3,56	0	0.00
DIVISION DIRECTOR	81,641	1.00	79,469	1.00	82,057	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	86,385	2.17	75,671	2.00	123,320	2.00	0	0.00
PARALEGAL	38,000	1.00	38,021	1.34	66,141	1.34	0	0.00

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Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	*******	*********
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
ADMINISTRATIVE SERVICES					· · · · · · · · · · · · · · · · · · ·			
CORE								
LEGAL COUNSEL	122,756	1.83	133,024	2.00	55,747	2.00	0	0.00
CHIEF COUNSEL	7,367	0.09	0.	0.00	88,400	0.00	0	0.00
STUDENT WORKER	1,026	0.05	0	0.00	. 0	0.00	0	0.00
SENIOR COUNSEL	3,917	0.07	0	0.00	47,002	0.00	O O	0.00
OFFICE WORKER MISCELLANEOUS	3,814	0.21	271,904	1.13	233,359	1.13	0	0.00
RECEPTIONIST	0	0.00	21,014	0.72	21,014	0.72	. 0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	60,051	1.50	60,051	1.50	0	0.00
SPECIAL ASST PROFESSIONAL	130,477	1.76	82,447	4.00	74,060	4.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	23,456	0.58	109,438	2.00	40,312	2.00	0	0.00
REGIONAL OFFICE DIRECTOR	2,779	0.03	0	0.00	0	0.00	. 0	0.00
ASST TO BOARDS & COMMISSIONS	3,529	0.10	0	0.00	0	0.00	0	0.00
OPERATIONS ASSISTANT	809	0.03	0	0.00	0	0.00	0	0.00
DEP DIR - BOARDS & COMMISSIONS	5,391	0.09	0	0,00	0	0.00	Ó	0.00
TOTAL - PS	1,598,908	30.15	1,886,805	38.31	1,886,805	38.31	0	0.00
TRAVEL, IN-STATE	67,432	0.00	36,791	0.00	36,791	0.00	. 0	0.00
TRAVEL, OUT-OF-STATE	3,669	0.00	28,439	0.00	28,439	0.00	0	0.00
FUEL & UTILITIES	55	0.00	5,580	0.00	5,580	0.00	0	0.00
SUPPLIES	22,665	0.00	121,649	0.00	121,649	0.00	. 0.	0.00
PROFESSIONAL DEVELOPMENT	11,864	0.00	122,041	0.00	122,041	0.00	0	0.00
COMMUNICATION SERV & SUPP	24,358	0.00	120,120	0.00	120,120	0.00	0	0.00
PROFESSIONAL SERVICES	254,048	0.00	252,496	0.00	252,496	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	3,403	0.00	3,403	0.00	0	0.00
M&R SERVICES	9,666	0.00	75,064	0.00	75,064	0.00	0	0.00
MOTORIZED EQUIPMENT	6,558	0.00	14,564	0.00	14,564	0.00	0	0.00
OFFICE EQUIPMENT	30	0.00	39,515	0.00	39,515	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	22,179	0.00	22,179	0.00	. 0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	7,275	0.00	7,275	0.00	. 0	0.00
BUILDING LEASE PAYMENTS	0	0.00	6,535	0.00	6,535	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	30,548	0.00	30,548	0.00	0	0.00
MISCELLANEOUS EXPENSES	7,781	0.00	101,231	0.00	101,231	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	7,101	0.00	7,101	0.00	. 0	0.00
TOTAL - EE	408,126	0.00	994,531	0.00	994,531	0.00	0	0.00

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Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	**************************************
ADMINISTRATIVE SERVICES CORE					· · · · · · · · · · · · · · · · · · ·			
PROGRAM DISTRIBUTIONS	0	0.00	23,969	0.00	23,969	0.00	0	0.00
REFUNDS	360,255	0.00	9,110	0.00	9,110	0.00	0	0.00
TOTAL - PD	360,255	0.00	33,079	0.00	33,079	0.00	0	0.00
GRAND TOTAL	\$2,367,289	30.15	\$2,914,415	38.31	\$2,914,415	38.31	\$0	0.00
GENERAL REVENUE	\$434,986	6.74	\$459,146	10.00	\$459,146	10.00		0.00
FEDERAL FUNDS	\$994,995	16.22	\$1,551,763	19.11	\$1,551,763	19.11		0.00
OTHER FUNDS	\$937,308	7.19	\$903,506	9.20	\$903,506	9.20		0.00

**Department: Economic Development** 

**Program Name: Administrative Services and Support** 

Program is found in the following core budget(s): Administrative Services

#### 1. What does this program do?

Administrative Services provides direction and guidance to the Department of Economic Development through the Director's Office. Through policy development, legislative coordination, and communications (public information), the efforts of the divisions are aligned toward achieving consistent and efficient outcomes. In addition, Administrative Services provides legal assistance, financial, human resource, budget and general service support to all divisions. This support assures the department complies with administrative requirements and provides the divisions with consistent and efficient administrative processes. Core funding for Administrative Services is needed to provide high quality services in an effective and efficient manner to both our internal and external customers so that the mission of the department can be recognized and achieved.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Administrative: State RSMo. 620.015 (DED Administrative Revolving Fund); Federal statutory citation: 29 USC 1 (BLS authorizing legislation) and 29 USC 49 et. seq., as amended (the Wagner-Peyser Act as amended by the Workforce Investment Act of 1998 [P.L. 105-220]). Catalog of Federal Domestic Assistance program number is 17.002 for LMI.

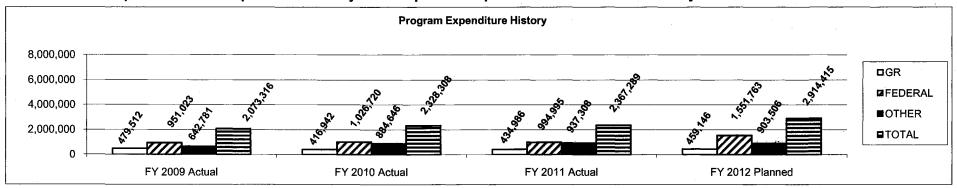
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Administrative Services Revolving Fund (0547)

**Department: Economic Development** 

**Program Name: Administrative Services and Support** 

Program is found in the following core budget(s): Administrative Services

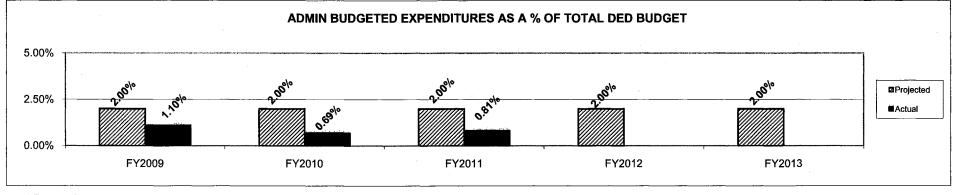
## 7a. Provide an effectiveness measure.

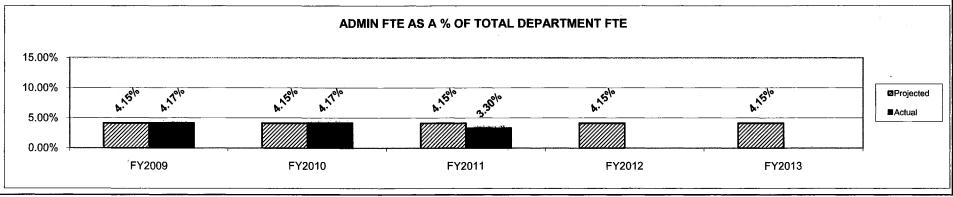
DED's rank and percent among all departments for Minority and Women-Owned Business Expenditures

	FY 2009 Proj.	FY 2009 Actual	FY 2010 Proj.	FY 2010 Actual	FY 2011 Proj.	FY 2011 Actual	FY 2012 Projected	FY 2013 Projected
Minority - rank	3	2	3	2	3	*	3	3
Minority - %	12.00%	11.56%	12.00%	16.23%	12.00%	10.21%	10.00%	12.00%
Women-Owned - rank	2	6	2	<b>, 7</b>	2	*	2	2
Women-Owned - %	7.00%	3.02%	7.00%	3.30%	7.00%	4.19%	5.00%	7.00%

<sup>\*</sup>The rank for Minority and Women-Owned is not available at this time.

## 7b. Provide an efficiency measure.





Dep	artment: Economic Development	_	
Prog	gram Name: Administrative Services and Support	_	
Prog	gram is found in the following core budget(s): Administrative Services	<b>-</b>	
7c.	Provide the number of clients/individuals served, if applicable. N/A		
7d.	Provide a customer satisfaction measure, if available. N/A		

#### **NEW DECISION ITEM**

OF

RANK:

	<b>Economic Develop</b>				Budget Unit	41910C			
	ministrative Service				-				
DI Name: Reve	olving Fund Restor	ation		DI#1419001	_				
1. AMOUNT O	F REQUEST								
	FY	2013 Budget	Request		<del>-</del>	FY 2013	Governor's	Recommend	ation
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	150,000	150,000	PS	0	0	0	0
EE	0	0	150,000	150,000	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	300,000	300,000	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	83,685	83,685	Est. Fringe	0	0	0	0
Note: Fringes b	oudgeted in House B	ll 5 except foi	r certain fringe	es	Note: Fringe	s budgeted in F	louse Bill 5 ex	cept for certa	in fringes
budgeted direct	ly to MoDOT, Highwa	ay Patrol, and	Conservation	n.	budgeted dire	ectly to MoDOT	Highway Pat	trol, and Cons	ervation.
Other Funds:	Economic Developm	ent Administrat	tive Revolving	Fund	Other Funds	:			
2. THIS REQUE	ST CAN BE CATE	ORIZED AS							
	_New Legislation		_		New Program	_	F	und Switch	
	Federal Mandate				Program Expansion			ue	
	GR Pick-Up				Space Request	Space Request Equipment Replace		placement	
	Pay Plan		_	Х	Other: Restoration of	of Core			

This request would restore \$150,000 of PS and \$150,000 of E&E that was reduced in the FY12 Budget from the DED Economic Development Administrative Revolving Fund. This fund, established in Section 620.015, RSMo., is used to collect monies for services provided by centralized support staff. The fund also serves as a means for collecting and spending monies for research work provided by MERIC on behalf of other agencies or grants to perform economic studies throughout the State. The reduction limits the Department's ability to provide research work for other agencies and state universities. This \$300,000 restoration is critical to ensure the spending authority is available for the continuation of supporting statewide economic research work.

## **NEW DECISION ITEM**

RANK:	OF
<del></del>	

Department of Economic Development		Budget Unit 41910C		
Division of Administrative Services				
DI Name: Revolving Fund Restoration	DI#1419001			

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The requested amount is the amount that was reduced in the FY12 budget.

5. BREAK DOWN THE REQUEST BY BU									
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>	FTE	<b>DOLLARS</b>
						<del></del>	150,000	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	150,000	0.0	(
							150,000		
							0		
							0		
Total EE	0		0		0		150,000	~	(
  Program Distributions	•						0		
Total PSD	0		0		0		0		
Transfers									
Total TRF	0		0		0		0		(
Grand Total		0.0	0	0.0	0	0.0	300,000	0.0	
					<del>,</del>				

## **NEW DECISION ITEM**

, ,	ETT DEGIGIOIT ITEM	
RANK:		OF

Department of Economic Development				<b>Budget Unit</b>	41910C				·
Division of Administrative Services								*	
DI Name: Revolving Fund Restoration		DI#1419001	· · · · · · · · · · · · · · · · · · ·				·	·	
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Dadget Object Glassies Glass	DOLLARO		DOLLARO		DOLLARO		0	0.0	
							0	0.0	
Total PS	0	0.0		0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions				<b>V</b>			0		
Total PSD	0		0		0		0		0
Transfers			•						
Total TRF	0	ć	0		0		0		0
Grand Total	0	0.0	0	0.0	Ō	0.0	0	0.0	0
							<del></del>	· <u></u>	<del></del>

<b>NEW</b>	<b>DEC</b>	ISION	ITEM
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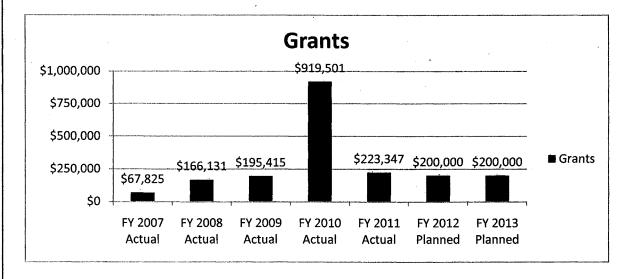
RANI	<b>&lt;</b> :	

OF	

Department of Economic Development		Budget Unit 41910C	
Division of Administrative Services			
DI Name: Revolving Fund Restoration	DI#1419001		

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

# 6a. Provide an effectiveness measure.



6b. Provide an efficiency measure.

N/A

6c. Provide the number of clients/individuals served, if applicable.

N/A

6d. Provide a customer satisfaction measure, if available.

N/A

# 7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	BUDGET DEPT REQ	DEPT REQ	SECURED	SECURED COLUMN	
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN		
ADMINISTRATIVE SERVICES		4							
Admin Revolving Fund Restore - 1419001	,			•					
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	10,000	0.00	0	0.00	
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	140,000	0.00	. 0	0.00	
TOTAL - PS	0	0.00	0	0.00	150,000	0.00	0	0.00	
PROFESSIONAL DEVELOPMENT	. 0	0.00	0	0.00	50,000	0.00	0	0.00	
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	50,000	0.00	0	0.00	
PROFESSIONAL SERVICES	0	0.00	0	0.00	50,000	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	150,000	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$300,000	0.00	\$0	0.00	
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00	
OTHER FUNDS	\$0	0.00	\$0	0.00	\$300,000	0.00		0.00	

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	******	******
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR _	FTE	DOLLAR	FTE	COLUMN	COLUMN
ADMIN SERVICES-TRANSFER								
CORE								
FUND TRANSFERS		*						
DIV JOB DEVELOPMENT & TRAINING	790,439	0.00	247,990	0.00	247,990	0.00	0	0.00
MO ARTS COUNCIL TRUST	20,864	0.00	40,315	0.00	40,315	0.00	0	0.00
DIVISION OF TOURISM SUPPL REV	81,227	0.00	159,347	0.00	159,347	0.00	0	0.00
MANUFACTURED HOUSING FUND	7,631	0.00	11,065	0.00	11,065	0.00	0	0.00
PUBLIC SERVICE COMMISSION	185,079	0.00	208,224	0.00	208,224	0.00	0	0.00
TOTAL - TRF	1,085,240	0.00	666,941	0.00	666,941	0.00	0	0.00
TOTAL	1,085,240	0.00	666,941	0.00	666,941	0.00	0	0.00
GRAND TOTAL	\$1,085,240	0.00	\$666,941	0.00	\$666,941	0.00	\$0	0.00

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		Y FY 2013 Budg	et Reguest			FY 201	3 Governor's	Recommenda	ation
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	Ō	0	PS				
ΕE	0	0	0	0	EE				
PSD	0	0	0	0	PSD				
rf .	0	247,990	418,951	666,941	TRF				
otal	0	247,990	418,951	666,941	Total	0	0	0	0
TE	0.00	0.00	0.00	0.00	FTE				0.00
st. Fringe	Ō	0	0	Ō	Est. Fring		0	0	0
_	budgeted in Hous	•	_		<b>L</b>	ges budgeted in H		•	-
udgeted direc	tly to MoDOT, Hig	hway Patrol, ai	nd Conservatio	n.	budgeted o	directly to MoDOT,	Highway Patro	ol, and Conser	vation
Other Funds:	Tourism Supple	mental Revenu	e Fund (0274)		Other Fund	ds:			
	Manufactured H		, ,						
	Commission Fu	•	• •						
Notes:	An "E" is requested on the various funds to allow for				Notes:				
NULCO.							A CONTRACTOR OF THE PROPERTY O		

These transfers allow for reimbursement to Administrative Services for providing direction and guidance to the Department of Economic Development divisions through the Director's Office. Through policy development, legislative coordination, and communications (public information), the efforts of the divisions are aligned toward achieving consistent and efficient outcomes. In addition, Administrative Services provides legal assistance, financial, human resource, budget and general service support to all divisions. This support assures the department complies with administrative requirements and provides the divisions with consistent and efficient administrative processes. Core funding for Administrative Services is needed to provide high quality services in an effective and efficient manner to both our internal and external customers so that the mission of the department can be recognized and achieved.

## 3. PROGRAM LISTING (list programs included in this core funding)

Transfers to Administrative Services

Department: Economic Development

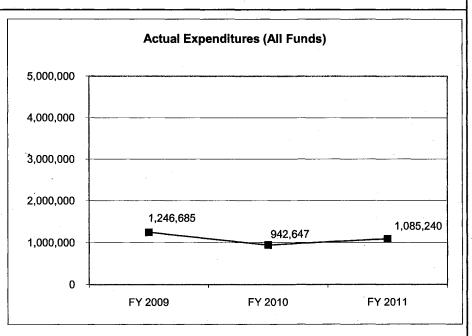
Budget Unit 41930C

**Division: Administrative Services** 

**Core: Transfers to Administrative Services** 

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	626,626	666,941	666,941	666,941
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	626,626	666,941	666,941	N/A
Actual Expenditures (All Funds)	1,246,685	942,647	1,085,240	N/A
Unexpended (All Funds)	(620,059)	(275,706)	(418,299)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0 -	N/A
Federal	(719,562)	(268,373)	(542,449)	N/A
Other	99,503	(7,333)	124,150	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) Negative Unexpended amounts due to E's on transfer appropriations.

## **CORE RECONCILIATION DETAIL**

# DEPARTMENT OF ECONOMIC DEVELOPMENT ADMIN SERVICES-TRANSFER

# 5. CORE RECONCILIATION DETAIL

	Budget Class	FTÉ	GR		Federal	Other	Total	Explanation	
TAFP AFTER VETOES					•				
	TRF	0.00		0	247,990	418,951	666,941		
	Total	0.00		0	247,990	418,951	666,941		
DEPARTMENT CORE REQUEST				,	<del></del>			-	
	TRF	0.00		0	247,990	418,951	666,941		
	Total	0.00		0	247,990	418,951	666,941		
GOVERNOR'S RECOMMENDED	CORE								
	TRF	0.00		0	247,990	418,951	666,941		
	Total	0.00		0	247,990	418,951	666,941		

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Budget Unit Decision Item Budget Object Class	FY 2011 ACTUAL DOLLAR	FY 2011 ACTUAL FTE	FY 2012 BUDGET DOLLAR	FY 2012 BUDGET FTE	FY 2013 DEPT REQ DOLLAR	FY 2013 DEPT REQ FTE	SECURED COLUMN	SECURED COLUMN
ADMIN SERVICES-TRANSFER	· · · · · · · · · · · · · · · · · · ·	4						
CORE		•						
TRANSFERS OUT	1,085,240	0.00	666,941	0.00	666,941	0.00	0	0.00
TOTAL - TRF	1,085,240	0.00	666,941	0.00	666,941	0.00	0	0.00
GRAND TOTAL	\$1,085,240	0.00	\$666,941	0.00	\$666,941	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$790,439	0.00	\$247,990	0.00	\$247,990	0.00		0.00
OTHER FUNDS	\$294,801	0.00	\$418,951	0.00	\$418,951	0.00		0.00

**Department: Economic Development** 

**Program Name: Transfers to Administrative Services** 

Program is found in the following core budget(s): Transfers to Administrative Services

### 1. What does this program do?

These transfers allow for reimbursement to Administrative Services for providing direction and guidance to the Department of Economic Development divisions through the Director's Office. Through policy development, legislative coordination, and communications (public information), the efforts of the divisions are aligned toward achieving consistent and efficient outcomes. In addition, Administrative Services provides legal assistance, financial, human resource, budget and general service support to all divisions. This support assures the department complies with administrative requirements and provides the divisions with consistent and efficient administrative processes. Core funding for Administrative Services is needed to provide high quality services in an effective and efficient manner to both our internal and external customers so that the mission of the department can be recognized and achieved.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

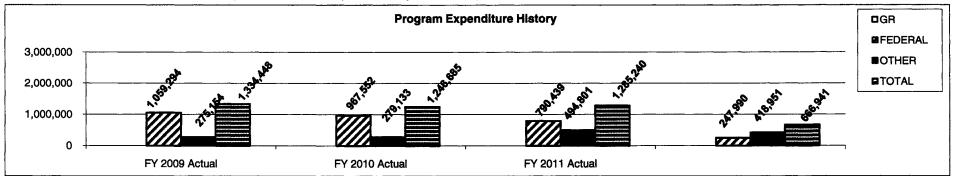
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## 6. What are the sources of the "Other " funds?

Transfer from various funds (Tourism Supplemental Revenue - 0274, Manufactured Housing - 0582, Public Service Commission - 0607, and MO Arts Council Trust Fund - 0262)

Depa	artment: Economic Development
Prog	gram Name: Transfers to Administrative Services
Prog	gram is found in the following core budget(s): Transfers to Administrative Services
7a.	Provide an effectiveness measure. N/A
7b.	Provide an efficiency measure.  N/A
7c.	Provide the number of clients/individuals served, if applicable. N/A
7d.	Provide a customer satisfaction measure, if available. N/A